

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 10-K**

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the fiscal year ended June 30, 2024

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

**Commission file number 001-38767**

**DATASEA INC.**

(Exact name of registrant as specified in its charter)

**Nevada**

(State or other jurisdiction of  
incorporation or organization)

**45-2019013**

(I.R.S. Employer  
Identification No.)

**20th Floor, Tower B, Guorui Plaza  
1 Ronghua South Road, Technological  
Development Zone  
Beijing, People's Republic of China**

(Address of principal executive offices)

**100176**

(Zip Code)

**+86 10-56145240**

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

<b>Title of each class</b>	<b>Trading Symbol</b>	<b>Name of each exchange on which registered</b>
<b>Common Stock, \$0.001 par value</b>	<b>DTSS</b>	<b>NASDAQ Capital Market</b>

Securities registered pursuant to Section 12(g) of the Act: **None.**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report.

If securities are registered pursuant to Section 12(b) of the Act, indicate by check mark whether the financial statements of the registrant included in the filing reflect the correction of an error to previously issued financial statements.

Indicate by check mark whether any of those error corrections are restatements that required a recovery analysis of incentive-based compensation received by any of the registrant's executive officers during the relevant recovery period pursuant to §240.10D-1(b).

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The aggregate market value of the shares of common stock outstanding, other than shares held by persons who may be deemed affiliates of the Registrant as at December 30, 2022, computed by reference to the closing price of \$3.52 for the Registrant's common stock on December 29, 2023, as reported on Nasdaq Capital Market, was approximately \$13,358,252.

As of September 24, 2024, 5,154,778 shares of common stock, \$0.001 par value per share, were issued and outstanding.

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DATASEA INC.

Annual Report on Form 10-K

For the Fiscal Year Ended June 30, 2024

TABLE OF CONTENTS

<a href="#">Cautionary Note Regarding Forward-Looking Statements</a>	iii
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**PART I**

Item 1. <a href="#">Description of Business</a>	1
Item 1A. <a href="#">Risk Factors</a>	47
Item 1B. <a href="#">Unresolved Staff Comments</a>	70
Item 1C. <a href="#">Cybersecurity</a>	71
Item 2. <a href="#">Description of Property</a>	71
Item 3. <a href="#">Legal Proceedings</a>	72
Item 4. <a href="#">Mine Safety Disclosure</a>	72

**PART II**

Item 5. <a href="#">Market for Common Equity and Related Stockholder Matters</a>	73
Item 6. <a href="#">[Reserved]</a>	73
Item 7. <a href="#">Management’s Discussion and Analysis of Financial Condition and Results of Operations</a>	73
Item 7A. <a href="#">Quantitative and Qualitative Disclosures About Market Risk</a>	108
Item 8. <a href="#">Financial Statements</a>	108
Item 9. <a href="#">Changes In and Disagreements with Accountants on Accounting and Financial Disclosure</a>	108
Item 9A. <a href="#">Controls and Procedures</a>	108
Item 9B. <a href="#">Other Information</a>	112
Item 9C. <a href="#">Disclosure Regarding Foreign Jurisdictions that Prevent Inspections</a>	112

**PART III**

Item 10. <a href="#">Directors, Executive Officers and Corporate Governance</a>	113
Item 11. <a href="#">Executive Compensation</a>	116
Item 12. <a href="#">Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters</a>	119
Item 13. <a href="#">Certain Relationships and Related Transactions, and Director Independence</a>	120
Item 14. <a href="#">Principal Accountant Fees and Services</a>	121

**PART IV**

Item 15. <a href="#">Exhibits, Financial Statement Schedules</a>	122
Item 16. <a href="#">Form 10-K Summary</a>	124
<a href="#">Signatures</a>	125

*All references to “Company,” “we,” or “us” in this report refer to Datasea Inc., a Nevada corporation, its consolidated subsidiaries, and the variable interest entity (“VIE”), unless the context otherwise indicates.*

*All references to “Datasea” in this report refer to Datasea Inc., a Nevada corporation, not including its consolidated subsidiaries and VIE, unless the context otherwise indicates.*

*“VIE” or “consolidated VIE” refers to Shuhai Information Technology Co., Ltd. (“Shuhai Beijing”), a variable interest entity.*

*“WFOE” or “PRC Subsidiary,” which is a wholly foreign owned entity and is a corporation organized under the laws of the PRC and wholly owned by us, through our subsidiary. The WFOE is Tianjin Information Sea Information Technology Co., Ltd. (“Tianjin Information” or “WFOE”).*

*“PRC” or “China” refers to the People’s Republic of China, excluding, for the purpose of this report only, Taiwan. “RMB” or “Renminbi” refers to the legal currency of China and “\$”, “US\$”, “USD” or “U.S. Dollars” refers to the legal currency of the United States.*

*Our reporting currency is the US\$. The functional currency of the entities located in China is the RMB. For the entities whose functional currency is the RMB, results of operations and cash flows are translated at average exchange rates during the period, assets and liabilities are translated at the exchange rate at the end of the period, and equity is translated at historical exchange rates. As a result, amounts relating to assets and liabilities reported on the statements of cash flows may not necessarily agree with the changes in the corresponding balances on the balance sheets. Translation adjustments resulting from the process of translating the local currency financial statements into US\$ are included in determining comprehensive income/loss. Transactions denominated in foreign currencies are translated into the functional currency at the exchange rates prevailing on the transaction dates. Assets and liabilities denominated in foreign currencies are translated into the functional currencies at the exchange rates prevailing at the balance sheet date with any transaction gains and losses that arise from exchange rate fluctuations on transactions denominated in a currency other than the functional currency are included in the results of operations as incurred.*

## CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This report contains forward-looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act. All statements other than statements of historical fact are “forward-looking statements” for purposes of federal and state securities laws, including, but not limited to, any projections of earnings, revenue or other financial items; any statements of the plans, strategies and objectives of management for future operations; any statements concerning proposed new services or developments; any statements regarding future economic conditions of performance; and statements of belief; and any statements of assumptions underlying any of the foregoing. Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements.

In some cases, you can identify forward looking statements by terms such as “may,” “intend,” “might,” “will,” “should,” “could,” “would,” “expect,” “believe,” “anticipate,” “estimate,” “predict,” “potential,” or the negative of these terms. These terms and similar expressions are intended to identify forward-looking statements. The forward-looking statements in this report are based upon management’s current expectations and belief, which management believes are reasonable. However, we cannot assess the impact of each factor on our business or the extent to which any factor or combination of factors, or factors we are aware of, may cause actual results to differ materially from those contained in any forward-looking statements. You are cautioned not to place undue reliance on any forward-looking statements. These statements represent our estimates and assumptions only as of the date of this report. Except to the extent required by federal securities laws, we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

Our business operations are primarily based in China, and the VIE and its subsidiaries are subject to certain legal and operational risks associated with being based in China. On December 28, 2021, the Cyberspace Administration of China (“CAC”), and 12 other relevant PRC government authorities published the amended Cybersecurity Review Measures, which came into effect on February 15, 2022. The final Cybersecurity Review Measures provide that a “network platform operator” that possesses personal information of more than one million users and seeks a listing in a foreign country must apply for a cybersecurity review. Further, the relevant PRC governmental authorities may initiate a cybersecurity review against any company if they determine certain network products, services, or data processing activities of such company affect or may affect national security. As of the latest practicable date, our Company, the VIE and its subsidiaries have not been involved in any investigations on cybersecurity review initiated by any PRC regulatory authority, nor has any of them received any inquiry, notice or sanction. We do not believe that we are subject to: (a) the cybersecurity review with the CAC, as we do not possess a large amount of personal information in our business operations, and our business does not involve the collection of data that affects or may affect national security, implicates cybersecurity, or involves any type of restricted industry; or (b) merger control review by China’s anti-monopoly enforcement agency due to the fact that we do not engage in monopolistic behaviors that are subject to these statements or regulatory actions. On February 17, 2023, the China Securities Regulatory Commission (“CSRC”), issued the Trial Administrative Measures of Overseas Securities Offering and Listing by Domestic Companies, or the Trial Measures, which became effective on March 31, 2023. Pursuant to the Trial Measures, domestic companies that seek to offer or list securities overseas, both directly and indirectly, should fulfill the filing procedure and report relevant information to the CSRC. We are required by the Trial Measures to submit a filing to the CSRC and complete the filing procedures of any overseas public offering, but there is no certainty that we will be able to complete such filings in a timely manner. Any failure or perceived failure by us to comply with such filing requirements under the Trial Measures may result in forced corrections, warnings and fines against us and could materially hinder our ability to offer or continue to offer our securities. It remains highly uncertain the impact of such modified or new laws and regulations will have on our daily business operation, our ability to accept foreign investments and list on an U.S. or other foreign exchange. As a result of the legal and operational risks associated with us being based in and having the majority of our operations in China, such risks could result in a material change in our operations and/or the value of our securities and could significantly limit or completely hinder our ability to offer or continue to offer securities to investors and cause the value of such securities to significantly decline or be worthless. Please see “Risks Associated With Doing Business in China” and the associated risk factor on page 58.

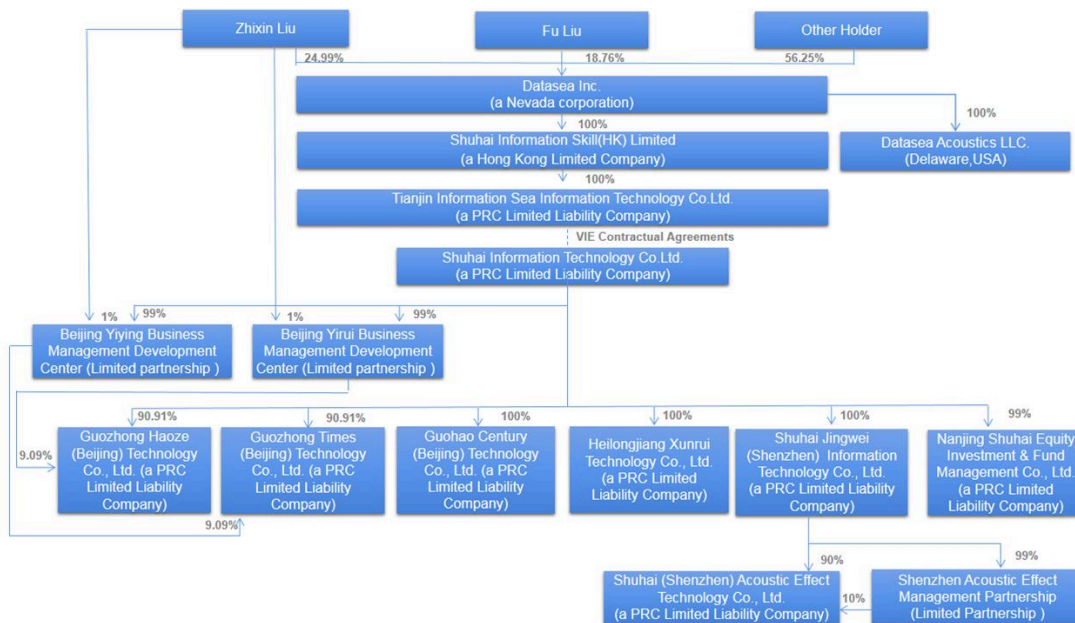
Since 2021, the Chinese government has strengthened its anti-monopoly supervision, mainly in three aspects: (1) establishing the National Anti-Monopoly Bureau; (2) revising and promulgating anti-monopoly laws and regulations, including: the Anti-Monopoly Law (draft Amendment published on October 23, 2021 for public opinions), the anti-monopoly guidelines for various industries, and the detailed Rules for the Implementation of the Fair Competition Review System; and (3) expanding the anti-monopoly law enforcement targeting Internet companies and large enterprises. As of the date of this report, the Chinese government's recent statements and regulatory actions related to anti-monopoly concerns have not impacted our ability to conduct business, accept foreign investments, or list on a U.S. or other foreign exchange because neither the Company nor its PRC operating entities engage in monopolistic behaviors that are subject to these statements or regulatory actions. Please see "Risks Associated With Doing Business in China" and the associated risk factor on page 58.

As a holding company with no material operations of our own, we conduct a substantial majority of our operations through our operating entities established in the People's Republic of China, or the PRC, primarily our variable interest entity and its subsidiaries, collectively, the VIE. Due to PRC legal restrictions on foreign ownership in certain internet-related businesses we may explore and operate in the future, we do not have any equity ownership of the VIE, but instead we control and receive the economic benefits of the VIE's business operations through certain contractual arrangements. We believe such VIE contractual arrangements have not been tested in a court of law in the PRC. Our shares of common stock listed on the Nasdaq Capital Market are shares of our Nevada holding company that maintains service agreements with the associated operating companies. As an investor of our common stock, you may never directly hold equity interests in the Chinese operating companies. There is a risk that the Chinese government may in the future seek to affect operations of any company with any level of operations in PRC, including its ability to offer securities to investors, list its securities on a U.S. or other foreign exchange, conduct its business or accept foreign investment. Substantial uncertainties and restrictions with respect to the political and economic policies of the PRC government and PRC laws and regulations could have a significant impact upon the business that we may be able to conduct in the PRC and accordingly on the results of our operations and financial condition. If the Chinese regulatory authorities disallow our structure or any or all of the foregoing were to occur, it could, in turn, result in a material change in the Company's operations and/or the value of its common stock and/or significantly limit or completely hinder its ability to offer or continue to offer securities to investors and cause the value of such securities to significantly decline or be worthless.

On May 20, 2020, the U.S. Senate passed the Holding Foreign Companies Accountable Act ("HFCAA") requiring a foreign company to certify it is not owned or controlled by a foreign government if the Public Company Accounting Oversight Board ("PCAOB") is unable to audit specified reports because the company uses a foreign auditor not subject to PCAOB inspection. If the PCAOB is unable to inspect the company's auditors for three consecutive years, the issuer's securities are prohibited to trade on a national exchange. On December 18, 2020, the HFCAA was signed into law. On September 22, 2021, the PCAOB adopted a final rule implementing the Holding Foreign Companies Accountable Act ("HFCAA"), which became law in December 2020 and prohibits foreign companies from listing their securities on U.S. exchanges if the company has been unavailable for PCAOB inspection or investigation for three consecutive years. In addition, on June 22, 2021, the U.S. Senate passed the Accelerating Holding Foreign Companies Accountable Act (the "AHFCAA"), and on December 29, 2022, a legislation entitled "Consolidated Appropriations Act, 2023" (the "Consolidated Appropriations Act") was signed into law by President Biden, which contained, among other things, an identical provision to the AHFCAA and amended the HFCAA by requiring the SEC to prohibit an issuer's securities from trading on any U.S. stock exchanges if its auditor is not subject to PCAOB inspections for two consecutive years instead of three, thus reducing the time period for triggering the prohibition on trading. Our auditor, an independent registered public accounting firm that issued the audit report with this annual report, as an auditor of companies that are traded publicly in the United States and a firm registered with the PCAOB, is subject to laws in the United States pursuant to which the PCAOB conducts regular inspections to assess its compliance with the applicable professional standards. Our auditor is headquartered in New York and has been inspected by the PCAOB on a regular basis. Notwithstanding the foregoing, in the future, if there is any regulatory change or step taken by PRC regulators that does not permit our auditor to provide audit documentations located in China or Hong Kong to the PCAOB for inspection or investigation, you may be deprived of the benefits of such inspection which could result in limitation or restriction to our access to the U.S. capital markets and trading of our securities, including trading on the national exchange and trading on "over-the-counter" markets. Please see "Risks Associated With Doing Business in China" and the associated risk factor on page 58 for more information.

Our contractual agreements with the VIE have not been tested in court in China and this structure involves unique risks to investors. For example, the PRC government could disallow the VIE arrangements, which would likely result in a material change in our operations and structure and significant change in the value of our securities. Such could cause the value of such securities to significantly decline or become worthless. See “Risk Factors—Risks Relating to our Corporate Structure” and the associated risk factor on page 54 for more information.

Below is our organizational chart as of the date of this annual report.



You should be aware that our actual results could differ materially from those contained in the forward-looking statements due to a number of factors (some of which may be beyond our control), including:

- uncertainties relating to our ability to establish and operate our business in China; uncertainties regarding the enforcement of laws and the fact that rules and regulations in China can change quickly with little advance notice, along with the risk that the Chinese government may intervene or influence our operations at any time, or may exert more control over offerings conducted overseas and/or foreign investment in China-based issuers could result in a material change in our operations, financial performance and/or the value of our common stock or impair our ability to raise money.
- We depend upon the VIE Agreements in conducting our business in the PRC, which may not be as effective as a direct ownership structure.
- We may not be able to consolidate the financial results of some of our affiliated companies through the VIE Agreements or such consolidation could materially adversely affect our operating results and financial condition.
- our ability to operate our company as a U.S. publicly-reporting and listed enterprise;
- uncertainties relating to general economic and business conditions in China and worldwide;
- industry trends and changes in demand for our products and services;
- uncertainties relating to customer plans and commitments and the timing of orders received from customers;
- announcements or changes in our pricing policies or that of our competitors;
- unanticipated delays in the development, commercialization or market acceptance of our products and services;
- changes in Chinese government regulations;
- availability, terms and deployment of capital; relationships with third-party equipment suppliers; and
- political stability and economic growth in China.

## PART I

### Item 1. Description of Business

#### OVERVIEW

##### Company Structure

Datasea Inc. is a technology company incorporated in Nevada, USA, on September 26, 2014, with subsidiaries and operating entities located in Delaware, US, and China. The company provides acoustic business services (focusing on high-tech acoustic technologies and applications such as ultrasound, infrasound, and Schumann resonance), 5G application services (5G AI multimodal digital business), and other products and services to various corporate and individual customers.

In the acoustic business sector, Datasea is a global pioneer of the “acoustic effect” concept. Utilizing global leading “Acoustics + AI” precision manufacturing as the digital application framework, and leveraging sound wave technologies combined with acoustic effects as the technological system, the company outputs acoustic high-tech products and solutions worldwide. Datasea strives to be a leader in the development of China’s high-tech precision manufacturing in the acoustic industry. Our products have wide-ranging applications across various industries and sectors, including acoustic agriculture, acoustic industry, acoustic medicine, acoustic health, and acoustic IoT technologies. In the 5G application sector, Datasea provides digital and intelligent services to enterprises and individual users in China, leveraging AI, machine learning, and data analytic capabilities to offer a wide range of 5G application products and solutions.

For the fiscal year ending June 30, 2024, our revenue was \$23,975,867, reflecting a 558.6% increase compared to the same period in 2023. This revenue growth is primarily due to the rapid expansion of our 5G AI multimodal communication business in China, with the company’s 5G AI digital business maintaining a leading position in the industry. Our growing customer base continues to support substantial business growth.

Additionally, as of the date of September 20, the company has received approximately RMB 152.40 million (equivalent to \$21.37 million) in cash prepayments from large customers of our 5G AI multimodal digital business. These prepayments represent service obligations that have not yet been recognized as revenue for this fiscal year and will be recognized in future financial statements. The total value of contracts currently in execution, which will be recognized as revenue, exceeds \$100 million.

Datasea’s common stock currently listed on the Nasdaq Capital Market are shares of our Nevada holding company that maintains service agreements with the associated operating companies which enable us to consolidate the financial results of the VIE and its subsidiaries with Datasea’s corporate group under U.S. GAAP, making Datasea the primary beneficiary of the VIE for accounting purposes. For a description of our corporate structure and contractual arrangements, see “Our Organizational Structure” on page 34 and “VIE Agreements” on page 5.

Datasea is not a Chinese operating company but a Nevada-based holding company with its Delaware subsidiary, Datasea Acoustics LLC, serving as our U.S.-based international business platform. Additionally, through the Company’s subsidiary in China – Tianjin Information Sea Information Technology Co., Ltd (“Shuhai Tianjin”) and the VIE, Shuhai Information Technology Co., Ltd. (“Shuhai Beijing”), we carry out business activities in China, along with their subsidiary entities. Shuhai Beijing possesses cutting-edge products and solutions in acoustics high tech and 5G AI multimodal digital applications to support commercial enterprises, households and individuals in China.

The development and internationalization of acoustic products, including acoustic industry, acoustic agriculture, acoustic medicine, and acoustic health, have always been a crucial strategy for the Company. Following the establishment of its wholly-owned subsidiary, Datasea Acoustics LLC, in Delaware in July 2023, the Company has actively implemented its global strategy. As of the date of this report, the Company has partnered with several well-known U.S. online retailers and local smart product distributors, including iPower Inc. (NASDAQ: IPW) and Meglio Interiors LLC (“Meglio”), based in Chamblee, Georgia, to expand the online and physical store distribution of its acoustic-related products in the U.S. Additionally, in collaboration with the renowned U.S. intellectual property firm Paul & Paul, we are actively pursuing patent applications and acquiring high-quality patents to build a strong international intellectual property portfolio. Focusing on the core area of acoustic high-tech, we are seeking potential merger and acquisition targets in applications for agriculture and industry, acoustic medical aesthetics, acoustic health, and acoustic IoT technologies. This is part of our strategy for international expansion through mergers and acquisitions. On October 16, 2023, the Company’s Delaware-based subsidiary, Datasea Acoustics LLC, signed a marketing promotion and sales cooperation agreement with Meglio to develop, promote, and distribute its acoustic high tech products in the U.S. On April 19, 2024, the Company entered into a Framework Agreement with iPower Inc. (NASDAQ: IPW) for product cooperation, marking the beginning of a joint effort to enhance product distribution in the U.S. online market.

On the other hand, Datasea continues to invest in the research and application of 5G AI multimodal digital technology, aiming to provide customers with cutting-edge intelligent solutions. As a pioneer in China’s 5G multimodal digital field, Datasea deeply integrates the high-speed, low-latency capabilities of 5G networks with AI and big data processing technologies to create a comprehensive AI multimodal digital platform spanning multiple industries. Datasea’s AI multimodal digital products and solutions are widely applied in areas such as rural revitalization, healthcare, and logistics, helping over 48.42 million enterprises and households in China (with over 99% being small and medium-sized enterprises) by providing digital and intelligent services, driving industrial upgrades and fostering innovative development.

## **Technology and Innovation**

Datasea is one of the global initiators of the concept of “acoustic high-tech.” By leveraging cutting-edge “acoustic + AI” precision manufacturing for digital applications and integrating acoustic technology with digital electronics, we aim to deliver advanced acoustic high-tech products and solutions worldwide, positioning ourselves as a leader and pioneer in China’s high-tech precision manufacturing within the acoustic industry.

The company focuses on the acoustic high-tech industry, particularly in the research of ultrasound, infrasound, and Schumann resonance technologies. By analyzing and introducing new industry segments within acoustic high-tech, we drive the development and application of these technologies, including in-depth research on non-audible mechanical wave effects, which distinguishes us from others in the field. We combine acoustic chemistry, mechanical transduction, and vibrational dynamics with artificial intelligence (AI), large language models, and data analytics. Our acoustic high-tech products and 5G AI multimodal communication solutions serve over 48.42 million enterprises (with over 99% being small and medium-sized enterprises) and households in China.

Datasea, rooted in the acoustic intelligence industry, is advancing rapidly in terms of technological innovation, product creation, and industry application. The company emphasizes deep domestic and international collaboration and fosters the integration of industry, academia, and research. Focusing on the acoustic intelligence industry, we have established five key segments in the acoustic sector, leading the industry forward and providing cutting-edge acoustic intelligence technologies and products.

As of the date of this report, Shuhai Beijing and its subsidiaries own 21 Patents and 139 Software Copyrights in the PRC, which include 9 pending patent applications in core technologies, to empower and grow the business. In addition, the U.S. subsidiary, Datasea Acoustics, is actively acquiring U.S. patents, as well as international patents, and collaborating with U.S. universities and world-renowned research institutions.

The Company holds an outstanding position in the field of acoustics, particularly in areas such as ultrasound, infrasound, and directional sound. To promote research and innovation in these areas, the Company actively collaborates with several prominent research institutions and universities, including Chinese Academy of Sciences Institute of Acoustics, China Academy of Information and Communications Technology Cloud Computing and Big Data Research Institute, Tsinghua University Internet Industry Research Institute, Harbin Institute of Technology Artificial Intelligence Research Institute, Beijing Union University, and Jilin University Remote Sensing Research Institute. The Company, together with these partners, is dedicated to conducting research on new topics and developing novel technology applications to drive advancements in the field of acoustics. To better achieve this goal, the Company collaborated for joint laboratories to enhance the integration and collaboration of research resources. These collaborations and the establishment of these laboratories further solidify the Company's leading position in the field of acoustics, providing a strong foundation for future innovations and development.

China's inaugural White Paper on High-Tech Acoustic Industry. Additionally, the company has jointly released China's first white paper on the high-tech acoustic industry with the Ministry of Industry and Information Technology, the Key Laboratory for Artificial Intelligence Technologies and Applications Evaluation, and the Cloud Computing and Big Data Research Institute of the China Academy of Information and Communications Technology. This white paper provides a comprehensive analysis and authoritative presentation of acoustic technology, its commercialization, and industry prospects. It discusses in detail the application of high-tech acoustics in various sectors, showcases Datasea's proactive initiatives in leading industry development, and highlights the company's leading position in the high-tech acoustic field both in China and globally. The white paper not only demonstrates Datasea's pioneering role in setting industry standards but also further consolidates the company's strategic importance in advancing acoustic technology on both a national and global scale.

### **Business Strategy**

**Sustained Revenue Growth:** Implement strategic initiatives such as expanding the sales team, enhancing distribution networks, exploring new markets in both domestic and U.S. regions, and offering value-added services to drive continuous revenue expansion.

**Technological Innovation:** Datasea continues to invest in research and development (R&D) to maintain its leading position in the field of non-audible mechanical wave effects in acoustics. This includes leveraging the cavitation, thermal, and mechanical effects of ultrasound to meet various application needs, such as disinfection, pesticide-free pest control for crops, livestock and pet health management, skincare, and medical wellness. These innovations are designed to address global market demands and ensure a competitive edge.

Additionally, Datasea is continuously upgrading its core 5G AI multimodal digital business through AI processing technology. This includes AI-driven creation and generation of various information forms, such as sound, text, images, and videos, as well as efficient transmission and AI digital marketing functions. These advancements ensure Datasea's leading position in shaping the 5G digital technology landscape.

**International Expansion:** Focus on international growth, particularly in the U.S. market. Leverage the operations of U.S. subsidiaries, engage in mergers and acquisitions, ensure compliance, adapt to market dynamics, and practice effective cross-cultural management.

**Technology Collaboration:** Datasea can foster collaborations with renowned U.S. universities and research institutions through its U.S. subsidiary. By partnering with these institutions, the Company can engage in joint research and development initiatives to create and adopt cutting-edge acoustics high tech technologies. This collaborative approach helps Datasea maintain its technological leadership and obtain technical capabilities and reserves in relevant fields globally.

**U.S. Patent Acquisition and Technology Protection:** Building on its extensive portfolio of Chinese patents, Datasea prioritizes acquiring U.S. patents to protect its innovations and intellectual property. Rapidly securing U.S. patents is crucial for maintaining competitive advantage and defending against potential infringement. This proactive patent acquisition strategy will ensure that Datasea's intellectual property is protected in the U.S. market, while also creating opportunities for licensing and monetization. These strategies will further strengthen Datasea's position in the global market and enhance its innovation capacity.

**Mergers and Acquisitions (M&A) and Joint Ventures:** Datasea can expand its product and service portfolio globally through mergers and acquisitions or by forming joint ventures to meet growing market demands. By identifying companies that are related to or complementary to its existing areas of expertise, Datasea can rapidly scale its business and market presence. For instance, through M&A and collaborations in the U.S. market, Datasea can further solidify its foundation, market depth, and brand localization in the high-tech acoustics industry.

**Compensation and Incentives:** To recognize the contributions of directors, executives, employees, consultants, and other external partners to the Company's growth, a multi-layered compensation and incentive system has been established. This includes stock awards for publicly traded companies and equity holdings in core business subsidiaries. To date, the Company has consistently issued relevant stocks under its stock incentive program to directors, executives, employees, and external consultants. Additionally, stockholding platforms have been set up for three core business subsidiaries in China, attracting key teams and sales partners to maximize the incentive effect. Looking ahead, the Company plans to extend stock incentive measures to more teams and consulting agencies that make significant contributions, further encouraging and ensuring active participation from talent within the organization.

**Sustainable Growth:** The Company can adopt a sustainable approach to ensure long-term success. This involves focusing on Environmental, Social, and Governance (ESG) issues, ensuring that the Company's operations align with global best practices, and providing sustainable solutions to meet demands of customers.

**Market diversification:** In the domestic market, Datasea can continue to provide acoustics high tech and 5G AI multimodal digital products to various end users, such as corporate customers and household users, to ensure market diversification. In the international market, Datasea intends to target U.S. households and large corporate customers including hospitals, hotels, and schools with leading and high-quality ultrasonic air sterilization, bathroom and cloakroom sterilization and odor removal products, helping to diversify risks and provide broader growth opportunities.

**Regulatory Compliance:** When expanding into international markets, the Company needs to closely adhere to regulations and laws in various countries and regions. Ensuring compliance is crucial for our long-term success.

**Cost Control and Efficiency Improvement:** Optimize enterprise operational processes, reduce costs, enhance production efficiency and resource utilization efficiency to strengthen profitability.

**Brand Building and Reputation Management:** Strengthen corporate brand image, enhance brand awareness and influence, maintain good corporate reputation, ensure the company's competitive position and sustainable development in the market.

**Risk Management:** Diligently identify, evaluate, and manage various risks, including those related to the market, legal compliance, and the supply chain.

In summary, Datasea can pursue its business strategy through international business expansion, technological innovation, contracts and collaborations, and a sustainable growth approach. This will help ensure that the Company gains a competitive advantage in global markets and creates sustainable value for its shareholders.

## VIE AGREEMENTS

Shuhai Information Technology Co., Ltd. (“Shuhai Beijing” or the “VIE”) is the VIE of our corporate group that is under contractual control by DataSea. Through contractual arrangements (the “VIE Agreements”) with Shuhai Beijing, and its shareholders, Zhixin Liu, a stockholder as well as the Chairman, President and CEO of DataSea, and Fu Liu, a stockholder as well as a Director of DataSea, we receive benefits from the business and lead the daily operation of Shuhai Beijing. Please refer to a condensed consolidating schedule that disaggregates the operations and depicts the financial position, cash flows, and results of operations as of the dates and for the periods stated therein at pages F-1 to F-34 of this Annual Report.

*Operation and Intellectual Property Service Agreement* – The Operation and Intellectual Property Service Agreement allows Tianjin Information Sea Information Technology Co., Ltd (“WFOE”) to manage and operate Shuhai Beijing and collect an operating fee equal to Shuhai Beijing’s pre-tax income, per month. If Shuhai Beijing suffers a loss and as a result does not have pre-tax income, such loss shall be carried forward to the following month to offset the operating fee to be paid to WFOE if there is pre-tax income of Shuhai Beijing the following month. Furthermore, if Shuhai Beijing cannot pay off its debts, WFOE shall pay off the debt on Shuhai Beijing’s behalf. If Shuhai Beijing’s net assets fall lower than its registered capital balance, WFOE shall provide capital for Shuhai Beijing to make up for the deficit.

Under the terms of the Operation and Intellectual Property Service Agreement, Shuhai Beijing entrusts Tianjin Information to manage its operations, manage and control its assets and financial matters, and provide intellectual property services, purchasing management services, marketing management services and inventory management services to Shuhai Beijing. Shuhai Beijing and its stockholders shall not make any decisions nor direct the activities of Shuhai Beijing without Tianjin Information’s consent.

*Stockholders’ Voting Rights Entrustment Agreement* – Tianjin Information has entered into a stockholders’ voting rights entrustment agreement (the “Entrustment Agreement”) under which Zhixin Liu and Fu Liu (collectively the “Shuhai Beijing Stockholders”) have vested their voting power in Shuhai Beijing to Tianjin Information or its designee(s). The Entrustment Agreement does not have an expiration date, but the parties can agree in writing to terminate the Entrustment Agreement. Zhixin Liu, is the Chairman of the Board, President, CEO of DataSea and Corporate Secretary, and Fu Liu, a Director of the DataSea (Fu Liu is the father of Zhixin Liu).

*Equity Option Agreement* – Shuhai Beijing stockholders and Tianjin Information entered into an equity option agreement (the “Option Agreement”), pursuant to which the Shuhai Beijing stockholders have granted Tianjin Information or its designee(s) the irrevocable right and option to acquire all or a portion of Shuhai Beijing Stockholders’ equity interests in Shuhai Beijing for an option price of RMB0.001 for each capital contribution of RMB1.00. Pursuant to the terms of the Option Agreement, Tianjin Information and the Shuhai Beijing Stockholders have agreed to certain restrictive covenants to safeguard the rights of Tianjin Information under the Option Agreement. Tianjin Information agreed to pay RMB1.00 annually to Shuhai Beijing stockholders to maintain the option rights. Tianjin Information may terminate the Option Agreement upon prior written notice. The Option Agreement is valid for a period of 10 years from the effective date and renewable at Tianjin Information’s option.

*Equity Pledge Agreement* – Tianjin Information and the Shuhai Beijing Stockholders entered into an equity pledge agreement on October 27, 2015 (the “Equity Pledge Agreement”). The Equity Pledge Agreement serves to guarantee the performance by Shuhai Beijing of its obligations under the Operation and Intellectual Property Service Agreement and the Option Agreement. Pursuant to the Equity Pledge Agreement, Shuhai Beijing Stockholders have agreed to pledge all of their equity interests in Shuhai Beijing to Tianjin Information. Tianjin Information has the right to collect any and all dividends, bonuses and other forms of investment returns paid on the pledged equity interests during the pledge period. Pursuant to the terms of the Equity Pledge Agreement, the Shuhai Beijing Stockholders have agreed to certain restrictive covenants to safeguard the rights of Tianjin Information. Upon an event of default or certain other agreed events under the Operation and Intellectual Property Service Agreement, the Option Agreement and the Equity Pledge Agreement, Tianjin Information may exercise the right to enforce the pledge.

There are a number of uncertainties regarding the status of the rights of Datasea, our Nevada holding company, with respect to its contractual arrangements with the VIE, its founders and owners, including whether the PRC legal system could limit our ability to enforce these contractual agreements due to uncertainties under Chinese law and jurisdictional limits. Due to PRC legal restrictions on foreign ownership in any internet-related businesses we may explore and operate, we do not have any equity ownership of the VIE, but instead we receive the economic benefits of the VIE's business operations through certain contractual arrangements. Our common stock currently listed on the Nasdaq Capital Markets are shares of our Nevada holding company that maintains service agreements with the associated operating companies. The Chinese regulatory authorities could disallow our structure, which could result in a material change in our operations and the value of our securities could decline or become worthless.

We believe that our corporate structure and contractual arrangements comply with the current applicable PRC laws and regulations. We also believe that each of the contracts among our wholly-owned PRC subsidiary, our consolidated VIE and its shareholders is valid, binding and enforceable in accordance with its terms. However, there are substantial uncertainties regarding the interpretation and application of current and future PRC laws and regulations. Thus, the PRC governmental authorities may take a view contrary to the opinion of our PRC legal counsel. It is uncertain whether any new PRC laws or regulations relating to variable interest entity structure will be adopted or if adopted, what they would provide. PRC laws and regulations governing the validity of these contractual arrangements are uncertain and the relevant government authorities have broad discretion in interpreting these laws and regulations.

Having our operations conducted by the subsidiaries and through contractual arrangements with a variable interest entity (VIE) based in China involves unique risks to investors. The VIE structure is used to allow foreign investment in China-based companies where Chinese law prohibits or restricts direct foreign investment in the operating entities, and Datasea's shareholders may never directly hold equity interests in our Chinese operating entities. The VIE contractual agreement has not been tested in court. We may have to incur substantial costs and expend significant resources to enforce such arrangements in reliance on legal remedies under PRC law.

All of these contractual arrangements are governed by PRC law and provide for the resolution of disputes through arbitration in the PRC. Accordingly, these contracts would be interpreted in accordance with PRC laws and any disputes would be resolved in accordance with PRC legal procedures. In addition, contractual arrangements entered into by the subsidiary and the PRC operating affiliate may be subject to scrutiny by the PRC tax authorities. Such scrutiny may lead to additional tax liability and fines, which would hinder our ability to achieve or maintain profitability. If the PRC government deems that the VIE Agreements do not comply with PRC regulatory restrictions on foreign investment in the relevant industries or other laws or regulations of the PRC, or if these regulations or the interpretation of existing regulations change in the future, we could be subject to severe penalties or be forced to relinquish our interests in those operations, which may therefore materially reduce the value of our ordinary shares. In the event that in the future a company we hold as a VIE no longer meets the definition of a VIE under applicable accounting rules, or we are deemed not to be the primary beneficiary, we would not be able to consolidate line by line that entity's financial results in our consolidated financial statements for reporting purposes. For a detailed discussion of risks facing the Company as a result of this VIE structure, please see "Risks Relating to our Corporate Structure" from page 54 to page 57 in the Annual Report.

## **SUMMARY CONSOLIDATED FINANCIAL DATA**

The following historical statements of operations and statements of cash flows for the fiscal years ended June 30, 2023 and June 30, 2024, and balance sheet data as of June 30, 2023 and June 30, 2024, which have been derived from our audited financial statements for those periods. Our historical results are not necessarily indicative of the results that may be expected in the future.

## Condensed Consolidated Statements of Operations Information

	Year Ended June 30, 2024					
	PARENT	SUBSIDIARIES	WOFE	VIE	Elimination	Consolidated
Revenue - third parties	\$ -	\$ -	\$ 69,541	\$ 23,906,326		\$ 23,975,867
Revenue - Parent provided service to WOFE	275,100				(275,100)	-
Revenue-Parent provided service to VIE	143,600				(143,600)	-
Revenue - WOFE provided service to VIE			489,386		(489,386)	-
Revenue - VIE purchased materials from WOFE			57,082		(57,082)	-
Revenue - from VIE's label that was used by WOFE				264,533	(264,533)	-
Revenue - WOFE purchased materials from VIE				57,082	(57,082)	-
Cost of Revenue - third parties			69,156	23,432,606		23,501,762
COST - VIE purchased materials from WOFE			57,082		(57,082)	-
COST - WOFE purchased materials from VIE			-	57,082	(57,082)	-
						-
<b>Gross profit</b>	<u>418,700</u>	<u>-</u>	<u>489,771</u>	<u>738,253</u>	<u>(1,172,619)</u>	<u>474,105</u>
<b>Operating expenses</b>	<u>6,996,227</u>	<u>324,954</u>	<u>3,535,554</u>	<u>1,742,757</u>		<u>12,599,492</u>
Operating expenses - VIE expenses, corresponding to services provided by WOFE				489,386	(489,386)	-
Operating expenses - WOFE expenses for using VIE's label			264,533		(264,533)	-
Operating expenses – WOFE expenses, corresponding to services provided by Parent			278,862		(278,862)	-
Operating expenses - VIE expenses, corresponding to services provided by Parent				146,150	(146,150)	-
<b>Loss from operations</b>	<u>(6,577,527)</u>	<u>(324,954)</u>	<u>(3,589,178)</u>	<u>(1,640,040)</u>	<u>6,312</u>	<u>(12,125,387)</u>
Other income (expenses), net	(1,665)	(61)	3,108	(97,300)		(95,918)
Income tax expense						-
<b>Loss before noncontrolling interest</b>	<u>(6,579,192)</u>	<u>(325,015)</u>	<u>(3,586,070)</u>	<u>(1,737,340)</u>	<u>6,312</u>	<u>(12,221,305)</u>
Less: loss attributable to noncontrolling interest				(10,695)		(10,695)
<b>Net loss to the Company</b>	<u><u>(6,579,192)</u></u>	<u><u>(325,015)</u></u>	<u><u>(3,586,070)</u></u>	<u><u>(1,726,645)</u></u>	<u><u>6,312</u></u>	<u><u>(12,210,610)</u></u>

**Year Ended June 30, 2023**

	<u>PARENT</u>	<u>SUBSIDIARIES</u>	<u>WOFE</u>	<u>VIE</u>	<u>Elimination</u>	<u>Consolidated</u>
Revenue - third parties	\$ -	\$ -	\$ -	\$ 7,045,311		\$ 7,045,311
Revenue - Parent provided service to VIE	453,500				(453,500)	-
Revenue - WOFE's label that was used by VIE			81,544		(81,544)	-
Revenue - from VIE's label that was used by WOFE				751,125	(751,125)	-
Cost of Revenue - third parties				6,704,380		6,704,380
<b>Gross profit</b>	453,500		81,544	1,092,056	(1,286,169)	340,931
<b>Operating expenses</b>	5,082,029	366,767	766,269	3,811,086		10,026,151
Operating expenses -VIE expenses, corresponding to services provided by WOFE				81,544	(81,544)	-
Operating expenses -WOFE expenses for using VIE's label			751,460		(751,460)	-
Operating expenses -VIE expenses, corresponding to services provided by Parent				453,500	(453,500)	-
<b>Loss from operations</b>	(4,628,529)	(366,767)	(1,436,185)	(3,253,739)		(9,685,220)
Other income (expenses), net	(1,005)	(584)	(5,260)	(5,946)		(12,795)
Income tax expense						-
<b>Loss before noncontrolling interest</b>	(4,629,534)	(367,351)	(1,441,455)	(3,259,685)		(9,698,015)
Less: loss attributable to noncontrolling interest				(218,323)		(218,323)
<b>Net loss to the Company</b>	<u>(4,629,534)</u>	<u>(367,351)</u>	<u>(1,441,445)</u>	<u>(3,041,362)</u>	<u>-</u>	<u>(9,479,692)*</u>

\* Include the operation of Zhangxun (see Note 13 Disposal of Subsidiary)

## Condensed Consolidated Balance Sheets Information

	As of June 30, 2024					
	<u>PARENT</u>	<u>SUBSIDIARIES</u>	<u>WOFE</u>	<u>VIE</u>	<u>Elimination</u>	<u>Consolidated</u>
Cash	\$ 79,225	\$ 1,249	\$ 7,634	\$ 93,154		\$ 181,262
Accounts receivable				718,546		718,546
Accounts receivable - VIE			760,708		(760,708)	-
Accounts receivable - WOFE					-	
Inventory			34,530	119,053		153,583
Inventory - VIE			-			-
Inventory - WOFE				41,147	(41,147)	-
Other receivables-Subsidiaries	5,015		832	2,427	(8,274)	-
Other receivables - VIE	475,223		12,971,457		(13,446,680)	-
Other receivables - WOFE	6,304,226			1,412,607	(7,716,833)	-
Other receivables - Parent		5,000			(5,000)	-
Other current assets	5,000	-	1,292,945	295,305	1,251	1,594,501
<b>Total current assets</b>	<b>6,868,689</b>	<b>6,249</b>	<b>15,068,106</b>	<b>2,682,239</b>	<b>(21,977,391)</b>	<b>2,647,892</b>
Property and equipment, net			17,532	30,934		48,466
Intangible assets, net		101,042	62,406	441,485	(58,932)	546,001
Right of use asset, net			38,300	11,045		49,345
Investment into subsidiaries	14,320,480				(14,320,480)	-
Investment into WOFE		12,450,340			(12,450,340)	-
Other non-current assets	-		-	-		-
<b>Total non-current assets</b>	<b>14,320,480</b>	<b>12,551,382</b>	<b>118,238</b>	<b>483,464</b>	<b>(26,829,752)</b>	<b>643,812</b>
<b>Total Assets</b>	<b>\$ 21,189,169</b>	<b>\$ 12,557,631</b>	<b>\$ 15,186,344</b>	<b>\$ 3,165,703</b>	<b>(48,807,143)</b>	<b>\$ 3,291,704</b>
Accounts payable	\$ 262,385	2,500	\$ 44,758	\$ 765,998		\$ 1,075,641
Accounts payable - VIE			-	-	-	-
Accounts payable - WOFE				760,708	(760,708)	-
Short term loan				1,170,298		1,170,298
Advance from customers			463	48,776		49,239
Accrued expenses and other payables	23,254		109,121	713,827	(249,488)	596,714
Lease liability			41,549	11,981		53,530
Loan payable			-			-
Other payables - Datasea		5,015	6,182,249	468,998	(6,656,262)	-
Other payables - Subsidiaries	5,000				(5,000)	-
Other payables - VIE		2,536	1,412,607		(1,415,143)	-
Other payables - WOFE		845		12,971,457	(12,972,302)	-
Other current liabilities	32,000		520,501	102,059		654,560
<b>Total current liabilities</b>	<b>322,639</b>	<b>10,896</b>	<b>8,311,248</b>	<b>17,014,102</b>	<b>(22,058,903)</b>	<b>3,599,982</b>
Accumulated deficit	(13,649,331)	(1,773,745)	(9,705,672)	(14,479,788)	168,214	(39,440,322)
Other equity	34,515,861	14,320,480	16,580,768	631,389	(26,916,454)	39,132,044
<b>Total equity</b>	<b>20,866,530</b>	<b>12,546,735</b>	<b>6,875,096</b>	<b>(13,848,399)</b>	<b>(26,748,240)</b>	<b>(308,278)</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 21,189,169</b>	<b>\$ 12,557,631</b>	<b>\$ 15,186,344</b>	<b>\$ 3,165,703</b>	<b>(48,807,143)</b>	<b>\$ 3,291,704</b>



## As of June 30, 2023

	<u>PARENT</u>	<u>SUBSIDIARIES</u>	<u>WOFE</u>	<u>VIE</u>	<u>Elimination</u>	<u>Consolidated</u>
Cash	\$ 1,487	\$ 809	\$ 3,715	\$ 13,717		\$ 19,728
Accounts receivable				255,725		255,725
Accounts receivable - VIE			1,181,256		(1,181,256)	-
Accounts receivable - WOFE				754,242	(754,242)	-
Inventory				241,380		241,380
Inventory - VIE						-
Inventory - WOFE				26,562	(26,562)	-
Other receivables -Subsidiaries			111	2,394	(2,505)	-
Other receivables - VIE			8,601,966		(8,601,966)	-
Other receivables - WOFE	88,145				(88,145)	-
Other receivables - Parent		5,000		14,884	(19,884)	-
Other current assets			123,251	649,433		772,684
<b>Total current assets</b>	<b>89,632</b>	<b>5,809</b>	<b>9,910,299</b>	<b>1,958,337</b>	<b>(10,674,560)</b>	<b>1,289,517</b>
Property and equipment, net			43,044	42,886		85,930
Intangible assets, net		417,708	68,504	757,700	(58,125)	1,185,787
Right of use asset, net			77,508	60,348		137,856
Investment into subsidiaries	12,920,480				(12,920,480)	-
Investment into WOFE		11,050,890			(11,050,890)	-
Other non-current assets				55,358		55,358
<b>Total non-current assets</b>	<b>12,920,480</b>	<b>11,468,598</b>	<b>189,056</b>	<b>916,292</b>	<b>(24,029,495)</b>	<b>1,464,931</b>
<b>Total Assets</b>	<b>\$ 13,010,112</b>	<b>\$ 11,474,407</b>	<b>\$ 10,099,355</b>	<b>\$ 2,874,629</b>	<b>\$(34,704,055)</b>	<b>\$ 2,754,448</b>
Accounts payable	\$ 288,020		\$ 66,633	\$ 650,406		\$ 1,005,059
Accounts payable - VIE			754,242		(754,242)	-
Accounts payable - WOFE				1,181,256	(1,181,256)	-
Short term loan				594,906		594,906
Advance from customers			456	608,719		609,175
Accrued expenses and other payables	34,780		107,881	1,480,947	(213,669)	1,409,939
Lease liability			85,417	39,223		124,640
Other payables - Datasea			78,926		(78,926)	-
Other payables - VIE		2,536			(2,536)	-
Other payables - WOFE		122		8,596,015	(8,596,137)	-
Other current liabilities	32,000		100,165	1,030,691		1,162,856
<b>Total current liabilities</b>	<b>354,800</b>	<b>2,658</b>	<b>1,193,720</b>	<b>14,182,163</b>	<b>(10,826,766)</b>	<b>6,216,881</b>
Lease liability - noncurrent				26,449		26,449
Long term loan				1,401,521		91,215
<b>Total non-current liabilities</b>				<b>1,427,970</b>		<b>117,664</b>
<b>Total liabilities</b>	<b>354,800</b>	<b>2,658</b>	<b>1,193,720</b>	<b>15,610,133</b>	<b>(10,826,766)</b>	<b>6,334,545</b>
Accumulated deficit	(7,069,628)	(1,448,731)	(6,136,980)	(13,586,686)	178,767	(28,063,258)
Other equity	19,724,940	12,920,480	15,042,615	851,182	(24,056,056)	24,483,161
<b>Total equity</b>	<b>12,655,312</b>	<b>11,471,749</b>	<b>8,905,635</b>	<b>(12,735,504)</b>	<b>(23,877,289)</b>	<b>(3,580,097)</b>

**Total liabilities and stockholders'****equity**

\$ 13,010,112	\$ 11,474,407	\$ 10,099,355	\$ 2,874,629	(34,704,055)	\$ 2,754,448
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**Condensed Consolidated Statements of Cash Flows Information**

	<b>Year Ended June 30, 2024</b>					
	<b><u>PARENT</u></b>	<b><u>SUBSIDIARIES</u></b>	<b><u>WOFE</u></b>	<b><u>VIE</u></b>	<b><u>Elimination</u></b>	<b><u>Consolidated</u></b>
Net cash provided by/(used in) operating activities	\$ 134,284	\$ (5,849)	\$ (5,076,644)	\$ (1,450,675)		\$ (6,398,884)
Net cash provided by/(used in) operating activities (WOFE to VIE)			(1,992,684)	1,992,684		-
Net cash provided by/(used in) investing activities			-	(167,957)		(167,957)
Net cash provided by/(used in) investing activities (Parent to subsidiaries)	(1,405,015)				1,405,015	-
Net cash provided by/(used in) investing activities (Parent to WOFE)	(6,231,281)				6,231,281	-
Net cash provided by/(used in) investing activities (Subsidiaries to WOFE)		(1,399,449)			1,399,449	-
Net cash provided by/(used in) investing activities (WOFE to VIE)			(2,859,142)		2,859,142	-
Net cash provided by/(used in) investing activities (Parent to VIE)	(475,223)				475,223	-
Net cash provided by/(used in) investing activities (VIE to subsidiaries)				2,536	(2,536)	-
Net cash provided by/(used in) financing activities	8,061,286		418,608	(1,640,317)		6,839,577
Net cash provided by/(used in) financing activities (Parent to VIE)				483,698	(483,698)	-
Net cash provided by/(used in) financing activities (Parent to Subsidiaries)		1,405,015			(1,405,015)	-
Net cash provided by/(used in) financing activities (VIE to subsidiaries)		(2,536)			2,536	-
Net cash provided by/(used in) financing activities (parent to WOFE)			6,097,306		(6,097,306)	-
Net cash provided by/(used in) financing activities (subsidiaries to WOFE)			1,424,455		(1,424,455)	-
Net cash provided by/(used in) financing activities (WOFE to VIE)				2,859,142	(2,859,142)	-
Net increase (decrease) in cash and cash equivalents	\$ 77,738	\$ (2,819)	\$ (1,988,041)	\$ 2,074,656	-	\$ 161,534

**Year Ended June 30, 2023**

	<b>PARENT</b>	<b>SUBSIDIARIES</b>	<b>WOFE</b>	<b>VIE</b>	<b>Elimination</b>	<b>Consolidated</b>
Net cash provided by/(used in) operating activities	\$ (41,815)	\$ (3,185)	\$ (528,833)	\$ (2,527,577)		\$ (3,101,410)
Net cash provided by/(used in) operating activities (WOFE to VIE)			(34,671)			(34,671)
Net cash provided by/(used in) investing activities				(113,131)		(113,131)
Net cash provided by/(used in) investing activities (WOFE to VIE)			407,905		(407,905)	-
Net cash provided by/(used in) investing activities (Parent to VIE)	14,622				(14,622)	-
Net cash provided by/(used in) investing activities (VIE to HK entity)				2,536	(2,536)	-
Net cash provided by/(used in) financing activities	32,000		73,151	3,004,056		3,109,207
Net cash provided by/(used in) financing activities (Parent to VIE )				(14,622)	14,622	-
Net cash provided by/(used in) financing activities (VIE to HK entity)		(2,536)			2,536	-
Net cash provided by/(used in) financing activities (WOFE to VIE)				(407,905)	407,905	-
Net increase (decrease) in cash and cash equivalents	\$ 9,209	\$ (5,649)	\$ (86,346)	\$ (61,703)	-	\$ (144,489)

## CASH TRANSFERS AND DIVIDEND DISTRIBUTION

Shuhai Beijing receives substantially all of its revenue in RMB. Under Shuhai Beijing's current corporate structure, to fund any cash and financing requirements Shuhai Beijing may have, Datasea may rely on dividend payments from its subsidiaries. The WFOE may receive payments from Shuhai Beijing, and then can remit payments to Shuhai Information Skill (HK) Limited in accordance with its registration with the Chinese authority under the "Notice of the State Administration of Foreign Exchange on Relevant Issues concerning Foreign Exchange Administration for Domestic Residents to Engage in Financing and in Return Investment via Overseas Special Purpose Companies" and pursuant to the VIE Agreements. Then Shuhai Information Skill (HK) Limited may make distribution of such payments directly to Datasea as dividends thereto. Cash dividends, if any, on our shares of common stock will be paid in U.S. dollars.

Under the existing PRC foreign exchange regulations, payments of current account items, such as profit distributions and trade and service-related foreign exchange transactions, can be made in foreign currencies without prior approval from the State Administration of Foreign Exchange (the "SAFE") by complying with certain procedural requirements. Pursuant to the SAFE Circular 37, Shuhai Beijing is allowed to pay dividends in foreign currencies to WFOE without prior approval from the SAFE, subject to the condition that the remittance of such dividends outside of the PRC shall comply with certain procedures under the PRC foreign exchange regulations applicable to PRC residents only. Approval from or registration with appropriate PRC government authorities is, however, required where RMB is to be converted into a foreign currency and remitted out of China to pay capital expenses, such as the repayment of loans denominated in foreign currencies. The PRC government may also, at its discretion, restrict access in the future to foreign currencies for Shuhai Beijing's accounts with little advance notice.

Datasea is a Nevada company conducting substantially all of its operations in China through its PRC subsidiaries, the VIE and its subsidiaries established in China. Datasea may make loans to the PRC subsidiaries and VIE entities subject to the approval from governmental authorities and limitation of amount, or may make additional capital contributions to subsidiaries and VIE entities in China.

Any loans to the subsidiaries or VIE entities in China are subject to foreign investment and are under PRC regulations and foreign exchange loan registrations. For example, loans by us to the wholly foreign-owned subsidiaries or VIE entities in China to finance their activities must be registered with the local counterpart of SAFE. In addition, a foreign invested enterprise shall use its capital pursuant to the principle of authenticity and self-use within its business scope. The capital of a foreign invested enterprise shall not be used for the following purposes: (i) directly or indirectly used for payment beyond the business scope of the enterprises or the payment prohibited by relevant laws and regulations; (ii) directly or indirectly used for investment in securities or investments other than banks' principal-secured products unless otherwise provided by relevant laws and regulations; (iii) the granting of loans to non-affiliated enterprises, except where it is expressly permitted in the business license; and (iv) paying the expenses related to the purchase of real estate that is not for self-use (except for the foreign-invested real estate enterprises). On October 23, 2019, the SAFE promulgated the Notice of the State Administration of Foreign Exchange on Further Promoting the Convenience of Cross-border Trade and Investment, or the SAFE Circular 28, which, among other things, allows all foreign-invested companies to use Renminbi converted from foreign currency-denominated capital for equity investments in China, as long as the equity investment is genuine, does not violate applicable laws, and does not violate with the negative list on foreign investment. However, since the SAFE Circular 28 is newly promulgated, it is unclear how SAFE and competent banks will carry this out in practice. In light of the various requirements imposed by PRC regulations on loans to and direct investment in PRC entities by offshore holding companies, we cannot assure you that we will be able to complete the necessary government registrations or obtain the necessary government approvals on a timely basis.

Current PRC regulations permit WFOE to pay dividends to Shuhai Information Skill (HK) Limited only out of its accumulated profits, if any, determined in accordance with Chinese accounting standards and regulations. In addition, in accordance with Article 166 of the PRC Company Law, each of the subsidiaries in China is required to set aside at least 10% of its after-tax profits each year, if any, to fund a statutory reserve until such reserve reaches 50% of its registered capital. Each such entity in China may further set aside a portion of its after-tax profits as the discretionary common reserve, although the amount to be set aside, if any, is determined at the discretion of such entities board of directors. Although the statutory reserves can be used, among other ways, to increase the registered capital and eliminate future losses in excess of retained earnings of the respective companies, the reserve funds are not distributable as cash dividends except in the event of liquidation.

As of September 26, 2024, neither Shuhai Beijing nor any of Datasea's subsidiaries have ever paid dividends, made earnings distributions, transferred cash or other assets by kind to Datasea directly or indirectly. Datasea has not made any distributions or paid dividends to its shareholders, including U.S. investors, as of the date of this report. We intend to keep any future earnings to re-invest in and finance the expansion of our business in China. We do not have the intentions to distribute earnings or settle amounts owed under the VIE Agreements in the near future nor do we anticipate that any cash dividends will be paid or Shuhai Beijing's earnings will be distributed and transferred to the holding company in the foreseeable future. See "Summary Consolidated Financial Data".

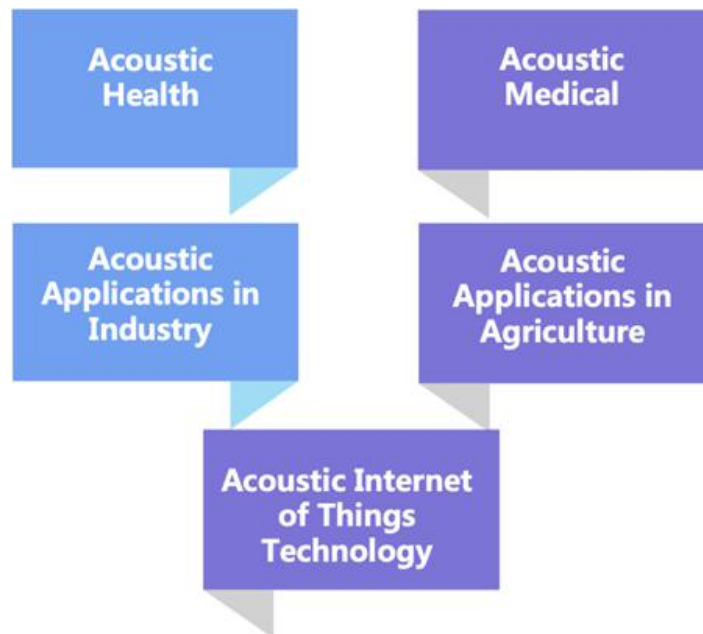


## OUR BUSINESS SUMMARY

### Acoustic business

The company focuses on acoustic business with an emphasis on ultrasound, infrasound, and Schumann resonance technology. In the field of high-tech acoustics, the company is one of the global initiators of the “acoustic effects” concept, providing advanced acoustic products and solutions worldwide. Simultaneously, in the 5G multimodal domain, Datasea leverages its AI-driven services and solutions to offer digital and intelligent services to both businesses and individual users.

We deeply understand the market’s demand for new application areas, technologies, and requirements. Therefore, through the relentless efforts of our team, we have achieved leading-edge advancements in acoustic understanding and algorithms. Our company’s acoustic technologies and products are widely applied across various industries and fields, including acoustic industrial applications, acoustic agriculture, acoustic medicine, acoustic health, and acoustic IoT technologies.



Acoustic High-Tech is a new field that integrates fundamental acoustic theory with artificial intelligence to collect and process acoustic data and address various challenges. Datasea utilizes advanced technologies in this domain, combining basic acoustic theories with AI to create a robust technology system centered around the effects of non-audible mechanical waves. This includes leveraging ultrasonic technology for sterilization, which effectively combats viruses and prevents infections. The technology exploits the mechanical, thermal, and cavitation effects of ultrasound. When microorganisms, including viruses like the coronavirus, are exposed to ultrasound, they experience intense vibrational strains that disrupt their outer shells and internal RNA. The rapid movement of protons caused by the ultrasound ultimately destroys microbial structures, eliminating harmful pathogens.

Especially in the field of ultrasonic technology, we utilize the cavitation, thermal, and mechanical effects of ultrasound to address various application needs, including disinfection, sterilization, crop drying, safety monitoring, skincare, and medical wellness. For example, in the field of ultrasonic disinfection, when ultrasound stimulates microorganisms (including coronaviruses), it causes significant vibrational strain, disrupting the virus's outer shell and internal RNA. Ultimately, through a combination of mechanical destruction, cavitation effects, and advanced oxidative processes, pathogenic microorganisms are eliminated. This method provides a broad-spectrum, non-selective disinfection alternative to antibiotics.



Leveraging Datasea's cutting-edge acoustic high-tech combined with AI technology, we have successfully developed a series of ultrasonic disinfection products. These include the acoustic health series ultrasonic disinfectors, ultrasonic sterilizers and purifiers for restrooms, bedrooms, living rooms, kitchens, and pets, as well as innovative non-contact ultrasonic skin repair devices. These products are suitable for environments such as hospitals, airports, hotels, transportation, and residential settings. Leading laboratories, including the Wuhan Institute of Virology, have proven that this ultrasonic disinfection technology achieves 99.83% efficacy against Covid-19 within nine seconds and 99.99% efficacy against Staphylococcus Albus and E. coli. This strategic shift aims to offer more effective environmental purification solutions and healthier lifestyles, serving China, the United States, and globally, particularly in the post-pandemic era when there is a higher demand for protection and quality of life.

Additionally, the Company makes innovations in Schumann resonance, directional sound and others, launching ultrasonic Skin Repair with AI diagnosis and Schumann frequency sleep monitors and further creating a higher quality living environment for customers in application fields such as acoustic antivirus, acoustic health, and acoustic agriculture. With a diverse product lineup, we strive to achieve a global leading position in this field within three years.

To showcase the Company's technology and products on the global market, Datasea, through its wholly-owned subsidiary, Datasea Acoustics LLC, based in Delaware, U.S., operates as the primary entity to offer advanced acoustic precision manufacturing products and solutions in fields including acoustic industry, acoustic agriculture, acoustic medicine, and acoustic health, and more. After obtaining certification from internationally renowned testing organizations for our sound disinfection products, we will launch large-scale sales of these products in the U.S. market. This strategy aims to tap into the continuously growing consumer audience worldwide. The company has already established partnerships with various online and offline channels in the United States, laying out the market plan for acoustic-related products. Additionally, measures such as collaborations with universities and research institutions in the United States, obtaining patents through multiple channels, production assembly planning, and potential acquisitions contribute to the sustainable development of Datasea Acoustics LLC.

## 5G AI multimodal digital

Datasea continues to invest in the research and application of 5G AI multimodal digital technology, committed to providing customers with leading intelligent solutions. As a pioneer in China's 5G multimodal digital field, Datasea deeply integrates the high-speed and low-latency characteristics of 5G networks with AI and big data processing technologies to create a comprehensive AI multimodal digital platform that spans multiple industries. This platform integrates various data forms, such as text, audio, and video, enabling efficient information generation, precise transmission, and automation. It provides enterprise clients with high-quality services, including data packages and new media marketing. Powered by AI, Datasea's 5G platform enhances customer acquisition, marketing, and brand building efficiency while creating new opportunities for digital transformation and business models. Datasea's 5G products and solutions are widely applied in rural revitalization, healthcare, and logistics, providing digital and intelligent services to over 48.42 million enterprises and households in China (with more than 99% being small and medium-sized enterprises), driving industrial upgrades and innovative development.

## OUR BUSINESS ANALYSIS

### Acoustics Business

#### *Industry overview*

Definition of Acoustics. Acoustics is the science of studying sound, encompassing the generation, propagation, reception, conversion, and various effects of sound waves. It covers all forms of linear and nonlinear mechanical wave phenomena, from infrasound to ultrasound, and from microscopic to macroscopic scales.

Acoustics is highly interdisciplinary and expansive, intersecting with numerous fields to form a vibrant, multidisciplinary science that has given rise to a vast number of branches.

Modern acoustics is a broadly applicable discipline that plays a critical role in various fields, holding a pivotal position in contemporary science and technology. It is indispensable to the development of modern science and technology, the progress of the social economy and modernization, and the improvement of both the material and spiritual aspects of people's lives.

Specifically, based on the frequency of sound waves, they can be categorized into audible sound and non-audible sound (such as ultrasound and infrasound). The function of sound waves is to transmit vibration energy and information. A sound wave is a wave that travels through a medium in the form of vibration. The vibrating object causes the air layer particles around it to compress and expand alternately. This change is from near to far, so that the vibration of the excited object spreads at a certain speed. The transmission of this vibration energy is the nature of the propagation of sound waves.

Datasea's acoustic high-tech business focuses on key applications of sound waves, integrating basic acoustic theory with artificial intelligence. This involves studying and applying non-audible mechanical wave effects, utilizing sound wave technology and acoustic effects as a technical system for collecting and processing acoustic data and solving problems.

In particular, ultrasound technology uses the cavitation, thermal, and mechanical effects of ultrasound to meet various application needs, such as disinfection and sterilization, crop drying, safety monitoring, skincare, and medical health. For example, in the field of ultrasonic disinfection, when ultrasound stimulates microorganisms (including viruses like coronavirus), it causes significant vibrational strain, damaging the virus's outer shell and internal RNA. Ultimately, through mechanical damage, cavitation effects, and advanced oxidation processes, pathogenic microorganisms are eliminated. This method of disinfection is a broad-spectrum, non-selective approach distinct from antibiotics.

## ***Industry Application and Market Scale***

There continues to be significant demand and diverse opportunities for the integration of acoustics with fields such as life and health, natural resources, and agriculture. For example, ultrasound technology has promising application prospects in various sectors, including healthcare, industrial, environmental protection, beauty, and agriculture. Additionally, Schumann resonance has shown effectiveness in sleep health and directional audio plays a crucial role in specific content delivery and personal privacy protection, among other applications. Among these, ultrasound technology, particularly in the areas of air purification, beauty, and agricultural pest control, holds immense market potential.

Ultrasound, or ultrasonics, is the science and technology of sound at frequencies beyond what we can hear. It has a wide range of applications, from medical and health, industrials/inspections, and agriculture. As per The Business Research Company's Ultrasonic Technology Global Market Report 2023, the global ultrasound technology market size will grow from \$1.8 billion in 2022 to \$2.1 billion in 2023 at a compound annual growth rate (CAGR) of 13%. The ultrasound technology market size is then expected to grow to \$3.3 billion in 2027 at a CAGR of 12%.

Infrasound is a wave phenomenon of the same physical nature as sound but with frequencies below the range of human hearing, specifically below a frequency of 20 Hz. Infrasound is also a powerful weapon in medical and health, such as cancer therapy

Schumann resonance, often referred to as the "earth's heartbeat," can stimulate the Alpha brainwave state in humans, aiding in relaxation, faster recovery, and improved performance in daily life. It is measured at 7.83 Hz, which corresponds to the Earth's electromagnetic frequency. One significant application of Schumann resonance is in treating insomnia, helping people enhance their sleep quality. The scope of Schumann resonance can also be extended to include Schumann Hertz audio and Schumann Hertz mechanical vibrations, offering even broader application prospects.

The management believes that acoustic technologies such as ultrasound, infrasound, and Schumann resonance hold vast potential for growth across multiple sectors. These technologies are expected to continue evolving, providing new opportunities and applications for both existing and emerging markets. For instance, in healthcare, ultrasound technology is being expanded for innovative applications in diagnostics, therapy, and non-invasive treatments, including skin regeneration and disinfection. Similarly, in agriculture, these technologies can enhance crop growth, pest control, and food preservation, offering sustainable solutions for global food security.

On a global scale, the adoption of these acoustic technologies is accelerating, particularly in regions focused on improving industrial efficiency, environmental sustainability, and healthcare. With increasing demand for high-tech solutions in developed markets such as North America and Europe, as well as growing interest in emerging markets in Asia-Pacific, the international expansion of acoustic technologies presents a promising trajectory. Additionally, the integration of AI and 5G with acoustic technologies is expected to open up new frontiers, enabling smart solutions across industries, from smart cities to precision medicine and logistics.

Datasea's continuous investment in research and development positions the company to leverage these opportunities, driving global innovation and expanding its influence in international markets. This focus on global applications and cross-industry adoption ensures that acoustic technologies will play a key role in advancing both established and developing economies.

## *Industry Applications and Opportunities for Datasea's Acoustic High-Tech Products*

**Acoustic Agricultural Applications:** Agricultural bioacoustics is an important branch of agricultural biophysics, focusing on the effects of “sound” as a physical factor on agricultural organisms. With strong penetration, no harm to biological tissues, and no impact on the ecological environment, modern agricultural ultrasonic technology has become a trend. It promotes plant growth and soil improvement, enhances seed germination rates, and enables fruit detection as well as pest control. Currently, the company is exploring the application value of acoustic technology in new agricultural areas, such as using ultrasound to kill insect eggs and microorganisms in fruits and agricultural products, thereby improving quality and extending freshness. Additionally, acoustic technology can stimulate photosynthesis and nutrient absorption in plants, promoting growth and development (known as “sound fertilizers”). The company also researches the sound waves emitted by plants under different growth conditions and decodes this information.

**Acoustic Industrial Applications:** The use of infrasound, audible sound, and ultrasound in industrial production is widespread, applying acoustic effects to detect defects, weld, break, and convert sound energy. Acoustic technologies continue to enhance the added value of industrial products and increase production efficiency. With technological advancements, acoustic applications have emerged in new fields, such as using ultrasound for the neutralization of harmful substances in environmental protection industries and in highly clean semiconductor chip manufacturing.

**Acoustic Medicine:** Ultrasound’s penetration and focusing abilities allow energy to concentrate on tissues at specific depths, promoting tissue regeneration and repair through thermal and mechanical effects. Ultrasonic vibrations generate heat and sound energy that enhances the penetration and absorption of skincare products, enabling deep facial cleansing, skin hydration, wrinkle removal, and anti-aging. Applications include ultrasonic beauty treatments, fat reduction, body sculpting, and scar softening.

**Acoustic Health:** The use of ultrasound in health applications is extensive, and the field has gained further attention during the COVID-19 pandemic. For instance, in ultrasonic disinfection, when microorganisms (including coronaviruses) are stimulated by ultrasound, they undergo significant vibrational strain, which disrupts the virus’s outer shell and internal RNA. This leads to the elimination of pathogens through mechanical destruction, cavitation, and advanced oxidative processes, offering a broad-spectrum disinfection method distinct from antibiotics. Additionally, ultrasound and sound wave technology can be applied at appropriate frequencies to promote blood circulation, regulate organ functions, and improve overall health, offering benefits in disease prevention and treatment. Applications include enhancing sleep, preventing dementia, and nerve repair.

**Acoustic IoT:** In the Internet of Things (IoT), acoustic technology and products provide reliable support, offering better information gathering and transmission solutions. For instance, voice recognition can be used to control computers and other terminal devices via voice commands. Data can be converted into soundwave information and transmitted securely and accurately in restricted environments.

Faced with these promising market opportunities, **Datasea** has strategically positioned itself in the acoustic high-tech sector. Our comprehensive planning includes technological advancements, specialized applications, product development, and customer orientation, with a focus on continuously launching smarter acoustic high-tech products.

## ***Industry Position of Acoustics Business***

The Company holds a prominent position in the field of acoustics, particularly in areas such as ultrasound, infrasound, and directional sound. To promote research and innovation in these areas, the Company actively collaborates with several prominent research institutions and universities, including Chinese Academy of Sciences Institute of Acoustics, China Academy of Information and Communications Technology Cloud Computing and Big Data Research Institute, Tsinghua University Internet Industry Research Institute, Harbin Institute of Technology Artificial Intelligence Research Institute, Beijing Union University, and Jilin University Remote Sensing Research Institute. The Company, together with these partners, is dedicated to conducting research on new topics and developing novel technology applications to drive advancements in the field of acoustics. To better achieve this goal, the Company collaborated for joint laboratories to enhance the integration of research resources and cooperation. These collaborations further solidify the Company's leading position in the field of acoustics, providing a strong foundation for future innovations and development.

China's inaugural White Paper on High-Tech Acoustic Industry. Additionally, the company has jointly released China's first white paper on the high-tech acoustic industry with the Ministry of Industry and Information Technology, the Key Laboratory for Artificial Intelligence Technologies and Applications Evaluation, and the Cloud Computing and Big Data Research Institute of the China Academy of Information and Communications Technology. This white paper provides a comprehensive analysis and authoritative presentation of acoustic technology, its commercialization, and industry prospects. It discusses in detail the application of high-tech acoustics in various sectors, showcases Datasea's proactive initiatives in leading industry development, and highlights the company's leading position in the high-tech acoustic field both in China and globally. The white paper not only demonstrates Datasea's pioneering role in setting industry standards but also further consolidates the company's strategic importance in advancing acoustic technology on both a national and global scale.

## ***Datasea's Acoustic Products***

As of the end of the fiscal year on June 30, 2024, our acoustic products primarily include several series in the field of acoustic health, specifically:

### **Existing Products**

These include six acoustic health products featuring efficient ultrasonic disinfection, which are:

1. Indoor models suitable for different areas and functions (floor-standing and desktop types);
2. In-vehicle models;
3. Products for restroom and cloakroom purification and deodorization.

**Application Scenarios:** Professional sterilization products suitable for environments such as hospitals, airports, hotels, transportation vehicles, and residential areas.

**Strategic Positioning:** Purification of living environments.

**Development Path:** Moderate layout based on demand, emphasizing COVID-19 disinfection, and pursuing a product differentiation strategy.

Ultrasonic air sterilizer products:

- In-door models: Floor models and desktop models suitable for different areas and functions
- In-vehicle models:



- In-vehicle models:

**Features:** Datasea’s acoustic health products utilize “acoustic disinfection” technology to efficiently remove viruses such as H1N1 influenza, natural bacteria, Staphylococcus, E. coli, Aspergillus flavus, and the novel coronavirus. They can also eliminate formaldehyde, dust, odors, and second-hand smoke.

**2024 New Products:**

1. Datasea Tianer - Upgraded Sonic Sterilization and Purification Guardian (For restroom/bedroom/living room/kitchen/pets)



- For restroom:

Key Features: Effectively eliminating restroom odors, purifying the air, killing viruses and eliminating bacteria.

## 2. Sleep Monitor



Sleep Monitor adopts ultra-low frequency, weak intensity, and Magnetic induction of brain rhythm (MIBR), which is a magnetic induction of brain rhythm technology. Through the selective optimization and adjustment of the function of neurons through the magnetic induction of brain rhythm (MIBR), the monitor creates a natural frequency magnetic field similar to the Schumann frequency.

### Key Features:

- 1) Reduce the impact of high-frequency radio waves on the human body, relieve anxiety and stress, and gradually relax the body and brain;
- 2) Resonate between the frequency of Device and the human body's own frequency, induce brain waves to enter a deep sleep state, prolong the time of deep sleep, and improve the quality of deep sleep, thereby improving sleep and keeping users away from insomnia.

According to the company's R&D and product planning, our acoustic products will expand extensively, including:

### Short-term Product Plan (Expected to launch in 2025)

#### Acoustic Health

- **Product Name:** Pet Disinfection and Deodorization Purifier
  - **Functions:**
    1. Eliminate or reduce the animal odor in pet environments, primarily for airborne odors, but cannot yet remove odors from the pets themselves.
    2. Pets can harbor germs and spread diseases. This product will offer strong air disinfection effects, with a design goal of achieving over 99% efficiency.
    3. Pet hair, especially from cats and dogs, tends to float in the air, causing allergic rhinitis and other respiratory symptoms. This product will effectively capture pet hair and prevent its spread.

## Mid-term Product Plan

### Acoustic Health

1. **Product Name:** Mechanical Wave Brain Cortisol Level Regulation Device
  - o **Functions:** Uses sound wave technology to induce controlled brain vibrations, regulating cortisol levels, enhancing brain activity, improving learning efficiency, promoting intellectual development, and maintaining a positive psychological state.
2. **Product Name:** Food and Water Cleaning and Disinfection Device (Tentative)
  - o **Functions:** A household ultrasonic cleaning and sterilization technology and product, designed for easier and more convenient use.

### Acoustic Medical

1. **Product Name:** Integrated Medical Diagnosis and Treatment Robot
  - o **Functions:** AI-powered robot provides diagnostic and treatment services. With AI's ability to process information quickly and efficiently, the robot offers diagnostic and treatment plans, performing intelligent medical procedures under a doctor's supervision.
2. **Product Series:**
  1. Ultrasound Wrinkle Removal Device
  2. Ultrasound Fat Reduction and Body Sculpting Device
  3. Sonic Spot Removal Device
  - o **Application Scenarios:** Suitable for professional beauty centers and home beauty and health needs.
  - o **Strategic Positioning:** Leading the way in sound and light devices in the fast-growing sectors of light medical aesthetics and health care.
  - o **Development Path:** Relying on technology, focusing on brand, and leveraging integration to build an innovative product chain for intelligent acoustic health home products.

### Acoustic Industry

1. **Product Name:** Liquid Phase Rapid Separator
  - o **Functions:** Uses ultrasound to reduce reagent dosage and processing time during liquid impurity separation.
2. **Product Name:** Ultrasound-Assisted Nano Materials
  - o **Functions:** Utilizes ultrasonic atomization technology to create conditions for nano-material production.
3. **Product Name:** Ultrasound 3D Metal Printing
  - o **Functions:** Uses ultrasound to weld or bond different materials together for 3D printing, employing non-contact focused ultrasound for the printing process.
4. **Product Name:** Semiconductor Electronic Paste and Nano-Material Preparation
  - o **Functions:** Controls the atomization particle reaction and speed to create nano-materials for the electronics industry, such as nano-copper oxide and nano-copper powder.



## Acoustic Agriculture

1. **Product Name:** Ultrasonic Agricultural Product Preservation and Pest Control Machine
  - o **Functions:** Uses ultrasound to eliminate insect eggs and microorganisms in fruits and agricultural products, improving quality and extending freshness.
2. **Product Name:** Agricultural and Forestry Crop Pest Control Device
  - o **Functions:** Uses sound waves to affect pests, achieving pest repulsion and reducing the use of chemicals.
3. **Product Name:** Sonic Plant Growth Accelerator (Sound Fertilizer)
  - o **Functions:** Uses sound wave technology to enhance photosynthesis and nutrient absorption in plants, promoting plant growth and development.
4. **Product Name:** Zero-Gravity Space Station Plant Farm
  - o **Functions:** Uses sound wave technology in space stations to create environments suitable for plant growth, enabling soil-free planting, mist irrigation, and fertilization. Sound waves stimulate photosynthesis and nutrient absorption, promoting plant growth, development, and fruit quality, creating a pesticide-free or minimal pesticide environment in the plant farm.

## Sales and Distribution

As of the date of this report, our acoustic products are mainly developed and produced in China, and the products we sell in China are mainly through multi-channels and extensively cooperating with new media. We have established new marketing channels both domestic and internationally.

### 1) International Market Expansion

October 16, 2023, the Company's Delaware operating subsidiary, Datasea Acoustics LLC, has entered into a marketing promotion and sales cooperation agreement with Meglio Interiors LLC ("Meglio"), based in Chamblee, Georgia, to develop, promote and distribute the Company's acoustics high tech products in the U.S. On April 19, 2024, the company entry into a Framework Agreement with iPower Inc. (NASDAQ: IPW) for Product Cooperation, marking the commencement of a joint effort to bolster product distribution within the US online market.

### 2) The sales department of Shuhai Beijing and its subsidiaries directly sign sales contracts with customers.

During the reporting period, Shuhai Beijing and its subsidiaries have formed a complete marketing system, promotion strategies and models, including the Company's own sales team and innovative partner models. The sales team of Shuhai Beijing and its subsidiaries cover the core economic zones of China in Beijing, Northeast China, the Yangtze River Delta, and the Guangdong Hong Kong Macao Greater Bay Area, promoting various products and services.

### 3) Online Distributors and Living Stream

The Company expands its coverage and increases market penetration by collaborating with multiple online distributors, living stream platform and selling innovative products on major e-commerce platforms. For example, in the last quarter, after signing a sales cooperation agreement with the well-known Chinese e-commerce platform Hunan Jiamei to expand coverage and increase market penetration, Datasea also separately entered into sales agreements worth approximately \$6.91 million (RMB 50 million) each with Shenzhen Xiaoranfang Marketing Co., Ltd. ("Xiaoranfang Marketing") and Hangzhou Fubozhonglian Technology Co., Ltd., planning to sell Datasea's series of acoustic products through mainstream e-commerce channels such as Douyin, Kuaishou, and Xiaohongshu.

### 4) Sales Channels

Shuhai Beijing and its subsidiaries have established cooperative relationships with multiple domestic sales and channel merchants and established a nationwide marketing channel network through a partnership system.

## 5) Market Promotion Team

The company has collaborated with three influential Chinese market promotion enterprises, which leverage extensive market resources to recommend new clients for the company and facilitate the signing of contracts with these new clients.

## ***Key Customers and Agreements***

October 16, 2023, its Delaware operating entity, Datasea Acoustics LLC, has entered into a marketing promotion and sales cooperation agreement with Meglio Interiors LLC (“Meglio”), based in Chamblee, Georgia develop, promote and distribute the Company’s acoustics high tech products in the US and internationally. Datasea plans to establish an assembly line in the nearly future for its acoustics high tech products in Delaware while Meglio will as one of the primary distributor of such products. Meglio has sales channels that includes Atlanta, Dallas and New Jersey and extensive experience in increasing sales for its clients in the US. Meglio has expertise in business development, marketing, sales, branding and channel development in the U.S. furniture market, which the Company believes is an ideal fit for the Company’s home health products that include air disinfection machines, bathroom and wardrobe deodorization devices, as well as sleep-enhancing products.

On April 4, 2024, Company’s wholly-owned subsidiary, Shuhai Jingwei (Shenzhen) Information Technology Co., Ltd. (“Shuhai Jingwei”), entered into a Sales Agreement (the “Agreement”) with Shenzhen Xiaoranfang Marketing Co., Ltd. (“Xiaoranfang Marketing”) for the sale of up to approximately \$8.45 million (RMB 60 million) of the Company’s acoustic high tech products. The signing of this Agreement signifies a new milestone for Datasea in promoting the domestic and international sales of its acoustic high tech products and it is expected to be a key driver of the Company’s future revenue growth. According to the Agreement, Xiaoranfang Marketing has agreed to conduct online sales of the Company’s “Hailiji” brand’s air disinfection machines and closet and bathroom deodorization and disinfection products, and its “Star Dream” brand of sleep aids, among other series of acoustic high tech products, in both the Chinese and international markets. This includes traditional mainstream e-commerce platforms such as Taobao, JD.com, and PDD in China, and emerging new media platforms, such as Douyin, Kuaishou, and Little Red Book. Xiaoranfang Marketing will also access international channels like Amazon in the U.S. to promote the Company’s products. Xiaoranfang Marketing is a prominent marketing and promotion firm in China with extensive experience in e-commerce, new media marketing and product sales. They have substantial expertise in online sales channels through mainstream Chinese internet platforms and new media platforms as well as experience in operating and managing international Amazon platforms. The Company believes that Xiaoranfang Marketing is a perfect fit for the promotion and sales of the Company’s high tech acoustic products in both the domestic and the international markets.

On April 16, 2024, the Company’s wholly-owned subsidiary, Shuhai Jingwei (Shenzhen) Information Technology Co., Ltd. (“Shuhai Jingwei”), entered into a Sales Agreement (the “Agreement”) with Hangzhou Fubo Zhonglian Technology Co., Ltd. (“Fubo Zhonglian Technology”) for the sale of up to \$6.91 million (RMB 50 million) of the Company’s acoustic high tech products. This represents a sustained expansion of the Company’s sales strategy following the Shuhai Jingwei’s signing of an acoustic product sales agreement worth approximately \$8.45 million in early April with Shenzhen Xiaoranfang Marketing Co., Ltd. The Agreement is expected to drive sales of Datasea’s innovative acoustic products. According to the Agreement, Fubo Zhonglian Technology plans to sell Datasea’s “Hailijia” and “Star Dream” series of acoustic products, including air disinfection machines, bathroom deodorant disinfection and sleep aid products through mainstream ecommerce channels including Douyin, Kuaishou and Little Red Book. Fubo Zhonglian Technology’s sales methods include digital human sales, livestreaming ecommerce, short video sales and online purchasing agents, with its goal to promote the sales of Datasea’s high-tech acoustic products. Fubo Zhonglian Technology is a renowned internet promotion and marketing service provider that focuses on providing customized intelligent marketing services such as mobile internet channel development, comprehensive new media marketing, brand building and targeted customer penetration. Its team has extensive experience in ecommerce and new media marketing promotion and product sales and also provides core AI digital marketing functions to create virtual anchors for livestreaming sales events. These promotion efforts includes highly realistic virtual digital human images with simulated human language and behavior that combines AI, virtual reality, and real-time rendering technology to provide a real marketing experience that can generates product sales.

In April 2024, Datasea Inc.(DTSS), U.S. listed entity signed a product cooperation framework agreement with iPower Inc. (NASDAQ: IPW), marking the beginning of their joint efforts to expand product distribution in the U.S. online market. As a reputable data and technology-driven online retailer, iPower Inc. is well-positioned to leverage its strong logistics capabilities to excel in the online market.

### ***Key Suppliers and Raw Materials***

Our key suppliers for Hailijia’s air disinfection and sterilization products series are as follows:

- Guangdong Hakebao Environmental Technology Co., Ltd.
- Shenzhen Ajison Environmental Protection Technology Co., Ltd
- Shenzhen Antuopu Technology Co., Ltd
- Komi Intelligent Manufacturing (Shenzhen) Co., Ltd.

### **Baihui Precision Plastic Mould (Shenzhen) Co., Ltd.**

Shenzhen Fubon New Technology Co., Ltd.

March 19, 2024, Datasea entered into a Manufacturing Cooperation Agreement (the “Agreement”) with Broadway Precision Technology, Ltd. (“Broadway”), a wholly-owned subsidiary with factories in China, Thailand, Mexico and the US of Shanghai Yongli Belt Industry Co., Ltd (“Yongli”) (300230.SZ), a company listed on the Shenzhen Stock Exchange. Broadway has production facilities in Shenzhen, Kaiping, Kunshan, Thailand and the US., with a total workforce of over 4,000 employees and more than 100 precision mold processing equipment and 700 plastic injection molding machines. Broadway is a contract manufacturer for international brands such as Philips, Sony (Japan), and Samsung (South Korea). The Agreement marks an important step for Datasea in the production and deployment of its newly upgraded hi-tech intelligent acoustic deodorization and disinfection products.

The raw materials used in the Hailijia air disinfection and sterilization products series primarily include 40KHz ultrasonic kill module, Shipu DC brushless motors, temperature and humidity sensors, dust sensors, ultraviolet lamps and HEPA13 level layered filters.

### ***Market Results***

Datasea sells its acoustic high-tech products through our direct sales team, as well as select distributors and online channel partners. As of this fiscal year, Datasea has six channel partners, who typically account for the majority of our sales. Starting this fiscal year, we have achieved sales of acoustic high-tech products. We believe that with all channels, the future revenue growth for our acoustic high-tech products will benefit significantly from economies of scale.

## **5G Applications Business**

### **5G AI multimodal digital Segment:**

#### ***I. Definition of 5G AI multimodal digital***

5G AI multimodal digital technology refers to an advanced digital technology that combines 5G networks, artificial intelligence (AI), and multimodal data processing. This technology integrates the following key elements:

1. 5G Networks: The fifth generation of mobile communication technology, offering high speed, low latency, and the ability to connect a large number of devices, supporting more complex and real-time applications.
2. AI (Artificial Intelligence): Utilizing large models, deep learning, and other technologies to perform intelligent tasks such as data analysis, recognition, and prediction on vast amounts of data.
3. Multimodal: Involves the integration of multiple forms of data, such as text, images, videos, audio, and sensor data. Multimodal technology processes multiple information sources simultaneously, enabling comprehensive analysis and improving data understanding and processing capabilities.

4. Digitalization: The use of digital technologies to transform information and processes into digital formats, enhancing automation and intelligence, and driving the digital transformation of enterprises or organizations.

## II. Market Potential and Application Trends of 5G AI Multimodal Digital Technology

The market for 5G AI multimodal digital technology is vast, encompassing industries from smart manufacturing and healthcare to autonomous driving and smart cities. By combining the high-speed connectivity of 5G networks, AI's intelligent analysis capabilities, and the innovative technology of multimodal data processing, this market is expected to see rapid growth in the coming years:

### China's 5G Market

According to the China Academy of Information and Communications Technology (CAICT), China's 5G market is expected to reach RMB 6.3 trillion by 2030. The development of 5G technology provides the necessary infrastructure for multimodal digital technology applications, driving use cases from smart devices to smart cities.

### AI Multimodal Digital Technology Market

Multimodal technology, which processes and analyzes various forms of data such as text, images, voice, and video in conjunction with AI and 5G, enables more intelligent and precise digital applications.

- **Market Size:** According to iResearch, China's multimodal AI market is expected to reach RMB 85 billion by 2027, with a CAGR of about 22% between 2022 and 2027.
- **Application Scenarios:** Multimodal AI technology shows great potential in fields like healthcare and smart retail. For example, in healthcare, multimodal data processing is driving the rapid development of precise diagnostics and personalized treatment.

Industry Application Trends of 5G AI Multimodal Integration Include:

#### Healthcare:

5G AI multimodal technology can integrate electronic medical records, medical imaging, genomic data, and more to assist doctors in making more accurate diagnoses. According to joint research by Tsinghua University and Baidu, China's medical AI market is expected to reach RMB 130 billion by 2030.

- The application of 5G networks in telemedicine will significantly improve data transmission speeds, enhancing interaction between doctors and patients. With the help of big data and multimodal AI analysis, personalized medicine will see greater advancements.

## **Rural Revitalization:**

5G AI multimodal technology also has broad application prospects in China's rural revitalization. It can integrate various forms of information, such as agricultural, ecological, infrastructure, and economic data, helping governments and businesses optimize rural resource management, promoting agricultural modernization and rural economic development. The technology greatly improves the efficiency of rural management, especially in areas like real-time data monitoring, crop management, logistics, and targeted poverty alleviation. According to market research, China's rural revitalization market is expected to reach RMB 7.8 trillion by 2025, mainly driven by the application and innovation of 5G and AI technologies in agriculture and rural development.

- The use of 5G in smart agriculture, remote education, and rural infrastructure is crucial. The high-speed and low-latency features of 5G support real-time data transmission for smart devices, such as agricultural sensors, drones, and remote-controlled machinery, significantly enhancing the intelligence of agricultural production in rural areas. Supported by multimodal AI, rural managers can quickly analyze land data, crop growth conditions, and climate information to optimize agricultural decisions and provide personalized technical support to farmers. This technological advancement not only increases agricultural productivity but also improves rural infrastructure and living standards, driving sustainable rural revitalization.

## **New Media Industry:**

5G AI multimodal technology also has a vast application potential in China's new media industry. This technology can integrate multiple forms of content data, such as text, images, video, and audio, helping media platforms offer more personalized and precise content recommendations.

- This technological integration can significantly enhance content creation and distribution efficiency, especially in large-scale user data analysis and real-time interaction, providing a more customized user experience. According to market research, China's new media market is expected to reach RMB 1.5 trillion by 2027, with growth mainly driven by the application and innovation of 5G and AI in the new media industry.
- The application of 5G in streaming, live broadcasting, and interactive entertainment is crucial. The high speed and low latency of 5G support real-time transmission of high-definition content, greatly enhancing user interaction experiences in areas such as video streaming, virtual reality (VR), and augmented reality (AR). Supported by multimodal AI, media platforms can quickly analyze user behavior, optimize content recommendations, and generate personalized advertisements based on user preferences. This technological advancement improves user entertainment experiences and provides more efficient tools for content creators and advertisers, driving the continuous growth and diversification of the new media industry.

## **Logistics and Express Delivery Industry:**

The application of 5G and AI in China's logistics and express delivery industry, including intelligent warehouse management, automated sorting, and unmanned delivery, is expected to become one of the fastest-growing markets in the future. According to iResearch, China's logistics and express delivery market is expected to reach RMB 1.9 trillion by 2025.

- Multimodal technology can integrate data from various sources, such as logistics sensors, GPS, cameras, and drones, for integrated analysis to optimize logistics resource scheduling and delivery route planning, thus improving overall logistics efficiency and reducing costs.

## **Unmanned Delivery and Smart Logistics:**

Through 5G networks, unmanned delivery vehicles and drones can process multimodal data from sensors, cameras, and GPS in real time, ensuring safe and precise operations during the delivery process. According to iResearch, China's unmanned delivery market is expected to reach RMB 500 billion by 2030.

- The low latency of 5G AI is key to realizing smart logistics and unmanned delivery, ensuring accurate route planning and real-time operational management.

## **Conclusion**

The market space for 5G AI multimodal digital technology is rapidly expanding in China, with enormous potential across various industries. As 5G networks become more widespread and AI technologies mature, multimodal technology is set to become a core force driving digital transformation and industry upgrades for Chinese enterprises in the future.

### **III. Datasea's core advantages and existing 5G AI multimodal digital services**

As one of the leading service providers in China's 5G AI multimodal digital business field, Datasea's 5G AI multimodal digital products integrate text messages, multimedia messages, conversation messages, and value-added services to create a highly intelligent, comprehensive digital platform with solutions spanning multiple industries, including rural revitalization, logistics, and the beauty industry. Datasea's 5G AI multimodal digital business solutions provide 5G digital and intelligent services, as well as various value-added services, to more than 48.42 million enterprises and institutions (over 99% of which are small and medium-sized enterprises) and households in China.

Datasea's 5G AI multimodal digital platform and solutions not only support a wide range of application services but also leverage a native SMS application channel for instant communication with user terminals. With an intelligent service system, the entire process is fully automated, requiring no manual intervention, enabling self-service responses and handling of customer needs. This significantly improves service efficiency, response speed, and user experience.

The platform operates through cloud computing and SaaS models, supporting cross-industry applications, including digital transformation solutions from rural revitalization to logistics and the beauty industry. In rural revitalization, the solution offers smart agriculture management and infrastructure optimization, improving efficiency, reducing waste, and supporting rural modernization. Through precision agriculture, remote healthcare, and education services, the solution enhances rural living standards. In the logistics sector, intelligent warehousing, sorting, and unmanned delivery solutions help reduce costs and improve efficiency, driving the digital transformation of logistics and providing faster, more reliable services, especially in remote areas. For the beauty industry, smart customer management, personalized services, and remote consultations enhance service quality and customer satisfaction, fostering industry innovation and offering consumers more personalized and efficient beauty services.

## ***Sales and Distribution***

In terms of customer acquisition and marketing, the company has continuously implemented a series of robust measures to drive sales, resulting in explosive growth.

Through its own sales team, the Company vigorously promotes and publicizes the Company's research and development results and technology display in 5G sales, actively participates in important seminars and business fairs around the country, and deeply explores the target customers related to 5G news. Through painstaking efforts and keen business acumen, we have obtained a stable customer flow.

Furthermore, the Company also hired a professional 5G news business promotion team, and signed 5G communication marketing service agreements with some marketing companies that have many years of advantages in Internet of Things market development, operation and promotion services, have effective integration with mobile Internet enterprises, Internet of Things industry chain and other resources, and have strong channel expansion and sales and operation capabilities, to carry out in-depth cooperation. Quickly and effectively recruit high-quality partners for the Company to achieve rapid economic value transformation. Third party marketing companies bring us a large number of customers, which is our total sales growth engine.

Finally, we have also carried out some preferential activities and implemented different discount policies for customers. Through preferential activities to attract customers to participate in cooperation, increase customer participation and loyalty, thereby increasing sales artery.

## ***Key Customers and Agreements***

We had revenues of \$23,975,867 and \$3,640,690 for the years ended June 30, 2024, and 2023, respectively, which shows an increase of \$20,335,177 or over 558.6% compared to the same period in 2023. The increase in revenues was mainly due to the rapid increase of 5G AI multimodal digital business in China.

On December 8, 2023, Datasea's Chinese operating entity, Guozhong Times (Beijing) Technology Co., Ltd. (hereinafter referred to as the "subsidiary"), has reached an agreement with an important new client, Weihai Hongyun Shi Hao Information Technology Co., Ltd. As of December 31, 2023, Guozhong Times has provided 5G multimodal communication services worth approximately \$0.91 million (equivalent to RMB6.52 million).

On August 12, 2024, Datasea's operating entities in China, Shuhai Information Technology Co., LTD. ("Suhai Beijing")\ Heilongjiang Xungrui Technology Co., LTD. ("Xungrui Technology"), Shuhai Jingwei (Shenzhen) Information Technology Co., LTD. ("Shuhai Jingwei"), Guozhong Haoze (Beijing) Technology Co., LTD. ("Guozhong Haoze") and Guozhong Times (Beijing) Technology Co., LTD. ("Guozhong Times") entered into an agreement with Qingdao Ruizhiyixing Information Technology Co., LTD. (hereinafter referred to as "RuizhiYixing"). The agreement provides for the purchase of 5G AI multi-modal data recharge cards in various denominations within 12 months after the agreement takes effect, with prices ranging from 10 yuan to 500 yuan (\$1.38 to \$69.4). As of the date of September 20, 2024, the operating entity of Shuhai Information China has received cash advance payment of RMB135.33 million (equivalent to US \$18.98million) from Qingdao Ruizhiyixing Information Technology Co., LTD.

On August 9, 2024, Datasea’s operating entity in China, Shuhai Information Technology Co., LTD. (“Shuhai Beijing”), entered into an agreement with Shanghai Shixun Network Technology Co., LTD. (hereinafter referred to as “Shixun Network”). As of the date of September 20 2024, the operating entity of Shuhai Information China has received cash advance payment of RMB 11.64 million (equivalent to US \$1.63 million) from Shanghai Shixun Network Technology Co., LTD.

On August 9, 2024, Datasea’s operating entity in China, Guozhong Times (Beijing) Technology Co., LTD. (“Guozhong Times”), a subsidiary of Suhai Information Technology Co., LTD. (“Shuhai Beijing”), entered into an agreement with Wuhan Xiaoming Technology Co., LTD. (hereinafter referred to as “Xiaoming Technology”). As of the date of September 20, 2024, the China operating entity of Shuhai Information has received cash advance payment of RMB 5.432,700 (equivalent to \$762,520 ) from Wuhan Xiaoming Technology Co., LTD.

On May 11, 2024, its Chinese operating entity, Shuhai Information Technology Co., Ltd. (“Shuhai Information”), has entered into a Cooperation Agreement (the “Agreement”) with Beijing Haoteng Chuangxiang Technology Co., Ltd. (“Haoteng Chuangxiang”), to enhance the Company’s 5G AI multimodal business in the China. According to the Agreement, beginning on May 11, 2024 and continuing over a period of 12 months. As of June 30 2024, Shuhai Information has already provided approximately \$4.2 million (RMB 30.0 million) worth of 5G information services to end-users based on Haoteng Chuangxiang’s market demand, which is an early indication of the Agreement’s potentially powerfully implications.

The Chinese operating entity of Shuhai Information reached an agreement with Xiamen Duoqiao Network Technology Co., Ltd. From July 2023 to June 2024. The operating income of Xiamen Duoqiao Mai Network Technology Co., Ltd. was USD 4.06 million (equivalent to RMB 28.96 million);

In July 2023, the Chinese operating entity of Shuhai Information reached an agreement with Hainuo Xintong (Qingdao) Network Technology Co., LTD., to purchase 5G AI multi-modal top up cards of various denominations. From July 2023 to June 2024, Hainuo Xintong(Qingdao) Network Technology Co., LTD. ’s operating income was USD 4.96 million (equivalent to RMB 35.39 million).

The Chinese operating entity of Shuhai Information Group reached an agreement with Qingdao Osaidi Network Technology Co., Ltd. From August 2023 to June 2024, Qingdao Osaidi Network Technology Co., LTD. ’s operating income was USD 4.68 million (equivalent to RMB 33.35 million).

### ***Key Suppliers and Raw Materials***

Our 5G AI multimodal digital products are generally software systems or platforms, mainly developed by the Company’s in-house research and development team.

### ***Market Results***

Through its independently developed 5G AI multimodal digital business platform, Datasea is supporting the digital transformation and upgrade of cities and enterprises in the Chinese market. In terms of customer acquisition and marketing, the company has implemented a series of strong measures to drive sales, achieving explosive growth. By the end of this fiscal year, the company’s main source of revenue came from service fees related to its 5G AI multimodal digital business services, with total revenue reaching \$23,975,867, reflecting a 558.6% increase compared to the same period in 2023. The revenue growth is primarily due to the rapid expansion of China’s 5G AI multimodal communication business, with Datasea’s 5G AI multimodal digital business maintaining a leadership position in the industry. The continuous growth of the customer base supports the company’s significant business expansion.

The company is actively expanding its operations, increasing the number of large client contracts while growing its smaller national client base. Notable large clients include Qingdao Ruizhiyixing Information Technology Co., Ltd., Shanghai Shixun Network Technology Co., Ltd., Wuhan Xiaoming Technology Co., Ltd., Xiamen Duoqiaomai Network Technology Co., Ltd., Hainuo Xintong (Qingdao) Network Technology Co., Ltd., and Beijing Haoteng Chuangxiang Technology Co., Ltd. As of the date of September 20, 2024, the company has received approximately RMB 152.40 million (equivalent to \$21.37 million) in cash advances from major customers of its 5G AI multimodal digital business.

The company is currently fulfilling service obligations that have not yet been recognized as revenue for this fiscal year. The total contract value of services that will be recognized in future financial statements exceeds \$100 million.



## RECENT MATERIAL DEVELOPMENTS

### *Offering of \$2.25 Million Gross Proceeds*

On July 2, 2024, Datasea entered into a securities purchase agreement (the “Purchase Agreement”) pursuant to which the Company agreed to issue and sell to an investor in a registered direct offering (the “Offering”) 179,400 shares (the “Shares”) of common stock, par value \$0.001 per share of the Company (the “Common Stock”) at a price of \$3.25 per share and pre-funded warrants to purchase up to 512,908 shares of Common Stock at a price of \$3.24 per share with an exercise price of \$0.01 per share (the “Pre-Funded Warrants”). The securities to be issued in the Offering were offered and sold pursuant to the Company’s shelf registration statement on Form S-3 (File No. 333-272889), initially filed by the Company with the Securities and Exchange Commission (the “Commission”) under the Securities Act of 1933, as amended (the “Securities Act”), on June 23, 2023, and declared effective on July 21, 2023. A prospectus supplement to the Form S-3 registration statement was filed with the Commission on July 3, 2024. The Pre-Funded Warrants are exercisable upon issuance and will remain exercisable until all the Pre-Funded Warrants are exercised in full. If we fail for any reason to deliver shares of Common Stock upon the valid exercise of the Pre-Funded Warrants, subject to our receipt of a valid exercise notice and the aggregate exercise price, by the time period set forth in the Pre-Funded Warrants, we are required to pay the applicable holder, in cash, as liquidated damages as set forth in the Pre-Funded Warrants. The Pre-Funded Warrants also include customary buy-in rights in the event we fail to deliver shares of common stock upon exercise thereof within the time periods set forth in the Pre-Funded Warrants. Under the terms of the Pre-Funded Warrants, a holder will not be entitled to exercise any portion of any such warrant, if, upon giving effect to such exercise, the aggregate number of shares of common stock beneficially owned by the holder (together with its affiliates, any other persons acting as a group together with the holder or any of the holder’s affiliates, and any other persons whose beneficial ownership of Common Stock would or could be aggregated with the holder’s for purposes of Section 13(d) or Section 16 of the Securities Exchange Act of 1934, as amended) would exceed, 4.99% of the number of shares of Common Stock outstanding immediately after giving effect to the exercise, as such percentage ownership is determined in accordance with the terms of such warrant, which percentage may be increased at the holder’s election upon 61 days’ notice to the Company subject to the terms of such warrants, provided that such percentage may in no event exceed 9.99%.

Pursuant to the terms of the Purchase Agreement, until September 2, 2024 (60 days after the closing of the Offering), the Company agreed not to issue, enter into any agreement to issue or announce the issuance or proposed issuance of any Common Stock or Common Stock equivalents or file any registration statement or any amendment or supplement thereto. The Company further agreed that until the investor no longer holds any pre-funded warrants, not to effect or enter into an agreement to effect any issuance involving a variable rate transaction.

The closing of the Offering occurred on July 3, 2024. The gross proceeds of the Offering were approximately \$2.25 million before deducting fees to the Company’s Placement Agent (defined below) and other offering expenses payable by the Company. The Company intends to use the net proceeds from the Offering for research and development, market development and for general corporate purposes.

### *Annual Stockholders’ Meeting*

On June 6, 2024, the Company held its Annual Meeting. As of April 17, 2024 (the “Record Date”), there were 3,057,944 shares of common stock issued and outstanding and entitled to vote on the proposals presented at the Annual Meeting, of which 1,570,434 shares, or 51.385%, were present in person or represented by proxy, which constituted a quorum. The holders of shares of our common stock are entitled to one vote for each share held. At the Annual Meeting, Zhixin Liu, Fu Liu, Yan Yang, Stephen (Chun Kwok) Wong and Michael J. Antonoplos were each elected to serve until the next annual meeting of shareholders or until their respective successors shall have been elected and qualified. The appointment of Kreit & Chiu CPA LLP as the Company’s independent registered public accounting firm for the year ended June 30, 2024 was ratified. The stockholders also voted to approve an amendment to the Company’s 2018 Equity Incentive Plan to increase the number of shares of Common Stock by 1,000,000 shares, from 1,600,000 to 2,600,000 shares.

### *Non-Compliance with Nasdaq Listing Rule*

On May 23, 2024, the Company received a letter from The Nasdaq Stock Market LLC (“Nasdaq”) indicating that it is not in compliance with Nasdaq Listing Rule 5550(b)(1), because (i) the stockholders’ equity of the Company of \$1,181,331 as reported in the Company’s Quarterly Report on Form 10-Q for the quarter ended March 31, 2024 as filed with the Securities and Exchange Commission was below the minimum stockholders’ equity requirement of \$2,500,000 and (ii) the Company did not meet the alternatives standards of market value of listed securities or net income from continuing operations for compliance with Nasdaq Listing Rule 5550(b)(1).

Nasdaq’s letter has no immediate impact on the listing of the Company’s common stock, which will continue to be listed and traded on the Nasdaq Capital Market, subject to the Company’s compliance with the other continued listing requirements. Nasdaq’s letter provided the Company with 45 calendar days, or until July 8, 2024, to submit a plan to regain compliance. If the plan is accepted, the Company can be granted up to 180 calendar days from May 23, 2024 to evidence compliance. In the event the plan is not accepted by Nasdaq or, in the event the plan is accepted and the extension granted but the Company fails to regain compliance within the plan period, the Company would have the right to a hearing before a panel pursuant to the procedures set forth in the applicable Nasdaq Listing Rules.

The Company intends to take all reasonable measures available to regain compliance under the Nasdaq Listing Rules and remain listed on Nasdaq. The Company has submitted a plan to resolve the deficiency and regain compliance with the Nasdaq Listing Rule 5550(b)(1) and submitted a compliance plan by the deadline set by Nasdaq.

On January 10, 2024, the Company’s Board of Directors approved a reverse stock split of its authorized and issued and outstanding shares of common stock, par value \$0.001 per share (the “Common Stock”), at a ratio of 1-for-15, which became legal effective on January 19, 2024. After the reverse stock split, every 15 issued and outstanding shares of the Company’s Common Stock was converted automatically into one share of the Company’s Common Stock without any change in the par value per share. The total number of shares of Common Stock authorized for issuance was then reduced by a corresponding proportion from 375,000,000 shares to 25,000,000 shares of Common Stock. All share amounts have been retroactively restated to reflect the reverse stock split for all periods presented.

## OUR CORPORATE HISTORY AND STRUCTURE

Historical information about DataSea, Shuhai Beijing and its subsidiaries is incorporated by reference from our [Annual Report on Form 10-K](#) for the fiscal year June 30, 2020 filed with the SEC on September 28, 2020 (“2020 Annual Report”) under the caption “History and Background.”

### VIE Agreements

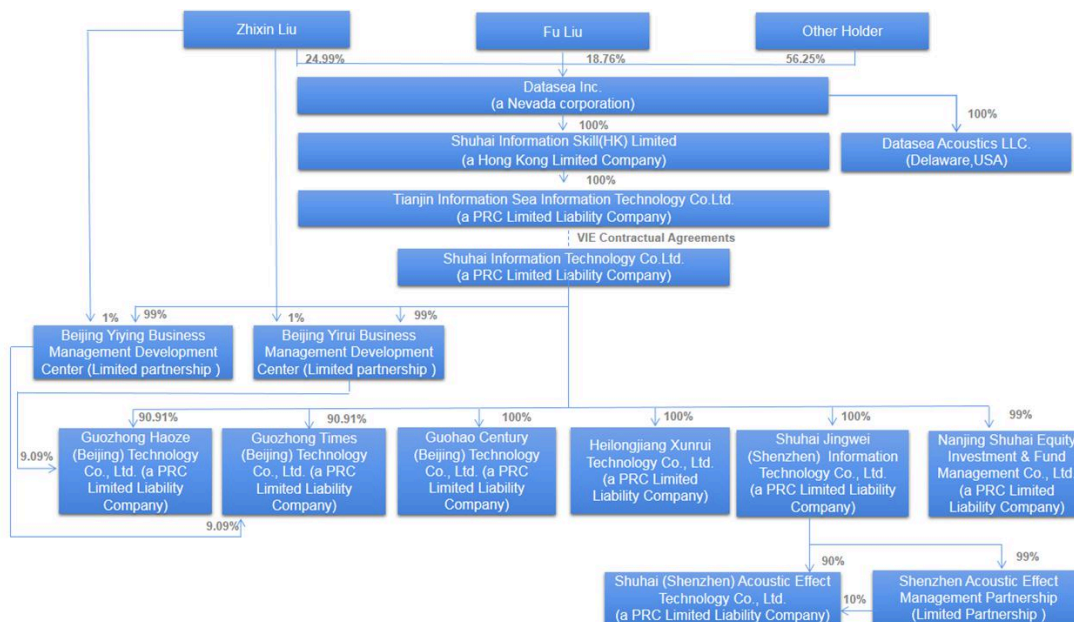
DataSea relies on contractual arrangements with the consolidated VIE and its shareholders, Zhixin Liu, Chairman of the Board, President, CEO of DataSea and Corporate Secretary, and Fu Liu, a Director of the DataSea (Fu Liu is the father of Zhixin Liu), to operate our business. The contractual arrangements with respect to the VIE are not equivalent to an equity ownership in the business of the VIE. We consolidate the VIE as a primary beneficiary through the contractual agreements between Tianjin Information, an indirect subsidiary of DataSea and Shuhai Beijing, the VIE. If the consolidated VIE or its shareholders fail to perform their respective obligations under these contractual arrangements, our recourse to the assets held by the consolidated VIE is indirect and we may have to incur substantial costs and expend significant resources to enforce such arrangements in reliance on legal remedies under PRC law. These remedies may not always be effective, particularly in light of uncertainties in the PRC legal system. Furthermore, in connection with litigation, arbitration or other judicial or dispute resolution proceedings, assets under the name of any of record holder of equity interest in the consolidated VIE, including such equity interest, may be put under court custody. As a consequence, we cannot be certain that the equity interest will be disposed pursuant to the contractual arrangement or ownership by the record holder of the equity interest.

A condensed consolidating schedule that breaks down the operations and depicts the financial position, cash flows, and results of operations as of the same dates and for the fiscal years ended June 30, 2024 and 2023 in tabular form was contained in pages F-1 to F-34 of the 2024 Annual Report.

All of these contractual arrangements are governed by PRC law and provide for the resolution of disputes through arbitration in the PRC. Accordingly, these contracts would be interpreted in accordance with PRC laws and any disputes would be resolved in accordance with PRC legal procedures. The legal environment in the PRC is not as developed as in other jurisdictions, such as the U.S. As a result, uncertainties in the PRC legal system could limit our ability to enforce these contractual arrangements. In the event that we are unable to enforce these contractual arrangements, or if we suffer significant time delays or other obstacles in the process of enforcing these contractual arrangements, it would be very difficult to exert effective control over the consolidated VIE, and our ability to conduct our business and our financial condition and results of operations may be materially and adversely affected.

## Our Organizational Structure

The Company's organizational chart as of September 24, 2024 is as follows:



Please refer to the discussion in NOTE 1 - ORGANIZATION AND PRINCIPAL ACTIVITIES of the Notes to the Consolidated Financial Statements under Item 8 of this Annual Report for a narrative of our organization structure and operating subsidiaries, including their dates of incorporation and history.

## Competitive Strengths

The Company believes our market position and potential future growth can be attributed to the following key factors and competitive strengths:

**Technical Innovation:** Our company has made significant strides in acoustic technology, incorporating advanced ultrasonic technology and artificial intelligence (AI) to enhance product performance. Our technological innovations include developing acoustic health products with disinfection, odor removal, and air purification functions using high-efficiency ultrasonic technology in the non-audible sound spectrum. We have also adopted low-frequency, weak-intensity brain rhythm magnetic technology (MIBR) based on Schumann vibrations to improve sleep quality and brain health. Additionally, we actively participate in setting industry technology standards to promote the standardization and regulation of acoustic technologies. In international collaborations, we work closely with technology partners in China and the United States to continuously advance our leadership in the acoustic field and ensure our technology remains at the industry's forefront, creating a solid technological barrier.

**Product Innovation:** Our product portfolio and planning cover multiple fields, from acoustic health to acoustic medicine, as well as acoustic industry and acoustic agriculture, demonstrating our extensive layout in product innovation. In the field of acoustic health, we have launched a range of sound wave sterilization products, including purification devices for indoor use, in vehicles, and for special environments. New products for 2024, such as the "Shuhai Tian Ear" and "Star Dream" series, focus on enhancing indoor air quality and comfort at home, as well as improving sleep quality through Schumann resonance vibrations with our Sleep Treasure product. Looking ahead, we plan to introduce innovative products such as a sound wave brain health device and a pet purification and grooming machine to further expand our market. In the field of acoustic medicine, we intend to launch ultrasonic wrinkle removal devices and ultrasonic fat reduction and body sculpting instruments to meet beauty and health needs. Innovations in the acoustic industry and agriculture, such as the ultrasonic 3D metal additive manufacturing printer and ultrasonic pesticide-free pest control technology for agricultural products, will drive technological advancements in the industry, enhance product quality, and improve production efficiency.

**Innovative technologies and products:** Companies with a track record of innovations and a pipeline of new technologies and products can maintain a competitive advantage, which includes focusing on the core industries of acoustics and artificial intelligence (AI), actively participating in the formulation of industry technical standards and the building of a protective barrier, and developing international technical cooperation in China and the United States. We continue to enhance our technological leadership in the field of acoustics, along with the market opportunities created.

**Global presence:** An extensive international presence can open up new markets and revenue streams, based on the building of operational platforms and market channels in the United States, and the establishment of Datasea Acoustics LLC, a Delaware subsidiary in the U.S., confirms the Company's pace and determination in implementing its global business strategy.

**Strong and diverse management team:** The Company has an experienced and visionary management team that can effectively drive strategic plans and adapt to market changes.

Building an international talent team is essential for the sustainable development of the Company. Firstly, we actively tap into internal potential by sending our Vice General Manager of the Research and Development Department, Mr. Li Huan, to pursue further education at a university in Austria. This helps us cultivate talents reserve and acquire new technological knowledge. Secondly, we continuously recruit specialized talents, both in China and the United States, to enhance the Company's capabilities in management, marketing, sales, capital markets, and corporate governance, promoting our level of internationalization.

To retain and expand the team, the company has established a multi-layered compensation and incentive system, providing corresponding rewards to directors, executives, employees, consultants, and other external partners who contribute to the company's growth. This includes stock awards for publicly traded companies and the establishment of equity holding platforms for core business subsidiaries. To date, the company has continuously issued relevant stocks to directors, executives, employees, and external consultants for three years under the 2018 stock incentive plan. Additionally, three of the company's core business subsidiaries in China have established equity holding platforms, attracting interest groups such as core teams of the subsidiaries and sales cooperation teams, thereby maximizing the incentive effects.

**Endorsement from the third-party technical certification:** Leading third-party labs such as the Wuhan Institute of Virology have proven this ultrasonic disinfection technology to have 99.83% efficacy in nine seconds against Covid-19 and 99.99% efficacy against Staphylococcus Albus and E-col. Meanwhile, this strategic shift and process support the Company to provide a safer and healthier lifestyle for users worldwide in the post-pandemic era with a greater focus on protection and quality of life.

**ESG (Environmental, Social, and Governance) Initiatives:** Commitment to ESG principles can attract socially responsible investors and enhance the Company's reputation.

The Company's management team is also very diversified. Among the five members of the board of directors, there are three males and two females, a 40% female representation on the board. Additionally, within the Company's management, there are four Asian and one White executives. Taking into account the Chief Financial Officer (CFO) and Chief Technology Officer (CTO), the Company's executive team comprises seven members, including four males and three females. This reflects the Company's commitment to and demonstration of diversity, equality, and transparency.

## RESEARCH AND DEVELOPMENT

Datasea's board of directors and management attach great importance to the building of a technological product innovation and research and development system.

Primarily, the Company's core research and development efforts are directed towards the advancement and innovation of various technologies encompassing acoustic applications and artificial intelligence. The overarching objective of innovative research rooted in acoustics is to provide technical support for the development of acoustic applications across various industries. In the realm of acoustic High-Tech, which includes ultrasound, infrasound, and Schumann resonance, the Company has carried out in-depth collaborations with esteemed research institutions such as the Institute of Acoustics at the Chinese Academy of Sciences, the Institute of Artificial Intelligence, the China Institute of Information and Communication Technology, the China Institute of Standards, and the China Artificial Intelligence Industry Alliance in technological innovation, expert resources, and the industry standards development.

As of now, the Company's acoustic research and development has formed a core application matrix of acoustic technology with ultrasound as the core and Schumann resonance and directional sound as the assistance.

In terms of ultrasound, the Company innovatively uses the longitudinal wave collaborative field of air ultrasound, and the skin-promoting effect of standing surface wave accelerates the skin repair cycle. Moreover, the high-frequency vibration characteristics of ultrasound are fully reflected in the micro-particle atomization method, and the atomization spray using special consumables can fully penetrate into the dermis of the skin, which can double skin repair effect. Thermoacoustic Technology: This involves creating uneven temperature distribution in the environment using sound waves, with the recovery and utilization of residual heat at the high-temperature end. Research and Technological Advances in Renewable Energy and Energy Conversion Technologies: Sound waves can convert electrical energy into mechanical energy, and vice versa, mechanical energy into electrical energy. This also includes the development of new types of energy converters.

In terms of directional sound, the Company has achieved a breakthrough in the transmission of sound waves within an extremely narrow angle (25 degrees) and also achieved signal recovery at the lowest audible frequency in the world (20Hz).

In addition, over the past year, the company has deeply focused on the AI upgrades in the 5G multimodal field, aiming to integrate cutting-edge technology with practical application scenarios and drive technological innovation and industrial upgrading. We have made significant progress in multimodal AI technology development, with three core goals identified: First, to enhance multimodal data fusion and processing capabilities for more precise information understanding and interaction; second, to expand the application scenarios of multimodal AI to cover more industries and fields; third, to strengthen AI technology capabilities to maintain the company's leading position in the multimodal AI sector.

Our multimodal data fusion technology, based on deep learning algorithms, achieves seamless integration and efficient processing of various data formats, including text, images, and sound. This technological breakthrough provides strong data support for subsequent intelligent analysis and decision-making.

In the realm of intelligent interaction systems, we have introduced advanced natural language processing and computer vision technologies to improve system comprehension and response speed. Users can interact with the system through natural language, gestures, facial expressions, and other means, resulting in a more fluid and natural experience.

We will actively explore the application of multimodal AI in various fields.



## Intellectual property rights

The company has established its core focus on advanced acoustic technology, with a primary direction in AI-based 5G multimodal technology innovation and applications. As of June 2024, Datasea Beijing holds five valid patents (all registered in China), Xunrui Technology has two valid patents, Tianjin Information has one valid patent, Shenzhen Jingwei holds three valid patents, Shenzhen Sound Effects has one valid patent, and Datasea Jingwei has four patents under substantive examination. Xunrui also has three patents under substantive examination, and Datasea Beijing has two patent applications currently under substantive examination. The details are as follows:

The company is actively developing and applying advanced acoustic technology and products to establish technical barriers and thresholds distinct from its competitors. Research and development have always been the core and driving force behind the company's growth. The company is enhancing the application and industrialization of its unique acoustic high-tech services, implementing a comprehensive industrial technology layout in fields such as acoustic industrial applications, acoustic agriculture applications, acoustic medical care, acoustic health, and acoustic IoT technologies. In the post-pandemic era, the company continues to introduce a broader range of acoustic health products by leveraging non-audible sound (especially ultrasound and infrasound) and its interaction with biological systems, maintaining a leading position in the acoustic high-tech industry.

As of June 2024, the Company has made the following achievements in patent applications from the State Intellectual Property Bureau:

### ***Publication and Granted Patents:***

No.	Publication Number	Description	Application Status
<b>Patents Owned by Shuhai Beijing</b>			
1	CN108922101B	An smart security campus management system of Shuhai Information	Granted
2	CN108871456B	Shuhai security intelligent sensor system	Granted
3	CN109033874B	A multi-role login method and system of Android program based on SQLite database	Granted
4	CN111179546	An adaptive distributed audio alarm method and system	Granted
5	CN2024100443501	The invention discloses an information interaction method and system based on 5G messages	Granted
<b>Patents Owned by Tianjin Information</b>			
6	CN108961661B	Three-dimensional smart security alarm linkage system	Granted
<b>Patents owned by Xunrui Technology</b>			
7	CN110374479B	A type of intelligent security equipment	Granted
8	CN112964372B	The invention relates to a new infrared temperature measuring device and a temperature measuring method.	Granted
<b>Patents owned by ShenzhenJingwei Technology</b>			
9	CN107036218B	A novel ultrasonic atomizer device	Granted
10	CN218853183U	The handle used for sterilizing the device	Granted
11	CN218247901U	Ultraviolet ultrasonic plasma disinfection equipment	Granted
<b>Patents owned by Acoustic Effect Technology</b>			
12	CN307831947S	Acoustic effect disinfection instrument type I (universal)	Granted

*Patents under Substantive Examination:*

No.	Publication Number	Description	Application Status
1	CN109146406A	<b>Shuhai Beijing:</b> The attendance system of Shuhai Information based on GPS positioning information supported RFID technologies	Substantive examination
2	CN108985423A	An electronic student card system of Shuhai Information	Substantive examination
3	202110162293.3	<b>Xunrui Technology:</b> Facial expression recognition method, device and electronic equipment based on complex scene	Substantive examination
4	CN202311307735.4	A fast retracing method of global surface water range based on early Landsat images	Substantive examination
5	CN202211404673.4	Method and system of water missing data reconstruction for optical remote sensing images	Substantive examination
6	202210811431.0	<b>Shuhai Jingwei:</b> A high frequency acoustic effect air coupled microbial elimination method and device	Accepted
7	<b>202430090085.1</b>	Smart Sound wave Sterilization and Deodorization(01)	Substantive examination
8	<b>202430090093.6</b>	Smart Sound wave Sterilization and Deodorization (02)	Substantive examination
9	<b>202430253514.2</b>	Sleep comforter (non-contact)	Substantive examination

## Major products

The Company mainly focuses on developing the following two categories of products: software and smart hardware devices.

Software system - mainly refers to software systems and solutions related to 5G messaging cloud platforms/5G digital platforms and smart cities. As a result of the Company's increased investment in R&D and the training of technical talents, the Company's software has a total of 139 copyright registrations in China, of which Shuhai Beijing owns 39 Software Copyright registrations, Xunrui owns 36 Software Copyright registrations, Tianjin Information owns 31 Software Copyright registrations and Shuhai Acoustic owns 3 Software Copyrights, and Shenzhen Jingwei owns 30 Software Copyrights. The details are as follows:

### Software Copyright Owned by Shuhai Beijing

No.	Certification	Certificate No.
1	Shuhai XIN Platform internet activity audit security management system V1.0	Ruan Zhu Deng Zi No.1054520
2	Shuhai XIN Platform WIFI device feature collection management system V1.0	Ruan Zhu Deng Zi No.1111383
3	Shuhai XIN Platform micro mall system V1.0	Ruan Zhu Deng Zi No.1111535
4	Shuhai XIN Platform SMS platform system V1.0	Ruan Zhu Deng Zi No.1111683
5	Shuhai XIN platform 3G website content management system V1.0	Ruan Zhu Deng Zi No.1111690
6	Shuhai media advertising system V1.0	Ruan Zhu Deng Zi No.1111694
7	Shuhai XIN platform micro marketing system V1.0	Ruan Zhu Deng Zi No.1111700
8	“Shuhai Safe Campus” mobile end - security management system V2.0	Ruan Zhu Deng Zi No.1575317
9	“Shuhai Safe Campus” security management system V2.0	Ruan Zhu Deng Zi No.1575313
10	“Shuhai XIN Platform” front-end equipment control system for smart elevator detection V2.0	Ruan Zhu Deng Zi No.1574419
11	“Shuhai XIN Platform” smart elevator inspection & pre-alarm management platform V2.0	Ruan Zhu Deng Zi No.1575648
12	“Shuhai XIN Platform” smart elevator real-time monitoring and alarm management platform V2.0	Ruan Zhu Deng Zi No.1575758
13	“Shuhai XIN Platform” smart elevator screen equipment monitoring system V2.0	Ruan Zhu Deng Zi No.1575665
14	“Shuhai XIN Platform” smart advertisement launching system V2.0	Ruan Zhu Deng Zi No.1575670
15	Shuhai Information smart safe campus management system V1.0	Ruan Zhu Deng Zi No.2888248
16	Shuhai Information XIN Platform security management system (Android Version) V2.21	Ruan Zhu Deng Zi No.2918496
17	Shuhai information XIN platform security management system (IOS version) V2.21	Ruan Zhu Deng Zi No.2918467
18	Shuhai Information big data smart decision-making platform for governmental affairs V1.0	Ruan Zhu Deng Zi No.2962930
19	Shuhai Information campus smart brain information management platform V1.0	Ruan Zhu Deng Zi No.2961899
20	Shuhai Information university big data innovation laboratory platform V1.0	Ruan Zhu Deng Zi No.2962919
21	Shuhai Information Food Traceability Management System V1.0	Ruan Zhu Deng Zi No.10176578
22	Shuhai information comprehensive canteen management application system V1.0	Ruan Zhu Deng Zi No.10176482
23	Shuhai information integrated community intelligent management user platform V1.0	Ruan Zhu Deng Zi No.10176481
24	Shuhai Information campus cloud security management system V1.0	Ruan Zhu Deng Zi No.10176483
25	Shuhai information physical network edge transmission gateway platform V1.0	Ruan Zhu Deng Zi No.10176483
26	Shuhai information aggregation message marketing cloud platform V1.0	Ruan Zhu Deng Zi No.10176528
27	Shuhai Communication 5G message application management system V1.0	Ruan Zhu Deng Zi No.10176582
28	Shuhai Information integrated community group Shopping Mall system V1.0	Ruan Zhu Deng Zi No.10176530
29	Shuhai Information online shopping retail service platform V1.0	Ruan Zhu Deng Zi No.10176529
30	Shuhai information integrated community intelligent management platform V1.0	Ruan Zhu Deng Zi No.10176484
31	The three-dimensional linkage system for Epidemic Prevention and control in Shuhai Information Community V1.0	Softcopy Registration No.7128687
32	Shuhai information scanning code aggregation payment system	Softcopy Registration No.7299094
33	Shuhai information social group purchase system	Softcopy Registration No.7296663
34	Shuhai information face recognition payment system V1.0	Softcopy Registration No.7298094
35	Shuhai information online shopping mall System	Softcopy Registration No.7300125
36	Big data accurate analysis of sales promotion system	Softcopy Registration No.11933115
37	Multimodal customer relationship management system	Softcopy Registration No.11938599
38	5G message data exchange center system	Softcopy Registration No.11893684
39	Enterprise digital employee management system	Softcopy Registration No.11548880



**Software Copyright owned by Xunrui Technology**

<b>No.</b>	<b>Certification</b>	<b>Certificate No.</b>
40	Xunrui smart security integrated management platform v1.0	Ruan Zhu Deng Zi No.5201855
41	Xunrui big data visual analytics platform v1.0	Ruan Zhu Deng Zi No.5201772
42	Xunrui visual recognition algorithm platform v1.0	Ruan Zhu Deng Zi No.5201824
43	Xunrui non-visual recognition algorithm platform v1.0	Ruan Zhu Deng Zi No.5201861
44	Xunrui epidemic prevention and control linkage early warning system v1.0	Ruan Zhu Deng Zi No.5201704
45	Xunrui smart campus security management system v1.0	Ruan Zhu Deng Zi No.5201776
46	Xunrui smart scenic area security management system v1.0	Ruan Zhu Deng Zi No.5201574
47	Xunrui smart community security management system v1.0	Ruan Zhu Deng Zi No.5201869
48	Xunrui smart one-key alarm management system v1.0	Ruan Zhu Deng Zi No.5201784
49	Xunrui smart guest management system v1.0	Ruan Zhu Deng Zi No.5201780
50	Xunrui O2O community group Shopping Mall system V1.0	Ruan Zhu Deng Zi No.9940999
51	Xunrui Smart Campus Security cloud platform system V1.0	Ruan Zhu Deng Zi No.9941054
52	Xunrui Wisdom canteen arrangement system V1.0	Ruan Zhu Deng Zi No.9941000
53	Xunrui aggregation message cloud platform V1.0	Ruan Zhu Deng Zi No.9941047
54	Xunrui B2B2C online mall system V1.0	Ruan Zhu Deng Zi No.9941055
55	Xunrui Wisdom Canteen Food traceability system V1.0	Ruan Zhu Deng Zi No.9995289
56	Xunrui 5G message cloud platform V1.0	Ruan Zhu Deng Zi No.9995307
57	Xunrui media information marketing platform	RuanZhuDeng Zi No.10318231
58	Xunrui comprehensive online Office OA System	RuanZhuDeng Zi No.10318229
59	Xunrui integrated security cloud platform	RuanZhuDeng Zi No.10318227
60	Xunrui Smart Apartment management system	RuanZhuDeng Zi No.10318271
61	Xunrui Aggregate payment and settlement system	RuanZhuDeng Zi No.10318221
62	Xunrui AI intelligent algorithm analysis platform	RuanZhuDeng Zi No.10318230
63	Xunrui intelligent acoustic recognition system	RuanZhuDeng Zi No.10318269
64	Xunrui Intelligent Park management system	RuanZhuDeng Zi No.10318270
65	Xunrui Wisdom Catering System	RuanZhuDeng Zi No.10318268
66	Xunrui satellite remote sensing - Agricultural Management System	RuanZhuDeng Zi No.10318228
67	Xungrui iot terminal service gateway platform V1.0	RuanZhu Deng Zi No10357761
68	Xungrui intelligent community integrated management platform V2.0	RuanZhu Deng Zi No10357535
69	Xungrui smart community integrated management client platform V1.0	RuanZhu Deng Zi No10312678
70	“CoAI CPaaS” interactive artificial intelligence precision reach analysis platform v1.0	RuanZhu Deng Zi No11659754
71	Cloud Customer Resource Management system v1.0	RuanZhu Deng Zi No11652683
72	Big data attribute label analysis marketing push system	RuanZhu Deng Zi No11877356
73	Micro, small and medium-sized enterprises 5G messaging application platform v1.0	RuanZhu Deng Zi No12233860
74	Xungrui iot cloud platform V1.0	RuanZhu Deng Zi No12450190
75	Xungrui smart canteen security system V1.0	Ruan Zhu Deng Zi No12576381

**Software Copyrights owned by Tianjin Information**

<b>No.</b>	<b>Certification</b>	<b>Certificate No.</b>
76	Campus danger alarm system V1.0	Ruan Zhu Deng Zi No.7177594
77	Community prevention and control personnel information registration system V1.0	Ruan Zhu Deng Zi n No.7140470
78	Intelligent Community Management System V1.0	Ruan Zhu Deng Zi No.7125871
79	Community prevention and control health information Management system V1.0	Ruan Zhu Deng Zi No.7131600
80	Campus epidemic prevention and control personnel access management system based on face recognition	Ruan Zhu Deng Zi No.7263518
81	Campus epidemic prevention and control temperature measurement data management system	Ruan Zhu Deng Zi No.7242759
82	Intelligent community intelligent monitoring and management system V1.0	Ruan Zhu Deng Zi No.7558127
83	Campus information Management System V1.0	Ruan Zhu Deng Zi No.7561345
84	Intelligent community access control management system	Ruan Zhu Deng Zi No.7568924
85	Community prevention and control temperature measurement data management system	Ruan Zhu Deng Zi No.7565701
86	Campus monitoring system V1.0	Ruan Zhu Deng Zi No.7570612
87	Community prevention and control personnel information Management system V1.0	Ruan Zhu Deng Zi No.7570807
88	Campus Intelligent acoustic Warning System V2.0	Ruan Zhu Deng Zi No. 8580724
89	Intelligent acoustic Early warning System V2.0 for medical and nursing environment	Ruan Zhu Deng Zi No. 8580553
90	Intelligent acoustic Early warning system V2.0 for public places	Ruan Zhu Deng Zi No. 8580552
91	Swimming pool intelligent acoustic warning system V2.0	Ruan Zhu Deng Zi No. 8580686
92	Home Intelligent Acoustic Warning System V2.0	Ruan Zhu Deng Zi No. 8580685
93	Hotel Intelligent acoustic warning system V2.0	Ruan Zhu Deng Zi No. 8580725
94	5G message data acquisition System 1.0	Ruan Zhu Deng Zi No.11109956
95	5G message aggregation cloud platform	Ruan Zhu Deng Zi No.11109703
96	Cockpit management platform	Ruan Zhu Deng Zi No.11109957
97	Data Asset Management Platform 1.0	Ruan Zhu Deng Zi No.11109896
98	Digital Employee Management System 1.0	Ruan Zhu Deng Zi No.11109704
99	5G aggregate user order data tracking system	Ruan Zhu Deng Zi No12967877
100	5G communication channel payment gateway system	Ruan Zhu Deng Zi No12971369
101	5G messaging e-commerce marketing network platform 1.0	Ruan Zhu Deng Zi No12971576
102	Multi-modal payment integrated management system	Ruan Zhu Deng Zi No12970902
103	Integrated satellite remote sensing intelligent observation system	Ruan Zhu Deng Zi No12971398
104	Iot edge computing gateway platform	Ruan Zhu Deng Zi No12967198
105	Iot interoperable data service platform	Ruan Zhu Deng Zi No12970896
106	Customer information security protection management platform	Ruan Zhu Deng Zi No13073979

### Software Copyrights owned by Acoustic Effect Technology

107	High frequency acoustic effect air coupling algorithm software V1.0	Ruan Zhu Deng Zi No.9854777
108	High frequency acoustic effect air coupling and collaborative ultraviolet control algorithm software V1.0	Ruan Zhu Deng Zi No. 9877299
109	Variable frequency acoustic effect coronavirus feature elimination algorithm software V1.0	Ruan Zhu Deng Zi No.9864534

### Soft Copyrights owned by Shuhai Jingwei

110	Square intelligent acoustic early warning and recognition system 1.0	Ruan Zhu Deng Zi No.10322358
111	Community medical center intelligent acoustic early warning recognition system 1.0	Ruan Zhu Deng Zi No.10322366
112	Stadium intelligent acoustic early warning and identification system 1.0	Ruan Zhu Deng Zi No.10319630
113	Home intelligent acoustic early warning recognition system 1.0	Ruan Zhu Deng Zi No.10322359
114	College intelligent acoustic Early warning and recognition system 1.0	Ruan Zhu Deng Zi No.10322365
115	Apartment intelligent acoustic Early warning and recognition system 1.0	Ruan Zhu Deng Zi No.10319699
116	Shuhai Jingwei 5G message aggregation cloud platform	Ruan Zhu Deng Zi No.10688735
117	Shuhai Jingwei Data collection system V1.0	Ruan Zhu Deng Zi No.10688734
118	Shuhai Jingwei digital team management system	Ruan Zhu Deng Zi No.10688737
119	Shuhai Jingwei messaging platform 1.0	Ruan Zhu Deng Zi No.10688736
120	Shuhai Jingwei message marketing cloud platform 1.0	Ruan Zhu Deng Zi No.10688734
121	Shuhai Jingwei data asset management platform V1.0	Ruan Zhu Deng Zi No.11022539
122	Shuhai Jingwei SOP management system	Ruan Zhu Deng Zi No.10688732
123	Shuhai Jingwei smart community integrated management client platform	Ruan Zhu Deng Zi No.10688733
124	Shuhai Jingwei Intelligent Park security cloud platform	Ruan Zhu Deng Zi No.10688731
125	High frequency acoustic effect air coupling algorithm software V1.0	Ruan Zhu Deng Zi No.10688740
126	High frequency acoustic effect air coupling and collaborative ultraviolet control algorithm software V1.0	Ruan Zhu Deng Zi No.10688739
127	Variable frequency acoustic effect coronavirus feature elimination algorithm software V1.0	Ruan Zhu Deng Zi No.10688738
128	Iot terminal edge service gateway platform	Ruan Zhu Deng Zi No.12821324
129	5G message comprehensive traceability analysis data display system	Ruan Zhu Deng Zi No.12782739
130	AI semantic copy generation system	Ruan Zhu Deng Zi No.12664881
131	Multi-channel integrated payment management system	Ruan Zhu Deng Zi No.12779467
132	Voice interaction inspection system based on customer robot	Ruan Zhu Deng Zi No.12777940
133	Interactive precision reach analysis platform	Ruan Zhu Deng Zi No.12817101
134	Customer information security management system	Ruan Zhu Deng Zi No.12782733
135	Customer marketing management system	Ruan Zhu Deng Zi No.12780563
136	Digital Sea Jingwei 5G message fee aggregation channel business platform	Ruan Zhu Deng Zi No.12779116
137	Satellite remote sensing integrated intelligent observation system	Ruan Zhu Deng Zi No.12778719
138	Internet of Things interlink service system	Ruan Zhu Deng Zi No.12785025
139	Integrated marketing e-commerce platform	Ruan Zhu Deng Zi No.12782647

## Intellectual Property Planning

Datasea is dedicated to cultivating a core product portfolio within the realm of acoustic High-Tech, with a primary focus on the integration of acoustics and artificial intelligence. The Company is actively pursuing patent applications to establish a robust technological barrier. Over the course of the next three years, Datasea has outlined its strategic goals, centering its efforts on promising domains such as ultrasound, Schumann resonance technology, and directional sound. The intended achievements include:

Shuhai Beijing, serving as the Company's flagship operating entity in China, aims to secure a total of 20 new invention patents and 10 international patents within the field of acoustics.

Our overseas subsidiary, primarily based in Delaware, intends to obtain 5 U.S. invention patents and 5 international invention patents in the domain of acoustics.

These strategic endeavors underscore Datasea's commitment to innovation and its ambition to solidify its position as a leading player at the intersection of acoustics and artificial intelligence.

## R&D Investment

As for the fiscal year ended June 30, 2023 and 2024, we spent \$569,635 and \$359,342 on research and development, respectively. Datasea, the VIE, and its subsidiaries intend to invest approximately \$10 million in technological product development over the next three years. The budget for each sector is presented in the table below.

No.	Item	% in budget
1	Salary of R&D personnel (incl. the introduction of high-end talents)	50%
2	Procurement of scientific research facilities	20%
3	Joint laboratories with universities, research institutes	8%
4	Procurement of testing devices	6%
5	Intermediate testing and tooling	5%
6	Establishment of new technical schedule	4%
7	Appointment of external technical experts	5%
8	Others	2%

## **PRODUCT MANUFACTURING**

### **Intelligent hardware terminals**

For the fiscal year ended June 30, 2024, our products primarily consist the “HailiJia” series of ultrasonic air sterilizer products, including 1) In-door models (floor and desktop models) suitable for different areas and functions, and 2) In-vehicle models; 3) Restroom and Cloakroom purification and deodorization. Comprehensive air disinfection, and specialized sterilization suitable for environments such as hospitals, airports, hotels, transportation and residential buildings.

- Acoustic Health Product Series
  1. Upgraded Ultrasonic Sterilizer and Purifier
  2. Air Sterilizers for Indoor Use (Floor Model and Desktop Model) and Vehicle Models, designed for various areas and functions.
  3. Intelligent Sterilizer and Deodorizer
  4. Schumann Vibration-Based Sleep Aid

### **Production mode**

In the Chinese market, on the basis of a comprehensive understanding of the industry and the market, the Company has adopted the model of manufacturing outsourcing in the production of acoustic high tech hardware products and an independent or joint design model in product appearance, and established the control process of “prototype selection - prototype determination - content determination - replication efficiency and replication effect” on the basis of product line standardization. At the same time, the Company has established the R&D management process from “approval-node monitoring-assessment”, and optimized the standard manufacturing process and construction management process to guide factory production, supply chain procurement and project site construction. During the reporting period, the Company has added a professional antivirus and odor removal equipment manufacturer to customize and produce bathroom and cloakroom odor products and equipment using Datasea’s acoustics high tech technology. Meanwhile, Schumann sleep aid product has been finalized and developed with partner manufacturers.

In the U.S. market, with the establishment of Datasea Acoustics LLC, a subsidiary in the United States, the establishment of assembly lines and production lines has been initiated. At the same time, cooperation with various local manufacturing enterprises will also be a rapid way to realize international production of products.

### **Control over manufacturing process and quality**

1. The Company has the following requirements on outsourcing partners: independent production facilities, advanced manufacturing equipment, smart production lines, abundant outsourcing cooperation cases and a good reputation in the industry.
2. Outsourcing partners shall pass through ISO9001:2008, ISO14001:2004, OHSAS18001:2007 and CCC certification, and meet our production and manufacturing standards.
3. Outsourcing partners should have a separate quality management department to take charge of the overall quality management system including establishment, maintenance and continuous improvement.
4. Outsourcing partners should have built up a relatively complete quality management system;

SQA: control over supplier quality system, quality standard formulation, quality assurance capability improvement and guidance, material quality confirmation;

IPQC: responsible for quality control of the manufacturing process, to make sure that the manufacturing process meets relevant technical and quality requirements, and problems are timely identified, back-fed and addressed;

QC: responsible for overall inspection and delivery inspection of finished products.

5. The Company checks whether the manufacturing quality of outsourcing partners meets the Company's requirements by assigning resident personnel to do sample test of manufactured goods and collecting feedback from the customer experience.

## **Outsourcing manufacturing partners**

As of June 30, 2024, we have established relationships with approximately five outsourced manufacturing partners and a supplier system of approximately 40 suppliers to provide various components and services for the company's new acoustic high-tech products. The vast majority of suppliers are located in Dongguan, Shenzhen and Foshan in the Greater Bay Area, and the industrial chain advantages of the region are fully reflected. At the same time, we continue to expand our supplier and production outsourcing partners and seek new opportunities to retain and optimize our outsourcing and supply chain resources.

## **GOVERNMENT REGULATION AND LICENSES**

Our operations are subject to and affected by PRC laws and regulations. The primary governmental regulation regulating the Internet security equipment industry in the PRC is the Cybersecurity Law, effective June 1, 2017, which governs entities providing "critical information infrastructure." This statute provides basic protections for Internet users, such as not selling individual's data to other companies without the user's permission and not knowingly distributing malware. China's new Data Security Law took effect in September 2021. The Data Security Law provides that data processing activities must be conducted based on "data classification and hierarchical protection system" for the purpose of data protection and prohibits entities in China from transferring data stored in China to foreign law enforcement agencies or judicial authorities without prior approval by the Chinese government.

On December 28, 2021, thirteen governmental departments of the PRC, including the Cyberspace Administration of China (the "CAC"), issued the Cybersecurity Review Measures, which became effective on February 15, 2022. The Cybersecurity Review Measures provide that an online platform operator, which possesses personal information of at least one million users, must apply for a cybersecurity review by the CAC if it intends to be listed in foreign countries. Because the VIE's current operations do not possess personal information from more than one million users at this moment, the Company does not believe that the Company is subject to the cybersecurity review by the CAC. In addition, as of the date of this report, the Company has not been involved in any investigations on cybersecurity review initiated by any PRC regulatory authority, nor has the Company received any inquiry, notice, or sanction related to cybersecurity review under the Cybersecurity Review Measures.

The wholly owned subsidiaries and the VIE and its subsidiaries are required to have, and each has, a business license issued by the PRC State Administration for Market Regulation and its local counterparts. In addition, major PRC regulations applicable to our products and services and the Internet security industry include Internet Security Protection Technology Measures Provision (Ministry of Public Security Order No. 82) ("Order 82"). Order 82 specifies certain security measures Internet service providers shall take to ensure Internet security. Providers of ISP connecting service and Internet-based data processing service are within the scope of Order 82. It does not call for any license or permission to any entities.

The Regulations on Mergers and Acquisitions of Domestic Companies by Foreign Investors, or the M&A Rules, adopted by six PRC regulatory agencies in 2006 and amended in 2009, requires an overseas special purpose vehicle formed for listing purposes through acquisitions of PRC domestic companies and controlled by PRC companies or individuals to obtain the approval of the China Securities Regulatory Commission, or CSRC prior to the listing and trading of such special purpose vehicle's securities on an overseas stock exchange. Substantial uncertainty remains regarding the scope and applicability of the M&A Rules to offshore special purpose vehicles. Although we believe that CSRC's approval is not required for the listing and trading of our common stock on Nasdaq, we cannot assure you that relevant PRC governmental agencies, including the CSRC, would reach the same conclusion as we do.

Shuhai Beijing currently maintains the following licenses issued by the PRC government that are material to its operations:

- Business License issued by Beijing Municipal Industry and Commerce Administration;
- Beijing Statistics Registration Certificate issued by Beijing Municipal Bureau of Statistics;
- Value-Added Telecommunications Business Operating License issued by Ministry of Industry and Information Technology;
- Security Engineering Qualification Certificate issued by China Security Technology Prevention Industry Association; and
- The information security management system certification certificate issued by New Century Inspection and Certification Co., Ltd;
- Environmental Management System Certification Certificate issued by Beijing Xinjiyuan Certification Co., Ltd;
- Occupational Health and Safety Management System Certification Certificate issued by Beijing Xinjiyuan Certification Co., Ltd
- Quality Management System Certification Certificate issued by Zhengbiao Lianxin (Beijing) Certification Service Co., Ltd
- Network Culture Business License issued by the Beijing Municipal Bureau of Culture and Tourism

Shuhai Beijing also maintains the following certificates for its business:

- National High Tech Enterprises Certificate jointly issued by Beijing Municipal Science & Technology Commission, Beijing Municipal Finance Bureau, and Beijing Municipal Tax Service, State Taxation Administration;
- Zhongguancun High Tech Enterprises Certificate issued by Zhongguancun Science Park Administrative Committee;
- Membership Certificate issued by China Security Technology Prevention Industry Association;
- Information Security Management System Certificate issued by Beijing Inspection and Certification Limited Company; and
- Environmental Management System Certificate issued by Huaxinchuang (Beijing) Certification Center Co., Ltd
- Beijing Municipal Bureau of Economy and Information Technology issued the special new small and medium-sized enterprise

## EMPLOYEES

As of June 30, 2024, we have approximately 36 full-time employees and no part-time employees. The following table sets forth the number of our employees categorized by function as of that date:

<b>Function</b>	<b>Total Number of Employees</b>
Management	5
Human Resources Administrative Management	5
Internal Controls	2
Capital Operation	2
Purchase	1
Marketing and Sales	3
Research & Development	14
Finance & Accounting	4
<b>Total</b>	<b>36</b>

### Item 1A. Risk Factors

*An investment in our common stock is very speculative and involves a high degree of risk. You should carefully consider the following risk factors in evaluating our business before purchasing any shares of our common stock. No purchase of our common stock should be made by any person who is not in a position to lose the entire amount of his or her investment. The order of the following risk factors is presented arbitrarily. You should not conclude the significance of a risk factor because of the order of presentation. Our business and operations could be seriously harmed as a result of any of these risks.*

#### Risks Relating to Our Business and Industry

*We have a limited operating history as a developer of acoustics high tech, 5G AI multimodal digital and other products and services. Our limited operating history may not provide an adequate basis to judge our future prospects and results of operations.*

We have a limited operating history. The operating entity, Shuhai Beijing, was formed in February 2015 and may not generate material revenue or any profit in the foreseeable future. We are still in the process of developing, marketing and expansion of our business. We expect that our acoustics high tech (including ultrasound, infrasound, directional sound, and Schumann resonance), 5G AI multimodal digital and other products and services will be our core business in the future. We have limited experience and operating history in developing and marketing our products and services. In addition, the market for our products and services is highly competitive. If we fail to successfully develop and offer our products and services in an increasingly competitive market, we may not be able to capture the potential growth opportunities associated with our products and services or recover our development and marketing costs, and our future results of operations and growth strategies could be adversely affected. Our limited history may not provide a meaningful basis for investors to evaluate our business, financial performance and prospects.

*Our independent registered public accounting firm's auditors' report includes an explanatory paragraph stating that there is substantial doubt about our ability to continue as a going concern.*

We are an early and development stage company and have limited financial resources. We had cash balances of \$19,728 and \$181,261 as of June 30, 2023, and June 30, 2024, respectively. We generated revenues of \$23,975,867 during the year ended June 30, 2024. We had a net cash inflow of \$161,534 during fiscal year ended June 30, 2024.

Our resources and source of funds have primarily consisted of loans and capital contributions from shareholders and funds raised from equity financing. We believe these are sufficient to keep our business operations functioning for the next twelve months. We have generated revenue of \$23,975,867 from our business during the year ended June 30, 2024, and our expenses will be accrued until sufficient financing is obtained or bank loan us the necessary funds to pay for these expenses.

On August 1, 2023, the “Company entered into two separate subscription agreements with a certain non-U.S. investor (“Investor A”), pursuant to which the Company agreed to sell and Investor A agreed to purchase an aggregate of 4,760,000 shares of common stock price at a \$1.2 per share purchase price. Such shares must be held for a period of 365 days. In accordance with such two agreements and a subsequent supplementary agreement, Investor A shall pay a total purchase price of \$5,712,000 in RMB, at an amount of RMB 40,000,000, no later than September 30, 2023. On September 21, the Company has received all of the payment of RMB 40,000,000.

On August 15, 2023, Datasea Inc. (the “Company”) entered into a subscription agreement with a non-U.S. investor (the “Investor B”), pursuant to which the Company agreed to sell and Investor B agreed to purchase an aggregate of 2,962,963 shares of common stock at a \$1.35 per share purchase price, with a total subscription price of \$4,000,000. Such shares must be held for a period of 180 days. On August 16, 2023, the investor made the initial investment payment of RMB 5,000,000 to the Company, equal to \$714,286.

On September 13, 2023, the Company closed its underwritten public offering of 5,000,000 shares of common stock at a public offering price of \$0.40 per share, for aggregate gross proceeds of approximately \$1,635,000, after deducting underwriting discounts and other offering expenses. In addition, the Company has granted the underwriter a 45-day option to purchase up to an additional 750,000 shares of common stock at the public offering price per share.

On July 2, 2024, the Company announced that it had entered into a share purchase agreement with SEG Opportunity Fund LLC, a U.S. institutional investor, to sell 692,308 shares of common stock (or common stock equivalent) in a private registered offering at an issue price of \$3.25 per share (or common stock equivalent). This includes the issuance of 179,400 ordinary shares at a price of \$3.25 per share, representing 4.8% of the total post-issue share capital of 3,769,020; And the issuance to investors of 512,908 prepaid warrants in lieu of common stock at a price of \$3.24 per warrant and an exercise price of \$0.01 per warrant.

The offering closed on July 3, 2024, and 179,400 common shares have been issued and funds have arrived in the Company’s accounts. Datasea expects gross proceeds from the offering (before underwriting discounts, commissions and offering fees) to be \$2,250,000.

Although such liquidity concern may be mitigated by the Company’s sale of shares, no assurances can be given that we will be able to obtain funds from our shareholders or others to continue our operations in the future. We may need to seek additional financing. The financing sought may be in the form of equity or debt financing or a combination of both from various sources as yet unidentified. No assurance can be given that we will generate sufficient revenue or obtain the necessary financing to continue as a going concern and the failure to do so could cause us to cease our operations.

***Supply chain issues that increase our costs or cause a delay in our ability to fulfill orders, could have an adverse impact on our business and operating results, and our failure to estimate customer demand properly may result in excess or obsolete component supply, which could adversely affect our gross margins.***

Currently, we do not own or operate our manufacturing facilities, but rely on third-party contractors to manufacture our products, and expect that we will continue to rely on existing and new contractual manufacturers for the foreseeable future. The following reliance issues could have an adverse impact on the supply of our products and on our business and operating results:

- Any financial problems of our contract manufacturers or component suppliers could limit supply or increase costs;
- Reservation of manufacturing capacity at our contract manufacturers by other companies, inside or outside of our industry, could limit supply or increase costs; and
- Industry consolidation occurring within one or more component supplier markets could limit supply or increase costs.

In addition, the following supply chain-related issues could adversely affect our customer relationships, operating results and financial condition:

- a reduction or interruption in supply of one or more components;
- a significant increase in the price of one or more components;
- a failure to adequately authorize procurement of inventory by our contract manufacturers; and
- a failure to appropriately cancel, reschedule or adjust our requirements based on our business needs.

***Over the long term, we intend to invest in engineering, sales, service and marketing activities, and these investments may achieve delayed, or lower than expected, benefits which could harm our operating results.***

While we intend to focus on managing our costs and expenses, over the long term, we also intend to invest in personnel and other resources related to our engineering, sales, service and marketing functions as we realign and dedicate resources to key growth areas, such as acoustics high tech , 5G AI multimodal digital and other products and services. We are likely to recognize the costs and expenses associated with these investments earlier than some of the anticipated benefits, and the return on these investments may be lower, or may develop more slowly, than we expect. If we do not achieve the benefits anticipated from these investments, or if the achievement of these benefits is delayed, our operating results may be adversely affected.

***Our business substantially depends upon the continued growth of acoustics high tech , 5G AI multimodal digital and other products and services, the decrease of which could have a negative impact on our business.***

A substantial portion of our business and revenue depends on the growth of acoustics high tech , 5G communication in the PRC and globally, including the continued development and expansion of the Internet. To the extent that an economic slowdown or economic uncertainty and any related reductions in capital spending adversely affect spending on Internet infrastructure, we could experience material harm to our business, operating results and financial condition.

Because of the rapid introduction of new products and changing customer requirements related, we believe that we could receive a high degree of publicity and visibility. Because smart security systems are our major products and resources, our business, operating results and financial condition may be materially adversely affected, regardless of whether or not these problems are due to the performance of our own products or services. Such an event could also result in a material adverse effect on the market price of our common stock independent of direct effects on our business.

***Product quality problems could lead to reduced revenue, gross margins, and net income.***

The sonic air sterilization products we provide is highly complex as the products incorporate both hardware and software technologies. There can be no assurance that the pre-shipment testing programs we develop in the future will be adequate to detect all defects, including defects in individual products or defects affecting numerous shipments. Such potential defects might interfere with customer satisfaction, reduce sales opportunities or affect gross margins. As an example, software typically contains bugs that can unexpectedly interfere with expected operations. From time to time, we will have to replace certain components and provide remediation in response to the discovery of defects or bugs in our products. There can be no assurance that such remediation, depending on the product involved, would not have a material adverse impact on our business. An inability to cure a product defect could result in the failure of a product line, temporary or permanent withdrawal from a product or market, damage to our reputation, additional inventory costs, or product reengineering expenses, any of which could have a material adverse impact on our revenue, margins and net income.

***We will likely have to incur indebtedness or issue new equity securities to fund future growth. If we are not able to obtain additional capital, our ability to operate or expand our business may be impaired and our results of operations could be adversely affected.***

Our business requires significant levels of capital to finance the research and development of new products and service platforms that meet the constantly evolving industry standards and consumer demands. As such, we expect that we will need additional capital to fund our future growth. For the time being, we are primarily depending on contribution from shareholders, equity financing and cash income. If cash from such sources is insufficient or unavailable, or if cash is used for unanticipated needs, we may require additional capital sooner than anticipated. Our ability to obtain additional capital on acceptable terms or at all is subject to a variety of uncertainties, including:

- investors' perceptions of, and demand for, companies operating in China;
- conditions of the U.S. and other capital markets in which we may seek to raise funds;
- our future results of operations, financial condition and cash flows
- governmental regulation of foreign investment in China;
- economic, political and other conditions in the United States, China and other countries; and
- governmental policies relating to foreign currency borrowings.

The sale of additional equity securities would result in dilution of our existing shareholders. In addition, the incurrence of indebtedness would result in increased debt service obligations and could result in operating and financial covenants that would restrict our operations. It is highly uncertain whether financing will be available in amounts or on terms acceptable to us, if at all. If we are not able to obtain additional capital, our ability to operate or expand our business may be impaired and our results of operations could be adversely affected.

***Our success is dependent on retaining key personnel who would be difficult to replace.***

Our success depends largely on the continued services of our key management and technical staff. In particular, our success depends on the continued efforts of Ms. Zhixin Liu, our Chairman of the Board of Directors, Chief Executive Officer, President and Corporate Secretary, and Mr. Fu Liu, one of our directors and Ms. Liu's father. Ms. Liu and Mr. Liu have been instrumental in developing our business model and are crucial to our business development. There can be no assurance that they will continue in their present capacities for any particular period of time. The loss of the services of Ms. Liu and/or Mr. Liu could materially and adversely affect our business development.

***The various industries we are in are characterized by constant and rapid technological change and evolving standards. If we fail to anticipate and adapt to these changes and evolutions, our sales, gross margins and profitability will be adversely affected.***

Technologies change rapidly in the acoustics high tech, 5G AI multimodal digital industries with frequent new products and service developments and evolving industry standards. Companies operating within these industries are continuously developing new products and services with heightened performance and functionality, putting pricing pressure on existing products. Accordingly, we believe that our future success will depend on our ability to continue to anticipate technological changes and to offer additional product and service opportunities that meet evolving standards on a timely and cost-effective basis. Our failure to accurately anticipate the introduction of new technologies or adapt to fluctuations in the industry could lead to our having significant amounts of obsolete inventory that can only be sold at substantially lower prices and profit margins than anticipated. In addition, if we are unable to develop planned new technologies, we may be unable to compete effectively due to our failure to offer products or services most demanded by the marketplace. Products and services that our competitors develop or introduce may also render our products and services noncompetitive or obsolete. If any of these failures occur, our business and results of operations would be adversely affected.

***We depend on contract manufacturers, and our production and products could be harmed if they are unable to meet our volume and quality requirements and alternative sources are not available.***

We rely on third party contract manufacturers to provide manufacturing services for our products. If these services become unavailable, we would be required to identify and enter into new agreements with other contract manufacturer or take the manufacturing in-house. The loss of our contract manufacturers could significantly disrupt production as well as increase the cost of production. These changes could have a material adverse effect on our business and results of operations.

***We have seen a substantial improvement and progress in our internal control over financial reporting. If no improvement measures are taken, or if we experience additional material weaknesses in the future or otherwise fail to maintain an effective system of internal controls in the future, we may not be able to accurately or timely report our financial condition or results of operations, which may adversely affect investor confidence in us and, as a result, the value of our common stock.***

Our management has assessed the effectiveness of our internal control over financial reporting with an assessment report as of June 30, 2024, and plans to shorten the cycle and increase the frequency concerning the testing cycle for the effectiveness of internal control measures. The annual risk control assessment reporting system will be improved to a quarterly risk control assessment system.

Our efforts in the building of our internal control system are not limited to the formulation and implementation of financial management and control measures, but focuses on the combination of comprehensive and targeted control to build up an internal control system that best fits us. According to the management system imperfections concerning job responsibilities and departmental processes that are identified through self-examination, the Company, by highlighting six elements of "internal environment, risk assessment, control activities, information and communication, and internal supervision" and seven control measures of separate control of incompatible functions, authorization and approval control, accounting system control, property protection control, budget control, operation analysis control and performance appraisal control", is gradually establishing and improving an internal control system featuring organizational structure, development strategy, human resources, social responsibility, corporate culture, financial activities, procurement business sales business, research and development, financial reports, comprehensive budget, contract management, internal information transfer and information system and other contents, and it is formulating the internal control system applicable to the whole company and organizing related implementation in accordance with relevant laws and regulations and supporting measures..

By the end of the fiscal year ended June 30, 2024, we have established a Risk Control Department led by the internal control director and external legal counsels to ensure the Company's compliance with relevant regulations and risk management requirements. We also formulated new policies or integrated a series of internal control policies, including but not limited to the process from procurement to payment, the process from payment to the sales, cash management, cost management, budget process, accounts receivable policy, policy to prevent and detect fraud, assets and inventory management, internal audit policy and cost accounting. We further set up bookkeeping under U.S. GAAP and we provided training for our employees, such as the Finance Department, Marketing

Department, and senior executives. We also set up the International Affair Department to strengthen our compliance and financing management in the international capital market.

***Our compliance with complicated U.S. regulations concerning corporate governance and public disclosure will result in additional expenses. Moreover, our ability to comply with all applicable laws, rules and regulations is uncertain given our management's relative inexperience with operating U.S. public companies.***

As a public company, we are facing with expensive, complicated and evolving disclosure, governance and compliance laws, regulations and standards relating to corporate governance and public disclosure, including the Sarbanes-Oxley Act and the Dodd-Frank Wall Street Reform and Consumer Protection Act. New or changing laws, regulations and standards are subject to varying interpretations in many cases due to their lack of specificity, and, as a result, their application in practice may evolve over time as new guidance is provided by regulatory and governing bodies, which could result in continuing uncertainty regarding compliance matters and higher costs necessitated by ongoing revisions to disclosure and governance practices. As a result, our efforts to comply with evolving laws, regulations and standards of a U.S. public company are likely to continue to result in increased general and administrative expenses and a diversion of management time and attention from revenue-generating activities to compliance activities.

Moreover, our executive officers have little experience in operating a U.S. public company, which makes our ability to comply with applicable laws, rules and regulations uncertain. Our failure to comply with all laws, rules and regulations applicable to U.S. public companies could subject us or our management to regulatory scrutiny or sanction, which could harm our reputation and stock price.

***Failure to comply with the Foreign Corrupt Practices Act could adversely affect our business.***

We are required to comply with the United States Foreign Corrupt Practices Act (or FCPA), which prohibits U.S. companies from engaging in bribery or other prohibited payments to foreign officials for the purpose of obtaining or retaining business. Foreign companies, including some of our competitors, are not subject to these prohibitions. Corruption, extortion, bribery, pay-offs, theft and other fraudulent practices occur from time-to-time in mainland China. If our competitors engage in these practices, they may receive preferential treatment from personnel of other companies or government agencies, giving our competitors an advantage in securing business or from government officials who might give them priority in obtaining new licenses, which would put us at a disadvantage.

We have operations, agreements with third parties, and make sales in China. Companies with operations in China have been accused and found guilty of sales practices that involve unlawful activity, including violations of the FCPA. We believe to date we have complied in all material respects with the provisions of the FCPA. However, our existing safeguards and any future improvements may prove to be less than effective, and the employees, consultants and/or distributors of our Company may engage in conduct for which we might be held responsible. Violations of the FCPA may result in severe criminal or civil sanctions, and we may be subject to other liabilities, which could negatively affect our business, operating results and financial condition. In addition, the government may seek to hold our Company liable for successor liability FCPA violations committed by companies in which we invest or that we acquire.

***We may be subject to liability if private information that we receive is not secure or if we violate privacy laws and regulations.***

Because we store, process and use data, some of which contain personal information, we are subject to complex and evolving federal, state and foreign laws and regulations regarding privacy, data protection and other matters. Many of these laws and regulations are subject to constant evolution and change and uncertain interpretation. Any violation of these laws could result in investigations, claims, changes to our business practices, increased cost of operations and declines in user growth, retention or engagement, any of which could materially adversely affect our business, results of operations and financial condition.

In November 2016, the Standing Committee of the National People's Congress passed China's first cybersecurity law, or CSL, which took effect in June 2017. The CSL systematically lays out cybersecurity and data protection regulatory requirements and subjects many previously under-regulated or unregulated activities in cyberspace and data management to government scrutiny. Compliance costs and other burdens related to CSL as well as China's regulatory measures on the collection, storage, use and provision of network data may affect users' use and acceptance of our products and services, and may have a significant adverse impact on our business, directly affecting our market development channels and financial revenue capacity.

The European Union General Data Protection Regulation 2016/679 ("GDPR"), which came into effect on May 25, 2018, includes operational requirements for companies that receive or process personal data of residents of the European Economic Area. The GDPR establishes new requirements applicable to the processing of personal data (*i.e.*, data which identifies an individual or from which an individual is identifiable), affords new data protection rights to individuals (*e.g.*, the right to erasure of personal data) and imposes penalties for serious data breaches. Individuals also have a right to compensation under the GDPR for financial or non-financial losses. Although we do not conduct any business in the European Economic Area, in the event that residents of the European Economic Area access our website and input protected information, we may become subject to provisions of the GDPR. Compliance with the GDPR will impose additional responsibilities and liabilities in relation to our processing of personal data. The GDPR may require us to change our policies and procedures and, if we are not compliant, could materially adversely affect our business, results of operations and financial condition.

We are also subject to laws restricting disclosure of information relating to our employees. We strive to comply with all applicable laws, policies, legal obligations, and industry codes of conduct relating to privacy, data security, cybersecurity and data protection. However, given that the scope, interpretation, and application of these laws and regulations are often uncertain and may be conflicting, it is possible that these obligations may be interpreted and applied in a manner that is inconsistent from one jurisdiction to another and may conflict with other rules or our practices. Any failure or perceived failure by us or our third-party service-providers to comply with our privacy or security policies or privacy-related legal obligations, or any compromise of security that results in the unauthorized release or transfer of personally identifiable information or other user data, may result in governmental enforcement actions, litigation, or negative publicity, and could have an adverse effect on our business and operating results.

### **Risks Relating to Our Corporate Structure**

*Our corporate structure, in particular, the Variable Interest Entity (or VIE), and their agreements (or VIE Agreements), are subject to significant risks, as set forth in the following risk factors.*

***If the PRC government deems that the VIE Agreements do not comply with PRC regulatory restrictions on foreign investment in the relevant industries or other laws or regulations of the PRC, or if these regulations or the interpretation of existing regulations change in the future, we could be subject to severe penalties or be forced to relinquish our interests in those operations, which may therefore materially reduce the value of our ordinary shares.***

We are a holding company incorporated in Nevada. As a holding company with no material operations of our own, we conduct a substantial majority of our operations through the operating entities established in the People's Republic of China, or the PRC, primarily our variable interest entity (the "VIE") and its subsidiaries. Due to PRC legal restrictions on foreign ownership in any internet-related businesses we may explore and operate, we do not have any equity ownership of the VIE, instead we control and receive the economic benefits of the VIE's business operations through certain contractual arrangements. Our common stock currently listed on the Nasdaq Capital Markets are shares of Datasea, our Nevada holding company, that maintains service agreements with the associated operating companies. The Chinese regulatory authorities could disallow our structure, which could result in a material change in our operations and the value of our securities could decline or become worthless. For a description of our corporate structure and contractual arrangements, see "Our Organizational Structure" on page 34 and "VIE Agreements" on page 5.

We believe that our corporate structure and contractual arrangements comply with the current applicable PRC laws and regulations. We also believe that each of the contracts among our wholly-owned PRC subsidiary, the consolidated VIE and its shareholders is valid, binding and enforceable in accordance with its terms. However, there are substantial uncertainties regarding the interpretation and application of current and future PRC laws and regulations. Thus, the PRC governmental authorities may take a view contrary to the opinion of our PRC legal counsel. It is uncertain whether any new PRC laws or regulations relating to variable interest entity structure will be adopted or if adopted, what they would provide. PRC laws and regulations governing the validity of these contractual arrangements are uncertain and the relevant government authorities have broad discretion in interpreting these laws and regulations.

If these regulations change or are interpreted differently in the future and our corporate structure and contractual arrangements are deemed by the relevant regulators that have competent authority, to be illegal, either in whole or in part, we may lose control of the consolidated VIE, which conducts our manufacturing operations, holds significant assets and accounts for significant revenue, and have to modify such structure to comply with regulatory requirements. However, there can be no assurance that we can achieve this without material disruption to our business. Further, if our corporate structure and contractual arrangements are found to be in violation of any existing or future PRC laws or regulations, the relevant regulatory authorities would have broad discretion in dealing with such violations, including:

- revoking our business and operating licenses;
- levying fines on us;
- confiscating any of our income that they deem to be obtained through illegal operations;
- shutting down our services;
- discontinuing or restricting our operations in China;
- imposing conditions or requirements with which we may not be able to comply;
- requiring us to change our corporate structure and contractual arrangements;
- restricting or prohibiting our use of the proceeds from overseas offering to finance the consolidated VIE's business and operations; and
- taking other regulatory or enforcement actions that could be harmful to our business.

Furthermore, new PRC laws, rules and regulations may be introduced to impose additional requirements that may be applicable to our corporate structure and contractual arrangements. The occurrence of any of these events could materially and adversely affect our business, financial condition and results of operations and the market price of our common stock. In addition, if the imposition of any of these penalties or requirement to restructure our corporate structure causes us to lose the rights to direct the activities of the consolidated VIE or our right to receive their economic benefits, we would no longer be able to consolidate the financial results of such VIE in our consolidated financial statements, which may cause the value of our securities to significantly decline or even become worthless.

***We depend upon the VIE Agreements in conducting our business in the PRC, which may not be as effective as equity ownership.***

We rely on contractual arrangements with the consolidated VIE and its shareholders, Zhixin Liu, Chairman of the Board, CEO and President of Datasea, and Fu Liu, a Director of Datasea (Fu Liu is the father of Zhixin Liu), to operate our business. The affiliation with Shuhai Beijing is managed through the VIE Agreements, which agreements may not be as effective in providing us with control over Shuhai Beijing as equity ownership. These contractual arrangements may not be as effective as equity ownership in providing us with control over the consolidated VIE. If the consolidated VIE or its shareholders fail to perform their respective obligations under these contractual arrangements, our recourse to the assets held by the consolidated VIE is indirect and we may have to incur substantial costs and expend significant resources to enforce such arrangements in reliance on legal remedies under PRC law. These remedies may not always be effective, particularly in light of uncertainties in the PRC legal system. Furthermore, in connection with litigation, arbitration or other judicial or dispute resolution proceedings, assets under the name of any of record holder of equity interest in the consolidated VIE, including such equity interest, may be put under court custody. As a consequence, we cannot be certain that the equity interest will be disposed pursuant to the contractual arrangement or ownership by the record holder of the equity interest.



All of these contractual arrangements are governed by PRC law and provide for the resolution of disputes through arbitration in the PRC. Accordingly, these contracts would be interpreted in accordance with PRC laws and any disputes would be resolved in accordance with PRC legal procedures. The legal environment in the PRC is not as developed as in other jurisdictions, such as the U.S. As a result, uncertainties in the PRC legal system could limit our ability to enforce these contractual arrangements. In the event that we are unable to enforce these contractual arrangements, or if we suffer significant time delays or other obstacles in the process of enforcing these contractual arrangements, it would be very difficult to exert effective control over the consolidated VIE, and our ability to conduct our business and our financial condition and results of operations may be materially and adversely affected.

***We may not be able to consolidate the financial results of some of the affiliated companies or such consolidation could materially adversely affect our operating results and financial condition.***

All of our business is conducted through Shuhai Beijing, which is considered a VIE for accounting purposes, and we are considered the primary beneficiary, thus enabling us to consolidate its financial results in our consolidated financial statements. In the event that in the future a company we hold as a VIE no longer meets the definition of a VIE under applicable accounting rules, or we are deemed not to be the primary beneficiary, we would not be able to consolidate line by line that entity's financial results in our consolidated financial statements for reporting purposes. Also, if in the future an affiliate company becomes a VIE and we become the primary beneficiary, we would be required to consolidate that entity's financial results in our consolidated financial statements for accounting purposes. If such entity's financial results were negative, this would have a corresponding negative impact on our operating results for reporting purposes.

***Because we rely on the Operation and Intellectual Property Service Agreement with Shuhai Beijing for our revenue, the termination of this agreement Or be forcibly discharged would severely and detrimentally affect our continuing business viability under our current corporate structure.***

We are a holding company and all of our business operations are conducted through the VIE Agreements. As a result, our revenues mainly rely on dividend payments from Tianjin Information after it receives payments from Shuhai Beijing pursuant to the Operation and Intellectual Property Service Agreement. Shuhai Beijing may terminate the Operation and Intellectual Property Service Agreement for any or no reason by Chinese government at all. Because neither we, nor the subsidiaries, own equity interests of Shuhai Beijing, the termination of the Operation and Intellectual Property Service Agreement would sever our ability to continue receiving payments from Shuhai Beijing under our current holding company structure. While we are currently not aware of any event or reason that may cause the Operation and Intellectual Property Service Agreement to terminate, we cannot assure you that such an event or reason will not occur in the future. In the event that the Operation and Intellectual Property Service Agreement is terminated, this would have a severe and detrimental effect on our continuing business viability under our current corporate structure, which, in turn, may affect the value of your investment.

***Contractual arrangements entered into by the subsidiary and the PRC operating affiliate may be subject to scrutiny by the PRC tax authorities. Such scrutiny may lead to additional tax liability and fines, which would hinder our ability to achieve or maintain profitability.***

Under PRC law, arrangements and transactions among related parties may be subject to audit or challenge by the PRC tax authorities. If any of the transactions entered into by the subsidiary and the PRC operating affiliate are found not to have been conducted on an arm's length basis or to result in an unreasonable reduction in tax under PRC law, the PRC tax authorities have the authority to disallow tax savings, adjust the profits and losses of the respective PRC entities and assess late payment interest and penalties.

***The shareholders of the VIE may have potential conflicts of interest with us, which may materially and adversely affect our business and financial condition.***

Ms. Zhixin Liu and Mr. Fu Liu are majority shareholders of Datasea and the shareholders of the VIE, Shuhai Beijing. Ms. Liu is our Chairman, Chief Executive Officer, President and Secretary, while Mr. Liu is one of our directors. They may have potential conflicts of interest with us. These shareholders may breach, or cause the VIE to breach, or refuse to renew, the existing contractual arrangements we have with them and the VIE, which would have a material and adverse effect on our ability to effectively control the VIE and receive substantially all the economic benefits from it. For example, the shareholders may be able to cause our agreements with Shuhai Beijing to be performed in a manner adverse to us by, among other things, failing to remit payments due under the contractual arrangements to us on a timely basis. We cannot assure you that when conflicts of interest arise, any or all of these shareholders will act in the best interests of our company or such conflicts will be resolved in our favor.



Currently, we do not have any arrangements to address potential conflicts of interest between these shareholders and our company. We rely on Ms. Liu and Mr. Liu to abide by the laws of the State of Nevada and China, which provide that directors owe a fiduciary duty to the Company that requires them to act in good faith and in what they believe to be the best interests of the Company and not to use their position for personal gains. If we cannot resolve any conflict of interest or dispute between us and the shareholders of Shuhai Beijing, we would have to rely on legal proceedings, which could result in disruption of our business and subject us to substantial uncertainty as to the outcome of any such legal proceedings.

***If any of the affiliated entities becomes the subject of a bankruptcy or liquidation proceeding, we may lose the ability to use and enjoy assets held by such entity, which could materially and adversely affect our business, financial condition and results of operations.***

We currently conduct our operations in China through contractual arrangements with the affiliated entities. As part of these arrangements, substantially all of our assets that are important to the operation of our business are held by the affiliated entities. If any of these entities goes bankrupt and all or part of their assets become subject to liens or rights of third-party creditors, we may be unable to continue some or all of our business activities, which could materially and adversely affect our business, financial condition and results of operations. If any of the affiliated entities undergoes a voluntary or involuntary liquidation proceeding, its equity owner or unrelated third-party creditors may claim rights relating to some or all of these assets, which would hinder our ability to operate our business and could materially and adversely affect our business, our ability to generate revenue and the market price of our common stock.

***We are a “controlled company” within the meaning of the NASDAQ Stock Market Rules and, as a result, may rely on exemptions from certain corporate governance requirements that provide protection to shareholders of other companies.***

We are a “controlled company” as defined under the NASDAQ Stock Market Rules because Mr. Liu and Ms. Liu hold more than 50% of our voting power. For so long as we remain a controlled company under that definition, we are permitted to elect to rely, and will rely, on certain exemptions from the obligation to comply with certain corporate governance requirements, including:

- the requirement that our director nominees must be selected or recommended solely by independent directors; and
- the requirement that we have a corporate governance and nominating committee that is composed entirely of independent directors with a written charter addressing the committee’s purpose and responsibilities.

As a result, you will not have the same protections afforded to shareholders of companies that are subject to all of the corporate governance requirements of the NASDAQ Stock Market.

## **Risks Associated With Doing Business in China**

***Changes in the policies of the PRC government could have a significant impact upon the business we may be able to conduct in the PRC and the profitability of our business.***

The PRC's economy is in a transition from a planned economy to a market-oriented economy subject to five-year and annual plans adopted by the government that set national economic development goals. Policies of the PRC government can have significant effects on the economic conditions within the PRC. The PRC government has confirmed that economic development will follow the model of a market economy. Under this direction, we believe that the PRC will continue to strengthen its economic and trading relationships with foreign countries and business development in the PRC will follow market forces. While we believe that this trend will continue, there can be no assurance that this will be the case. A change in policies by the PRC government could adversely affect our interests by, among other factors: changes in laws, regulations or the interpretation thereof, confiscatory taxation, restrictions on currency conversion, imports or sources of supplies, or the expropriation or nationalization of private enterprises. Implementation of the negative list system. Although the PRC government has been pursuing economic reform policies for more than two decades, there is no assurance that the government will continue to pursue such policies or that such policies may not be significantly altered, especially in the event of a change in leadership, social or political disruption, or other circumstances affecting the PRC's political, economic and social environment.

***The approval and/or other requirements of the CSRC or other mainland China governmental authorities may be required in connection with our issuance of securities overseas under mainland China rules, regulations or policies, and, if required, we cannot predict whether or for how long we will be able to obtain such approval or complete such other requirements.***

The Regulations on Mergers and Acquisitions of Domestic Enterprises by Foreign Investors, or the M&A Rules, purport to require offshore special purpose vehicles that are controlled by mainland China companies or individuals and that have been formed for the purpose of seeking a public listing on an overseas stock exchange through acquisitions of mainland China domestic companies or assets to obtain CSRC approval prior to publicly listing their securities on an overseas stock exchange. The interpretation and application of the regulations remain unclear. If CSRC approval is required, it is uncertain how long it will take for us to obtain such approval, and, even if we obtain such CSRC approval, the approval could be rescinded. Any failure to obtain or a delay in obtaining CSRC approval for our future issuance of securities overseas may subject us to sanctions imposed by the CSRC and other mainland China regulatory agencies, which could include fines and penalties on our operations in mainland China, restrictions or limitations on our ability to pay dividends outside of mainland China, and other forms of sanctions that may materially and adversely affect our business, financial condition, and results of operations.

Furthermore, on July 6, 2021, the PRC government promulgated the Opinions on Strictly Cracking Down on Illegal Securities Activities, or the July 6 Opinions, which, among other things, called for enhanced administration and supervision of overseas-listed mainland China-based companies, proposed to strengthen the supervision of the overseas issuance and listing of shares by mainland China-based companies and clarified the responsibilities of competent domestic industry regulators and government authorities. On December 28, 2021, the CAC, together with other relevant administrative departments, jointly released the Cybersecurity Review Measures, which took effect on February 15, 2022. Pursuant to the Cybersecurity Review Measures, network platform operators with personal information of over one million users shall apply with the Cybersecurity Review Office for a cybersecurity review before going to list abroad.

The new rules for the filing-based administration of overseas securities offerings and listings by Chinese domestic companies released on February 17, 2023, or New Filing Rules, establish a new filing-based regime to regulate overseas offerings and listings by domestic companies. According to the New Filing Rules, (i) an overseas offering and listing by a domestic company, whether directly or indirectly, shall be filed with the CSRC; and (ii) the issuer or its affiliated domestic company, as the case may be, shall file with the CSRC for its initial public offering, follow-on offering, issuance of convertible bonds, offshore relisting after go-private transactions and other equivalent offering activities. In addition, after a domestic company has offered and listed securities in an overseas markets, it is required to file a report to the CSRC after the occurrence and public disclosure of certain material corporate events, including but not limited to, change of control and voluntary or mandatory delisting. From March 31, 2023, enterprises that have been listed overseas shall constitute existing enterprises and are not required to conduct the overseas listing filing procedure immediately, but shall carry out filing procedures as required if they conduct future offshore offerings or capital raising activities or are involved in other circumstances that require filing with the CSRC.

On February 24, 2023, the CSRC, together with other relevant government authorities, issued the Provisions on Strengthening Confidentiality and Archives Administration of Overseas Securities Offering and Listing by Domestic Companies, or the Archives Rules, which became effective on March 31, 2023. According to the Archives Rules, domestic mainland China companies, whether offering and listing securities overseas directly or indirectly, must strictly abide the applicable laws and regulations when providing or publicly disclosing, either directly or through their overseas listed entities, documents and materials to securities companies, securities services providers such as accounting firms, or overseas regulators in the process of their overseas offering and listing. If such documents or materials contain any state secrets or government authorities work secrets, domestic companies must obtain the approval from competent governmental authorities according to the applicable laws, and file with the secrecy administrative department at the same level with the approving governmental authority. Furthermore, the Archives Rules also provides that securities companies and securities service providers shall also fulfill the applicable legal procedures when providing overseas regulatory institutions and other relevant institutions and individuals with documents or materials containing any state secrets or government authorities work secrets or other documents or materials that, if divulged, will jeopardize national security or public interest.

***A slowdown or other adverse developments in the PRC economy may harm our customers and the demand for our services and our products.***

All of our operations are conducted in the PRC. Although the PRC economy has grown significantly in recent years, there is no assurance that this growth will continue. A slowdown in overall economic growth, an economic downturn, a recession or other adverse economic developments in the PRC could significantly reduce the demand for our products and services.

***If relations between the United States and China worsen, investors may be unwilling to hold or buy our stock and our stock price may decrease.***

At various times during recent years, the United States and China have had significant disagreements over political and economic issues. Controversies may arise in the future between these two countries that may affect our economic outlook both in the United States and in China. Any political or trade controversies between the United States and China, whether or not directly related to our business, could reduce the price of our common stock.

***Future inflation in China may inhibit the profitability of our business in China.***

In recent years, the Chinese economy has experienced periods of rapid expansion and high rates of inflation. Rapid economic growth can lead to growth in the money supply and rising inflation. If prices for our services and products rise at a rate that is insufficient to compensate for the rise in the costs of supplies, it may have an adverse effect on profitability. These factors have led to the adoption by Chinese government, from time to time, of various corrective measures designed to restrict the availability of credit or regulate growth and contain inflation. High inflation may in the future cause the Chinese government to impose controls on credit and/or prices, or to take other action, which could inhibit economic activity in China, and thereby harm the market for our services and products.

***The fluctuation of the Renminbi may have a material adverse effect on your investment.***

The change in value of the Renminbi against the U.S. dollar and other currencies is affected by, various factors, such as changes in China's political and economic conditions and China's foreign exchange controls. On July 21, 2005, the PRC government changed its decade-old policy of pegging the value of the Renminbi to the U.S. dollar. Under such policy, the Renminbi was permitted to fluctuate within a narrow and managed band against a basket of certain foreign currencies. Later on, the People's Bank of China has decided to further implement the reform of the RMB exchange regime and to enhance the flexibility of RMB exchange rates. Such changes in policy have resulted in a significant appreciation of the Renminbi against the U.S. dollar since 2005. There remains significant international pressure on the PRC government to adopt a more flexible currency policy, which could result in a further and more significant adjustment of the Renminbi against the U.S. dollar. Any significant appreciation or revaluation of the Renminbi may have a material adverse effect on the value of, and any dividends payable on, shares of our common stock in foreign currency terms. More specifically, if we decide to convert our Renminbi into U.S. dollars, appreciation of the U.S. dollar against the Renminbi would have a negative effect on the U.S. dollar amount available to us. To the extent that we need to convert U.S. dollars we receive from our 2018 offering into Renminbi for our operations, appreciation of the Renminbi against the U.S. dollar would have an adverse effect on the Renminbi amount we would receive from the conversion. In addition, appreciation or depreciation in the exchange rate of the Renminbi to the U.S. dollar could materially and adversely affect the price of shares of our common stock in U.S. dollars without giving effect to any underlying change in our business or results of operations.

***Restrictions on currency exchange may limit our ability to receive and use our revenue effectively.***

Substantially all of our revenue is denominated in Renminbi. As a result, restrictions on currency exchange may limit our ability to use revenue generated in Renminbi to fund any business activities we may have outside China in the future or to make dividend payments to our shareholders in U.S. dollars. Under current PRC laws and regulations, Renminbi is freely convertible for current account items, such as trade and service-related foreign exchange transactions and dividend distributions. However, Renminbi is not freely convertible for direct investment or loans or investments in securities outside China, unless such use is approved by SAFE. For example, foreign exchange transactions under the subsidiary's capital account, including principal payments in respect of foreign currency-denominated obligations, remain subject to significant foreign exchange controls and the approval requirement of SAFE. These limitations could affect our ability to convert Renminbi into foreign currency for capital expenditures. And the Chinese government is further strengthening the control of foreign exchange, we will not be able to change the Chinese government's decision in our own power.

***The subsidiaries and affiliated entities in China are subject to restrictions on making dividends and other payments to us.***

Datasea is a holding company and relies principally on dividends paid by its subsidiaries in China for our cash needs, including paying dividends and other cash distributions to our shareholders to the extent we choose to do so, servicing any debt we may incur and paying our operating expenses. Tianjin Information's income in turn depends on the service fees paid by its affiliated entities, including the VIE, in China. Current PRC regulations permit the subsidiary in China to pay dividends to us only out of its accumulated profits, if any, determined in accordance with Chinese accounting standards and regulations. Under the applicable requirements of PRC law, Tianjin Information may only distribute dividends after it has made allowances to fund certain statutory reserves. These reserves are not distributable as cash dividends. In addition, if the subsidiaries or affiliated entities in China incur debt on their own behalf in the future, the instruments governing the debt may restrict their ability to pay dividends or make other payments to us. Any such restrictions may materially affect such entities' ability to make dividends or make payments, in service fees or otherwise, to us, which may materially and adversely affect our business, financial condition and results of operations.

***Uncertainties with respect to the PRC legal system could have a material adverse effect on us.***

The PRC legal system is a civil law system based on written statutes. Unlike the common law system, prior court decisions in a civil law system may be cited as reference but have limited precedential value. Since 1979, newly introduced PRC laws and regulations have significantly enhanced the protections of interest relating to foreign investments in China. However, since these laws and regulations are relatively new and the PRC legal system continues to evolve rapidly, the interpretations of such laws and regulations may not always be consistent, and enforcement of these laws. In different administrative areas and regulations involves significant uncertainties, any of which could limit the available legal protections. In addition, the PRC administrative and judicial authorities have significant discretion in interpreting, implementing or enforcing statutory rules and contractual terms, and it may be more difficult to predict the outcome of administrative and judicial proceedings and the level of legal protection we may enjoy in the PRC than under some more developed legal systems. These uncertainties may affect our decisions on the policies and actions to be taken to comply with PRC laws and regulations, and may affect our ability to enforce our contractual or tort rights. In addition, the regulatory uncertainties may be exploited through unmerited legal actions or threats in an attempt to extract payments or benefits from us. Such uncertainties may therefore increase our operating expenses and costs, and materially and adversely affect our business and results of operations.

***The PRC's legal and judicial system under special circumstances may not adequately protect our business and operations and the rights of foreign investors.***

The legal and judicial systems in the PRC are still rudimentary, and enforcement of existing laws is uncertain. As a result, it may be impossible to obtain swift and equitable enforcement of laws that do exist, Different administrative regions have different legal and judicial interpretations or to obtain enforcement of the judgment of one court by a court of another jurisdiction. The PRC's legal system is based on the civil law regime, that is, it is based on written statutes. A decision by one judge does not set a legal precedent that is required to be followed by judges in other cases. In addition, the interpretation of Chinese laws may be varied to reflect domestic political changes.

The promulgation of new laws, changes to existing laws and the pre-emption of local regulations by national laws may adversely affect foreign investors. There can be no assurance that a change in leadership, social or political disruption, or unforeseen circumstances affecting the PRC's political, economic or social life, will not affect the PRC government's ability to continue to support and pursue these reforms. Such a shift could have a material adverse effect on our business and prospects.



***Certain PRC regulations, including the M&A Rules and national security regulations, may require a complicated review and approval process which could make it more difficult for us to pursue growth through acquisitions in China.***

The M&A Rules established additional procedures and requirements that could make merger and acquisition activities in China by foreign investors more time-consuming and complex. For example, the MOFCOM must be notified in the event a foreign investor takes control of a PRC domestic enterprise. In addition, certain acquisitions of domestic companies by offshore companies that are related to or affiliated with the same entities or individuals of the domestic companies, are subject to approval by the MOFCOM. In addition, the Implementing Rules Concerning Security Review on Mergers and Acquisitions by Foreign Investors of Domestic Enterprises, issued by the MOFCOM in August 2011, require that mergers and acquisitions by foreign investors in “any industry with national security concerns” be subject to national security review by the MOFCOM. In addition, any activities attempting to circumvent such review process, including structuring the transaction through a proxy or contractual control arrangement, are strictly prohibited. There is significant uncertainty regarding the interpretation and implementation of these regulations relating to merger and acquisition activities in China. In addition, complying with these requirements could be time-consuming, and the required notification, review or approval process may materially delay or affect our ability to complete merger and acquisition transactions in China. As a result, our ability to seek growth through acquisitions may be materially and adversely affected. In addition, if the MOFCOM determines that we should have obtained its approval for our entry into contractual arrangements with the affiliated entities, we may be required to file for remedial approvals. There is no assurance that we would be able to obtain such approval from the MOFCOM. We may also be subject to administrative fines or penalties by the MOFCOM that may require us to limit our business operations in the PRC, delay or restrict the conversion and remittance of our funds in foreign currencies into the PRC or take other actions that could have material and adverse effect on our business, financial condition and results of operations.

***PRC regulation of loans and direct investment by offshore holding companies to PRC entities may delay or prevent us from making loans or additional capital contributions to the PRC subsidiary and affiliated entities, which could harm our liquidity and our ability to fund and expand our business.***

Datasea is a Delaware company conducting substantially all of its operations in China through its PRC subsidiaries, the VIE and its subsidiaries established in China. Datasea may make loans to the PRC subsidiaries and VIE entities subject to the approval from governmental authorities and limitation of amount, or may make additional capital contributions to subsidiaries and VIE entities in China.

Any loans to the subsidiaries or VIE entities in China are subject to foreign investment and are under PRC regulations and foreign exchange loan registrations. For example, loans by us to the wholly foreign-owned subsidiaries or VIE entities in China to finance their activities must be registered with the local counterpart of SAFE. In addition, a foreign invested enterprise shall use its capital pursuant to the principle of authenticity and self-use within its business scope. The capital of a foreign invested enterprise shall not be used for the following purposes: (i) directly or indirectly used for payment beyond the business scope of the enterprises or the payment prohibited by relevant laws and regulations; (ii) directly or indirectly use for investment in securities or investments other than banks’ principal-secured products unless otherwise provided by relevant laws and regulations; (iii) the granting of loans to non-affiliated enterprises, except where it is expressly permitted in the business license; and (iv) paying the expenses related to the purchase of real estate that is not for self-use (except for the foreign-invested real estate enterprises). On October 23, 2019, the SAFE promulgated the Notice of the State Administration of Foreign Exchange on Further Promoting the Convenience of Cross-border Trade and Investment, or the SAFE Circular 28, which, among other things, allows all foreign-invested companies to use Renminbi converted from foreign currency-denominated capital for equity investments in China, as long as the equity investment is genuine, does not violate applicable laws, and does not violate with the negative list on foreign investment. However, since the SAFE Circular 28 is newly promulgated, it is unclear how SAFE and competent banks will carry this out in practice. In light of the various requirements imposed by PRC regulations on loans to and direct investment in PRC entities by offshore holding companies, we cannot assure you that we will be able to complete the necessary government registrations or obtain the necessary government approvals on a timely basis.

***We must remit offering proceeds to China in a future securities issuance before they may be used to benefit our business in China, the process of which may be time-consuming, and we cannot assure that we can complete all necessary governmental registration processes in a timely manner.***

The proceeds of a future offering may be remitted back to the PRC, and the process for wiring such proceeds back to the PRC may be time-consuming after the closing of a future offering. We may be unable to use these proceeds to grow our business until the PRC subsidiaries receive such proceeds in the PRC. Any transfer of funds by us to the PRC subsidiaries, either as a shareholder loan or as an increase in registered capital, are subject to approval by or registration or filing with relevant governmental authorities in China. Any foreign loans procured by the PRC subsidiaries is required to be registered with China's State Administration of Foreign Exchange ("SAFE") or its local branches or satisfy relevant requirements, and the PRC subsidiaries may not procure loans which exceed the difference between their respective total project investment amount and registered capital or 2 times (which may be varied year by year due to the change of PRC's national macro-control policy) of the net worth of the PRC subsidiary. According to the relevant PRC regulations on foreign-invested enterprises in China, capital contributions to the PRC subsidiaries are subject to the approval of or filing with State Administration for Market Regulation in its local branches, the Ministry of Commerce in its local branches and registration with a local bank authorized by SAFE.

In light of the various requirements imposed by PRC regulations on loans to, and direct investment in, PRC entities by offshore holding companies, we cannot assure you that we will be able to complete the necessary government registrations or obtain the necessary government approvals on a timely basis, if at all, with respect to future loans by us to the PRC subsidiary or with respect to future capital contributions by us to the PRC subsidiary. If we fail to complete such registrations or obtain such approvals, our ability to capitalize or otherwise fund the PRC operations may be negatively affected, which could materially and adversely affect our liquidity, our ability to fund and expand our business and our securities.

***A failure by the beneficial owners of our shares who are PRC residents to comply with certain PRC foreign exchange regulations could restrict our ability to distribute profits, restrict our overseas and cross-border investment activities and subject us to liability under PRC law.***

SAFE has promulgated regulations, including the Notice on Relevant Issues Relating to Domestic Residents' Investment and Financing and Round-Trip Investment through Special Purpose Vehicles (or SAFE Circular No. 37), effective on July 4, 2014, and its appendices, that require PRC residents, including PRC institutions and individuals, to register with local branches of SAFE in connection with their direct establishment or indirect control of an offshore entity, for the purpose of overseas investment and financing, with such PRC residents' legally owned assets or equity interests in domestic enterprises or offshore assets or interests, referred to in SAFE Circular No. 37 as a "special purpose vehicle." SAFE Circular No. 37 further requires amendment to the registration in the event of any significant changes with respect to the special purpose vehicle, such as increase or decrease of capital contributed by PRC individuals, share transfer or exchange, merger, division or other material event. In the event that a PRC shareholder holding interests in a special purpose vehicle fails to fulfill the required SAFE registration, the PRC subsidiaries of that special purpose vehicle may be prohibited from making profit distributions to the offshore parent and from carrying out subsequent cross-border foreign exchange activities, and the special purpose vehicle may be restricted in its ability to contribute additional capital into its PRC subsidiary. Further, failure to comply with the various SAFE registration requirements described above could result in liability under PRC law for foreign exchange evasion.

These regulations apply to our direct and indirect shareholders who are PRC residents and may apply to any offshore acquisitions or share transfers that we make in the future if our shares are issued to PRC residents. However, in practice, different local SAFE branches may have different views and procedures on the application and implementation of SAFE regulations, and since SAFE Circular No. 37 was relatively new, there remains uncertainty with respect to its implementation. As of the date of this report, all PRC residents known to us that currently hold direct or indirect interests in our company have completed the necessary registrations with SAFE as required by SAFE Circular 37. However, we may not be informed of the identities of all the PRC residents or entities holding direct or indirect interest in our company, nor can we compel our beneficial owners to comply with the requirements of SAFE Circular 37. However, we cannot assure you that these individuals or any other direct or indirect shareholders or beneficial owners of our company who are PRC residents will be able to successfully complete the registration or update the registration of their direct and indirect equity interest as required in the future. If they fail to make or update the registration, our shareholders could be subject to fines and legal penalties, and SAFE could restrict our cross-border investment activities and our foreign exchange activities, including restricting the PRC subsidiary's ability to distribute dividends to, or obtain loans denominated in foreign currencies from, our company, or prevent us from paying dividends. As a result, our business operations and our ability to make distributions to you could be materially and adversely affected.

***We may be subject to fine due to our insufficient payment of the social insurance and housing fund of the employees.***

Pursuant to the Social Insurance Law of the PRC, as amended on December 29, 2018, and the Regulation on the Administration of Housing Accumulation Funds, as amended on March 24, 2019, employers in China shall register with relevant social insurance agency and relevant housing provident fund management center and open special housing provident fund accounts for each of their employees, and pay contributions to the social insurance plan and the housing provident fund for their employees, such contribution amount payable shall be calculated based on the employee's actual salary in accordance with the relevant regulations. In case the employer failed to make sufficient payment of the social insurance, it may be subject to fine up to 3 times of the insufficient amount and pay late fees. If the employer failed to register with relevant housing provident fund management center or failed to open special housing provident fund accounts for the employees within the ordered time limit, a fine of not less than RMB10,000 nor more than RMB50,000 may be imposed. In addition, if the employer fails to pay sufficient contributions to housing provident fund as required, the housing provident fund management center shall order it to make the payment and deposit within a prescribed time limit; where the payment has not been made after the expiration of the time limit, the housing provident fund management center may request the people's court for compulsory enforcement. On July 20, 2018, the General Office of the Communist Party of China and the General Office of the State Council jointly issued the Reform Plan on Tax Collection and Administration Systems for Local Offices of the State Administration of Taxation and Local Taxation Bureaus, according to which the collection and administration of social insurance will be transferred from the social insurance departments to competent tax authorities, and the supervision over the payment of social insurance will be significantly strengthened in the way that an enterprise must pay social insurance for its employees based on their overall salary at certain legally required rates. If we are fined due to insufficient payment of the social insurance and housing fund of the employees, our business operations could be materially and adversely affected.

***You may face difficulties in protecting your interests and exercising your rights as a stockholder of ours since we conduct substantially all of our operations in China and all of our officers and directors reside in China.***

We conduct substantially all of our operations in China through Shuhai Beijing, our consolidated VIE in China. All of our current officers and directors reside outside the United States and substantially all of the assets of those persons are located outside of the United States. Because of this, it may be difficult for you to conduct due diligence on our company, our executive officers or directors and attend stockholder meetings if the meetings are held in China. As a result, our public stockholders may have more difficulty in protecting their interests through actions against our management, directors or major stockholders than would stockholders of a corporation doing business entirely or predominantly within the United States.

***You may experience difficulties in protecting your rights through the United States courts.***

Currently, substantially all of our operations are conducted in China and substantially all of our assets are located in China. All of our officers are nationals or residents of the PRC and a substantial portion of their assets are located outside the United States. As a result, it may be difficult for a stockholder to effect service of process within the United States upon these persons, or to enforce judgments against us which are obtained in United States courts, including judgments predicated upon the civil liability provisions of the securities laws of the United States or any state in the United States.

In addition, it may be difficult or impossible for you to effect service of process within the United States upon us our directors and officers in the event that you believe that your rights have been violated under United States securities laws or otherwise. Even if you are successful in effecting service of process and bringing an action of this kind, the laws of China may render you unable to enforce a judgment against our assets or the assets of our directors and officers. There is no statutory recognition in the PRC of judgments obtained in the United States.

***Increases in labor costs in the PRC may adversely affect our business and our profitability.***

The economy of China has been experiencing significant growth, leading to inflation and increased labor costs. China's overall economy and the average wage in the PRC are expected to continue to grow. Future increases in China's inflation and material increases in the cost of labor may materially and adversely affect our profitability and results of operations.

***Our auditor is headquartered in the United States and is subject to inspection by the PCAOB on a regular basis. To the extent that our independent registered public accounting firm's audit documentation related to their audit reports for our company become located in China, the PCAOB may not be able inspect such audit documentation and, as such, you may be deprived of the benefits of such inspection and our common stock could be delisted from the stock exchange pursuant to the Holding Foreign Companies Accountable Act and Accelerating Holding Foreign Companies Accountable Act.***

Our independent registered public accounting firm issued an audit opinion on the financial statements included in this report filed with the SEC and will issue audit reports related to our company in the future. As auditors of companies that are traded publicly in the United States and a firm registered with the PCAOB, our auditor is required by the laws of the United States to undergo regular inspections by the PCAOB. However, to the extent that our auditor's work papers become located in China, such work papers will not be subject to inspection by the PCAOB because the PCAOB is currently unable to conduct inspections without the approval of the Chinese authorities. Inspections of certain other firms that the PCAOB has conducted outside of China have identified deficiencies in those firms' audit procedures and quality control procedures, which may be addressed as part of the inspection process to improve future audit quality. On December 2, 2021, the Securities and Exchange Commission adopted amendments to finalize rules implementing the submission and disclosure requirements in the HFCAA. We are required by the HFCAA to have an auditor that is subject to the inspection by the PCAOB. Pursuant to the HFCAA, the PCAOB issued a Determination Report on December 16, 2021, which found that the PCAOB was unable to inspect or investigate completely certain named registered public accounting firms headquartered in mainland China and Hong Kong. Our independent registered public accounting firm is headquartered in the United States and has been inspected by the PCAOB on a regular basis and as such, it is not affected by or subject to the PCAOB's Determination Report. To the extent this status changes in the future and our auditor's audit documentation related to their audit reports for our company becomes outside of the inspection by the PCAOB, our common stock could be delisted from the stock exchange pursuant to the Holding Foreign Companies Accountable Act.

Our securities may be prohibited from trading on a national exchange or over-the-counter in the United States under the Holding Foreign Companies Accountable Act, if the PCAOB determines that it cannot inspect or fully investigate our auditors for two consecutive years. As a result, an exchange may determine to delist our securities.

***In light of recent events indicating greater oversight by the CAC over data security, we may be subject to a variety of PRC laws and other obligations regarding cybersecurity and data protection, and any failure to comply with applicable laws and obligations could have a material adverse effect on our business and our securities.***

Since 2021, the Chinese government has strengthened its anti-monopoly supervision, mainly in three aspects: (1) establishing the National Anti-Monopoly Bureau; (2) revising and promulgating anti-monopoly laws and regulations, including: the Anti-Monopoly Law (draft Amendment published on October 23, 2021 for public opinions), the anti-monopoly guidelines for various industries, and the detailed Rules for the Implementation of the Fair Competition Review System; and (3) expanding the anti-monopoly law enforcement targeting Internet companies and large enterprises. As of the date of this report, the Chinese government's recent statements and regulatory actions related to anti-monopoly concerns have not impacted our ability to conduct business, accept foreign investments, or list on a U.S. or other foreign exchange because neither the Company nor its PRC operating entities engage in monopolistic behaviors that are subject to these statements or regulatory actions.

On November 14, 2021, the Cyberspace Administration of China ("CAC") released the Regulations on the Network Data Security Management (Draft for Comments), or the Data Security Management Regulations Draft, to solicit public opinion and comments till December 13, 2021, which has not been promulgated as of the date of this report. Pursuant to the Data Security Management Regulations Draft, data processors holding more than one million users/users' individual information shall be subject to cybersecurity review before listing abroad. Data processing activities refers to activities such as the collection, retention, use, processing, transmission, provision, disclosure, or deletion of data. According to the latest amended Cybersecurity Review Measures, which was promulgated on November 16, 2021 and became effective on February 15, 2022, an online platform operator holding more than one million users/users' individual information shall be subject to cybersecurity review before listing abroad.

As of the date of this report, Datasea, its subsidiaries, the VIE and VIE's subsidiaries have not received any notice from any authorities requiring the PRC subsidiaries to go through cybersecurity review or network data security review by the CAC. Given that Datasea, its subsidiaries, the VIE and VIE's subsidiaries do not possess personal data of at least one million individual clients and do not collect data that affects or may affect national security in their business operations as of the date of this report and do not anticipate that they will be collecting over one million users' personal information or data that affects or may affect national security in the near future. There remains uncertainty, however, as to how the Cybersecurity Review Measures and the Security Administration Draft will be interpreted or implemented and whether the PRC regulatory agencies, including the CAC, may adopt new laws, regulations, rules, or detailed implementation and interpretation related to the Cybersecurity Review Measures and the Security Administration Draft. If any such new laws, regulations, rules, or implementation and interpretation come into effect, we will take all reasonable measures and actions to comply and to minimize the adverse effect of such laws on us. We cannot guarantee, however, that we will not be subject to cybersecurity review and network data security review in the future, which could materially and adversely affect our business, financial conditions, and results of operations.

***Compliance with China's new Data Security Law, Measures on Cybersecurity Review (revised draft for public consultation), Personal Information Protection Law (second draft for consultation), regulations and guidelines relating to the multi-level protection scheme and any other future laws and regulations may entail significant expenses and could materially affect our business.***

China has implemented or will implement rules and is considering a number of additional proposals relating to data protection. China's new Data Security Law promulgated by the Standing Committee of the National People's Congress of China in June 2021, or the Data Security Law, will take effect in September 2021. The Data Security Law provides that the data processing activities must be conducted based on "data classification and hierarchical protection system" for the purpose of data protection and prohibits entities in China from transferring data stored in China to foreign law enforcement agencies or judicial authorities without prior approval by the Chinese government. As the Data Security Law has not yet come into effect, we may need to make adjustments to our data processing practices to comply with this law.

Additionally, China's Cyber Security Law, requires companies to take certain organizational, technical and administrative measures and other necessary measures to ensure the security of their networks and data stored on their networks. Specifically, the Cyber Security Law provides that China adopt a multi-level protection scheme (MLPS), under which network operators are required to perform obligations of security protection to ensure that the network is free from interference, disruption or unauthorized access, and prevent network data from being disclosed, stolen or tampered. Under the MLPS, entities operating information systems must have a thorough assessment of the risks and the conditions of their information and network systems to determine the level to which the entity's information and network systems belong-from the lowest Level 1 to the highest Level 5 pursuant to the Measures for the Graded Protection and the Guidelines for Grading of Classified Protection of Cyber Security. The grading result will determine the set of security protection obligations that entities must comply with. Entities classified as Level 2 or above should report the grade to the relevant government authority for examination and approval.

Recently, the Cyberspace Administration of China has taken action against several Chinese internet companies in connection with their initial public offerings on U.S. securities exchanges, for alleged national security risks and improper collection and use of the personal information of Chinese data subjects. According to the official announcement, the action was initiated based on the National Security Law, the Cyber Security Law and the Measures on Cybersecurity Review, which are aimed at "preventing national data security risks, maintaining national security and safeguarding public interests." On July 10, 2021, the Cyberspace Administration of China published a revised draft of the Measures on Cybersecurity Review, expanding the cybersecurity review to data processing operators in possession of personal information of over 1 million users if the operators intend to list their securities in a foreign country.

It is unclear at the present time how widespread the cybersecurity review requirement and the enforcement action will be and what effect they will have on the life sciences sector generally and the Company in particular. China's regulators may impose penalties for non-compliance ranging from fines or suspension of operations, and this could lead to us delisting from the U.S. stock market.

In addition, our securities may be prohibited from trading on a national exchange or over-the-counter in the United States under the Holding Foreign Companies Accountable Act, if the PCAOB determines that it cannot inspect or fully investigate our auditors for two consecutive years.

Also, on August 20, 2021, the National People's Congress passed the Personal Information Protection Law, which will be implemented on November 1, 2021. The law creates a comprehensive set of data privacy and protection requirements that apply to the processing of personal information and expands data protection compliance obligations to cover the processing of personal information of persons by organizations and individuals in China, and the processing of personal information of persons in China outside of China if such processing is for purposes of providing products and services to, or analyzing and evaluating the behavior of, persons in China. The law also proposes that critical information infrastructure operators and personal information processing entities who process personal information meeting a volume threshold to-be-set by Chinese cyberspace regulators are also required to store in China personal information generated or collected in China, and to pass a security assessment administered by Chinese cyberspace regulators for any export of such personal information. Lastly, the draft contains proposals for significant fines for serious violations of up to RMB 50 million or 5% of annual revenues from the prior year.

Interpretation, application and enforcement of these laws, rules and regulations evolve from time to time and their scope may continually change, through new legislation, amendments to existing legislation and changes in enforcement. Compliance with the Cyber Security Law and the Data Security Law could significantly increase the cost to us of providing our service offerings, require significant changes to our operations or even prevent us from providing certain service offerings in jurisdictions in which we currently operate or in which we may operate in the future. Despite our efforts to comply with applicable laws, regulations and other obligations relating to privacy, data protection and information security, it is possible that our practices, offerings or platform could fail to meet all of the requirements imposed on us by the Cyber Security Law, the Data Security Law and/or related implementing regulations. Any failure on our part to comply with such law or regulations or any other obligations relating to privacy, data protection or information security, or any compromise of security that results in unauthorized access, use or release of personally identifiable information or other data, or the perception or allegation that any of the foregoing types of failure or compromise has occurred, could damage our reputation, discourage new and existing counterparties from contracting with us or result in investigations, fines, suspension or other penalties by Chinese government authorities and private claims or litigation, any of which could materially adversely affect our business, financial condition and results of operations. Even if our practices are not subject to legal challenge, the perception of privacy concerns, whether or not valid, may harm our reputation and brand and adversely affect our business, financial condition and results of operations. Moreover, the legal uncertainty created by the Data Security Law and the recent Chinese government actions could materially adversely affect our ability, on favorable terms, to raise capital, including engaging in follow-on offerings of our securities in the U.S. market.

On November 14, 2021, the Cyberspace Administration of China released the Regulations on the Network Data Security Management (Draft for Comments), or the Data Security Management Regulations Draft, to solicit public opinion and comments till December 13, 2021, which has not been promulgated as of the date of this report. Pursuant to the Data Security Management Regulations Draft, data processors holding more than one million users/users' individual information shall be subject to cybersecurity review before listing abroad. Data processing activities refers to activities such as the collection, retention, use, processing, transmission, provision, disclosure, or deletion of data. According to the latest amended Cybersecurity Review Measures, which was promulgated on November 16, 2021 and became effective on February 15, 2022, an online platform operator holding more than one million users/users' individual information shall be subject to cybersecurity review before listing abroad.

As of the date of this report, Datasea, its subsidiaries and VIE entities have not received any notice from any authorities requiring the PRC subsidiaries to go through cybersecurity review or network data security review by the CAC. Given that the PRC subsidiaries do not possess personal data of at least one million individual clients and do not collect data that affects or may affect national security in their business operations as of the date of this report and do not anticipate that they will be collecting over one million users' personal information or data that affects or may affect national security in the near future. There remains uncertainty, however, as to how the Cybersecurity Review Measures and the Security Administration Draft will be interpreted or implemented and whether the PRC regulatory agencies, including the CAC, may adopt new laws, regulations, rules, or detailed implementation and interpretation related to the Cybersecurity Review Measures and the Security Administration Draft. If any such new laws, regulations, rules, or implementation and interpretation come into effect, we will take all reasonable measures and actions to comply and to minimize the adverse effect of such laws on us. We cannot guarantee, however, that we will not be subject to cybersecurity review and network data security review in the future, which could materially and adversely affect our business, financial conditions, and results of operations.

***We may be subject to intellectual property infringement claims, which may force us to incur substantial legal expenses and, if determined adversely to us, materially disrupt our business.***

Internet and technology companies are frequently involved in litigation based on allegations of infringement of intellectual property rights, unfair competition, invasion of privacy, defamation and other violations of third-party rights. The validity, enforceability and scope of protection of intellectual property in Internet-related industries, particularly in China, are uncertain and still evolving. In addition, many parties are actively developing and seeking protection for Internet-related technologies, including seeking patent protection. There may be patents issued or pending that are held by others that cover significant aspects of our technologies, products, business methods or services. As we face increasing competition and as litigation becomes more common in China in resolving commercial disputes, we face a higher risk of being the subject of intellectual property infringement claims.

In particular, if we are found to have violated the intellectual property rights of others, we may be enjoined from using such intellectual property, may be ordered to pay damages or fines, and may incur licensing fees or be forced to develop alternatives. We may incur substantial expense in defending against third party infringement claims, regardless of their merit. Successful infringement claims against us may result in substantial monetary liability or may materially disrupt the conduct of our business by restricting or prohibiting our use of the intellectual property in question. Any intellectual property litigation could have a material adverse effect on our business, financial condition or results of operations.

### **Risks Relating to An Investment in Our Common Stock**

***If we fail to comply with the continued listing requirements of Nasdaq, we would face possible delisting, which would result in a limited public market for our shares and make obtaining future debt or equity financing more difficult for us.***

As previously reported, on December 9, 2022, Datasea received a deficiency letter from the Listing Qualifications Department (the “Staff”) of the Nasdaq Stock Market (“Nasdaq”) notifying Datasea that, for the preceding 30 consecutive business days, Datasea’s Market Value of Listed Securities (“MVLS”) was below the \$35 million minimum requirement for continued inclusion on The Nasdaq Capital Market pursuant to Nasdaq Listing Rule 5550(b)(2) (the “MVLS Requirement”). Therefore, in accordance with Nasdaq Listing Rule 5810(c)(3)(C) (the “Rule”), Datasea was provided 180 calendar days, or until June 7, 2023, to regain compliance with the MVLS Requirement. Subsequently, on June 8, 2023, Datasea received a letter from Nasdaq indicating that Datasea had not regained compliance with the Rule (the “Delisting Notice”), and that accordingly, its securities will be delisted from Nasdaq. Thus, unless Datasea requests an appeal of that determination pursuant to procedures set forth in the Nasdaq Listing Rule 5800 Series, trading of Datasea’s common stock will be suspended at the opening of business on June 20, 2023, and a Form 25-NSE will be filed with the Securities and Exchange Commission (the “SEC”), which will remove Datasea’s securities from listing and registration on Nasdaq.

On June 14, 2023, Datasea requested an appeal of Nasdaq’s determination and a hearing before the Nasdaq Hearings Panel (the “Panel”). As stated in the Delisting Notice, a hearing request will stay the suspension of Datasea’s securities and the filing of the Form 25-NSE pending the Panel’s decision.

Datasea is considering its available options to resolve the deficiency and regain compliance with the MVLS Requirement within the allotted compliance period, which may include fund-raising activities through the issuance of new shares or securities. If Datasea fails to regain compliance with Nasdaq’s Listing Rules, it could be subject to suspension and delisting proceedings. If Datasea’s securities lose their status on The Nasdaq Capital Market, Datasea’s securities would likely trade in the over-the-counter market. If Datasea’s securities were to trade on the over-the-counter market, selling Datasea’s securities could be more difficult because smaller quantities of securities would likely be bought and sold, transactions could be delayed, and security analysts’ coverage of Datasea may be reduced. In addition, in the event Datasea’s securities are delisted, broker-dealers have certain regulatory burdens imposed upon them, which may discourage broker-dealers from effecting transactions in Datasea’s securities, further limiting the liquidity of such securities. These factors could result in lower prices and larger spreads in the bid and ask prices for Datasea’s securities. Such delisting from The Nasdaq Capital Market and continued or further declines in Datasea’s share price could also greatly impair our ability to raise additional necessary capital through equity or debt financing, and could significantly increase the ownership dilution to shareholders caused by our issuing equity in financing or other transactions

***Our majority stockholders will control our Company for the foreseeable future, including the outcome of matters requiring shareholder approval.***

Our officers and directors collectively hold approximately 50.4% beneficial ownership of our Company. Two directors are members of the same family. As a result, such individuals will have the ability, acting together, to control the election of our directors and the outcome of corporate actions requiring shareholder approval, such as: (i) a merger or a sale of our Company, (ii) a sale of all or substantially all of our assets, and (iii) amendments to our articles of incorporation and bylaws. This concentration of voting power and control could have a significant effect in delaying, deferring or preventing an action that might otherwise be beneficial to our other shareholders and be disadvantageous to our shareholders with interests different from those individuals. These individuals also have significant control over our business, policies and affairs as officers and directors of our Company. Therefore, you should not invest in reliance on your ability to have any control over our Company.

***An active and visible trading market for our common stock may not develop.***

We cannot predict whether an active market for our common stock will develop in the future. In the absence of an active trading market:

- Investors may have difficulty buying and selling or obtaining market quotations;
- Market visibility for our common stock may be limited; and
- A lack of visibility for our common stock may have a depressive effect on the market price for our common stock.

The trading price of our common stock is subject to significant fluctuations in response to variations in quarterly operating results, changes in analysts' earnings estimates, announcements of innovations by us or our competitors, general conditions in the industry in which we operate and other factors. These fluctuations, as well as general economic and market conditions, may have a material or adverse effect on the market price of our common stock.

***The market price for our common stock may be volatile.***

The market price for our common stock may be volatile and subject to wide fluctuations due to factors such as:

- the perception of U.S. investors and regulators of U.S. listed Chinese companies;
- actual or anticipated fluctuations in our quarterly operating results;
- changes in financial estimates by securities research analysts;
- negative publicity, studies or reports;
- conditions in Chinese and global cybersecurity product markets;
- our capability to match and compete with technology innovations in the industry;

- changes in the economic performance or market valuations of other companies in the same industry;
- announcements by us or our competitors of acquisitions, strategic partnerships, joint ventures or capital commitments;
- addition or departure of key personnel;
- fluctuations of exchange rates between RMB and the U.S. dollar; and
- general economic or political conditions in or impacting China.

In addition, the securities market has from time to time experienced significant price and volume fluctuations that are not related to the operating performance of particular companies. These market fluctuations may also materially and adversely affect the market price of our common stock.

***Our common stock is thinly traded and you may be unable to sell at or near ask prices or at all if you need to sell your shares to raise money or otherwise desire to liquidate your shares.***

Our common stock is “thinly-traded,” meaning that the number of persons interested in purchasing our common stock at or near bid prices at any given time may be relatively small or non-existent. This situation may be attributable to a number of factors, including the fact that we are relatively unknown to stock analysts, stock brokers, institutional investors and others in the investment community that generate or influence sales volume, and that even if we came to the attention of such persons, they tend to be risk-averse and might be reluctant to follow an unproven company such as ours or purchase or recommend the purchase of our shares until such time as we became more seasoned. As a consequence, there may be periods of several days or more when trading activity in our shares is minimal or non-existent, as compared to a seasoned issuer which has a large and steady volume of trading activity that will generally support continuous sales without an adverse effect on share price. Broad or active public trading market for our common stock may not develop or be sustained.

***Our common stock may be considered a “penny stock,” and thereby be subject to additional sale and trading regulations that may make it more difficult to sell.***

Our common stock may be considered to be a “penny stock” if it does not qualify for one of the exemptions from the definition of “penny stock” under Section 3a51-1 of the Exchange Act, as amended. Our common stock may be a “penny stock” if it meets one or more of the following conditions: (i) the stock trades at a price less than \$5.00 per share; (ii) it is NOT traded on a “recognized” national exchange; (iii) it is not quoted on the NASDAQ Capital Market, or even if so, has a price less than \$5.00 per share; or (iv) is issued by a company that has been in business less than three years with net tangible assets less than \$5 million. The principal result or effect of being designated a “penny stock” is that securities broker-dealers participating in sales of our common stock will be subject to the “penny stock” regulations set forth in Rules 15-2 through 15g-9 promulgated under the Exchange Act. For example, Rule 15g-2 requires broker-dealers dealing in penny stocks to provide potential investors with a document disclosing the risks of penny stocks and to obtain a manually signed and dated written receipt of the document at least two business days before effecting any transaction in a penny stock for the investor’s account. Moreover, Rule 15g-9 requires broker-dealers in penny stocks to approve the account of any investor for transactions in such stocks before selling any penny stock to that investor. This procedure requires the broker-dealer to: (i) obtain from the investor information concerning his or her financial situation, investment experience and investment objectives; (ii) reasonably determine, based on that information, that transactions in penny stocks are suitable for the investor and that the investor has sufficient knowledge and experience as to be reasonably capable of evaluating the risks of penny stock transactions; (iii) provide the investor with a written statement setting forth the basis on which the broker-dealer made the determination in (ii) above; and (iv) receive a signed and dated copy of such statement from the investor, confirming that it accurately reflects the investor’s financial situation, investment experience and investment objectives. Compliance with these requirements may make it more difficult and time consuming for holders of our common stock to resell their shares to third parties or to otherwise dispose of them in the market or otherwise.

***FINRA sales practice requirements may also limit your ability to buy and sell shares of our common stock, which could depress the price of shares of our common stock.***

FINRA rules require broker-dealers to have reasonable grounds for believing that an investment is suitable for a customer before recommending that investment to the customer. Prior to recommending speculative low-priced securities to their non-institutional customers, broker-dealers must make reasonable efforts to obtain information about the customer's financial status, tax status and investment objectives, among other things. Under interpretations of these rules, FINRA believes that there is a high probability such speculative low-priced securities will not be suitable for at least some customers. Thus, FINRA requirements make it more difficult for broker-dealers to recommend that their customers buy our common stock, which may limit your ability to buy and sell shares of our common stock, have an adverse effect on the market for shares of our common stock, and thereby depress price of our common stock.

***Potential future sales under Rule 144 may depress the market price for our common stock.***

In general, under Rule 144, a person who has satisfied a minimum holding period of between six months to one-year, as well as meeting any other applicable requirements of Rule 144, may thereafter sell such shares publicly. Therefore, the possible sale of unregistered shares may, in the future, have a depressive effect on the price of our common stock in the over-the-counter market.

***Volatility in our common stock price may subject us to securities litigation.***

The market for our common stock may have, when compared to seasoned issuers, significant price volatility and we expect that our share price may continue to be more volatile than that of a seasoned issuer for the indefinite future. In the past, plaintiffs have often initiated securities class action litigation against a company following periods of volatility in the market price of its securities. We may, in the future, be the target of similar litigation. Securities litigation could result in substantial costs and liabilities and could divert management's attention and resources.

***We are not likely to pay cash dividends in the foreseeable future.***

We currently intend to retain any future earnings for use in the operation and expansion of our business. Accordingly, we do not expect to pay any cash dividends in the foreseeable future, but will review this policy as circumstances dictate. Should we determine to pay dividends in the future, our ability to do so will depend upon the receipt of dividends or other payments from Shuhai Beijing. Shuhai Beijing may, from time to time, be subject to restrictions on its ability to make distributions to us, including restrictions on the conversion of RMB into U.S. dollars or other hard currency and other regulatory restrictions.

**Item 1B. Unresolved Staff Comments.**

Not applicable.

## **Item 1C. Cybersecurity.**

Our cybersecurity measure is primarily focused on ensuring the security and protection of computer systems and networks. All pertinent domestic operating entities of the Company shall adhere to a standardized Company Confidentiality System, which shall be centrally overseen and enforced by Shuhai Beijing, subject to oversight by our management and Board of Directors. This Company Confidentiality System shall include specific provisions for information pertaining to network security, data security, and information that, if disclosed, could have detrimental effects on the public interest and the Company. We plan to establish an appropriate confidentiality framework and adhere to relevant document management regulations. The Company and its employees are also required to sign confidentiality agreements for purposes including ensuring cybersecurity. As of the date of this report, we are not aware of any material risks from cybersecurity threats, that have materially affected or are reasonably likely to materially affect the Company, including our business strategy, results of operations, or financial condition.

## **Item 2. Description of Property.**

We currently do not own any real estate or land use rights. In August 2019, we moved our headquarters from 1 Xinghuo Rd. Changning Building, Suite 11D2E, Fengtai District, Beijing, China, to 20th Floor, Tower B, Guorui Plaza, 1 Ronghua South Road, Technological Development Zone, Beijing, PRC.

We lease office space of approximately 2,007.46 square meters from Beijing Kaipeng Technology Co., Ltd. for our headquarters in Beijing under a lease agreement. Our monthly rent is approximately \$33,100 (RMB225,922.89). The lease agreement expired on October 7, 2022, we received a six-month rent free (two months for each year) discount. On October 8, 2022, Tianjin Information Sea Information Technology Co.Ltd. signed a lease contract with Beijing Kaipeng Technology Development Co., LTD. The lease area is 566.04 square meters, and the lease period is from October 8, 2022 to November 07, 2023. The monthly rent is RMB 63,703 (US \$9,179).After that the agreement was renewed again from Nov 8, 2023 to Dec 7, 2024,the annual rental is RMB 722,341.30 (USD 101,355.63),which include rental free from Nov 8 2024 to Dec 7 2024. The lease space is 553.11 square meters,

On February 8, 2023, Shuhai Information Technology Co.Ltd. signed a lease contract with Beijing Kaipeng Technology Development Co., Ltd. for a leased area of 391.06 square meters at a monthly rent of RMB 44,011.00 (US \$6,342). The lease period is from 8 February 2023 to 7 November 2023. Then the agreement was renewed again from Nov 8, 2023 to Dec 7, 2024,the annual rental is RMB 208,301.15 (USD 29,227.86),which include rental free from Nov 8 2024 to Dec 7 2024. The lease Space is 159.50 square meters.

We also lease a small office in Harbin for Harbin Information's operation under a lease that expires on April 30, 2020, as amended on May 1, 2019. We pay an annual rent of approximately \$2,930 for this space. This lease agreement was renewed for one year on May 1, 2020 and l expired April 30, 2021, with an annual rent at approximately \$10,665.68.

Due to the business expansion of the Company, a new office was rented on October 1, 2019 to support operation of Heilongjiang Xungrui Technology Co., Ltd. The lease term is from October 1, 2019 to September 30, 2021 and the annual rent is approximately \$23,293.85. The agreement was renewed for 7 months from October 1, 2021 to April 30, 2022 and monthly rental is RMB13,500 (US \$2,090.72), and the total rent is RMB94,500 (US \$14,635.05). Then the agreement was renewed again from May 1, 2022 to April 30, 2023, the monthly rental is RMB19,642.5 (US \$3,042) and the annual rental is RMB235,710 (US \$36,504). Heilongjiang Xungrui renewed the lease agreement, the lease term is one year, the lease area is 218.25 square meters.the agreement was renewed from May 1, 2023 to April 30, 2024, the monthly rental is RMB23,571 (US \$3,396) and the annual rental is RMB282,852 (US \$40,756).Then the agreement was renewed again from May 1, 2024 to April 30, 2025,the annual rental is still RMB 282,852.00 (USD 39,688.50) . We believe the rented space is sufficient for our current operations.

Tianjin Information Sea Information Technology Co., Ltd. signed a lease contract with Shenzhen Lvjing Real Estate Development Co., Ltd. on August 11, 2020. The building covers an area of 395.15 square meters and will be leased from August 8, 2020 to August 7, 2023 with a three months and ten days' rent-free period. The monthly rent is approximately \$29,851.22 (RMB 209,910.80). The rental will be increased by 3% per year from the second year on the basis of the previous year's rental standard.

On August 7, 2023, Tianjin Information Sea Information Technology Co., Ltd. and Shenzhen Lvjing Real Estate Development Co., Ltd. terminated the lease agreement.

Shuhai Jingwei (Shenzhen) Information Technology Co., Ltd. signed a lease contract with Shenzhen Hongfa real estate development Co., LTD. on August 15, 2023. The building covers an area of 321.87 square meters and will be leased from August 15, 2023 to August 14, 2024 with a one month rent-free period. The monthly rent is approximately \$6,493.05 (RMB 45,061.80).

On August 14, 2024, Shuhai Jingwei (Shenzhen) Information Technology Co., Ltd. Terminated the lease contract with Shenzhen Hongfa real estate development Co., LTD.

Tianjin Information Sea Information Technology Co., Ltd. signed a house lease contract with Hangzhou Zhixin Information Technology Co., Ltd. on August 26, 2020. The house is located at Room 902-910, No.2 West Building, Xixi Yintai Commercial Center, Xihu District, Hangzhou, with a construction area of 1149 square meters. The lease term starts from September 11, 2020 to October 5, 2022, with a 25-day rent-free period. The rental for the first year rental is RMB 3.3/m<sup>2</sup> / day, and the total rental is RMB 1,383,970.50, equivalent to \$207,000. The rental for the second year is RMB 3.4 yuan/m<sup>2</sup> / day, with a total rental of RMB1,425,909, equivalent to \$202,777.20. The house security deposit is RMB 115,311.

On January 14, 2021, Tianjin Information Sea Information Technology Co., Ltd./Hangzhou Zhixin Information Technology Co., Ltd. And Hangzhou Zhangxun Information Technology Co., LTD signed a tripartite agreement and agreed that all rights and obligations of Tianjin Information Sea Information Technology Co., Ltd under original contract was assigned to Hangzhou Zhangxun Information Technology Co., LTD. The cost of the rental place to produce it, Including but not limited to rent, water, electricity, and property fees are all paid by Hangzhou Zhangxun Information Technology Co., LTD.

On September 12, 2022, Hangzhou Zhangxun Information Technology Co., LTD and Hangzhou Zhixin Information Technology Co., Ltd. changed the house lease contract. The lease area is 1,066 square meters. The lease term is from October 6, 2022 to October 5, 2023, and the monthly rent is RMB 98,205.25 (US \$14,150). The annual rent is RMB1,178,463 (US \$169,807.35).

On December 2, 2022, Hangzhou Zhangxun Information Technology Co., LTD and Hangzhou Zhixin Information Technology Co., Ltd. changed the house lease contract again, the lease area is 83 square meters, the lease term is from January 1, 2023 to October 5, 2023, a total of 278 days, the rent is 3.3 yuan/square meter/day. The total rental cost is RMB 76,144.20 (US \$10,971.78).

Due to changes in office requirements, the above two lease agreements were terminated with Hangzhou Zhixin Information Technology Co., LTD on May 5, 2023.

On April 29, 2023, Guohao Century (Beijing) Technology Co., Ltd. signed a lease contract with Hangzhou Lanxin Real Estate Co., LTD. The lease area is 279.43 square meters, the lease period is from May 10, 2023 to May 9, 2025, and the monthly rent is RMB 15,908.88 (US \$2,292). On Nov 10 2023, Guohao Century (Beijing) Technology Co., Ltd terminated the agreement with Hangzhou Lanxin Real Estate Co., LTD

On August 16 2024, Shuhai Jingwei (Shenzhen) Information Technology Co., Ltd. signed a leasing agreement with Shenzhen Xunmei Technology Co., LTD. The house is located in Unit 1102, 11th floor, Building 2, Xunmei Technology Plaza, No.8 Keyuan Road, Yuehai Street, Nanshan District, Shenzhen, with a construction area of 1013 square meters. The lease period is from August 16, 2024 to August 15, 2027, for a total of three years, with a rent-free period of 5 months. The rent for the first and second years is 47.62 yuan/m<sup>2</sup> / month, and the total rent is RMB1,920,420.00, equivalent to USD269,464.55. The rent for the third year is RMB 47.62 / m<sup>2</sup> / month, and the total rental is RMB 1,108,789.00, equivalent to US \$155,580.20, the house deposit is RMB202,600.00, equivalent to USD28,427.90.

### **Item 3. Legal Proceedings.**

Neither we nor our subsidiaries are a party to any material pending legal proceedings. However, from time to time, we and our subsidiaries may become involved in various lawsuits and legal proceedings, which arise in the ordinary course of business and an adverse result in these or other matters may arise from time to time that may harm our business. No director, officer or affiliate of the Company, and no owner of record or beneficial owner of more than 5.0% of the securities of the Company, or any associate of any such

director, officer or security holder is a party adverse to the Company or has a material interest adverse to the Company with reference to pending litigation.

**Item 4. Mine Safety Disclosures.**

Not applicable.

## PART II

### Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities.

#### Market Information

Our common stock started trading on the NASDAQ Capital Market under the symbol "DTSS" in 2018. Based on the records of our transfer agent, we had 5,154,778 shares of common stock issued and outstanding as of September 24, 2024. We have not made any repurchases of the equity securities of Datasea for the period covered by this report.

#### Holder

We had 103 holders of record of our common stock as of September 24, 2024.

#### Dividends

We do not anticipate paying dividends on our common stock at any time in the foreseeable future. We currently plan to retain earnings, if any, for the development and expansion of our business. Any future determination as to the payment of dividends will be at the discretion of our Board of Directors and will depend on a number of factors including future earnings, capital requirements, financial conditions and such other factors as our Board of Directors may deem relevant.

In addition, due to various restrictions under PRC laws on the distribution of dividends by WFOE, we may not be able to pay dividends to our shareholders. The Wholly-Foreign Owned Enterprise Law (1986), as amended, and the Wholly-Foreign Owned Enterprise Law Implementing Rules (1990), as amended, and the Company Law of the PRC (2006), contain the principal regulations governing dividend distributions by wholly foreign owned enterprises. Under these regulations, wholly foreign owned enterprises may pay dividends only out of their accumulated profits, if any, determined in accordance with PRC accounting standards and regulations. Additionally, such companies are required to set aside a certain amount of their accumulated profits each year, if any, to fund certain reserve funds until such time as the accumulated reserve funds reach and remain above 50% of the registered capital amount. These reserves are not distributable as cash dividends except in the event of liquidation and cannot be used for working capital purposes. Furthermore, if our subsidiaries and affiliates in China incur debt on their own in the future, the instruments governing the debt may restrict its ability to pay dividends or make other payments. If we or our subsidiaries and affiliates are unable to receive all of the revenues from our operations through the current contractual arrangements, we may be unable to pay dividends on our common stock.

#### Securities Authorized for Issuance under Equity Compensation Plan

On August 22, 2018, our Board of Directors and stockholders adopted the 2018 Equity Incentive Plan, or the 2018 Plan, to award up to a maximum of 4,000,000 shares of our common stock, to attract and retain the best available personnel, provide additional incentives to employees, directors and consultants and promote the success of our business. Subsequently, the Company filed a registration statement on Form S-8 to register the shares underlying the 2018 Plan.

On April 28, 2022, the stockholders of the Company approved an amendment to the Company's 2018 Plan at to increase the number of shares of the Company's common stock reserved for issuance under the 2018 Equity Incentive Plan from 14,000,000 shares of common stock to 24,000,000 shares of common stock.

On June 20, 2023, the stockholders of the Company approved a further amendment to the 2018 Plan to increase the number of shares of the Company's common stock reserved for issuance under the 2018 Equity Incentive Plan from 14,000,000 shares of common stock to 24,000,000 shares of common stock.

#### Item 6. [Reserved]

### Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.

#### Cautionary Note Regarding Forward-Looking Statements

This report contains forward-looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act. All statements other than statements of historical fact are "forward-looking statements" for purposes of federal and state securities laws, including, but not limited to, any projections of earnings, revenue, or other financial items; any statements of the plans, strategies, and objectives of management for future operations; any statements concerning proposed new services or developments; any statements regarding future economic conditions of performance; and statements of belief; and any statements of

assumptions underlying any of the foregoing. Such forward-looking statements involve known and unknown risks, uncertainties, and other factors that may cause our actual results, performance, or achievements to be materially different from any future results, performance, or achievements expressed or implied by such forward-looking statements.

In some cases, you can identify forward-looking statements by terms such as “may,” “intend,” “might,” “will,” “should,” “could,” “would,” “expect,” “believe,” “anticipate,” “estimate,” “predict,” “potential,” or the negative of these terms. These terms and similar expressions are intended to identify forward-looking statements. The forward-looking statements in this report are based upon management’s current expectations, which it believes are reasonable. However, we cannot assess the impact of each factor on our business or the extent to which any factor or combination of factors, or factors we are aware of, may cause actual results to differ materially from those contained in any forward-looking statements. You are cautioned not to place undue reliance on any forward-looking statements. These statements represent our estimates and assumptions only as of the date of this report. Except to the extent required by federal securities laws, we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

You should be aware that our actual results could differ materially from those contained in the forward-looking statements due to several factors, including:

- uncertainties relating to our ability to establish and operate our business and generate revenue;
- uncertainties relating to general economic, political, and business conditions in China;
- industry trends and changes in demand for our products and service;
- uncertainties relating to customer plans and commitments and the timing of orders received from customers;
- announcements or changes in our advertising model and related pricing policies or that of our competitors;
- unanticipated delays in the development, market acceptance, or installation of our products and services;
- changes in Chinese government regulations; and
- availability, terms and deployment of capital, relationships with third-party equipment suppliers

## *Overview*

### *Company Structure*

Datasea Inc. is a technology company incorporated in Nevada, USA, on September 26, 2014, with subsidiaries and operating entities located in Delaware, US, and China. The company provides acoustic business services (focusing on high-tech acoustic technologies and applications such as ultrasound, infrasound, and Schumann resonance), 5G application services (5G AI multimodal digital business), and other products and services to various corporate and individual customers.

In the acoustic business sector, Datasea is a global pioneer of the “acoustic effect” concept. Utilizing global leading “Acoustics + AI” precision manufacturing as the digital application framework, and leveraging sound wave technologies combined with acoustic effects as the technological system, the company outputs acoustic high-tech products and solutions worldwide. Datasea strives to be a leader in the development of China’s high-tech precision manufacturing in the acoustic industry. Our products have wide-ranging applications across various industries and sectors, including acoustic agriculture, acoustic industry, acoustic medicine, acoustic health, and acoustic IoT technologies. In the 5G application sector, Datasea provides digital and intelligent services to enterprises and individual users in China, leveraging AI, machine learning, and data analytic capabilities to offer a wide range of 5G application products and solutions.

For the fiscal year ending June 30, 2024, our revenue was \$23,975,867, reflecting a 558.6% increase compared to the same period in 2023. This revenue growth is primarily due to the rapid expansion of our 5G AI multimodal communication business in China, with the company’s 5G AI digital business maintaining a leading position in the industry. Our growing customer base continues to support substantial business growth.

Additionally, as of the date of September 20, 2024, the company has received approximately RMB 152.40 million (equivalent to \$21.37 million) in cash prepayments from large customers of our 5G AI multimodal digital business. These prepayments represent service obligations that have not yet been recognized as revenue for this fiscal year and will be recognized in future financial statements. The total value of contracts currently in execution, which will be recognized as revenue, exceeds \$100 million.

Datasea is not a Chinese operating company but a Nevada-based holding company with its Delaware subsidiary, Datasea Acoustics LLC, serving as our U.S.-based international business platform. Additionally, through the Company's subsidiary in China – Tianjin Information Sea Information Technology Co., Ltd (“Shuhai Tianjin”) and the VIE, Shuhai Information Technology Co., Ltd. (“Shuhai Beijing”), we carry out business activities in China, along with their subsidiary entities. Shuhai Beijing possesses cutting-edge products and solutions in acoustics high tech and 5G AI multimodal digital applications to support commercial enterprises, households and individuals in China.

The development and internationalization of acoustic products, including acoustic industry, acoustic agriculture, acoustic medicine, and acoustic health, have always been a crucial strategy for the Company. Following the establishment of its wholly-owned subsidiary, Datasea Acoustics LLC, in Delaware in July 2023, the Company has actively implemented its global strategy. As of the date of this report, the Company has partnered with several well-known U.S. online retailers and local smart product distributors, including iPower Inc. (NASDAQ: IPW) and Meglio Interiors LLC (“Meglio”), based in Chamblee, Georgia, to expand the online and physical store distribution of its acoustic-related products in the U.S. Additionally, in collaboration with the renowned U.S. intellectual property firm Paul & Paul, we are actively pursuing patent applications and acquiring high-quality patents to build a strong international intellectual property portfolio. Focusing on the core area of acoustic high-tech, we are seeking potential merger and acquisition targets in acoustic industry applications, acoustic agriculture, acoustic medical aesthetics, acoustic health, and acoustic IoT technologies. This is part of our strategy for international expansion through mergers and acquisitions. On October 16, 2023, the Company's Delaware-based subsidiary, Datasea Acoustics LLC, signed a marketing promotion and sales cooperation agreement with Meglio to develop, promote, and distribute its acoustics high tech products in the U.S. On April 19, 2024, the Company entered into a Framework Agreement with iPower Inc. (NASDAQ: IPW) for product cooperation, marking the beginning of a joint effort to enhance product distribution in the U.S. online market.

Datasea provides digital and intelligent services to enterprises and individual users in China through a series of 5G multimodal services and solutions, utilizing its AI, large models, and data analytics capabilities.

## **Technology and Innovation**

Datasea is one of the global initiators of the concept of “acoustic high-tech.” By leveraging cutting-edge “acoustic + AI” precision manufacturing for digital applications and integrating acoustic technology with digital electronics, we aim to deliver advanced acoustic high-tech products and solutions worldwide, positioning ourselves as a leader and pioneer in China's high-tech precision manufacturing within the acoustic industry.

The company focuses on the acoustic high-tech industry, particularly in the research of ultrasound, infrasound, and Schumann resonance technologies. By analyzing and introducing new industry segments within acoustic high-tech, we drive the development and application of these technologies, including in-depth research on non-audible mechanical wave effects, which distinguishes us from others in the field. We combine acoustic chemistry, mechanical transduction, and vibrational dynamics with artificial intelligence (AI), large language models, and data analytics. Our acoustic high-tech products and 5G AI multimodal communication solutions serve over 48.42 million enterprises (with over 99% being small and medium-sized enterprises) and households in China.

Datasea, rooted in the acoustic intelligence industry, is advancing rapidly in terms of technological innovation, product creation, and industry application. The company emphasizes deep domestic and international collaboration and fosters the integration of industry, academia, and research. Focusing on the acoustic intelligence industry, we have established five key segments in the acoustic sector, leading the industry forward and providing cutting-edge acoustic intelligence technologies and products.

The Company holds an outstanding position in the field of acoustics, particularly in areas such as ultrasound, infrasound, and directional sound. To promote research and innovation in these areas, the Company actively collaborates with several prominent research institutions and universities, including Chinese Academy of Sciences Institute of Acoustics, China Academy of Information and Communications Technology Cloud Computing and Big Data Research Institute, Tsinghua University Internet Industry Research Institute, Harbin Institute of Technology Artificial Intelligence Research Institute, Beijing Union University, and Jilin University Remote Sensing Research Institute. The Company, together with these partners, is dedicated to conducting research on new topics and developing novel technology applications to drive advancements in the field of acoustics. To better achieve this goal, the Company collaborated for joint laboratories to enhance the integration and collaboration of research resources. These collaborations and the establishment of these laboratories further solidify the Company's leading position in the field of acoustics, providing a strong foundation for future innovations and development.

China's First White Paper on High-Tech Acoustic Industry. Additionally, the company has jointly released China's first white paper on the high-tech acoustic industry with the Ministry of Industry and Information Technology, the Key Laboratory for Artificial Intelligence Technologies and Applications Evaluation, and the Cloud Computing and Big Data Research Institute of the China Academy of Information and Communications Technology. This white paper provides a comprehensive analysis and authoritative presentation of acoustic technology, its commercialization, and industry prospects. It discusses in detail the application of high-tech acoustics in various sectors, showcases Datasea's proactive initiatives in leading industry development, and highlights the company's leading position in the high-tech acoustic field both in China and globally. The white paper not only demonstrates Datasea's pioneering role in setting industry standards but also further consolidates the company's strategic importance in advancing acoustic technology on both a national and global scale.

As of the date of this report, Shuhai Beijing and its subsidiaries own 21 Patents and 139 Software Copyrights in the PRC, which include 9 pending patent applications in core technologies, to empower and grow the business. In addition, the U.S. subsidiary, Datasea Acoustics, is actively acquiring U.S. patents, as well as international patents, and collaborating with U.S. universities and world-renowned research institutions.

## **Business Strategy**

**Sustained Revenue Growth:** Implement strategic initiatives such as expanding the sales team, enhancing distribution networks, exploring new markets in both domestic and U.S. regions, and offering value-added services to drive continuous revenue expansion.

**Technological Innovation:** Datasea continues to invest in research and development (R&D) to maintain its leading position in the field of non-audible mechanical wave effects in acoustics. This includes leveraging the cavitation, thermal, and mechanical effects of ultrasound to meet various application needs, such as disinfection, pesticide-free pest control for crops, livestock and pet health management, skincare, and medical wellness. These innovations are designed to address global market demands and ensure a competitive edge.

Additionally, Datasea is continuously upgrading its core 5G AI multimodal communication business through AI processing technology. This includes AI-driven creation and generation of various information forms, such as sound, text, images, and videos, as well as efficient transmission and AI digital marketing functions. These advancements ensure Datasea's leading position in shaping the 5G digital technology landscape.

**International Expansion:** Focus on international growth, particularly in the U.S. market. Leverage the operations of U.S. subsidiaries, engage in mergers and acquisitions, ensure compliance, adapt to market dynamics, and practice effective cross-cultural management.

**Technology Collaboration:** Datasea can foster collaborations with renowned U.S. universities and research institutions through its U.S. subsidiary. By partnering with these institutions, the Company can engage in joint research and development initiatives to create and adopt cutting-edge acoustics high tech technologies. This collaborative approach helps Datasea maintain its technological leadership and obtain technical capabilities and reserves in relevant fields globally.

**U.S. Patent Acquisition and Technology Protection:** Building on its extensive portfolio of Chinese patents, Datasea prioritizes acquiring U.S. patents to protect its innovations and intellectual property. Rapidly securing U.S. patents is crucial for maintaining competitive advantage and defending against potential infringement. This proactive patent acquisition strategy will ensure that Datasea’s intellectual property is protected in the U.S. market, while also creating opportunities for licensing and monetization. These strategies will further strengthen Datasea’s position in the global market and enhance its innovation capacity.

**Mergers and Acquisitions (M&A) and Joint Ventures:** Datasea can expand its product and service portfolio globally through mergers and acquisitions or by forming joint ventures to meet growing market demands. By identifying companies that are related to or complementary to its existing areas of expertise, Datasea can rapidly scale its business and market presence. For instance, through M&A and collaborations in the U.S. market, Datasea can further solidify its foundation, market depth, and brand localization in the high-tech acoustics industry.

**Compensation and Incentives:** To recognize the contributions of directors, executives, employees, consultants, and other external partners to the Company’s growth, a multi-layered compensation and incentive system has been established. This includes stock awards for publicly traded companies and equity holdings in core business subsidiaries. To date, the Company has consistently issued relevant stocks under its stock incentive program to directors, executives, employees, and external consultants. Additionally, stockholding platforms have been set up for three core business subsidiaries in China, attracting key teams and sales partners to maximize the incentive effect. Looking ahead, the Company plans to extend stock incentive measures to more teams and consulting agencies that make significant contributions, further encouraging and ensuring active participation from talent within the organization.

**Sustainable Growth:** The Company can adopt a sustainable approach to ensure long-term success. This involves focusing on Environmental, Social, and Governance (ESG) issues, ensuring that the Company’s operations align with global best practices, and providing sustainable solutions to meet demands of customers.

**Market diversification:** In the domestic market, Datasea can continue to provide acoustics high tech and 5G AI multimodal digital products to various end users, such as corporate customers and household users, to ensure market diversification. In the international market, Datasea intends to target U.S. households and large corporate customers including hospitals, hotels, and schools with leading and high-quality ultrasonic air sterilization, bathroom and cloakroom sterilization and odor removal products, helping to diversify risks and provide broader growth opportunities.

**Regulatory Compliance:** When expanding into international markets, the Company needs to closely adhere to regulations and laws in various countries and regions. Ensuring compliance is crucial for our long-term success.

**Cost Control and Efficiency Improvement:** Optimize enterprise operational processes, reduce costs, enhance production efficiency and resource utilization efficiency to strengthen profitability.

**Brand Building and Reputation Management:** Strengthen corporate brand image, enhance brand awareness and influence, maintain good corporate reputation, ensure the company’s competitive position and sustainable development in the market.

**Risk Management:** Diligently identify, evaluate, and manage various risks, including those related to the market, legal compliance, and the supply chain.

In summary, Datasea can pursue its business strategy through international business expansion, technological innovation, contracts and collaborations, and a sustainable growth approach. This will help ensure that the Company gains a competitive advantage in global markets and creates sustainable value for its shareholders.

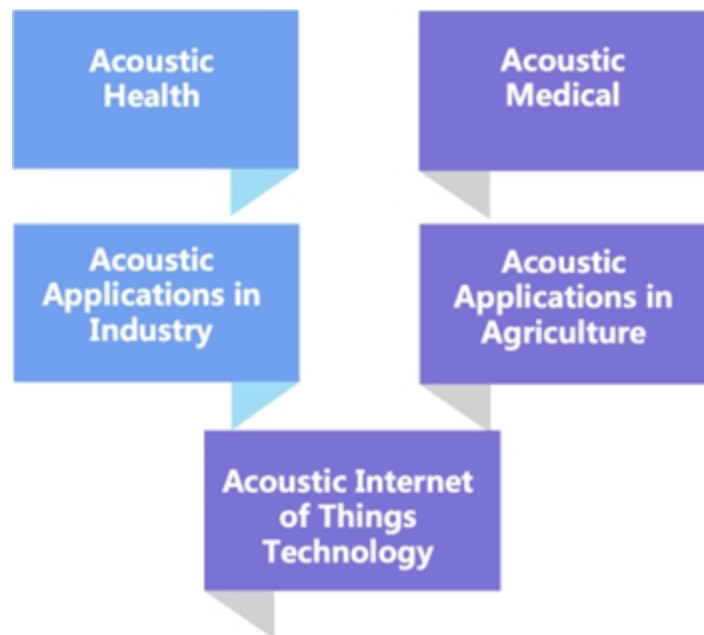
## ***Our Business Summary***

### Acoustic business

The company focuses on acoustic business with an emphasis on ultrasound, infrasound, and Schumann resonance technology. In the field of high-tech acoustics, the company is one of the global initiators of the “acoustic effects” concept, providing advanced acoustic products and solutions worldwide. Simultaneously, in the 5G multimodal domain, Datasea leverages its AI-driven services and solutions to offer digital and intelligent services to both businesses and individual users.

### *Acoustics high tech Segment:*

We deeply understand the market’s demand for new application areas, technologies, and requirements. Therefore, through the relentless efforts of our team, we have achieved leading-edge advancements in acoustic understanding and algorithms. Our company’s acoustic technologies and products are widely applied across various industries and fields, including acoustic industrial applications, acoustic agriculture, acoustic medicine, acoustic health, and acoustic IoT technologies.



**Acoustic High-Tech** is a new field that integrates fundamental acoustic theory with artificial intelligence to collect and process acoustic data and address various challenges. Datasea utilizes advanced technologies in this domain, combining basic acoustic theories with AI to create a robust technology system centered around the effects of research and application of non-audible mechanical wave effects. This includes leveraging ultrasonic technology for sterilization, which effectively combats viruses and prevents infections. The technology exploits the mechanical, thermal, and cavitation effects of ultrasound. When microorganisms, including viruses like the coronavirus, are exposed to ultrasound, they experience intense vibrational strains that disrupt their outer shells and internal RNA. The rapid movement of protons caused by the ultrasound ultimately destroys microbial structures, eliminating harmful pathogens.

Especially in the field of ultrasonic technology, we utilize the cavitation, thermal, and mechanical effects of ultrasound to address various application needs, including disinfection, sterilization, crop drying, safety monitoring, skincare, and medical wellness. For example, in the field of ultrasonic disinfection, when ultrasound stimulates microorganisms (including coronaviruses), it causes significant vibrational strain, disrupting the virus’s outer shell and internal RNA. Ultimately, through a combination of mechanical destruction, cavitation effects, and advanced oxidative processes, pathogenic microorganisms are eliminated. This method provides a broad-spectrum, non-selective disinfection alternative to antibiotics.



Leveraging Datasea’s cutting-edge acoustic high-tech combined with AI technology, we have successfully developed a series of ultrasonic disinfection products. These include the **acoustic health series ultrasonic disinfectors, ultrasonic sterilizers and purifiers for restrooms, bedrooms, living rooms, kitchens, and pets**, as well as **innovative non-contact ultrasonic skin repair devices**. These products are suitable for environments such as hospitals, airports, hotels, transportation, and residential settings. Leading laboratories, including the Wuhan Institute of Virology, have proven that this ultrasonic disinfection technology achieves 99.83% efficacy against Covid-19 within nine seconds and 99.99% efficacy against Staphylococcus Albus and E. coli. This strategic shift aims to offer more effective environmental purification solutions and healthier lifestyles, serving China, the United States, and globally, particularly in the post-pandemic era when there is a higher demand for protection and quality of life.

To showcase the Company’s technology and products on the global market, Datasea, through its wholly-owned subsidiary, Datasea Acoustics LLC, based in Delaware, U.S., operates as the primary entity to offer advanced acoustic precision manufacturing products and solutions in fields including acoustic industry, acoustic agriculture, acoustic medicine, and acoustic health, and more. After obtaining certification from internationally renowned testing organizations for our sound disinfection products, we will launch large-scale sales of these products in the U.S. market. This strategy aims to tap into the continuously growing consumer audience worldwide. The company has already established partnerships with various online and offline channels in the United States, laying out the market plan for acoustic-related products. Additionally, measures such as collaborations with universities and research institutions in the United States, obtaining patents through multiple channels, production assembly planning, and potential acquisitions contribute to the sustainable development of Datasea Acoustics LLC.

#### *5G AI multimodal digital Segment*

Datasea continues to invest in the research and application of 5G AI multimodal digital technology, committed to providing customers with leading intelligent solutions. As a pioneer in China’s 5G multimodal digital field, Datasea deeply integrates the high-speed and low-latency characteristics of 5G networks with AI and big data processing technologies to create a comprehensive AI multimodal digital platform that spans multiple industries. This platform integrates various data forms, such as text, audio, and video, enabling efficient information generation, precise transmission, and automation. It provides enterprise clients with high-quality services, including data packages and new media marketing. Powered by AI, Datasea’s 5G platform enhances customer acquisition, marketing, and brand building efficiency while creating new opportunities for digital transformation and business models. Datasea’s 5G products and solutions are widely applied in rural revitalization, healthcare, and logistics, providing digital and intelligent services to over 48.42 million enterprises and households in China (with more than 99% being small and medium-sized enterprises), driving industrial upgrades and innovative development.

## ***Our Products and achievements of Acoustics Segment***

### ***General Information***

#### **Datasea's Acoustic Products**

As of the end of the fiscal year on June 30, 2024, our acoustic products primarily include several series in the field of acoustic health, specifically:

**Existing Products** These include six acoustic health products featuring efficient ultrasonic disinfection, which are:

1. Indoor models suitable for different areas and functions (floor-standing and desktop types);
2. In-vehicle models;
3. Products for restroom and cloakroom purification and deodorization.

**Application Scenarios:** Professional sterilization products suitable for environments such as hospitals, airports, hotels, transportation vehicles, and residential areas.

**Strategic Positioning:** Purification of living environments.

**Development Path:** Moderate layout based on demand, emphasizing COVID-19 disinfection, and pursuing a product differentiation strategy.

Ultrasonic air sterilizer products:

- In-door models:



Floor models and desktop models suitable for different areas and functions.

- In-vehicle models:

## Features:

Datasea's acoustic health products utilize "acoustic disinfection" technology to efficiently remove viruses such as H1N1 influenza, natural bacteria, Staphylococcus, E. coli, Aspergillus flavus, and the novel coronavirus. They can also eliminate formaldehyde, dust, odors, and second-hand smoke.

### 2024 New Launched Products:

1. Datasea Tianer - Upgraded Sonic Sterilization and Purification Guardian  
(For restroom/bedroom/living room/kitchen/pets)



- For restroom:

Key Features: Effectively eliminating restroom odors, purifying the air, killing viruses and eliminating bacteria.

## 2. Datasea Tianer – Non-contact Sleep Aid



Sleep Monitor (Coming soon)

Sleep Monitor adopts ultra-low frequency, weak intensity, and Magnetic induction of brain rhythm (MIBR), which is a magnetic induction of brain rhythm technology. Through the selective optimization and adjustment of the function of neurons through the magnetic induction of brain rhythm (MIBR), the monitor creates a natural frequency magnetic field similar to the Schumann frequency.

Key Features:

- 1) Reduce the impact of high-frequency radio waves on the human body, relieve anxiety and stress, and gradually relax the body and brain;
- 2) Resonate between the frequency of Device and the human body's own frequency, induce brain waves to enter a deep sleep state, prolong the time of deep sleep, and improve the quality of deep sleep, thereby improving sleep and keeping users away from insomnia.

According to the company's R&D and product planning, our acoustic products will expand extensively, including:

### Short-term Product Plan (Expected to launch in 2025)

#### Acoustic Health

- **Product Name:** Pet Disinfection and Deodorization Purifier
  - **Functions:**
    1. Eliminate or reduce the animal odor in pet environments, primarily for airborne odors, but cannot yet remove odors from the pets themselves.
    2. Pets can harbor germs and spread diseases. This product will offer strong air disinfection effects, with a design goal of achieving over 99% efficiency.
    3. Pet hair, especially from cats and dogs, tends to float in the air, causing allergic rhinitis and other respiratory symptoms. This product will effectively capture pet hair and prevent its spread.

#### Mid-term Product Plan

#### Acoustic Health

3. **Product Name:** Mechanical Wave Brain Cortisol Level Regulation Device
  - **Functions:** Uses sound wave technology to induce controlled brain vibrations, regulating cortisol levels, enhancing brain activity, improving learning efficiency, promoting intellectual development, and maintaining a positive psychological state.
4. **Product Name:** Food and Water Cleaning and Disinfection Device (Tentative)

- o **Functions:** A household ultrasonic cleaning and sterilization technology and product, designed for easier and more convenient use.

### **Acoustic Medical**

#### 3. **Product Name:** Integrated Medical Diagnosis and Treatment Robot

- o **Functions:** AI-powered robot provides diagnostic and treatment services. With AI's ability to process information quickly and efficiently, the robot offers diagnostic and treatment plans, performing intelligent medical procedures under a doctor's supervision.

#### 4. **Product Series:**

1. Ultrasound Wrinkle Removal Device
  2. Ultrasound Fat Reduction and Body Sculpting Device
  3. Sonic Spot Removal Device
- o **Application Scenarios:** Suitable for professional beauty centers and home beauty and health needs.
  - o **Strategic Positioning:** Leading the way in sound and light devices in the fast-growing sectors of light medical aesthetics and health care.
  - o **Development Path:** Relying on technology, focusing on brand, and leveraging integration to build an innovative product chain for intelligent acoustic health home products.

#### **Acoustic Industry**

5. **Product Name:** Liquid Phase Rapid Separator
  - o **Functions:** Uses ultrasound to reduce reagent dosage and processing time during liquid impurity separation.
6. **Product Name:** Ultrasound-Assisted Nano Materials
  - o **Functions:** Utilizes ultrasonic atomization technology to create conditions for nano-material production.
7. **Product Name:** Ultrasound 3D Metal Printing
  - o **Functions:** Uses ultrasound to weld or bond different materials together for 3D printing, employing non-contact focused ultrasound for the printing process.
8. **Product Name:** Semiconductor Electronic Paste and Nano-Material Preparation
  - o **Functions:** Controls the atomization particle reaction and speed to create nano-materials for the electronics industry, such as nano-copper oxide and nano-copper powder.

#### **Acoustic Agriculture**

5. **Product Name:** Ultrasonic Agricultural Product Preservation and Pest Control Machine
  - o **Functions:** Uses ultrasound to eliminate insect eggs and microorganisms in fruits and agricultural products, improving quality and extending freshness.
6. **Product Name:** Agricultural and Forestry Crop Pest Control Device
  - o **Functions:** Uses sound waves to affect pests, achieving pest repulsion and reducing the use of chemicals.
7. **Product Name:** Sonic Plant Growth Accelerator (Sound Fertilizer)
  - o **Functions:** Uses sound wave technology to enhance photosynthesis and nutrient absorption in plants, promoting plant growth and development.
8. **Product Name:** Zero-Gravity Space Station Plant Farm
  - o **Functions:** Uses sound wave technology in space stations to create environments suitable for plant growth, enabling soil-free planting, mist irrigation, and fertilization. Sound waves stimulate photosynthesis and nutrient absorption, promoting plant growth, development, and fruit quality, creating a pesticide-free or minimal pesticide environment in the plant farm.



## Sales and Distribution

As of the date of this report, our acoustic products are mainly developed and produced in China, and the products we sell in China are mainly through multi-channels and extensively cooperating with new media. We have established new marketing channels both domestic and internationally.

### 1) International Market Expansion

October 16, 2023, the Company's Delaware operating subsidiary, Datasea Acoustics LLC, has entered into a marketing promotion and sales cooperation agreement with Meglio Interiors LLC ("Meglio"), based in Chamblee, Georgia, to develop, promote and distribute the Company's acoustics high tech products in the U.S. On April 19, 2024, the company entry into a Framework Agreement with iPower Inc. (NASDAQ: IPW) for Product Cooperation, marking the commencement of a joint effort to bolster product distribution within the US online market.

### 2) The sales department of Shuhai Beijing and its subsidiaries directly sign sales contracts with customers.

During the reporting period, Shuhai Beijing and its subsidiaries have formed a complete marketing system, promotion strategies and models, including the Company's own sales team and innovative partner models. The sales team of Shuhai Beijing and its subsidiaries cover the core economic zones of China in Beijing, Northeast China, the Yangtze River Delta, and the Guangdong Hong Kong Macao Greater Bay Area, promoting various products and services.

### 3) Online Distributors and Living Stream

The Company expands its coverage and increases market penetration by collaborating with multiple online distributors, living stream platform and selling innovative products on major e-commerce platforms. For example, in the last quarter, after signing a sales cooperation agreement with the well-known Chinese e-commerce platform Hunan Jiamei to expand coverage and increase market penetration, Datasea also separately entered into sales agreements worth approximately \$6.91 million (RMB 50 million) each with Shenzhen Xiaoranfang Marketing Co., Ltd. ("Xiaoranfang Marketing") and Hangzhou Fubozhonglian Technology Co., Ltd., planning to sell Datasea's series of acoustic products through mainstream e-commerce channels such as Douyin, Kuaishou, and Xiaohongshu.

### 4) Sales Channels

Shuhai Beijing and its subsidiaries have established cooperative relationships with multiple domestic sales and channel merchants and established a nationwide marketing channel network through a partnership system.

### 5) Market Promotion Team

The company has collaborated with three influential Chinese market promotion enterprises, which leverage extensive market resources to recommend new clients for the company and facilitate the signing of contracts with these new clients.

## ***Key Customers and Agreements***

October 16, 2023, its Delaware operating entity, Datasea Acoustics LLC, has entered into a marketing promotion and sales cooperation agreement with Meglio Interiors LLC (“Meglio”), based in Chamblee, Georgia develop, promote and distribute the Company’s acoustics high tech products in the US and internationally. Datasea plans to establish an assembly line in the nearly future for its acoustics high tech products in Delaware while Meglio will as one of the primary distributor of such products. Meglio has sales channels that includes Atlanta, Dallas and New Jersey and extensive experience in increasing sales for its clients in the US. Meglio has expertise in business development, marketing, sales, branding and channel development in the U.S. furniture market, which the Company believes is an ideal fit for the Company’s home health products that include air disinfection machines, bathroom and wardrobe deodorization devices, as well as sleep-enhancing products.

On April 4, 2024 , Company’s wholly-owned subsidiary, Shuhai Jingwei (Shenzhen) Information Technology Co., Ltd. (“Shuhai Jingwei”), entered into a Sales Agreement (the “Agreement”) with Shenzhen Xiaoranfang Marketing Co., Ltd. (“Xiaoranfang Marketing”) for the sale of up to approximately \$8.45 million (RMB 60 million) of the Company’s acoustic high tech products. The signing of this Agreement signifies a new milestone for Datasea in promoting the domestic and international sales of its acoustic high tech products and it is expected to be a key driver of the Company’s future revenue growth. According to the Agreement, Xiaoranfang Marketing has agreed to conduct online sales of the Company’s “Hailiji” brand’s air disinfection machines and closet and bathroom deodorization and disinfection products, and its “Star Dream” brand of sleep aids, among other series of acoustic high tech products, in both the Chinese and international markets. This includes traditional mainstream e-commerce platforms such as Taobao, JD.com, and PDD in China, and emerging new media platforms, such as Douyin, Kuaishou, and Little Red Book. Xiaoranfang Marketing will also access international channels like Amazon in the U.S. to promote the Company’s products. Xiaoranfang Marketing is a prominent marketing and promotion firm in China with extensive experience in e-commerce, new media marketing and product sales. They have substantial expertise in online sales channels through mainstream Chinese internet platforms and new media platforms as well as experience in operating and managing international Amazon platforms. The Company believes that Xiaoranfang Marketing is a perfect fit for the promotion and sales of the Company’s high tech acoustic products in both the domestic and the international markets.

On April 16, 2024, the Company’s wholly-owned subsidiary, Shuhai Jingwei (Shenzhen) Information Technology Co., Ltd. (“Shuhai Jingwei”), entered into a Sales Agreement (the “Agreement”) with Hangzhou Fubo Zhonglian Technology Co., Ltd. (“Fubo Zhonglian Technology”) for the sale of up to \$6.91 million (RMB 50 million) of the Company’s acoustic high tech products. This represents a sustained expansion of the Company’s sales strategy following the Shuhai Jingwei’s signing of an acoustic product sales agreement worth approximately \$8.45 million in early April with Shenzhen Xiaoranfang Marketing Co., Ltd. The Agreement is expected to drive sales of Datasea’s innovative acoustic products. According to the Agreement, Fubo Zhonglian Technology plans to sell Datasea’s “Hailijia” and “Star Dream” series of acoustic products, including air disinfection machines, bathroom deodorant disinfection and sleep aid products through mainstream ecommerce channels including Douyin, Kuaishou and Little Red Book. Fubo Zhonglian Technology’s sales methods include digital human sales, livestreaming ecommerce, short video sales and online purchasing agents, with its goal to promote the sales of Datasea’s high-tech acoustic products. Fubo Zhonglian Technology is a renowned internet promotion and marketing service provider that focuses on providing customized intelligent marketing services such as mobile internet channel development, comprehensive new media marketing, brand building and targeted customer penetration. Its team has extensive experience in ecommerce and new media marketing promotion and product sales and also provides core AI digital marketing functions to create virtual anchors for livestreaming sales events. These promotion efforts includes highly realistic virtual digital human images with simulated human language and behavior that combines AI, virtual reality, and real-time rendering technology to provide a real marketing experience that can generates product sales.

In April 2024, Datasea’s U.S. listed entity signed a product cooperation framework agreement with iPower Inc. (NASDAQ: IPW), marking the beginning of their joint efforts to expand product distribution in the U.S. online market. As a reputable data and technology-driven online retailer, iPower Inc. is well-positioned to leverage its strong logistics capabilities to excel in the online market.

### ***Key Suppliers and Raw Materials***

Our key suppliers for Hailijia’s air disinfection and sterilization products series are as follows:

- Guangdong Hakebao Environmental Technology Co., Ltd.
- Shenzhen Ajison Environmental Protection Technology Co., Ltd
- Shenzhen Antuopu Technology Co., Ltd
- Komi Intelligent Manufacturing (Shenzhen) Co., Ltd.

**Baihui Precision Plastic Mould (Shenzhen) Co., Ltd.**

**Shenzhen Fubon New Technology Co., Ltd.**

March 19, 2024, Datasea entered into a Manufacturing Cooperation Agreement (the “Agreement”) with Broadway Precision Technology, Ltd. (“Broadway”), a wholly-owned subsidiary with factories in China, Thailand, Mexico and the US of Shanghai Yongli Belt Industry Co., Ltd (“Yongli”) (300230.SZ), a company listed on the Shenzhen Stock Exchange. Broadway has production facilities in Shenzhen, Kaiping, Kunshan, Thailand and the US., with a total workforce of over 4,000 employees and more than 100 precision mold processing equipment and 700 plastic injection molding machines. Broadway is a contract manufacturer for international brands such as Philips, Sony (Japan), and Samsung (South Korea). The Agreement marks an important step for Datasea in the production and deployment of its newly upgraded hi-tech intelligent acoustic deodorization and disinfection products.

The raw materials used in the Hailijia air disinfection and sterilization products series primarily include 40KHz ultrasonic kill module, Shipu DC brushless motors, temperature and humidity sensors, dust sensors, ultraviolet lamps and HEPA13 level layered filters.

### ***Market Results***

Datasea sells its acoustic high-tech products through our direct sales team, as well as select distributors and online channel partners. As of this fiscal year, Datasea has six channel partners, who typically account for the majority of our sales. Starting this fiscal year, we have achieved sales of acoustic high-tech products. We believe that with all channels, the future revenue growth for our acoustic high-tech products will benefit significantly from economies of scale.

#### **5G AI multimodal digital Segment**

#### **Our achievements of 5G AI Multimodal digital**

#### **General Information**

## I. Market Potential and Application Trends of 5G AI Multimodal Digital Technology

The market for 5G AI multimodal digital technology is vast, encompassing industries from smart manufacturing and healthcare to autonomous driving and smart cities. By combining the high-speed connectivity of 5G networks, AI's intelligent analysis capabilities, and the innovative technology of multimodal data processing, this market is expected to see rapid growth in the coming years:

### China's 5G Market

According to the China Academy of Information and Communications Technology (CAICT), China's 5G market is expected to reach RMB 6.3 trillion by 2030. The development of 5G technology provides the necessary infrastructure for multimodal digital technology applications, driving use cases from smart devices to smart cities.

### AI Multimodal Digital Technology Market

Multimodal technology, which processes and analyzes various forms of data such as text, images, voice, and video in conjunction with AI and 5G, enables more intelligent and precise digital applications.

- **Market Size:** According to iResearch, China's multimodal AI market is expected to reach RMB 85 billion by 2027, with a CAGR of about 22% between 2022 and 2027.
- **Application Scenarios:** Multimodal AI technology shows great potential in fields like healthcare and smart retail. For example, in healthcare, multimodal data processing is driving the rapid development of precise diagnostics and personalized treatment.

## II. Application Trends Combining 5G AI Multimodal Technologies

### Healthcare:

5G AI multimodal technology can integrate electronic medical records, medical imaging, genomic data, and more to assist doctors in making more accurate diagnoses. According to joint research by Tsinghua University and Baidu, China's medical AI market is expected to reach RMB 130 billion by 2030.

- The application of 5G networks in telemedicine will significantly improve data transmission speeds, enhancing interaction between doctors and patients. With the help of big data and multimodal AI analysis, personalized medicine will see greater advancements.

### Rural Revitalization:

5G AI multimodal technology also has broad application prospects in China's rural revitalization. It can integrate various forms of information, such as agricultural, ecological, infrastructure, and economic data, helping governments and businesses optimize rural resource management, promoting agricultural modernization and rural economic development. The technology greatly improves the efficiency of rural management, especially in areas like real-time data monitoring, crop management, logistics, and targeted poverty alleviation. According to market research, China's rural revitalization market is expected to reach RMB 7.8 trillion by 2025, mainly driven by the application and innovation of 5G and AI technologies in agriculture and rural development.

- The use of 5G in smart agriculture, remote education, and rural infrastructure is crucial. The high-speed and low-latency features of 5G support real-time data transmission for smart devices, such as agricultural sensors, drones, and remote-controlled machinery, significantly enhancing the intelligence of agricultural production in rural areas. Supported by multimodal AI, rural managers can quickly analyze land data, crop growth conditions, and climate information to optimize agricultural decisions and provide personalized technical support to farmers. This technological advancement not only increases agricultural productivity but also improves rural infrastructure and living standards, driving sustainable rural revitalization.

## **New Media Industry:**

5G AI multimodal technology also has a vast application potential in China's new media industry. This technology can integrate multiple forms of content data, such as text, images, video, and audio, helping media platforms offer more personalized and precise content recommendations.

- This technological integration can significantly enhance content creation and distribution efficiency, especially in large-scale user data analysis and real-time interaction, providing a more customized user experience. According to market research, China's new media market is expected to reach RMB 1.5 trillion by 2027, with growth mainly driven by the application and innovation of 5G and AI in the new media industry.
- The application of 5G in streaming, live broadcasting, and interactive entertainment is crucial. The high speed and low latency of 5G support real-time transmission of high-definition content, greatly enhancing user interaction experiences in areas such as video streaming, virtual reality (VR), and augmented reality (AR). Supported by multimodal AI, media platforms can quickly analyze user behavior, optimize content recommendations, and generate personalized advertisements based on user preferences. This technological advancement improves user entertainment experiences and provides more efficient tools for content creators and advertisers, driving the continuous growth and diversification of the new media industry.

## **Logistics and Express Delivery Industry:**

The application of 5G and AI in China's logistics and express delivery industry, including intelligent warehouse management, automated sorting, and unmanned delivery, is expected to become one of the fastest-growing markets in the future. According to iResearch, China's logistics and express delivery market is expected to reach RMB 1.9 trillion by 2025.

- Multimodal technology can integrate data from various sources, such as logistics sensors, GPS, cameras, and drones, for integrated analysis to optimize logistics resource scheduling and delivery route planning, thus improving overall logistics efficiency and reducing costs.

## **Unmanned Delivery and Smart Logistics:**

Through 5G networks, unmanned delivery vehicles and drones can process multimodal data from sensors, cameras, and GPS in real time, ensuring safe and precise operations during the delivery process. According to iResearch, China's unmanned delivery market is expected to reach RMB 500 billion by 2030.

- The low latency of 5G AI is key to realizing smart logistics and unmanned delivery, ensuring accurate route planning and real-time operational management.

## **Conclusion**

The market space for 5G AI multimodal digital technology is rapidly expanding in China, with enormous potential across various industries. As 5G networks become more widespread and AI technologies mature, multimodal technology is set to become a core force driving digital transformation and industry upgrades for Chinese enterprises in the future.

## **III. Datasea's core advantages and existing 5G AI multimodal digital products**

As one of China's leading service providers in the 5G AI multimodal digital business field, Datasea's 5G AI multimodal digital products deeply integrate text messages, multimedia messages, conversation messages, and value-added services. These products not only support various application services but also enable real-time communication with user terminals through a native SMS application channel. With an intelligent service system, the entire process is automated, allowing for self-service responses to customer needs, significantly improving service efficiency, response speed, and user experience.

Datasea has utilized advanced AI processing technology to carry out a comprehensive technological upgrade to its 5G AI multimodal digital business, resulting in disruptive functionality enhancements. Currently, the platform can intelligently generate and process various information formats such as sound, text, images, and video with high precision and efficiency. Additionally, leveraging AI digital human technology, the platform enables automated marketing, intelligent content creation, and efficient information transmission in the marketing field, creating a powerful video matrix and precision marketing tools. This technological innovation offers customers a new level of brand building, customer acquisition, and marketing solutions, significantly driving revenue growth and helping clients stand out in the competitive market. Through the low-latency and high-speed transmission features of 5G, Datasea's

products not only achieve real-time data interaction but also support large-scale, customized, multi-channel content distribution, creating new business models and marketing opportunities for enterprises.

#### **IV. The Company's 5G AI Multimodal Digital Business Products and Product Value**

As one of the leading service providers in China's 5G AI multimodal digital business field, Datasea's 5G AI multimodal digital products integrate text messages, multimedia messages, conversation messages, and value-added services to create a highly intelligent, comprehensive digital platform with solutions spanning multiple industries, including rural revitalization, logistics, and the beauty industry. Datasea's 5G AI multimodal digital business solutions provide 5G digital and intelligent services, as well as various value-added services, to more than 48.42 million enterprises and institutions (over 99% of which are small and medium-sized enterprises) and households in China.

Datasea's 5G AI multimodal digital platform and solutions not only support a wide range of application services but also leverage a native SMS application channel for instant communication with user terminals. With an intelligent service system, the entire process is fully automated, requiring no manual intervention, enabling self-service responses and handling of customer needs. This significantly improves service efficiency, response speed, and user experience.

The platform operates through cloud computing and SaaS models, supporting cross-industry applications, including digital transformation solutions from rural revitalization to logistics and the beauty industry. In rural revitalization, the solution offers smart agriculture management and infrastructure optimization, improving efficiency, reducing waste, and supporting rural modernization. Through precision agriculture, remote healthcare, and education services, the solution enhances rural living standards. In the logistics sector, intelligent warehousing, sorting, and unmanned delivery solutions help reduce costs and improve efficiency, driving the digital transformation of logistics and providing faster, more reliable services, especially in remote areas. For the beauty industry, smart customer management, personalized services, and remote consultations enhance service quality and customer satisfaction, fostering industry innovation and offering consumers more personalized and efficient beauty services.

#### ***Sales and Distribution***

In terms of customer acquisition and marketing, the company has continuously implemented a series of robust measures to drive sales, resulting in explosive growth.

Through its own sales team, the Company vigorously promotes and publicizes the Company's research and development results and technology display in 5G sales, actively participates in important seminars and business fairs around the country, and deeply explores the target customers related to 5G news. Through painstaking efforts and keen business acumen, we have obtained a stable customer flow.

Furthermore, the Company also hired a professional 5G news business promotion team, and signed 5G communication marketing service agreements with some marketing companies that have many years of advantages in Internet of Things market development, operation and promotion services, have effective integration with mobile Internet enterprises, Internet of Things industry chain and other resources, and have strong channel expansion and sales and operation capabilities, to carry out in-depth cooperation. Quickly and effectively recruit high-quality partners for the Company to achieve rapid economic value transformation. Third party marketing companies bring us a large number of customers, which is our total sales growth engine.

Finally, we have also carried out some preferential activities and implemented different discount policies for customers. Through preferential activities to attract customers to participate in cooperation, increase customer participation and loyalty, thereby increasing sales artery.

## ***Key Customers and Agreements***

We had revenues of \$23,975,867 and \$3,640,690 for the years ended June 30, 2024 and 2023, respectively, which shows an increase of \$20,335,177 or over 558.6% compared to the same period in 2023. The increase in revenues was mainly due to the rapid increase of 5G AI multimodal digital business in China.

On December 8, 2023, Datasea’s Chinese operating entity, Guozhong Times (Beijing) Technology Co., Ltd. (hereinafter referred to as the “subsidiary”), has reached an agreement with an important new client, Weihai Hongyun Shi Hao Information Technology Co., Ltd. As of December 31, 2023, Guozhong Times has provided 5G multimodal communication services worth approximately \$0.91 million (equivalent to RMB6.52 million).

On August 12, 2024, Datasea’s operating entities in China, Shuhai Information Technology Co., LTD. (“Shuhai Beijing”) \ Heilongjiang Xungrui Technology Co., LTD. (“Xungrui Technology”), Shuhai Jingwei (Shenzhen) Information Technology Co., LTD. (“Shuhai Jingwei”), Guozhong Haoze (Beijing) Technology Co., LTD. (“Guozhong Haoze”) and Guozhong Times (Beijing) Technology Co., LTD. (“Guozhong Times”) entered into an agreement with Qingdao Ruizhiyixing Information Technology Co., LTD. (hereinafter referred to as “RuizhiYixing”). The agreement provides for the purchase of 5G AI multi-modal data recharge cards in various denominations within 12 months after the agreement takes effect, with prices ranging from 10 yuan to 500 yuan (\$1.38 to \$69.4). As of the date of September 20, 2024, the operating entity of Shuhai Information China has received cash advance payment of RMB135.33 million (equivalent to US \$18.98 million) from Qingdao Ruizhiyixing Information Technology Co., LTD.

On August 9, 2024, Datasea’s operating entity in China, Shuhai Information Technology Co., LTD. (“Shuhai Beijing”), entered into an agreement with Shanghai Shixun Network Technology Co., LTD. (hereinafter referred to as “Shixun Network”). The agreement stipulates that the company will purchase 5G AI multimodal data cards of various denominations within 12 months after the agreement comes into effect, with prices ranging from 10 yuan to 500 yuan (\$1.38 to \$69.4). As of the date of September 20, 2024, the operating entity of Shuhai Information China has received cash advance payment of RMB 11.64 million (equivalent to US \$1.63 million) from Shanghai Shixun Network Technology Co., LTD.

On August 9, 2024, Datasea’s operating entity in China, Guozhong Times (Beijing) Technology Co., LTD. (“Guozhong Times”), a subsidiary of Shuhai Information Technology Co., LTD. (“Shuhai Beijing”), entered into an agreement with Wuhan Xiaoming Technology Co., LTD. (hereinafter referred to as “Xiaoming Technology”). The agreement provides for the purchase of 5G AI multimodal data recharge cards in various denominations within 12 months after the agreement takes effect, with prices ranging from 10 yuan to 500 yuan (\$1.38 to \$69.4). As of the date of September 20 2024, the China operating entity of Shuhai Information has received cash advance payment of RMB 5.432,700 yuan (equivalent to \$762,520 ) from Wuhan Xiaoming Technology Co., LTD.

On May 11, 2024, its Chinese operating entity, Shuhai Information Technology Co., Ltd. (“Shuhai Information”), has entered into a Cooperation Agreement (the “Agreement”) with Beijing Haoteng Chuangxiang Technology Co., Ltd. (“Haoteng Chuangxiang”), to enhance the Company’s 5G AI multimodal business in the China. According to the Agreement, beginning on May 11, 2024 and continuing over a period of 12 months. As of June 30 2024, Shuhai Information has already provided approximately \$4.2 million (RMB 30.0 million) worth of 5G information services to end-users based on Haoteng Chuangxiang’s market demand, which is an early indication of the Agreement’s potentially powerfully implications.

The Chinese operating entity of Shuhai Information reached an agreement with Xiamen Duoqiao Network Technology Co., Ltd. From July 2023 to June 2024. The operating income of Xiamen Duoqiao Mai Network Technology Co., Ltd. was USD 4.06 million (equivalent to RMB 28.96 million);

In July 2023, the Chinese operating entity of Shuhai Information reached an agreement with Hainuo Xintong (Qingdao) Network Technology Co., LTD., to purchase 5G AI multi-modal top up cards of various denominations. From July 2023 to June 2024, Hainuo Xintong(Qingdao) Network Technology Co., LTD. 's operating income was USD 4.96 million (equivalent to RMB 35.39 million).

The Chinese operating entity of Shuhai Information Group reached an agreement with Qingdao Osaidi Network Technology Co., Ltd. From August 2023 to June 2024, Qingdao Osaidi Network Technology Co., LTD. 's operating income was USD 4.68 million (equivalent to RMB 33.35 million).

### ***Key Suppliers and Raw Materials***

Our 5G AI multimodal digital products are generally software systems or platforms, mainly developed by the Company's inhouse research and development team.

### ***Market Results***

Through its independently developed 5G AI multimodal digital business platform, Datasea is supporting the digital transformation and upgrade of cities and enterprises in the Chinese market. In terms of customer acquisition and marketing, the company has implemented a series of strong measures to drive sales, achieving explosive growth. By the end of this fiscal year, the company's main source of revenue came from service fees related to its 5G AI multimodal digital business services, with total revenue reaching \$23,975,867, reflecting a 558.6% increase compared to the same period in 2023. The revenue growth is primarily due to the rapid expansion of China's 5G AI multimodal communication business, with Datasea's 5G AI multimodal digital business maintaining a leadership position in the industry. The continuous growth of the customer base supports the company's significant business expansion.

The company is actively expanding its operations, increasing the number of large client contracts while growing its smaller national client base. Notable large clients include Qingdao Ruizhiyixing Information Technology Co., Ltd., Shanghai Shixun Network Technology Co., Ltd., Wuhan Xiaoming Technology Co., Ltd., Xiamen Duoqiaomai Network Technology Co., Ltd., Hainuo Xintong (Qingdao) Network Technology Co., Ltd., and Beijing Haoteng Chuangxiang Technology Co., Ltd. As of the date of September 20, 2024, the company has received approximately RMB 152.40 million (equivalent to \$21.37 million) in cash advances from major customers of its 5G AI multimodal digital business.

The company is currently fulfilling service obligations that have not yet been recognized as revenue for this fiscal year. The total contract value of services that will be recognized in future financial statements exceeds \$100 million.

### ***ESG Management***

Datasea remains dedicated to integrating ESG (Environmental, Social, and Governance) considerations into our business operations and strategy. We recognize that this approach is vital for effectively managing risks, identifying growth opportunities, and bolstering our long-term resilience. Moreover, it helps us foster positive relationships with stakeholders and enhance our reputation, giving Datasea a competitive advantage in an ever-evolving industry.

As part of our ongoing commitment to ESG, Datasea has adopted a comprehensive framework to align our operations with our values and priorities. This framework guides our decision-making processes and emphasizes sustainable growth and long-term success.

Transparency and accountability are central to our ESG approach. Starting from 2023, Datasea is committed to providing meaningful and accurate sustainability information to our stakeholders. To achieve this, we will disclose information about our ESG practices and performance through quarterly and annual ESG Reports and sustainability statements.

Our progress in ESG integration and reporting during this fiscal year includes the followings:

**ESG Evaluation:** In the second quarter of 2024, Datasea conducted a thorough ESG evaluation to assess our current performance and pinpoint areas for improvement. This assessment was instrumental in understanding our ESG readiness and identifying our top ESG priorities. It served as the foundation for developing our ESG roadmap and implementation plan.

Datasea's ESG priority assessment is a cornerstone of our commitment to ESG integration. It helps us focus on the most significant ESG issues for both Datasea and our stakeholders. Our priorities span environmental, social, and governance dimensions, ensuring a well-rounded approach.

### **Key ESG Priorities:**

- **Environment:**

**Keywords:** Sustainability Initiatives: Committed to reducing its carbon footprint and increasing the use of renewable energy and eco-friendly materials; enhancing energy usage and efficiency. Energy Efficiency: The company implements energy-efficient practices in its offices and data centers.

The company is actively advancing sustainability initiatives, focusing on reducing its carbon footprint and significantly increasing the use of renewable energy and eco-friendly materials. Specific targets have been set to reduce greenhouse gas emissions, and energy-saving technologies have been introduced to improve overall energy efficiency. In terms of energy efficiency, a series of measures have been implemented, including the adoption of advanced energy management systems in offices to reduce energy consumption and minimize environmental impact. Additionally, all newly renovated office facilities incorporate efficient energy-saving designs, further promoting green operations. These actions not only enhance the company's environmental performance but also set a benchmark for sustainability in the industry.

- **Social:**

**Keywords:** Community Support: Engages in various social initiatives and actively participates in community activities. Workplace Culture: Committed to fostering a positive and inclusive work environment. Focus areas include inclusivity, diversity, anti-discrimination, talent recruitment, development and retention, employee health and safety.

### **Philanthropy and Community Engagement:**

The company actively participates in various philanthropic activities, including the "Love and Support Education" charity program and the Sunshine Volunteer Charity Club. Ms. Liu Zhixin, CEO of the company, was honored as a Charity Ambassador by the China Charity Federation in 2020 for her involvement in these programs and received the title of Loving Entrepreneur in 2021. In 2023, she was elected Vice President of the Shenzhen Women Entrepreneurs Association. Additionally, Ms. Liu was awarded the title of Integrity Entrepreneur and Integrity Manager in 2020 and was elected Vice President of the Shenzhen Women Entrepreneurs Association and Heilongjiang Business Environment Supervisor in 2024.

## **Supporting Employee Growth:**

The company continuously enhances its recruitment standards and improves its talent development management system. It has established a platform for employee development to help talented individuals enhance their skills and achieve outstanding results, ensuring that each employee finds personal value within the company. The company also emphasizes protecting employee rights, creating a positive work environment, and sharing development achievements with all employees to build a better future together.

Building an international talent team is crucial for the company's sustainable development. Firstly, the company has sent Ms. Li Huan, Deputy General Manager of the R&D Department, to Austria for further education to explore internal potential, cultivate talent reserves, and acquire new technical knowledge. Secondly, the company continues to recruit professionals in China and the United States to enhance management, marketing, sales, capital markets, and corporate governance, advancing the company's internationalization.

The company respects and values employees of different ages, ethnicities, regions, political affiliations, religious beliefs, sexual orientations, marital and fertility statuses, educational backgrounds, work styles, work experiences, and personal viewpoints. The company attracts and gathers talent with a focus on "Diversity, Equity, and Inclusion." It strictly adheres to the Labor Law of the People's Republic of China and the Labor Contract Law of the People's Republic of China, implementing internal regulations such as the "Onboarding Management System" and "Labor Contract Management System." The company legally signs labor contracts, pays social insurance and housing provident fund, and respects and protects everyone's legal rights. In 2023, the company reviewed its policies in line with the latest revisions of the Law on the Protection of Women's Rights and Interests to ensure lawful and compliant implementation. The company aims to create an equal, respectful, healthy, safe, and harmonious working environment to promote collective growth. Compared to 2023, the proportion of female employees increased by 12% in 2024. CEO Liu Zhixin was elected Vice President of the Jinghai District Women Entrepreneurs Association in Tianjin and became a member of the China Women Entrepreneurs Association.

## **Employment and Rights Protection:**

### **Diversity and Equality:**

The company has established a top-down talent attraction system for different groups. In 2024, the company provided tens of thousands of job opportunities in three cities, including for recent graduates and veterans. Additionally, the company leverages technological advantages to develop a range of systems and platforms aimed at improving recruitment efficiency. Through internal and external channels and focusing on industry and talent distribution differences, the company strengthens talent attraction and reserves, enhances recruitment efficiency, and aligns with the company's strategic goals.

### **Compensation and Benefits:**

The company has developed regulations such as the "Performance Bonus Assessment Management Measures," "Performance Incentive Management Measures," and "Stock and Equity Incentive Management Measures" to offer competitive compensation and benefits. The employee compensation system includes basic salary, performance pay, job-specific pay, welfare subsidies, and bonuses. The company has comprehensively built its compensation system considering regional competition conditions, local economic development levels, and factors such as employees' work experience, knowledge, skills, job responsibilities, and performance levels.

To retain and expand the team, the company has established a multi-layered compensation and incentive system, offering corresponding incentives to directors, executives, employees, consultants, and other external partners who contribute to company growth. This includes stock rewards from the listed company and the establishment of shareholding platforms for core business subsidiaries. To date, the company has issued relevant stock according to the 2018 stock incentive plan to directors, executives, employees, and external consultants for three consecutive years.

In 2024, the company continued to implement its team equity incentive plan. Core R&D team members who made significant contributions to the company's 5G AI multimodal digital business and AI upgrades, as well as several consultants who made positive contributions to technology innovation and new product upgrades, received equity incentives from the listed company. This effectively retained core employees, attracted more high-end talent, deeply stimulated the company's development vitality, and formed a "value co-creation, risk-sharing, and benefit-sharing" interest community and business network. Additionally, three core business subsidiaries in China have established shareholding platforms, attracting interest communities including core teams and sales cooperation teams, maximizing the incentive effect.

- **Governance:**

**Keywords:** Corporate Governance: Maintains strong governance practices, including an independent board of directors and ethical business conduct policies.

Transparency: Emphasizes transparency in reporting and communication with stakeholders. Cybersecurity, Data Privacy: Ongoing efforts as a technology company.

In terms of governance, the company is committed to maintaining strong corporate governance practices. It has established an independent board of directors to ensure fairness and transparency in supervision and decision-making processes. Out of five board members, three are male and two are female, with women representing 40% of the board. Additionally, in the management team, there are four Asian executives and one Caucasian executive. Considering the Chief Financial Officer (CFO), the executive team consists of six members, including three men and three women, reflecting the company's commitment to diversity, equity, and transparency. The company also implements a comprehensive ethical business conduct policy to regulate the behavior of employees and management, ensuring the legality and ethicality of company operations.

Transparency and accountability are core to our ESG strategy. Datasea is dedicated to providing stakeholders with meaningful and accurate information regarding our ESG practices and performance. This information will be disclosed through regular ESG reports and accompanying sustainability statements. As well as well-known American investor relations and other professional institutions to cooperate with the market timely delivery.

As a technology company, although not dealing with large volumes of data, we continue to invest resources and efforts into data privacy. The company employs advanced security technologies and data protection measures to safeguard user data's security and privacy. These measures not only protect user information but also enhance customer trust in the company's services.

The company has been strengthening internal control, and strive to transform from independent internal control to third-party participation in internal control. These initiatives primarily include:

1. **Continuous Improvement of Internal Control Procedures:** We remain committed to refining our internal control processes, encompassing various aspects such as the budget approval process, procurement and asset management, credit control, internal audits, and cost accounting. Additionally, we have compiled a comprehensive internal control policy, incorporating guidelines for procurement control, inventory management, and fraud prevention. And began to introduce external monitoring mechanisms

2. Collaborative Oversight Mechanism: To strengthen internal control implementation, we have established a collaborative mechanism between the internal control department and the legal department. This mechanism involves conducting interviews with department heads, promptly addressing identified risk areas, and ensuring corrective actions are taken.
3. Engagement with Financing Underwriters: We have engaged financing underwriters to work closely with our international department to facilitate the company's financing efforts. This partnership aims to improve our understanding of investor backgrounds and identify financing methods that align best with our objectives.
4. Enhanced Collaboration with Legal Professionals: We are reinforcing collaboration between our internal and external legal teams to proactively mitigate risks.

## **Competition**

It is essential to recognize that acoustic technology is a broad and diverse field. Different acoustic attributes find extensive applications in various niche sectors, and distinct competitive landscapes exist across different application areas. Major tech companies like Baidu, Alibaba, Tencent, and others have also invested in acoustic-related technologies, potentially impacting future market dynamics. We anticipate that competition in the markets we engage in will continue to intensify as existing competitors enhance or broaden their product offerings, and as new companies enter the market. Moreover, our ability to compete effectively depends on various factors, including technological innovation, product safety, as well as attributes such as price and brand reputation.

## **Going Concern**

The accompanying unaudited consolidated financial statements were prepared assuming the Company will continue as a going concern, which contemplates continuity of operations, realization of assets, and liquidation of liabilities in the normal course of business. For the years ended June 30, 2024 and 2023, the Company had a net loss of approximately \$11.38 million and \$9.48 million, respectively. The Company had an accumulated deficit of approximately \$39.44 million as of June 30, 2024, and negative cash flow from operating activities of approximately \$6.40 million and \$3.14 million for the years ended June 30, 2024 and 2023, respectively.

The historical operating results indicate the Company has recurring losses from operations which raise the question related to the Company's ability to continue as a going concern although the range of such recurring operating losses has narrowed in recent years. There can be no assurance the Company will become profitable or obtain necessary financing for its business and investments or that it will be able to continue in business and investments. The consolidated financial statements do not include any adjustments that might result from the outcome of these uncertainties. As of June 30, 2024, the Company had cash of \$181,262.

We continue to bring in additional investors to support our company's research and development, marketing and operations. On August 1, 2023, the Company entered into two separate subscription agreements with a certain non-U.S. investor, pursuant to which the Company agreed to sell and the investor agreed to purchase an aggregate of 4,760,000 shares of common stock price at a \$1.2 per share purchase price. Such shares must be held for a period of 365 days. In accordance with such two agreements, Investor shall pay a total purchase price of \$5,712,000 in RMB, at an amount of RMB 40,000,000, no later than September 30, 2023. On September 21, the Company has received all of the payment of RMB 40,000,000.

On August 15, 2023, the Company entered into a subscription agreement with a non-U.S. investor to purchase an aggregate of 2,962,963 shares of common stock price at a \$1.35 per share purchase price, with a total subscription price of \$4,000,000. The shares must be held for a period of 180 days. On September 13, 2023, our Company announced the closing of an underwritten public offering of 5,000,000 shares of common stock at a public offering price of \$0.40 per share, for net proceeds of \$1,635,000, after deducting underwriting discounts and other offering expenses. On July 3, 2024, we closed an offering for net proceeds of \$2.2 million after deducting underwriting discounts and other offering expenses. We believe these fundings demonstrate our investors' confidence in our strategy and business.

The Company recorded \$0.83 million gain on disposal of the subsidiary, which was the difference between the selling price of US\$0.28 and the carrying value of the negative net assets of \$2.34 million of the disposal entity, and further netting off the intercompany receivables from Zhangxun of \$1.48 million due to uncertainty of the repayment from Zhangxun. In addition, the Company incurred an additional \$32,236 intercompany receivables from Zhangxun during the three months ended September 30, 2023, for which, the Company also netted off with gain on disposal of Zhangxun.

If deemed necessary, management could seek to raise additional funds by the way of introducing strategic investors or private or public offerings, or by obtaining loans from banks or others, to support the Company's research and development, procurement, marketing and daily operation. However, there can be no assurance that additional funds will be available when needed from any source or, if available, will be available on terms that are acceptable to us. We may be required to pursue sources of additional capital through various means, including debt or equity financings.

Future financings through equity investments are likely to be dilutive to existing stockholders. Also, the terms of securities we may issue in the future capital transactions may be more favorable for new investors. Further, we may incur substantial costs in pursuing future capital and/or financing, including investment banking fees, legal fees, accounting fees, printing and distribution expenses and other costs. Our ability to obtain needed financing may be impaired by such factors as the capital markets and our history of losses, which could impact the availability or cost of future financings. If the amount of capital we are able to raise from financing activities, together with our revenues from operations, is not sufficient to satisfy our capital needs, even to the extent that we reduce our operations accordingly, we may be required to cease operations.

Sustainable operation can help enterprises improve operating efficiency, enhance the competitiveness of enterprises, and enhance the market share of enterprises.

Sustainable operation can help enterprises better control risks, reduce operating costs, and ensure the safety of enterprises.

Sustainable operation can help enterprises enhance their social image and enhance their sense of social responsibility.

Sustainable operation can help enterprises better grasp market opportunities, grasp market trends, and achieve a win-win situation between enterprises and society.

### **Significant Accounting Policies**

Please refer to our significant accounting policies in Note 2 to our consolidated financial statements included in this report.

## Results of Operations

Comparison of the Years ended June 30, 2024 and 2023

The following table sets forth the results of our operations for the years ended June 30, 2024 and 2023, respectively, indicated as a percentage of net sales. Certain columns may not add up due to rounding.

	2024	% of Revenues	2023	% of Revenues
Revenues	\$ 23,975,867		\$ 3,640,690	
Cost of revenues	23,501,762	98.0%	3,505,209	96.3%
Gross profit	474,105	2.0%	135,481	3.7%
Selling expenses	3,279,627	13.7%	372,639	10.2%
Research and development	359,342	1.5%	569,635	15.6%
General and administrative expenses	8,960,523	37.4%	7,377,421	202.6%
Total operating expenses	12,599,492	52.6%	8,319,695	228.5%
Loss from operations	(12,125,387)	(50.6)%	(8,184,214)	(224.8)%
Non-operating expenses, net	(95,918)	(0.4)%	(24,382)	(0.7)%
Loss before income taxes	(12,221,305)	(51.0)%	(8,208,596)	(225.5)%
Income tax expense	-	-%	-	%
Loss before noncontrolling interest from continuing operation	(12,221,305)	(51.0)%	(8,208,596)	(225.5)%
Income (loss) before noncontrolling interest from discontinued operation	833,546	3.5%	(1,489,419)	(40.9)%
Less: loss attributable to noncontrolling interest from continuing operation	(10,695)	(0.04)%	(8,819)	(0.2)%
Less: loss attributable noncontrolling interest from discontinued operation	-	-%	(209,504)	(5.8)%
Net loss to the Company from continuing operation	(12,210,610)	(50.9)%	(8,199,777)	(225.2)%
Net income (loss) to the Company from discontinued operation	833,546	3.5%	(1,279,915)	(35.2)%
Net loss to the Company	\$(11,377,064)	(47.5)%	(9,479,692)	(260.4)%

### Revenues

We had revenues of \$23,975,867 and \$3,640,690 for the years ended June 30, 2024 and 2023, respectively, which shows a \$20,335,177 increase by comparing with the same period of 2023, an increase of 558.6% over the same period last year. The increase in revenues was mainly due to the rapid increase of 5G AI multimodal digital business in China. For the year ended June 30, 2024, revenues mainly consisted of service fees from our 5G AI Multimodal digital. The company's 5GAI multimodal digital business is an industry leader, and the continued expansion of the company's customer base supports the continued significant improvement of the business.

From July 1, 2023 to June 30, 2024, the Company generated revenue of \$23,975,867, including \$23,792,479 from the 5G AI multimodal digital business, \$109,860 from Smart City Business, \$3,988 from Acoustic Intelligence Business, \$69,540 from other services. From July 1, 2022 to June 30, 2023, the Company generated revenue of \$3,640,690, including \$3,437,713 from the 5G messaging business, \$42,772 from Smart City Business and \$81,275 from Acoustic Intelligence Business, and \$78,930 from other business.

This is inseparable from the Company's research and development support and personnel support over the years, the Company's upstream and downstream chain maintenance and experience accumulation and precipitation eventually formed a huge loyal customer base, but also closely related to the thriving vitality of the 5G market.

Through its own sales team, the Company vigorously promotes and publicizes its research and development results and technology display in 5G sales, actively participates in important seminars and business fairs around the country, and deeply explores the target customers related to 5G news. Through painstaking efforts and keen business acumen, we have actually obtained a stable customer flow.

The Company's top five customers for 5G AI multimodal digital business at this stage are Xiamen Duoqiao Mai Network Technology Co., LTD., Hainuo Xintong (Qingdao) Network Technology Co., LTD., Qingdao Osaidi Network Technology Co., LTD.,

Qingdao Ruicheng Lida Network Technology Co., LTD., and Weihai Hongyun Shihao Information Technology Co., LTD.. Through close business cooperation, the above customers have become stable and loyal partners of the Company, and will work together in the future.

In terms of marketing promotion, the Company has hired a professional cooperative marketing team to introduce and recruit suitable and high-quality stable customers for the Company. From the fourth quarter of 2023, the sales of the Company's 5G Multimodal communication business has witnessed explosive growth, and the sales in the second quarter of 2024 have significantly increased compared with the previous quarter.

At present, the Company's research and development technology in 5G AI multimodal digital is leading in the industry. After long-term expansion of customer groups, it has formed a stable customer group. At present, the Company has also hired a professional 5G Multimodal communication business promotion team. We signed 5G communication marketing service agreements with some marketing companies that have many years of advantages in IoT market development, operation and promotion services, have effective integration with mobile Internet enterprises, IoT industry chain and other resources, and have strong channel expansion and sales and operation capabilities to carry out in-depth cooperation. This business segment belongs to the stable growth of the company's business, and in the future, the company will continue to grow steadily, steadily and rapidly in the 5G AI multimodal digital business segment.

### **Cost of Revenues**

We recorded \$23,501,762 and \$3,505,209 cost of revenues for the years ended June 30, 2024 and 2023, respectively, which shows a \$19,996,553 increase by comparing with the same period of 2023. For the year ended June 30, 2024, cost of revenues was mainly the 5G AI multimodal digital platform fees and Cloud Platform construction to suppliers. The increase in cost of revenues was due mainly to the increased revenue of 5G AI multimodal digital. For the year ended June 30, 2024, the cost of 5G AI multimodal digital was \$23.40 million, the cost of other services was \$68,391, the cost of smart city was \$30,928 and the cost of Acoustic Intelligence business was \$2,345. For the year ended June 30, 2023, the cost of 5G messaging was \$3.41 million, the cost of Smart City business was \$34,858, the cost of Acoustic Intelligence Business was \$34,827 and the cost of other business was \$25,083.

### **Gross Profit**

Gross profit for the year ended June 30, 2024 was \$474,105 compared to \$135,481 for the year ended June 30, 2023, which shows a \$338,624 increase by comparing with the same period of last fiscal year. The increase in gross profit was mainly due to the increase in sales for the year ended June 30, 2024.

Gross margin is 2.0% and 3.7% for the years ended June 30, 2024 and 2023. The decrease in gross margin was mainly due to the lower gross profit margin of 5G AI multimodal digital service.

Measures to improve the gross profit margin of enterprises:

1. Reasons for the Company's choice of temporary cost leadership strategy: Due to the fierce competition in the 5G AI multimodal digital business market, the Company has established a good cooperative relationship with major customers in order to quickly occupy the market, promote the Company's 5G AI multimodal digital business, and temporarily yield profits at this stage, which is a period of market expansion.
2. Sales rebate and marketing reasons: In the marketing of 5G AI multimodal digital business, centralized procurement is made for customers' prepaid accounts to ensure the security of the Company's funds. At this stage, sales to customers have a certain amount of sales rebates and marketing expenses.
3. According to the progress of the Company's strategic development, the cost of marketing promotion and sales rebate will be reduced and the gross profit rate will gradually increase after the customer group is stable and competitive.
4. The Company vigorously expands 5G related businesses, the most important purpose is to obtain market traffic and improve market brand influence. It can let more people know about the Company, and increase its exposure and visibility. 5G related services have become a tool to attract traffic and improve brands, which can drive revenue of other projects.
5. Actively carrying out 5G AI multimodal digital related business can attract more users' attention and establish a good interactive relationship with users, which can firmly obtain a large number of loyal long-term user groups for the company, which has great potential for us to expand other revenue businesses and obtain new profit growth. It can drive business and revenue expansion in 5G refueling cards, 5G Internet of Things and other fields.
6. Upgrade the business model, add new acoustic intelligent products, different industry application fields, and high additional fields to improve the gross profit margin.



From the perspective of market prospects, according to the prediction of Global Association for Mobile Communication Systems, by 2025, the number of 5G connections in China will exceed the sum of North America and Europe, ranking first in the world. The number of 5G connections will reach 460 million, accounting for 28% of the total connections in the country. 5G messaging has become an international standard.<sup>2</sup> China will become one of the largest single contributors to the global growth of mobile internet users in the coming years, accounting for nearly 20% of the total global increase.

Combining the advantages of “Internet of Things+” intelligent terminals and 5G messaging industry chain, Shuhai Beijing is advancing with the time, taking the train of the 5G era, and developing 5G Multimodal communication/phone top up business. At this stage, Shuhai Beijing is carrying out the development, operation and promotion services of the Internet of Things market and increasing the effective combination of resources with Mobile Internet enterprises and the Internet of Things industrial chain.

In 2023, the 5G AI multimodal digital business of Shuhai Information accounts for a relatively big proportion of the total revenue, because, at this stage, the business belongs to the early stage of the development, operation and promotion services of the Internet of Things market, and the investment in all aspects is large. In addition, the gross profit of the traffic top up business is generally low. As a result, the annual gross profit margin decreased from the previous year. The Company’s focus in this business is to integrate new resources, expand new businesses related to 5G, combine the Company’s years of deep cultivation and accumulation in 5G news, and take this opportunity to open up more 5G-related businesses to increase the Company’s revenue and new business.

In China’s mature and transparent market today, gross margins on services are far greater than those on hardware sales. The improvement of gross profit margin shows that the Company’s measures to improve gross profit margin are gradually showing effect: 1) costs will be reduced by economic scale over a larger number of customers base and the increase in production; 2) the Company, by adopting the differentiation strategy, grows brand recognition and customer loyalty, strengthening the Company’s pricing power; 3) As the scale of 5G AI multimodal communication traffic top up services and the number of serviced customers, along with service quality, continue to improve, customized and value-added services, as well as service fees, will gradually increase. This will boost the profitability of the Company’s related businesses. The Company will continue to increase the share of high gross profit products in the sales while increasing the revenue, so as to further improve the gross profit rate and give investors a better return on investment.

#### **Selling, General and Administrative, and Research and Development Expenses**

Selling expenses were \$3,279,627 and \$372,639 for the years ended June 30, 2024 and 2023, respectively, representing an increase of \$2,906,988 or 780.1%. The increase was mainly due to the increased advertising and marketing expenses by \$3,074,476, which was partly offset by decreased in payroll expense of salespersons by \$148,873, decreased service fee by \$9,662 and decreased travel expense by \$7,961.

Currently, we are focusing on expanding the Company’s leading acoustics high tech technologies and products and continuing to develop 5G-related applications. We incurred R&D expenses of \$359,342 and \$569,635 during the years ended June 30, 2024 and 2023, respectively, which shows a \$210,293 or 36.9% decrease by comparing with the same period of 2023.

Research and development expenses of \$359,342 for year ended June 30, 2024. The Company’s research and develop results include but are not limited to the following:

As one of the leading service providers in China’s 5G AI multimodal digital field, Datasea has several primary products and services targeting different customers and needs, including: 5G AI multimodal new media marketing service platform, 5G AI multimodal Smart Agriculture (Digital Rural) Service Platform, 5G AI multimodal platform for small and micro-enterprise services platform and 5G AI multimodal traffic top up platform. 5G AI multimodal digital business applications applicable to various industries in China, and payment system applications combined with artificial intelligence (AI), big prediction mode and data analysis capabilities.

Datasea has completed a revolutionary upgrade of its core 5G multimodal communication business with AI processing technology. Currently, it can achieve AI creation and generation of various information forms including sound, text, images, and videos, as well as efficient transmission and AI digital human marketing functions. This capability can empower numerous industries and clients with potent marketing and video matrix capabilities. It can contribute to clients in brand enhancement, customer acquisition, market promotion, and revenue uplift.

In the field of acoustic high-tech business, the company is one of the units that proposed the concept of “acoustic effect” in the world, and exports acoustic high-tech products and solutions to the world. The company combines basic acoustic theory with artificial intelligence, takes acoustic technology and acoustic effect as the technical system, and researches and applies non-audible mechanical wave effects to collect and process acoustic data and solve problems. Datasea utilizes cutting-edge technologies in the field of acoustic high technology and has the world’s leading acoustic equipment to acoustic algorithm models. Acoustic technology and products are widely used in various industries and fields, including acoustic agricultural applications, acoustic industrial applications, acoustic medical, acoustic health and acoustic iot technology. Especially in the field of ultrasonic technology, the use of ultrasonic cavitation effect, thermal effect, mechanical effect to solve the needs of various application scenarios, to achieve disinfection and sterilization, crop drying, safety monitoring, beauty and skin care and medical health and other applications.

Our Acoustics and 5G intelligent products and solutions are able to serve more than 48.42 million enterprises and businesses of all types (over 99% are SMEs) and households in China with digital and intelligent services.

### **Market Promotion Team**

The company has collaborated with three influential Chinese market promotion enterprises, which leverage extensive market resources to recommend new clients for the company and facilitate the signing of contracts with these new clients.

General and administration expenses increased \$1,583,102, or 21.5% from \$7,377,421 during the year ended June 30, 2023 to \$8,960,523 during the year ended June 30, 2024. The increase was mainly due to increased stock compensation expense by 2,370,439, increased payroll expense by \$94,568, increased travel expense by \$47,248 and increased other expenses by \$107,207, which was partly offset by decreased rent expense by \$341,960, decreased payroll expense by \$103,928, and decreased profession service expense by \$590,472.

We are treating human capital as a key indicator to drive business growth and technical innovation, also pursuing better integrated channels with related industries.

### **Non-Operating Expenses, net**

Non-operating expenses were \$95,918 for the year ended June 30, 2024, consisting mainly of interest income of \$1,975 and other expenses of \$97,893. Non-operating expense was \$24,382 for the year ended June 30, 2023, consisting mainly of interest income of \$148 and other expenses of \$24,530.

### **Net (Income) Loss from Discontinued Operation**

We generated net income from discontinued operation of \$833,546 (which was the gain on disposal of Zhangxun), and net loss of \$1,489,419 for the years ended June 30, 2024 and 2023, respectively.

### ***Net Loss from continuing operation***

We generated net loss from continuing operation of \$12,210,610 and \$8,199,777 for the years ended June 30, 2024 and 2023, respectively, an \$4,010,833 or 48.9% increase by comparing with the same period of 2023. The increase in net loss was mainly due to the increase in operating expenses which was partly offset by increased gross profit as explained above.

### ***Accounts receivable***

The operating revenue of the year ended June 30, 2024 was \$23,975,867, the balance of accounts receivable was \$718,546 at June 30, 2024. In the same period last year, the operating revenue was \$3,640,690, and the accounts receivable balance was \$255,725 at June 30, 2023. This quarter, the Company further segmented the market, planned eight regional headquarters, strengthened the collection control, and promoted the fund collection of contracted delivery projects, which led to the benign return of funds and had a far-reaching impact on the future.



## ***Liquidity and Capital Resources***

Historically, we have funded our operations primarily through the sale of our common stock and shareholder loans. To enhance our ability to continue to operate as a going concern, we are dedicating resources to generate recurring revenues and sustainable operating cash flows.

We expect to generate revenues through expanding our current 5G AI multimodal digital business and acoustic intelligence business, and through continuous product innovation and development as well as various types of value-added services. In order to maintain working capital sufficient to support our operations and finance the future growth of our business, we expect to fund any cash flow shortfall through financial support from our majority stockholders (who are also our board members or officers) and public or private issuance of securities. However, such additional cash resources may not be available to us on desirable terms, or at all, if and when needed by us.

As of March 31, 2024, we had a working capital deficit of \$952,090 or a current ratio of 0.74:1, and our current assets were \$2,647,892. As of June 30, 2023, we had a working capital deficit of \$3,617,058 or a current ratio of 0.26:1. Our current assets were \$1,289,517.

We expect the Company to continue to support its ongoing operations and financing through revenue growth and increased financing activities. However, there is no assurance that the Company will be able to secure such additional working capital on commercially viable terms or at all.

The following is a summary of cash provided by or used in each of the indicated types of activities during the years ended June 30, 2024 and 2023, respectively.

	<b>2024</b>	<b>2023</b>
Net cash used in operating activities	\$(6,398,883)	\$(3,136,081)
Net cash used in investing activities	\$ (167,957)	\$ (113,131)
Net cash provided by financing activities	\$ 6,839,577	\$ 3,109,207

### ***Cash Flow from Operating Activities***

Net cash used in operating activities was \$6,398,883 during the year ended June 30, 2024, compared to net cash used in operating activities of \$3,136,081 during the year ended June 30, 2023, an increase in cash outflow of \$3,262,802.

The increase in cash outflow was mainly due to 1) increased net loss by \$1,689,744, 2) increased non-cash adjustments to net cash used in operating activities including i) gain on disposal of subsidiary by \$833,546, ii) decrease of depreciation and amortization expense by \$206,950, and iii) decreased operating lease expense by \$452,727, but partly offset by increased stock compensation expense by \$2,370,439, 3) increased cash outflow from changings in operating assets and liabilities, which included i) increased cash outflow on prepaid expenses and other current assets by \$668,876, ii) increased cash outflow on accounts receivable by \$701,833, iii) decreased cash inflow on accounts payable by \$241,991, iv) decreased cash inflow on accrued expenses and other payables by \$632,270, and v) increased cash outflow on unearned revenue by \$826,433, which was partly offset by i) decreased cash outflow on payment on operating lease liabilities by \$397,962, and ii) increased cash inflow on inventory by \$137,995.

### ***Cash Flow from Investing Activities***

Net cash used in investing activities totaled \$167,957 for the year ended June 30, 2024, which consisted of cash paid for the acquisition of office furniture and equipment of \$6,868, cash paid for acquisition of intangible assets by \$161,054, and cash loss due to disposal of subsidiary of \$35. Net cash used in investing activities totaled \$113,131 for the year ended June 30, 2023, which consisted of cash paid for the acquisition of office furniture and equipment of \$3,881, cash paid for acquisition and development of software systems of \$80,438, and long-term investment into high-tech companies of \$28,812.

### ***Cash Flow from Financing Activities***

Net cash provided by financing activities was \$6,839,577 during the year ended June 30, 2024, which was the net proceeds from due to related parties of \$360,804 and net proceeds from sale of our common stock through an equity financing of \$8,061,286, which was partly offset by repayment of loan payables of \$1,582,513. Net cash provided by financing activities was \$3,109,207 during the year ended June 30, 2023, which was the net proceeds from loans payable of \$2,197,400, and increase in due to related parties of \$1,110,238, which was partly offset by repayment of loan payables of \$198,431.



### ***Loan from the unrelated parties***

On April 24, 2022, the Company entered a loan agreement with an unrelated party Mr. Wanli Kuai for \$596,001, the loan had no interest, and was required to be repaid any time before December 31, 2022. The Company repaid \$447,001 to the unrelated party by June 30, 2022. On July 1, 2022, the Company entered into a new loan agreement with the same unrelated party for RMB 5,603,000 (\$789,177), the loan had no interest, and was required to be repaid any time before December 31, 2022, the Company didn't make any payment as of December 31, 2022 and signed an extension agreement to extend the maturity date to June 30, 2023. On October 1, 2022, the Company entered into a new loan agreement with the same unrelated party for RMB 3,970,000 (\$642,779), the loan had no interest, and was required to be repaid any time before June 30, 2023.

On May 24, 2023, the Company entered into a loan extension agreement with the lender, wherein both parties agreed to settle the loan in full by December 31, 2024. On September 15, 2023, the Company, its CEO and Mr. Wanli Kuai entered a Debt Transfer Agreement, wherein the Company's CEO transferred the Company's debt of RMB 5,207,962 (\$0.73 million) that was owed to her to Mr. Wanli Kuai. On October 9, 2023, the Company entered into a Debt Transfer and Offset Agreement with Mr. Wanli Kuai and Guorui Innovation. This agreement was resulted from the termination of a Marketing and Promotion agreement among the Company and Guorui Innovation, which Guorui Innovation needs to repay the Company in full for RMB 13,000,600 (\$1,810,719) due to cancellation of the agreement (see Note 5).

Following the negotiations, the Company, Mr. Wanli Kuai and Guorui Innovation agreed and entered a Debt Transfer and Offset Agreement, wherein Guorui Innovation will repay the prepayment of RMB 13,000,600 (\$1,810,719) to Mr. Wanli Kuai for settling the debt that the Company owed to Mr. Kuai (See Note 5). During the year ended June 30, 2024, the Company repaid \$2.3million to this unrelated party. As of June 30, 2024 and 2023, the outstanding loan balance to the unrelated party was \$nil and \$1,310,306, respectively as a result of the Debt Transfer and Offset Agreement.

As of June 30, 2024, the total liabilities of Datasea are \$3,599,982, which shows a 43.2% decrease from June 30, 2023. The decrease of liability is due to the repayment to related party by \$508,296, decreased accrued expenses and other payables by \$813,225, decreased lease liability by \$97,559, decreased unearned revenue by \$559,936, and decreased loan payable by \$826,129.

Cash inflows generated from financing activities for the year ended June 30, 2024 were \$6,839,577, compared to \$3,109,207 in the same period last year. This year's net cash inflows are 120% more than last year's net cash inflows from financing activities, this is entirely due to the Company's better financing outlook and more mature financing attitude. We pay more attention to financing planning issues and the cost of financing.

### ***Analysis of financial index***

For the years ended June 30, 2024, and 2023, revenue was \$23,975,867 and \$3,640,690, respectively. Operating income increased by \$20,335,177 over the same period of last year, an increase of 558.6% over the same period of last year, the main reason for the substantial growth is that the company locates currently in the 5G AI multi-model R&D technology which belongs to the industry leader, after long-term expansion of customer groups, the company has formed a stable customer group. This is closely related to the company's technological research and development achievements over the years, personnel support, market promotion, the company's upstream and downstream chain opening up, customer maintenance and technical experience accumulation, and eventually form a huge loyal customer base, but also closely related to the thriving vitality of the 5G AI multi-model business market.

For the years ended June 30, 2024 and 2023, the Company's gross profit was \$474,105 and \$135,481, respectively. Gross profit increased by \$338,624 from the same period last year, an increase of 249.9% from the same period last year, and the current period increased market share and revenue significantly, so the gross margin increased simultaneously. The increase in gross profit margin means that the company's development and operation has great potential ability.

As of June 30, 2024 and 2023, the Company's cash balance was \$181,262 and \$19,728, respectively, an increase of \$161,534, or 8.19 times, from the beginning of the period. The main reason is that the company successfully obtained financing during this period, absorbed social funds, expanded the scale of the company, enhanced the visibility of the company, enhanced the competitiveness of the company, provided strong financial support for the company's business expansion and projects, and used for technology research and development, market expansion, corporate brand building, etc., laying a solid foundation for the sustainable development of the company.

The increased demand for products and services brought about by the company's increased sales revenue and the expansion of financing channels brought about by a number of capital inflows, the company to optimize the asset structure, enhance the corporate capital capacity and liquidity.



As of June 30, 2024 and 2023, the Company's inventory balance was \$153,583 and \$241,380, respectively, a decrease of \$87,797 or 36.37% from the beginning of the period, mainly because the Company realized the importance of inventory management and was screening inventory management software more suitable for enterprises. Plan to optimize the inventory management by optimizing the supply chain and improving the procurement process, and further improve the inventory turnover rate. To accelerate the expansion of the sales market, the company expands the sales scale of products by developing new sales channels, expanding new markets, strengthening advertising and other ways, so that the inventory can be quickly realized and the efficiency of capital use can be improved.

As of June 30, 2024 and 2023, the capital reserve balance was \$38,957,780 and \$24,148,868, respectively, an increase of \$14,808,912 from the beginning of the period or 61.32% from the beginning of the period, primarily due to an increase in the Company's share issuance. The increase of capital reserve means that the enterprise has obtained additional capital, which can improve the overall capital strength of the enterprise, so that the enterprise has more funds at its disposal in the operation process. With the increase of capital reserve, the capital adequacy ratio of enterprises has been improved, thus enhancing the financial stability of enterprises and the ability to resist risks. In the face of market fluctuations and uncertainties, enterprises can be more confident to deal with challenges. An increase in capital reserves also increases net asset value per share and is a positive financial indicator for shareholders. This helps to enhance the investment confidence of shareholders and the market value of enterprises.

As of June 30, 2024 and 2023, the Company's current operating lease liabilities were \$53,530 and \$124,640, respectively, a decrease of \$71,110, or 57.05%, from the beginning of the period. The Company's non-current operating lease liabilities were US \$0.00 and US \$26,449.00 respectively, a decrease of US \$26,449.00 and 100% compared with the beginning of the period, mainly because the Company combined actual operating needs to achieve the purpose of saving resources, reducing expenses and reducing liabilities. Reasonable overall planning has been made for the operating leasing area and leasing cost of each parent and subsidiary company of the Group, so as to reduce the use area as much as possible, reduce unnecessary expenses, optimize resource allocation and improve efficiency while meeting the daily office needs. Save costs and improve the overall profits of enterprises.

As of June 30, 2024 and 2023, the Company's non-current liabilities were US \$0 and US \$1,427,970, respectively, a decrease of US \$1,427,970 compared to the beginning of the period. The reduction of non-current liabilities means that the total liabilities of enterprises are reduced, which helps to optimize the asset-liability ratio of enterprises. Asset-liability ratio is an important index to measure the financial risk of enterprises, and its optimization helps to improve the financial robustness of enterprises. With the reduction of non-current liabilities, the capital structure of enterprises may be more balanced, reducing the reliance on long-term debt, which helps to reduce the financial risks of enterprises and create more favorable conditions for their future expansion and development. The decrease in non-current liabilities reflects the adjustment of the business strategy to achieve a more robust financial position. This strategy adjustment helps enterprises to improve operational flexibility and better respond to market changes.

As of June 30, 2024, and 2023, the Company's net cash increase was US \$161,534 and decrease US \$ 144,489, respectively, an accumulated increase of \$306,023 by comparing with the previous period, and the current cash inflow was greater than the cash outflow, which was a significant improvement over the negative net cash of the previous year. By optimizing capital management and operation management, strengthen the management and control of investment and financing activities, maintain a good cash flow situation, so as to better cope with market competition and achieve sustainable development of enterprises.

## *Going forward*

Datasea Inc., as a leading global technology company and a practitioner of high-quality development in the acoustic intelligence industry, is committed to changing the world with sound, rediscovering sound, and constantly exploring innovation and development in the field of acoustic business and 5G applications. Looking ahead, we will continue to consolidate our leadership and leading position in the field of acoustic high-tech industry and 5G AI multimodal digitalization, and actively promote technological progress, product iteration and upgrade, and market expansion. The following are our future growth strategies and focus areas:

### 1. Continuous innovation of acoustic high-tech business

- o To promote the cutting-edge development of acoustic technology: We will continue to conduct in-depth research and development in non-audible mechanical wave effects such as ultrasonic, infrasound and Schumann resonance technology, and continue to optimize our acoustic algorithms and technology platforms, and strive to break the limits of high-tech acoustic applications.
- o Drive acoustic AI. The rapid development of technologies such as big data, deep learning, chips, cloud computing, the Internet of Things, and 5G have jointly built artificial intelligence, and acoustic AI has emerged through the intersection and empowering of artificial intelligence and acoustics, and acoustic AI is playing a role in many fields and scenarios with strong penetration and new interaction methods. Acoustic AI has promoted a new round of scientific and technological revolution and industrial change in the acoustic industry from the acoustic dimension, and has also brought growth and opportunities for the company.
- o Expand the application scenarios of high-tech acoustic products: Continue to develop new product lines covering multiple application areas such as acoustic agriculture, acoustic medicine, and acoustic health, including:
  - 1). Acoustic agricultural application: The use of modern agricultural ultrasonic technology with strong penetration, does not damage biological tissue, does not affect the ecological environment, and so on, to give agricultural and forestry crops better growth and preservation conditions. It can be mainly used for crop drying, plant growth and soil improvement, seed germination rate, fruit detection and insect control and other purposes and scenes. For China, a country with a large population and agriculture, in view of the basic position of agriculture in China's national economy, there is a wide range of demand and market space.
  - 2). Acoustic Treatment: The heat energy and acoustic energy generated by ultrasonic vibration improve the penetration and absorption of skin care products, and realize the introduction of deep facial cleansing, skin slimming, skin hydration, wrinkling and anti-aging, and integrate AI technology in the acoustic medical system to provide advanced acoustic medical equipment, acoustic intelligent medical diagnosis and treatment programs, which are widely used in beauty, ultrasonic fat reduction, shape reduction and scar softening.
  - 3). Acoustic health: The use of non-audible sound, especially ultrasonic characteristics, for a full range of acoustic health products, such as ultrasonic disinfection field demand has been further tapped due to the COVID-19 pandemic. In addition, the use of ultrasonic, sound mechanical wave technology treatment and the use of appropriate frequency of sound and oscillation on the human body to achieve the purpose of promoting the circulation of qi and blood, regulating the function of the viscera, helping the human body to achieve health, to prevent and cure diseases. Including efficient sleep, Alzheimer's prevention, nerve repair and so on. Will significantly improve the health of the environment, results and the amount of people's lives.

Global market expansion: In addition to actively utilizing offline and online (e-commerce and live streaming) methods and channels to accelerate the expansion of the Chinese market, we will further explore the international market through the establishment of strategic partnerships. Strive to use globally competitive core products to better meet the needs of global customers, and consolidate our leadership in the field of acoustic intelligence.

## 2. Improve 5G AI multimodal digital business:

### **Deepening AI-Driven 5G Innovation:**

Datasea will continue leveraging AI algorithm technology to enhance the processing and transmission of various information forms such as voice, text, images, and video, further improving the digital experience for customers and driving the evolution of the company's 5G AI multimodal digital business.

- **Continually optimize and expand product lines, focusing on the development of high-value products industry solutions**

We will continue upgrading the technical capabilities of the AI multimodal digital platform, enhancing traffic package and enterprise marketing services, and consistently improving customer satisfaction and revenue. The focus will be on developing solutions for three major industries: beauty, logistics and express, and rural revitalization.

- **Product Synergy to Build a 5G Business Ecosystem:**

The company is currently using 5G AI multimodal digital traffic package top-up services as an entry point, combining scene-based private domain operation solutions for different customers, realizing a complete online service loop from entry to management. At the same time, by leveraging unique 5G AI technology, we have built a data platform and AI service platform capable of risk control and big data analysis for agents' terminal customer data, obtaining more accurate customer insights. In the future, the company will use the traffic package top-up service system as a springboard to connect the internal cycle and precise linking capabilities of 5G AI multimodal digital products. The three major industry solutions in beauty, logistics, and rural revitalization will form strong product synergies, deeply serving businesses across sectors like rural revitalization, logistics and express, and the Beauty Industry. Meanwhile, the external cycle will handle the full lifecycle management of users, ultimately constructing a complete 5G business ecosystem.

## 3. Market revenue plan and market value layout

- Market revenue planning and market value layout are two crucial components of a company's strategic planning, which focus on revenue growth and market positioning and value realization respectively.
- According to the Business Research Company's Ultrasound Technology Global Market Report 2023, the global ultrasound technology market size is expected to grow from \$1.8 billion in 2022 to \$2.1 billion in 2023, with a compound annual growth rate (CAGR) of 13%. The ultrasound technology market is expected to grow to \$3.3 billion by 2027, with a compound annual growth rate of 12%.
- According to a report by iResearch, China's multimodal AI market is expected to reach 85 billion yuan by 2027, with a compound annual growth rate (CAGR) of about 22% during the 2022-2027 period. According to a report by the China Academy of Information and Communications Technology (CAICT), the size of China's 5G market is expected to reach 6.3 trillion yuan by 2030.
- The company combines market conditions, corporate resources, competitive environment and other factors to develop revenue plans to achieve specific financial goals. Define the growth targets of acoustic SMART products and 5G AI multimodal business, and the development of goals is specific, measurable, achievable, relevant, and time-bound (SMART principle). Focus resources to achieve rapid growth in competitive areas. The company will increase revenue through a variety of means, including increasing market share, expanding product lines, deepening customer relationships, developing new markets, and strengthening partnerships.
- Market value layout is a series of strategic measures taken by a company to enhance market value. Focus on the company's positioning in the market, brand image, customer value and other aspects. According to its own resources and market demand, the company determines its positioning in the acoustics and 5G AI multimodal digitization market. Meet customer needs and enhance customer value by providing high quality products and services. At the same time, enterprises can also enhance customer satisfaction and loyalty through customer relationship management, after-sales service and other means.
- In the digital age, the company leverages product digitalization to optimize business processes, improve production efficiency, and enhance innovation capabilities, providing customers with more convenient and personalized service experiences. First, the company prioritizes high-value industries with large scale and significant market potential, as these

industries can offer greater market opportunities and growth prospects. By formulating a sound revenue plan and implementing effective market value strategies, the company can achieve sustained growth and high-quality development.

#### 4. Sustainable Development and social responsibility

- o **Green Technology:** We are committed to introducing sustainable practices in our product development and operations to reduce environmental impact. The company actively pursues sustainability initiatives to reduce its carbon footprint and significantly increase its use of renewable energy and environmentally friendly materials. We have set specific greenhouse gas reduction targets and increased energy efficiency through the introduction of energy-efficient technologies and efficient energy management systems. In all new and renovated office facilities, we incorporate efficient and energy efficient design to further promote the goal of green operations. By developing environmentally friendly technologies and products, we not only promote the development of green technology, but also make a positive contribution to society and the environment.
- o **Community and Public good projects:** Datasea will continue to be actively involved in social good and community development projects, especially in the areas of education, technology access and public health. We will also continue to focus on supporting the growth of our employees, helping them to upgrade their skills and realize their personal value. Through these projects and initiatives, we look forward to enhancing social well-being and creating a better future for communities around the world.

#### 5. Organization development and personnel training

- o **Attracting and developing talent:** We will continue to focus on attracting and developing talented people with a global perspective. The company has attracted professionals from China, the United States and other places by offering competitive compensation and multi-level incentive mechanisms, including stock awards and shareholding platforms. By creating an open and innovative corporate culture, we stimulate employees' creativity and work enthusiasm, and provide them with broad opportunities for development.

**Improve organizational effectiveness:** In response to rapid changes in the market, the company will continue to optimize internal processes and management structures to improve overall operational efficiency.

#### 6. Strategic mergers and Acquisitions (M&A) and strengthening vertical integration and technology cooperation:

- o **Strengthen our position in the acoustic intelligence industry:** We will further strengthen our position in the acoustic intelligence industry through acquisitions or joint ventures globally, especially in the US market. Drive vertical integration by identifying companies that are related to or complementary to Datasea's existing technologies and markets for business expansion and market depth. For example, through the acquisition of related companies in the United States, we will further enhance our technical base, market depth and brand localization in the field of acoustic high-tech, strengthening our competitiveness in the region.
- o **Promote vertical integration and technology cooperation:** We will continue to promote beneficial vertical integration and maintain and expand partnerships with leading technology institutions around the world. This will help us continue to build on our core technical strengths and meet the needs of our customers around the world with state-of-the-art acoustic intelligence." Through technical cooperation and sharing, we can promote technological innovation and application on a global scale, and promote the further development of the acoustic high-tech industry.

**Drive innovation-driven growth:** We will further drive the demand for acoustic high technology through continued R&D investment and innovation. By leveraging cutting-edge technology and feedback from the global market, we constantly introduce new solutions to meet the rapidly changing market needs, ensuring Datasea's leadership and long-term competitiveness in the field of acoustic intelligence.

## 7. Intellectual property and patent acquisition to enhance brand awareness:

o Enhance brand influence through patent acquisition: Datasea will further enhance the market influence and recognition of its brand by actively acquiring international patents, especially US patents. Patents are not only the embodiment of the company's innovation ability, but also an important part of the brand value. By securing patents in key markets around the world, Datasea is able to effectively protect its technological innovation, consolidate its market position and enhance the authority and credibility of its brand by demonstrating its leading technological results. This strategy will increase the value of the company's intangible assets while increasing the brand's visibility and influence on a global scale.

International patent protection and innovation development: By acquiring international patents, companies can ensure that their innovations are fully protected in the global market, prevent potential infringements, and maintain a competitive advantage. Datasea's patent portfolio will be an important support for the company's innovation strength, further enhancing the brand's leading position in the global acoustic intelligence field.

## 8. Strive to achieve International Standard Risk Control Management

Under the background of accelerating globalization, the internationalization strategy of enterprises has become an important driving force to promote economic growth and market expansion. However, it is accompanied by a significant increase in cross-border business risks, which puts higher requirements on enterprises' risk management capabilities. Therefore, the company will continue to strengthen international risk control as a key link to ensure the sound operation of the company, including the following ways:

### -- Establishing an intelligent risk control system

With the rapid development of big data, artificial intelligence, cloud computing and other technologies, intelligent risk control will become the mainstream of international risk control in the future. By building an intelligent risk control model, the company can identify risks in cross-border transactions in real time and accurately, and improve risk warning and response speed. Automation and intelligent decision making for risk management.

### -- Ensuring cross-border data sharing and compliance

In international risk control, cross-border data sharing and compliance is one of the important challenges. In the future, with the gradual improvement of regulatory policies on cross-border data flows and the strengthening of international cooperation, cross-border data sharing will be more convenient and efficient. Companies obtain and share cross-border data through legal means in compliance with national laws and regulations to support risk control decisions.

### -- Strengthening supply chain risk management

In the global supply chain system, enterprises will establish a more complete supply chain risk assessment system, and conduct comprehensive assessment and supervision of suppliers, distributors and other partners to ensure the stability and security of the supply chain. At the same time, strengthen cooperation and communication with upstream and downstream enterprises in the supply chain to jointly cope with risks and challenges.

In the future, international risk control will develop in the direction of intelligence, compliance, diversification, supply chain risk management and continuous innovation. The company keeps up with the pace of The Times and constantly improves its risk control ability and management level to cope with the opportunities and challenges brought by globalization.

These initiatives demonstrate our commitment to internationalization, innovation, and our determination to consolidate our leadership position in the field of dynamic acoustic intelligence and 5G AI multimodal digitization. In short, Datasea Inc. will drive the company's continued growth and industry leadership in the future through its multi-faceted efforts in technology innovation, market expansion, digital services, sustainability and talent management. We look forward to creating more value together with our customers and partners on a global scale, contributing to the progress of society and the well-being of mankind.

## **Off-Balance Sheet Arrangements**

There are no off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues, expenses, results of operations, liquidity, capital expenditures or capital resources.

## **Item 7A. Quantitative and Qualitative Disclosures About Market Risk.**

Not applicable.

## **Item 8. Financial Statements and Supplementary Data.**

Our consolidated financial statements and notes thereto are set forth on pages F-1 through F-34 of this report.

## **Item 9. Changes In and Disagreements With Accountants on Accounting and Financial Disclosure.**

On September 14, 2021, Kreit & Chiu CPA LLP (formerly known as Benjamin & Ko, “Benjamin”) was appointed as the new independent registered public accounting firm for the Company. Prior to engaging Kreit & Chiu CPA LLP on September 14, 2021, the Company has not consulted Kreit & Chiu CPA LLP regarding the application of accounting principles to a specified transaction, completed or proposed, the type of audit opinion that might be rendered on our financial statements or a reportable event, nor did the Company consult with Kreit & Chiu CPA LLP regarding any disagreements with the Company’s prior auditor on any matter of accounting principles or practices, financial statement disclosure, or auditing scope of procedure, which disagreements, if not resolved to the satisfaction of the prior auditor, would have caused it to make a reference to the subject matter of the disagreements in connection with its reports.

Simultaneously with the appointment of Kreit & Chiu CPA LLP, on September 14, 2021, Prager Metis CPAs, LLC was terminated as the independent registered public accounting firm for the Company. The decision to change audit firms from Prager Metis CPAs, LLC to Kreit & Chiu CPA LLP was approved by the Audit Committee of the Company’s Board of Directors.

## **Item 9A. Controls and Procedures.**

### **Evaluation of Disclosure Controls and Procedures**

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, our principal executive officer and acting principal financial officer, respectively, evaluated the effectiveness of our disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act as of the end of the period covered by this report. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

Based on this evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of June 30, 2024, our disclosure controls and procedures were not effective as of such date because of the material weaknesses identified in our internal control over financial reporting as described below.

### **Management’s Annual Report on Internal Control Over Financial Reporting**

Our management, including our principal executive officer and principal financial officer, is collectively responsible for establishing and maintaining adequate internal control over financial reporting for Datasea, and has assessed the effectiveness of our internal control over financial reporting as of June 30, 2024. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control-Integrated Framework. Because of the weaknesses described in the following paragraphs, management believes that, as of June 30, 2024, our internal control over financial reporting was not effective due to the presence of the following weaknesses in internal control over financial reporting which are indicative of many small companies with a small staff: (i) the segregation of duties in several departments is not clear enough; (ii) the testing cycle for the effectiveness of internal control measures should be shortened and the frequency be increased; (iii) lack of accounting personnel trained in the Generally Accepted Accounting Principle of United States.



## *Management took measures to strengthen international risk control management measures*

International risk control is a series of measures to identify, assess, monitor and respond to cross-border risks in global business operations to ensure the safety, compliance and sustainable development of enterprise assets. Its importance lies in the fact that, in the face of the complex and changeable international market environment, effective risk control can reduce the risk of cross-border transactions, protect enterprises from economic, legal, political and other external shocks, and promote the steady growth of international business.

The history and development of international risk control has experienced the evolution from traditional mode to intelligent risk control and digital risk control. With the deepening of the trend of globalization, the means of risk control continue to innovate, from the initial manual approval based on expert experience, gradually developed to the use of big data, artificial intelligence and other advanced technologies for automated and intelligent risk assessment and control, significantly improving the efficiency and accuracy of risk control.

Ensure that compliance is the basis, risk assessment is comprehensive, control strategy is differentiated, response mechanism is efficient, information sharing is global, and the maximum business benefit is achieved with the minimum risk, while focusing on customer experience and privacy protection, and the risk control system is flexible to adapt to the multinational legal environment.

In the face of complex international market environment, internationalization risk control faces challenges such as language and cultural barriers, differences in cross-border laws, data privacy protection, and exchange rate fluctuations risk. But at the same time, globalization also brings market expansion opportunities, through the sharing of advanced risk control technology, cross-border cooperation deepening, can effectively improve risk identification and response capabilities, and promote the safe and steady expansion of business.

The development of international risk control strategy begins with risk identification and evaluation. We use SWOT analysis combined with risk list method to comprehensively examine the political, economic, legal, cultural and foreign exchange risks in international business. By collecting internal and external information, potential risk sources are identified, and quantitative and qualitative tools are used to assess the impact degree and possibility of risks, which lays a solid foundation for strategy formulation.

### 1. Risk control strategy planning

Develop differentiated risk control strategies based on global business layout, including cross-border transaction monitoring, foreign exchange risk management, international legal compliance review and anti-money laundering mechanisms. Strengthen the data-driven risk assessment model to ensure timely identification and response to potential risks to ensure safe and sound business expansion.

### 2. Risk response strategy selection

In the international risk control strategy, the risk response strategy should be flexible and diversified. For different types of risks, such as market risk, credit risk and operational risk, risk avoidance, mitigation, transfer and acceptance can be adopted. By optimizing asset allocation, strengthening credit review, purchasing insurance and establishing risk reserves, we ensure the steady development of our business, while maintaining a keen insight and ability to respond to emerging risks.

### 3. Strategy implementation and monitoring

Section 4: After the internationalization risk control strategy is formulated, it is necessary to clarify the main body of implementation responsibility and gradually promote the implementation in stages. Establish a real-time monitoring system to track the effect of strategy implementation, regularly assess risk exposure and prevention and control effectiveness, adjust and optimize strategies in a timely manner, ensure that risk control measures are synchronized with changes in the international environment, and effectively maintain the safe and steady development of overseas business.

#### 4. International risk control technology

##### 1) Data analysis and mining technology

Data analysis and mining technology is the core pillar of international risk control system. Through advanced data mining algorithms, in-depth analysis of cross-border transaction data, accurate identification of potential risk points, the construction of risk prediction models, to provide strong risk control support for international business.

##### 2) Construction of risk early warning system

Build an international risk early warning system based on big data and AI technology, monitor cross-border transactions, market fluctuations, policy changes and other risk factors in real time, analyze early warning signals through intelligent algorithms, realize early risk detection, early assessment, early response, and ensure the safe and stable operation of business in a global environment.

##### 3) Information security protection technology

Information security protection technology covers firewall, intrusion detection and prevention system, encryption technology and data backup and recovery.

#### 5. Application of intelligent risk control technology

Big data analysis, machine learning and AI algorithms are used to build intelligent risk control models to realize real-time monitoring of trading behaviors, automatic identification and early warning of abnormal patterns. Through deep learning of user behavior characteristics, accurately assess risk levels, effectively improve the efficiency and accuracy of risk control, and escort international business.

#### 6. Application of risk control in supply chain management

In international operation, supply chain risk control is very important. By building a global supplier evaluation system, monitoring logistics dynamics in real time, using blockchain technology to enhance transparency, and establishing a risk early warning mechanism, we can effectively identify and respond to supply chain disruptions, fraud and quality risks, ensure supply chain stability and efficiency, and reduce international business risk exposure.

#### 7. Risk control responsibility system

By clarifying the responsibilities and obligations of each position, we can ensure that everyone is clear about their roles and tasks in risk prevention and control, so as to effectively reduce various risks faced by enterprises and ensure the asset safety and business stability of enterprises.

With the rapid development of big data, artificial intelligence and other technologies, the future risk control field will usher in a new era of intelligence and automation. The new technology will significantly improve the accuracy of risk identification and response speed, achieve real-time risk monitoring and early warning, reduce human error, improve the efficiency and effect of risk control, and provide a solid guarantee for the company's international operation.

##### -- International risk control personnel training and development

In the future, it is necessary to build a diversified and global risk control talent system, strengthen cross-cultural communication ability and international vision training, and enhance the sensitivity and coping ability of the team to the global financial market through overseas training and international cooperation projects, so as to ensure that the risk control strategy evolves with the global trend and escort the internationalization strategy of the enterprise.

##### -- The idea of building a unified global risk control system

We will be committed to building a global unified risk control system based on big data, cloud computing and AI technology, achieve seamless docking and intelligent analysis of risk information, ensure global consistency of risk control standards, efficient coordination of processes, provide a strong risk barrier for multinational businesses, and promote enterprises to move forward steadily in the tide of globalization.



### ***Management's Strategies for Enhancing Internal Control:***

In the previous fiscal year, we recognized the weaknesses in our internal control over financial reporting and have taken proactive steps to enhance and refine our internal control framework. These initiatives primarily include:

1. **Continuous Improvement of Internal Control Procedures:** We remain committed to refining our internal control processes, encompassing various aspects such as the budget approval process, procurement and asset management, credit control, internal audits, and cost accounting. Additionally, we have compiled a comprehensive internal control policy, incorporating guidelines for procurement control, inventory management, and fraud prevention.
2. **Collaborative Oversight Mechanism:** To strengthen internal control implementation, we have established a collaborative mechanism between the internal control department and the legal department. This mechanism involves conducting interviews with department heads, promptly addressing identified risk areas, and ensuring corrective actions are taken.
3. **Engagement with Financing Underwriters:** We have engaged financing underwriters to work closely with our international department to facilitate the company's financing efforts. This partnership aims to improve our understanding of investor backgrounds and identify financing methods that align best with our objectives.<sup>3</sup>
4. **Enhanced Collaboration with Legal Professionals:** We are reinforcing collaboration between our internal and external legal teams to proactively mitigate risks.<sup>4</sup>

In addition to these efforts, we have adopted various internal control policies, including the review of accounting personnel duties and responsibilities, travel allowances, reimbursement procedures, receivable management, asset control, internal audit processes, and cost accounting. Furthermore, we have established an internal audit department under the leadership of a director of internal audit, along with a legal team, to ensure compliance and effective risk management.

### ***Further Enhancements Include:***

5. **Personnel Training:** We are committed to training our staff to ensure the proper execution of internal control policies and procedures.<sup>5</sup>
6. **Regular Reporting to the Audit Committee:** We will continue to provide quarterly summaries of internal control and audit reports to the Audit Committee.
7. **Quarterly Review with U.S. CPA:** Each quarter, we will conduct a trial balance review in collaboration with a U.S. Certified Public Accountant (CPA) after their review or audit.<sup>7</sup>

Specifically we have also implemented the following practices to enhance Datasea featured internal control system:

#### 1. Projects Pre-approval:

We have carried out project development at irregular intervals according to the needs of business development. Before the project is officially initiated, we have organized the setup of the project review group. The project review group has mainly reviewed the project's market development prospect report, project proposal, project report and other documentations that are prepared by the project development team. After communication and discussion by the review team, the project will be formally approved.

## 2. Significant Issues:

Significant issues will go through meetings of the President's Office. During those meetings, the Company's strategic adjustments of the business and major projects or events will be discussed. Only after the board meeting or the resolution of the board of directors, the decisions will be implemented in accordance with the meetings.

## 3. HR Management, Responsibility, Rewards and Penalties System:

We have strict control over talents and their efficiency, from the probation period to the conversion to regular employees. After the employees passing the strict evaluation, they will be included in the regular employees pool and sign the job responsibility letter and performance commitment letter. They will go through monthly performance assessment and evaluation as the basis for salary settlement. We will give rewards to employees with excellent performance from time to time, and the rewards are not limited to cash and stocks. We also gives certain penalty measures for employees' work mistakes, such as deduction of performance-based salary.

## 4. Budget Management:

The internal control department organizes all departments to participate in the full budget formulation and budget implementation, and comprehensively develop and implement the annual full budget data according to funds, assets, project initiation, business line revenue, and costs. The internal control center strictly controls the budget. The execution department, the finance department, the CEO and the chairman of the board jointly approve and execute the budget. In the process of budget implementation, we adopt the monthly rolling budget system, and the Group financial management internal control center makes statistical analysis of the implementation results to help each business unit complete the performance targets and strive to achieve the annual target of the Group company.

## 5. Operation Management:

We combine centralized and decentralized management styles according to the business line types and operating characteristics of each subsidiary of the group. We will give our subsidiaries certain management rights so that we will not miss any business opportunities. In terms of production and operation, from project initiation, procurement to sales, we have a complete control process. For example, before purchasing, we need to look around in the market and select high-quality suppliers after the audit of the group's financial management internal control center. We are willing to build long-term stable and friendly cooperation with high-quality suppliers. We will develop a complete process from the product check-in to check-out. After the approval of all parties, the procedure of product check-out will be completed to avoid risks.

## 6. Business Development Personnel Management:

For excellent business development personnel, we formulate relevant royalty management measures with comprehensive considerations about different lines of business, different products combined with different market conditions. We distribute salary and bonus according to performance. Business development personnel who successfully complete the sales target can get generous remuneration. These measures actively motivate business development personnel to complete the group's annual performance goals.

## **Changes in Internal Control over Financial Reporting**

There were no changes in our internal control over financial reporting during the year ended June 30, 2024, that have materially affected or are reasonably likely to materially affect our internal control over financial reporting.

## **Item 9B. Other Information.**

None.

## **Item 9C. Disclosure Regarding Foreign Jurisdictions that Prevent Inspections.**

Not applicable.

## PART III

### Item 10. Directors, Executive Officers and Corporate Governance.

The following tables set forth the respective positions and ages of the directors and executive officer of the Company as of the date of this report. Each director of the Company has been elected to hold office until the next annual meeting of shareholders and thereafter until his successor is elected and has qualified.

Name	Age	Position
Zhixin Liu	38	Chairman of the Board, CEO, President & Secretary
Mingzhou Sun	55	Chief Financial Officer
Fu Liu	59	Director
Michael James Antonoplos	72	Independent Director
Stephen (Chun Kwok) Wong	42	Independent Director
Yan Yang	54	Independent Director

#### Biographical Information

**Ms. Zhixin Liu.** Ms. Liu currently serves as our Chairman of the Board, Chief Executive Officer. Prior to founding Shuhai Beijing in February of 2015, from February 2012 to January 2015, Ms. Liu also worked as the General Manager of Harbin Jinfenglv Yuan Bio-Technology Co., Ltd. where she was responsible for implementing the Company's annual work plan, financial budget report, profit distribution, utilization plan, conducting the daily management of the Company, and signing agreements on behalf of the Company. From January 2011 to February 2012, Ms. Liu worked as a board director in Beijing Jinyajianguo Refrigeration Plants Manufacturing Co., Ltd., a private company. Ms. Liu had business administration courses at China Agricultural University. Ms. Liu obtained MBA of Universidad Rovira i Virgili Instituto de Gestión Empresarial y Management (IGEMA) in 2023. As our President and Chief Executive Officer, Ms. Liu brings to the Board an intimate understanding of the industry and our operations. We believe Ms. Liu's experience qualifies her to serve on our Board of Directors.

**Ms. Mingzhou Sun.** Ms. Sun was appointed as our Chief Financial Officer on August 1, 2021. She signed a Rehire after retirement agreement with the company on April 1 2024, and term of the agreement is three years, from April 1 2024 to March 31 2027. She has over 20 years of experience in the accounting and auditing industry. Since September 2019, Ms. Sun has been serving as the accounting director of the Company, being responsible for preparing the Company's accounting documents in connection with the Company's registration statements and periodic reports filed with the U.S. Securities and Exchange Commission in the past. From March 2018 to September 2019, Ms. Sun was a partner at Beijing Mingye Accounting Firm, where she helped her clients establish the internal financial control system, analyze national tax policies and issue various tax related reports. From July 2012 to January 2018, Ms. Sun served as Vice President and Chief Financial Officer at Sun Seven Star Investment Group. From March 2008 to June 2011, she served as Chief Financial Officer at Golden State Holding Group (USA). Prior to that, Ms. Sun also served as the financial director and manager at various companies. Ms. Sun is a registered CPA and Certified Public Valuer in China. She also holds a level 2 certificate of the Association of Chartered Certified Accountants. Ms. Sun received her Bachelor degree in Accounting from Renmin University of China in 1991.

**Mr. Fu Liu.** Mr. Liu currently serves as a member of our Board of Directors and our Corporate Secretary. Mr. Liu has served as the Chairman of the Board of Directors of Shuhai Beijing since February 2015. Prior to his service on the board of Shuhai Beijing, from February 2012 to January 2015, Mr. Liu served as the Chairman of Board of Directors of Harbin Jinfenglv Yuan Bio-Technology Co. Ltd. From January 2011 to January 2015, he served as a director of Beijing Jinyajianguo Refrigeration Equipment Co., Ltd. Prior to that, Mr. Liu was the director of Kedong County Rural Economic Management Office in Qiqihar City in Heilongjiang Province from January 2005 to January 2012. Mr. Liu studied accounting at Heilongjiang Institute of Finance and Economics in June 1987 and completed legal studies at the CPC Party School Heilongjiang Provincial Committee in 1989. Among other qualifications, Mr. Liu brings to the Board extensive knowledge of our business, relevant executive officer experience as well as governmental and political expertise. We believe Mr. Liu's experience qualifies him to serve on our Board of Directors.

**Mr. Michael J. Antonoplos.** Mr. Antonolos currently serves as a member of our Board of Directors. From January 2001 to present, Mr. Antonoplos has been managing principal of Bayard Street Capital, a commercial real estate company. He holds an undergraduate degree in Psychology and Political Science from University of Pittsburgh (1974). We believe that his significant commercial and business experience would be a valuable contribution to the Board and its committees.

**Mr. Stephen (Chun Kwok) Wong.** Mr. Wong has served as a member of our Board of Directors since December 21, 2018. Mr. Wong currently serves as the chief executive officer of Splendid Holding Limited, an interior design company incorporated in Hong Kong. Mr. Wong served as the group financial controller for Fitness World (Group) Limited and MJ Medical Beauty Limited from

February 2017 to August 2018. He was a senior associate at PricewaterhouseCoopers Limited (PwC) from January 2016 to January 2017. He worked at Moore Stephens Associates Limited (Hong Kong) as a senior associate from October 2010 to December 2015. He was a supervisor at KLC Kennic Lui & Co. from July 2009 to August 2010 and an auditor at KLC CPA Limited from October 2005 to June 2008. Mr. Wong studied accounting and received his Bachelor of Commerce degree in Accounting from Macquarie University in Sydney, Australia in 2005. We believe Mr. Wong's experience qualifies him to serve on our Board of Directors.

**Ms. Yan Yang.** Ms. Yang has served as Secretary General of the Dragon Merchants International Alliance, since 2018. From 2005 to 2018, she served as general manager of Beijing Mingsheng Kaitai Books Co., Ltd. From 2003 to 2005, she served as the deputy general manager of China Sunrise Enterprise Group Import and export company. From 1998 to 2003, she served as the general manager of the Distribution Department of Modern Book Distribution company. Over the course of Ms. Yang's career, she has abundant experience specially in various business sectors, such as marketing, import and export, which we believe would be a valuable contribution to the Board and its committees.

## Family Relationships

Mr. Liu, our director, is the father of Ms. Liu, our Chairman, Chief Executive Office.

## The Board and Committees

Our Board has an Audit Committee, Compensation Committee, and Nomination and Corporate Governance Committee.

Our Audit Committee, Compensation Committee, and Nomination and Corporate Governance Committee each complies with the listing requirements of the Nasdaq Marketplace Rules. At least one member of the Audit Committee is an “audit committee financial expert,” as that term is defined in Item 407(d)(5)(ii) of Regulation S-K, and each member is “independent” as that term is defined in Rule 5605(a) of the Nasdaq Marketplace Rules. Our board has determined that Stephen Wong meets those requirements.

### *Audit Committee*

Stephen Wong, Michael James Antonoplos and Yan Yang are the members of our Audit Committee and Stephen Wong serves as the chairperson. All members of our Audit Committee meet the independence standards promulgated by the SEC and by NASDAQ as such standards apply specifically to members of audit committees.

We adopted and approved a charter for the Audit Committee, which can be accessed at <http://www.dataseainc.com/>. In accordance with our Audit Committee Charter, our Audit Committee shall perform several functions, including:

- evaluate the independence and performance of, and assesses the qualifications of, our independent auditor, and engages such independent auditor;
- approve the plan and fees for the annual audit, quarterly reviews, tax and other audit-related services, and approves in advance any non-audit service to be provided by the independent auditor;
- monitor the independence of the independent auditor and the rotation of partners of the independent auditor on our engagement team as required by law;
- review the financial statements to be included in our Annual Report on Form 10-K and Quarterly Reports on Form 10-Q and reviews with management and the independent auditors the results of the annual audit and reviews of our quarterly financial statements;
- oversee all aspects our systems of internal accounting control and corporate governance functions on behalf of the board;
- review and approves in advance any proposed related-party transactions and report to the full Board of Directors on any approved transactions; and
- provide oversight assistance in connection with legal, ethical and risk management compliance programs established by management and the Board of Directors, including Sarbanes-Oxley Act implementation, and makes recommendations to the Board of Directors regarding corporate governance issues and policy decisions.

It is determined that Stephen Wong possesses accounting or related financial management experience that qualifies him as an “audit committee financial expert” as defined by the rules and regulations of the SEC.

### *Compensation Committee*

Yan Yang, Stephen Wong and Michael James Antonoplos are the members of our Compensation Committee and Yan Yang is the chairperson. All members of our Compensation Committee are qualified as independent under the current definition promulgated by NASDAQ. The board adopted and approved a charter for the Compensation Committee. In accordance with the Compensation Committee’s Charter, the Compensation Committee shall be responsible for overseeing and making recommendations to the Board of Directors regarding the salaries and other compensation of our executive officers and general employees and providing assistance and recommendations with respect to our compensation policies and practices. The Compensation Committee’s Charter can be accessed at <http://www.dataseainc.com/>.



## *Nomination and Corporate Governance Committee*

Michael James Antonoplos, Yan Yang and Stephen Wong are the members of our Nomination and Corporate Governance Committee and Michael James Antonoplos serves as the chairperson. All members of our Nomination and Corporate Governance Committee are qualified as independent under the current definition promulgated by NASDAQ. The board adopted and approved a charter for the Nomination and Corporate Governance Committee prior to consummation of our initial listing on Nasdaq, which can be accessed at <http://www.dataseainc.com/>. In accordance with the Nomination and Corporate Governance Committee's Charter, the Nomination and Corporate Governance Committee shall be responsible to identify and propose new potential director nominees to the Board of Directors for consideration and review our corporate governance policies.

### **Independence of the Board**

As required under the Nasdaq Stock Market listing standards, a majority of the members of a listed company's Board of Directors must qualify as "independent," as affirmatively determined by the Board of Directors. Our Board has undertaken a review of the independence of each director. Based on information provided by each director concerning her or his background, employment, and affiliations, our board has determined that Stephen Wong, Michael James Antonoplos, and Yan Yan do not have relationships that would interfere with the exercise of independent judgment in carrying out the responsibilities of a director and that each of these directors is "independent" as that term is defined under the listing requirements and rules of Nasdaq.

In making this determination, the Board found that none of these directors had a material or other disqualifying relationship with the Company.

### **Involvement in Certain Legal Proceedings**

No director, person nominated to become a director, executive officer, promoter or control person of the Company has, during the last ten years: (i) been convicted in or is currently subject to a pending criminal proceeding (excluding traffic violations and other minor offenses); (ii) been a party to a civil proceeding of a judicial or administrative body of competent jurisdiction and as a result of such proceeding was or is subject to a judgment, decree or final order enjoining future violations of, or prohibiting or mandating activities subject to any Federal or state securities or banking or commodities laws including, without limitation, in any way limiting involvement in any business activity, or finding any violation with respect to such law; (iii) has any bankruptcy petition been filed by or against the business of which such person was an executive officer or a general partner, whether at the time of the bankruptcy or for the two years prior thereto; (iv) been the subject of, or a party to, any Federal or State judicial or administrative order, judgment, decree, or finding, not subsequently reversed, suspended or vacated, relating to an alleged violation of: (a) Any Federal or State securities or commodities law or regulation; or (b) any law or regulation respecting financial institutions or insurance companies including, but not limited to, a temporary or permanent injunction, order of disgorgement or restitution, civil money penalty or temporary or permanent cease-and-desist order, or removal or prohibition order; or (c) any law or regulation prohibiting mail or wire fraud or fraud in connection with any business entity; nor (v) been the subject of, or a party to, any sanction or order, not subsequently reversed, suspended or vacated, of any self-regulatory organization (as defined in Section 3(a)(26) of the Exchange Act (15 U.S.C. 78c(a)(26))), any registered entity (as defined in Section 1(a)(29) of the Commodity Exchange Act (7 U.S.C. 1(a)(29))), or any equivalent exchange, association, entity or organization that has disciplinary authority over its members or persons associated with a member (covering stock, commodities or derivatives exchanges, or other SROs).

### **Code of Conduct and Ethics**

We have adopted a written code of ethics that applies to all of our directors, officers and employees in accordance with the rules of the NASDAQ Stock Market and the SEC. We have filed a copy of our code of ethics as an exhibit to the Registration Statement on Form S-1 (No. 333-221906). You will be able to review these documents by accessing our public filings at the SEC's web site at [www.sec.gov](http://www.sec.gov), or on our website at <http://www.dataseainc.com/>. In addition, a copy of the code of ethics will be provided without charge upon request to us at our principal executive office. We intend to disclose any amendments to or waivers of certain provisions of our code of ethics in a Current Report on Form 8-K.

### **Delinquent Section 16(a) Reports**

Section 16(a) of the Securities Exchange Act of 1934 requires our officers, directors and persons who own more than ten percent of a registered class of our equity securities to file reports of ownership and changes in ownership with the Securities and Exchange Commission. Officers, directors and ten percent shareholders are required by regulation to furnish us with copies of all Section 16(a) forms they file. We believe that, during the fiscal year ended June 30, 2024, Beijing Meimei Partners Network Technology Co., LTD failed to file a Form 3 regarding the acquisition of 4,760,000 shares of the Company's common stock, constituting 12.5% of the issued and outstanding shares of the Company on September 21, 2023, the date of issuance.



## Compensation Committee Interlocks and Insider Participation

None of our executive officers currently or in the past year served as a member of the compensation committee of our Board.

## Material Changes to the Procedures by which Security Holders May Recommend Nominees to the Board

There have been no material changes to the procedures by which our shareholders may recommend nominees to the Board.

## Item 11. Executive Compensation.

The following table provides disclosure concerning all compensation paid for services to the executive officers of the Company in all capacities for our fiscal years ended June 30, 2024 and 2023, respectively, for (i) each person serving as our principal executive officer (“PEO”), (ii) each person serving as our principal financial officer (“PFO”) and (iii) our two most highly compensated executive officers other than our PEO and PFO whose total compensation exceeded \$100,000 (collectively with the PEO, referred to as the “named executive officers” in this Executive Compensation section).

### Summary Compensation Table

Name and Principal Position	Fiscal Year	Salary (\$)	Bonus (\$)	Stock Awards (\$)	Option Awards (\$)	Other Compensation (\$)	Total (\$)
Ms. Zhixin Liu (1)	2024	\$ 42,061		993,488.50			\$1,035,549.50
Chairman, CEO	2023	\$ 43,219	—	—	—	—	\$ 43,219
Mingzhou Sun	2024	\$ 33,452					\$ 33,452
CFO	2023	\$ 34,564					\$ 34,564

- (1) Since January 1, 2017, the actual monthly salary Ms. Liu received was RMB 20,300 (approximately \$3,056). According to the amendment to the employment agreement, Ms. Liu is entitled to a monthly salary of RMB 20,000 (approximately \$3,011) plus any bonuses, transport allowances and housing allowances. Ms. Liu waived her rights of receiving any allowances or bonuses that have not been paid in fiscal years 2018 and 2017. Starting from July 1, 2019, Liu’s monthly salary will be adjusted to RMB25,300 (about \$3,918). Starting from January 1, 2023, Ms.Liu’s monthly salary was adjusted to RMB100,000 (about \$14,406).

According to the agreement between Zhixin Liu and Datasea Inc., the Company grants to Ms. Zhixin Liu fifteen thousand (15,000) shares of the Company’s common stock each month, starting from July 1, 2021, payable quarterly with the aggregate number of shares for each quarter being issuable on the first day of the next quarter at a per share price of the closing price of the day prior to the issuance and being vested immediately with the undertaking from the grantee not to divest in the six (6) months after the issuance.

On January 10, 2024, the Company’s Board of Directors approved a 1-for-15 reverse stock split of its authorized and outstanding common stock (par value \$0.001 per share, the “Common Stock”), effective January 19, 2024. Following the reverse stock split, every 15 shares of the Company’s outstanding common stock will automatically be converted into one share of common stock, but the par value of each share will remain unchanged.

According to resolution of compensation committee dated on June 12 2024, the Company grants to Ms. Zhixin Liu fifteen thousand (15,000) shares of the Company’s common stock each month, starting from February 1, 2024, payable quarterly with the aggregate number of shares for each quarter being issuable on the first day of the quarter at a per share price of the closing price of the day prior to the issuance and being vested immediately with the undertaking from the grantee not to divest in the six (6) months after the issuance.

## Option Grants in Last Fiscal Year

There were no options granted to our executive officers in the fiscal year ended June 30, 2024. The Company has no material policies and practices on the timing of awards of options in relation to the disclosure of material nonpublic information by the Company.

## Employment Agreements

The Company does not have any written employment agreements with its officers other than the agreement described below.

### *Employment Contract – Zhixin Liu*

We entered into an employment agreement with Ms. Zhixin Liu on February 11, 2018, pursuant to which she serves as our Chief Executive Officer until February 10, 2021 and receives a base monthly salary of RMB 20,000 (approximately \$3,011). Ms. Liu is also eligible to receive bonuses, transport allowances and housing allowances. The entire package for Ms. Liu is for annual compensation of RMB 600,000 (approximately \$90,340). From January 1, 2023, the basic monthly salary of RMB 25,000 (approximately \$3,601). Ms. Liu is also eligible for bonuses, transport allowances and housing subsidies. Ms. Liu's for annual compensation of RMB 1,200,000 (approximately \$172,873) The employment agreement and its amendment may be terminated in accordance with the provisions of PRC Labor Law. The employment agreement also contains other customary terms under PRC law.

According to the agreement between Zhixin Liu and Dasea Inc., the Company grant to Ms. Zhixin Liu fifteen thousand (15,000) shares of the Company's common stock each month, starting from July 1, 2021, payable quarterly with the aggregate number of shares for each quarter being issuable on the first day of the next quarter at a per share price of the closing price of the day prior to the issuance and being vested immediately with the undertaking from the grantees not to divest in the six (6) months after the issuance.

On January 10, 2024, the Company's Board of Directors approved a 1-for-15 reverse stock split of its authorized and outstanding common stock (par value \$0.001 per share, the "Common Stock"), effective January 19, 2024. Following the reverse stock split, every 15 shares of the Company's outstanding common stock will automatically be converted into one share of common stock, but the par value of each share will remain unchanged.

According to resolution of compensation committee dated on June 12 2024, the Company grants to Ms. Zhixin Liu fifteen thousand (15,000) shares of the Company's common stock each month, starting from February 1, 2024, payable quarterly with the aggregate number of shares for each quarter being issuable on the first day of the quarter at a per share price of the closing price of the day prior to the issuance and being vested immediately with the undertaking from the grantee not to divest in the six (6) months after the issuance.

## Employment Contract – Mingzhou Sun

In connection with Ms. Sun’s appointment, on August 1, 2021, the Company and Ms. Sun entered into an employment agreement (the “Employment Agreement”), pursuant to which Ms. Sun shall receive a monthly compensation of RMB20,000 (approximately \$3,091). The term of the Employment Agreement is three years, with the first six months to be the probationary period. Ms. Sun’s employment can be terminated upon both parties mutual consent.

Ms. Sun signed a Rehire after retirement agreement with the company on April 1 2024 and term of the agreement is three years, from April 1 2024 to March 31 2027.

### Compensation Clawback Disclosures

None.

### Director Compensation

The following table shows for the fiscal year ended June 30, 2024, certain information with respect to the compensation of our directors.

**Fiscal Year 2024 Director Compensation Table**

<b>Name</b>	<b>Fees Earned or Paid in Cash (\$)</b>	<b>Stock Awards (\$)</b>	<b>Option Awards (\$)</b>	<b>Total (\$)</b>
Zhixin Liu*	—	—	—	—
Fu Liu	33,649	762,012	—	795,661
Michael James Antonoplos	18,000	18,000	—	36,000
Stephen (Chun Kwok) Wong	8,412	—	—	8412
YanYang	—	—	—	—

\* Ms. Liu, our Chief Executive Officer, is also the chair of our Board but does not receive any additional compensation for her service as a director. See the section titled “Executive Compensation” for more information regarding the compensation of Ms. Liu.

\* Mr. Liu Fu, our Director and CO-Founder, is also the chairman of Shuhai Beijing, \$33,649 is the total salary in cash which is received for his work and position of year 2024. The annual package is RMB 1,200,000 (\$168,243). According to the agreement between Fu Liu and Datasea Inc., the Company grants to Mr. Liu ten thousand (10,000) shares of the Company’s common stock each month, starting from July 1, 2021, payable quarterly with the aggregate number of shares for each quarter being issuable on the first day of the next quarter at a per share price of the closing price of the day prior to the issuance and being vested immediately with the undertaking from the grantee not to divest in the six (6) months after the issuance.

On January 10, 2024, the Company’s Board of Directors approved a 1-for-15 reverse stock split of its authorized and outstanding common stock (par value \$0.001 per share, the “Common Stock”), effective January 19, 2024. Following the reverse stock split, every 15 shares of the Company’s outstanding common stock will automatically be converted into one share of common stock, but the par value of each share will remain unchanged.

According to resolution of compensation committee dated on June 12 2024, the Company grants to Mr. Fu Liu fifteen thousand (10,000) shares of the Company’s common stock each month, starting from February 1, 2024, payable quarterly with the aggregate number of shares for each quarter being issuable on the first day of the quarter at a per share price of the closing price of the day prior to the issuance and being vested immediately with the undertaking from the grantee not to divest in the six (6) months after the issuance.

## Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.

The following table sets forth information regarding the beneficial ownership of our common stock as of September 24, 2024 by our officers, directors and 5% or greater beneficial owners of common stock. There is no other person or group of affiliated persons, known by us to beneficially own more than 5% of our common stock.

We have determined beneficial ownership in accordance with the rules of the SEC. These rules generally attribute beneficial ownership of securities to persons who possess sole or shared voting power or investment power with respect to those securities. The person is also deemed to be a beneficial owner of any security of which that person has a right to acquire beneficial ownership within 60 days. Unless otherwise indicated, the person identified in this table has sole voting and investment power with respect to all shares shown as beneficially owned by him, subject to applicable community property laws.

<b>Name and Address of Beneficial Owner (2)</b>	<b>Number of Common Stock Beneficially Owned</b>	<b>Percent of Class Beneficially Owned (1)</b>
<b>5% or more stockholders</b>		
Beijing Meimei Partners Network Technology Co., Ltd.	317,334	6.16%
Zhixin Liu (4)	1,288,168	24.99%
Fu Liu (3)	966,810	18.76%
<b>Directors and Executive Officers:</b>		
Mingzhou Sun	1	0.00%*
Michael James Antonoplos	5,048	0.10%*
Stephen (Chun Kwok) Wong	667	0.01%*
Yan Yang	667	0.01%*
<b>All officers and directors as a group (six persons)</b>	<b>2,261,361</b>	<b>43.87%</b>

\* less than 1%.

- (1) Applicable percentage of ownership is based on 5,154,778 shares of common stock outstanding as of September 24, 2024 together with securities exercisable or convertible into common stock within 60 days as of the date hereof for each stockholder.
- (2) Unless otherwise indicated, the address of our directors, officers and other shareholders disclosed above is 20th Floor, Tower B of Guorui Plaza, No.1 South Ronghua Road, Technological Development Zone, Beijing, People's Republic of China, 100176.
- (3) Mr. Liu is a Director of the Company.
- (4) Ms. Liu is the Chairman of the Board and our CEO.

### **Item 13. Certain Relationships and Related Transactions, and Director Independence.**

The Company has identified Ms. Zhixin Liu, our CEO and President, as a related person, for the fiscal year ended June 30, 2024. For the purpose of business expansion, Heilongjiang Xunrui signed a rental agreement with Ms. Liu on October 1, 2019, to meet the Company's operational needs. The rental term is from October 1, 2019, to September 30, 2021 with an annual rent around \$23,293.85.

On January 1, 2019, the Company's President entered into a car rental agreement with the Company for two years. Pursuant to the agreement, the Company rents a car from the Company's President for a monthly rent of approximately \$700. The agreement was replaced by a new agreement on November 30, 2019 for December 1, 2019 through December 31, 2020, with monthly rent of approximately \$1,700, or total payment of \$22,288, which was paid in full in advance as required by the agreement, and was recorded under right of use asset; at June 30, 2021 and 2020, the net ROU for auto leasing was \$0 and \$10,170.

On January 1, 2020, the Company's President entered into a car rental agreement with the Company for one year. Pursuant to the agreement, the Company rents a car from the Company's President for a monthly rent of RMB 20,000 (\$2,849), or total payment of \$34,188, which was paid in full in advance as required by the agreement and was recorded as prepaid expense since the lease term was not over one year, and not required to be accounted for as a ROU. This rental agreement was canceled in June 2020 and the unused rents of RMB 120,000 (\$17,620) was returned to the Company. The Car Rental Agreement was renewed on July 1, 2021, for the period from July 1, 2021 to June 30, 2022, with a monthly rent of RMB18,000 (\$2,787) and a total amount of RMB216,000 (\$33,451).

The Company recorded car lease expense to the Company's President of \$10,864 and \$29,060 for the years ended June 30, 2021, and 2020.

In April 2020, the Company's President entered into a one-year apartment rental agreement with the Company for an apartment located in Harbin city as the Company's branch office with an annual rent of RMB 75,000 (\$11,000). The term was from May 1, 2020 through April 30, 2021. On April 30, 2021, Xunrui entered a new one-year lease for this location with the Company's President for an annual rent of RMB 75,000 (\$11,000). The rent expense for this agreement was \$9,431 and \$4,155 for the years ended June 30, 2021 and 2020, respectively.

On October 1, 2020, the Company's President entered into an office rental agreement with Xunrui. Pursuant to the agreement, the Company rents an office in Harbin city with a total payment of RMB 163,800 (\$24,050) from October 1, 2020 through September 30, 2021. The rent expense for this agreement was \$15,537 for the year ended June 30, 2021. The agreement was renewed for 7 months from October 1, 2021 to April 30, 2022 and monthly rental is RMB13,500 (US \$2,090.72), and the total rent is RMB94,500 (US \$14,635.05). Then the agreement was renewed again from May 1, 2022 to April 30, 2023, the monthly rental is RMB19,642.5 (US \$3,042) and the annual rental is RMB235,710 (US \$36,504)

In May 2023, our CEO signed an office lease agreement with Heilongjiang Xunrui Technology Co., Ltd. for a period of one year from May 1, 2023 to April 30, 2024, at an annual rent of RMB 282,852.00 (USD 40,756). Then the agreement was renewed from May 1, 2024 to April 30, 2025, the annual rental is RMB 282,852.00 (USD 39,688.50) .

In July 2023, the CEO of the Company entered into two car rental agreements with Tianjin Information Sea Information Technology Co., LTD., one of which was for 12 months from July 1, 2023 to June 30, 2024, with a monthly rental of RMB 18,000 (USD 2,593) and an annual rental of RMB 216,000 (USD 31,123). The Car Rental Agreement was renewed on July 1, 2024 for the period from July 1, 2024 to June 30, 2025, with a monthly rent of RMB18,000 (\$2,787) and a total amount of RMB216,000 (\$33,451). The other agreement is for 12 months from July 01, 2023 to June 30, 2024, with a monthly rent of RMB20,000 (US \$2,881) and an annual rent of RMB240,000 (\$34,582). This Car Rental Agreement was also renewed on July 1, 2024 for the period from July 1, 2024 to June 30, 2025, with a monthly rent of RMB20,000 (\$2,806.31) and a total amount of RMB240,000 (\$33,675.70).

As of June 30, 2024, the Company had balances due to related parties of \$163,259.40 for car rental fee and \$89,359.46 for lease house fee.

**Item 14. Principal Accountant Fees and Services.**

The following table sets forth fees billed to us by our previous independent registered public accounting firm, Kreit & Chiu CPA LLP (formerly Paris Kreit & Chiu CPA's LLC) for the fiscal years ended June 30, 2024 and 2023, respectively, for: (i) services rendered for the audit of our annual financial statements and the review of our quarterly financial statements; (ii) services by our independent registered public accounting firms that are reasonably related to the performance of the audit or review of our financial statements and that are not reported as audit fees; (iii) services rendered in connection with tax compliance, tax advice and tax planning; and (iv) all other fees for services rendered.

	<b>2024</b>	<b>2023</b>
Audit Fees	\$ 151,200	\$ 137,500
Audit-Related Fees	—	—
Tax Fees	—	—
All Other Fees	—	—
<b>TOTAL</b>	<b>\$ 151,200</b>	<b>\$ 137,500</b>

**Pre-Approval Policies and Procedures**

Our Board reviewed and approved all audit and non-audit services provided by our independent registered public accounting firms and has determined that their provision of such services to us during fiscal years ended June 30, 2023, and 2024 did not impair their independence.

## PART IV

### **Item 15. Exhibits, Financial Statement Schedules.**

#### **(1) Financial Statements**

Financial Statements and Report of Independent Registered Public Accounting Firms are set forth on pages F-1 through F-34 of this report.

#### **(2) Financial Statement Schedules**

Schedules are omitted because the required information is not present or is not present in amounts sufficient to require submission of the schedule or because the information required is given in the consolidated financial statements or the notes thereto.

### (3) Exhibits

<b>Exhibit</b>	<b>Description</b>
2.1	<a href="#"><u>Share Exchange Agreement, dated October 29, 2015, by and among Datasea Inc., Shuhai Information Skill (HK) Limited, Zhixin Liu and Fu Liu, incorporated herein by reference to Exhibit 10.1 of the Post-Effective Amendment No. 1 to Form S-1 filed on February 10, 2016.</u></a>
3.1	<a href="#"><u>Articles of Incorporation, incorporated herein by reference to Exhibit 3.1 of the Registration Statement on Form S-1 filed on February 13, 2015.</u></a>
3.2	<a href="#"><u>First Amendment to Articles of Incorporation, dated May 27, 2015, incorporated herein by reference to Exhibit 3.1(ii) of the Post-Effective Amendment No. 1 to Form S-1 filed on February 10, 2016.</u></a>
3.3	<a href="#"><u>Certificate of Change, dated November 12, 2015, incorporated herein by reference to Exhibit 3.1 of Form 8-K filed on November 19, 2015.</u></a>
3.4	<a href="#"><u>Amended and Restated Bylaws, adopted on August 20, 2015, incorporated herein by reference to Exhibit 3.2(ii) of the Post-Effective Amendment No. 1 to Form S-1 filed on February 10, 2016.</u></a>
3.5	<a href="#"><u>Certificate of Amendment to Articles of Incorporation of Datasea Inc., incorporated herein by reference to Exhibit 3.1 of the Form 8-K filed on April 20, 2018.</u></a>
4.1	<a href="#"><u>Form of Underwriter's Warrant, incorporated herein by reference to Exhibit 4.1 of the S-1/A filed on October 16, 2018.</u></a>
4.2	<a href="#"><u>Description of Our Common Stock, incorporated herein by reference to our Registration Statement on Form 8-A, dated and filed with the SEC on December 18, 2018.</u></a>
10.1	<a href="#"><u>Operation and Intellectual Property Service Agreement, dated October 20, 2015, by and among Tianjin Information Sea Information Technology Co., Ltd. and Shuhai Information Technology Co. Ltd., Fu Liu and Zhixin Liu, incorporated herein by reference to Exhibit 10.2 of the Post-Effective Amendment No. 1 to Form S-1 filed on February 10, 2016.</u></a>
10.2	<a href="#"><u>Shareholder's Voting Rights Entrustment Agreement, dated October 27, 2015, by and among Tianjin Information Sea Information Technology Co., Ltd. and Shuhai Information Technology Co. Ltd., Fu Liu and Zhixin Liu, incorporated herein by reference to Exhibit 10.3 of the Post-Effective Amendment No. 1 to Form S-1 filed on February 10, 2016.</u></a>
10.3	<a href="#"><u>Option Agreement, dated October 27, 2015, by and between Tianjin Information Sea Information Technology Co., Ltd. and Fu Liu and Zhixin Liu, incorporated herein by reference to Exhibit 10.4 of the Post-Effective Amendment No. 1 to Form S-1 filed on February 10, 2016.</u></a>
10.4	<a href="#"><u>Equity Pledge Agreement, dated October 27, 2015 by and between Tianjin Information Sea Information Technology Co., Ltd. and Fu Liu and Zhixin Liu, incorporated herein by reference to Exhibit 10.5 of the Post-Effective Amendment No. 1 to Form S-1 filed on February 10, 2016.</u></a>
10.5	<a href="#"><u>Employment Agreement, dated February 11, 2015 by and between Shuhai Information Technology Co., Ltd. and Ms. Zhixin Liu, incorporated herein by reference to Exhibit 10.6 of the Post-Effective Amendment No. 1 to Form S-1 filed on February 10, 2016.</u></a>
10.6	<a href="#"><u>Translation of the Amendment to the Employment Agreement by and between Shuhai Information Technology Co., Ltd. and Ms. Zhixin Liu dated January 1, 2017, incorporated herein by reference to Exhibit 10.6 of the S-1/A filed on January 31, 2018.</u></a>
10.7	<a href="#"><u>Wireless Internet Access In Public Places Security Management and Control Systems Feature Collection Equipment Purchase Contract, dated January 8, 2016, by and between Shuhai Information Technology Co., Ltd. and Daqing City Public Security Bureau, incorporated herein by reference to Exhibit 10.7 of the Post-Effective Amendment No. 1 to Form S-1 filed on February 10, 2016.</u></a>
10.8	<a href="#"><u>The 2018 Equity Incentive Plan of Datasea Inc., incorporated herein by reference to Exhibit 10.14 of the Form 10-K for the year ended June 30, 2018 filed on September 13, 2018.</u></a>
10.9	<a href="#"><u>Form of Indemnification Escrow Agreement, incorporated herein by reference to Exhibit 10.9 of the S-1/A filed on October 16, 2018.</u></a>
10.10	<a href="#"><u>Translation of the Lease Agreement by and between Shuhai Information Technology Co., Ltd. and Beijing Chang Ning Machinery Electric Science and Technology Co., Ltd. dated December 29, 2017, incorporated herein by reference to Exhibit 10.10 of the S-1/A filed on January 31, 2018.</u></a>
10.11	<a href="#"><u>Translation of the Building Property Management Contract by and between Shuhai Information Technology Co., Ltd. and Zhuozhou City Changning Property Service Co., Ltd. dated December 29, 2017, incorporated herein by reference to Exhibit 10.11 of the S-1/A filed on January 31, 2018.</u></a>
10.12	<a href="#"><u>Translation of the Lease Agreement by and between Shuhai Information Technology Co., Ltd. and Beijing Chang Ning Machinery Electric Science and Technology Co., Ltd. dated December 8, 2016, incorporated herein by reference to Exhibit 10.12 of the S-1/A filed on January 31, 2018.</u></a>
10.13	<a href="#"><u>Translation of the Building Property Management Contract by and between Shuhai Information Technology Co., Ltd. and Beijing Changning Property Service Co., Ltd. dated December 8, 2016, incorporated herein by reference to Exhibit 10.13 of the S-1/A filed on January 31, 2018.</u></a>
10.14	<a href="#"><u>Employment Agreement, dated February 11, 2018, by and between Shuhai Information Technology Co., Ltd. and Ms. Zhixin Liu., incorporated herein by reference to Exhibit 10.14 of the S-1/A filed on April 5, 2018.</u></a>



10.15	<a href="#">Translation of the Banking Service Direct Sales Cooperation Agreement Between China Minsheng Bank Co. and Shuhai Information Technology Co., Ltd. dated March 15, 2018, incorporated herein by reference to Exhibit 10.15 of the S-1/A filed on April 5, 2018.</a>
10.16	<a href="#">Form of Director Offer Letter, incorporated herein by reference to Exhibit 10.18 of the S-1/A filed on October 16, 2018.</a>
10.17	<a href="#">Translation of the Lease Agreement, dated July 30, 2019, by and between Shuhai Information Technology Co., Ltd. and Beijing Kaipeng Technology Co., Ltd., incorporated herein by reference to Exhibit 10.18 of the 10-K filed on October 15, 2019.</a>
10.18	<a href="#">English Translation of the Lease Agreement, dated August 11, 2020, by and between Tianjin Information Sea Information Technology Co., Ltd. and Shenzhen Lyjing Real Estate Development Co., Ltd. incorporated herein by reference to Exhibit 10.18 of the Form 10-K filed on September 28, 2021.</a>
10.19	<a href="#">English Translation of the Lease Agreement, dated August 26, 2020, by and between Tianjin Information Sea Information Technology Co., Ltd. and Hangzhou Zhixin Information Technology Co., LTD incorporated herein by reference to Exhibit 10.19 of the Form 10-K filed on September 28, 2021.</a>
10.20	<a href="#">English Translation of the Supplementary Lease Agreement, dated January 14, 2021, by and among Tianjin Information Sea Information Technology Co., Ltd., Hangzhou Zhixin Information Technology Co., LTD and Hangzhou Shuhai Zhangxun Information Technology Co., Ltd. incorporated herein by reference to Exhibit 10.20 of the Form 10-K filed on September 28, 2021.</a>
10.21	<a href="#">Common Stock Purchase Agreement, dated October 22, 2020, by and between Datasea, Inc. and Triton Funds LP, incorporated herein by reference to Exhibit 10.1 of the 8-K filed on October 23, 2020.</a>
10.22	<a href="#">Form of Securities Purchase Agreement in connection with the registered direct offering closed on July 22, 2021, incorporated herein by reference to Exhibit 10.1 of the 8-K filed on July 22, 2021.</a>
10.23	<a href="#">Placement Agency Agreement, dated July 20, 2021, by and between Datasea, Inc. and FT Global Capital, Inc., incorporated herein by reference to Exhibit 10.2 of the 8-K filed on July 22, 2021</a>
10.24	<a href="#">English Translation of the Employment Agreement, dated August 1, 2021, by and between Datasea, Inc. and Mingzhou Sun, incorporated herein by reference to Exhibit 10.1 of the 8-K filed on August 4, 2021.</a>
10.25	<a href="#">Amendment No. 1 to Datasea Inc. 2018 Equity Incentive Plan dated March 18, 2022 incorporated herein by reference to Exhibit 10.1 of the 8-K filed on May 2, 2022.</a>
10.26	<a href="#">English Translation of the Office Purchase Agreement dated May 16, 2023, incorporated herein by reference to Exhibit 10.1 of the Form 8-K filed on May 22, 2023.</a>
10.27	<a href="#">Amendment No. 2 to Datasea Inc.'s 2018 Equity Incentive Plan dated March 18, 2022 incorporated herein by reference to Exhibit 10.1 of the Form 8-K filed on June 20, 2023.</a>
10.28	<a href="#">Securities Purchase Agreement, dated August 1, 2023, incorporated herein by reference to Exhibit 10.1 of the Form 8-K filed on August 7, 2023.</a>
10.29	<a href="#">Securities Purchase Agreement, dated August 1, 2023, incorporated herein by reference to Exhibit 10.2 of the Form 8-K filed on August 7, 2023.</a>
10.30	<a href="#">Securities Purchase Agreement, dated August 15, 2023, incorporated herein by reference to Exhibit 10.1 of the Form 8-K filed on August 16, 2023.</a>
10.31	<a href="#">Underwriting Agreement, dated September 11, 2023, by and between the Company and EF Hutton, incorporated herein by reference to Exhibit 1.1 of the Form 8-K filed on September 12, 2023.</a>
10.32	<a href="#">English translation of the Supplementary Agreement to the Subscription Agreement dated September 10, 2023, incorporated herein by reference to Exhibit 99.1 of the Form 8-K filed on September 14, 2023.</a>
10.33	<a href="#">Form of Securities Purchase Agreement dated as of July 2, 2024, incorporated herein by reference to Exhibit 10.33 to the Form 8-K filed on July 2, 2024.</a>
10.34	<a href="#">Form of Pre-Funded Warrant, incorporated herein by reference to Exhibit 10.34 to the Form 8-K filed on July 2, 2024.</a>
10.35	<a href="#">Placement Agency Agreement dated July 2024 between Datasea Inc. and EF Hutton LLC, incorporated herein by reference to Exhibit 10.35 to the Form 8-K filed on July 2, 2024.</a>
14.1	<a href="#">Code of Ethics, incorporated herein by reference to Exhibit 14.1 of the S-1/A filed on October 16, 2018.</a>
21.1*	<a href="#">Subsidiaries of the Company</a>
23.1*	<a href="#">Kreit &amp; Chiu CPA LLP Consent</a>
31.1*	<a href="#">Certification by Chief Executive Officer pursuant to Sarbanes Oxley Section 302</a>
31.2*	<a href="#">Certification by Chief Financial Officer pursuant to Sarbanes Oxley Section 302</a>
32.1*	<a href="#">Certification by Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350</a>
97*	<a href="#">Incentive Compensation Recovery Policy</a>
101.INS*	<a href="#">Inline XBRL Instance Document</a>
101.SCH*	<a href="#">Inline XBRL Taxonomy Extension Schema Document</a>
101.CAL*	<a href="#">Inline XBRL Taxonomy Extension Calculation Linkbase Document</a>
101.DEF*	<a href="#">Inline XBRL Taxonomy Extension Definition Linkbase Document</a>
101.LAB*	<a href="#">Inline XBRL Taxonomy Extension Label Linkbase Document</a>
101.PRE*	<a href="#">Inline XBRL Taxonomy Extension Presentation Linkbase Document</a>

\* Filed herewith.

**Item 16. Form 10-K Summary.**

None.

## SIGNATURES

In accordance with Section 13 or 15(d) of the Exchange Act, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

### DATASEA INC.

Date: September 26, 2024

By: /s/ Zhixin Liu

Name: Zhixin Liu

Title: Chief Executive Officer

In accordance with the Exchange Act, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

<u>Signature</u>	<u>Title</u>	<u>Date</u>
<u>/s/ Zhixin Liu</u> Zhixin Liu	Chief Executive Officer, President, Corporate Secretary and Chair of the Board	September 26, 2024
<u>/s/ Mingzhou Sun</u> Mingzhou Sun	Chief Financial Officer (Principal Accounting and Financial Officer)	September 26, 2024
<u>/s/ Fu Liu</u> Fu Liu	Director	September 26, 2024
<u>/s/ Michael James Antonoplos</u> Michael James Antonoplos	Independent Director	September 26, 2024
<u>/s/ Yan Yang</u> Yan Yang	Independent Director	September 26, 2024
<u>/s/ Stephen (Chun Kwok) Wong</u> Stephen (Chun Kwok) Wong	Independent Director	September 26, 2024

**DATASEA INC.**  
**CONSOLIDATED FINANCIAL STATEMENTS**  
**JUNE 30, 2024 AND 2023**

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**DATASEA INC.**

**Table of Contents**

	<b>Page</b>
<a href="#"><u>Reports of Independent Registered Public Accounting Firms (PCAOB ID 6651)</u></a>	F-2
<a href="#"><u>Consolidated Balance Sheets</u></a>	F-3
<a href="#"><u>Consolidated Statements of Operations and Comprehensive Loss</u></a>	F-4
<a href="#"><u>Consolidated Statements of Changes in Stockholders' Equity</u></a>	F-5
<a href="#"><u>Consolidated Statements of Cash Flows</u></a>	F-6
<a href="#"><u>Notes to Consolidated Financial Statements</u></a>	F-7

## **Report of Independent Registered Public Accounting Firm**

To the Board of Directors and Shareholders of  
Datasea Inc.

### ***Opinion on the Financial Statements***

We have audited the consolidated balance sheets of Datasea Inc. and its subsidiaries (the "Company") as of June 30, 2024 and 2023 and the related consolidated statements of operations and comprehensive loss, changes in stockholders' equity, and cash flows for each of the two years in the period ended June 30, 2024, and the related notes (collectively referred to as the "financial statements"). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of June 30, 2024 and 2023 and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

### ***Basis for Opinion***

These financial statements are the responsibility of the entity's management. Our responsibility is to express an opinion on the entity's financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. As part of our audit, we are required to obtain an understanding of internal control over financial reporting but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control over financial reporting. Accordingly, we express no such opinion.

Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provides a reasonable basis for our opinion.

### ***Critical Audit Matter***

The critical audit matter communicated below is a matter arising from the current period audit of the financial statements that was communicated to the audit committee and that: (1) relate to accounts or disclosures that are material to the financial statements and (2) involved our especially challenging, subjective, or complex judgments. The communication of the critical audit matter does not alter in any way our opinion on the financial statements, taken as a whole and we are not, by communicating the critical audit matter below, providing separate opinions on the critical audit matter or on the accounts or disclosures to which it relates.

*Going Concern- Refer to Note 2 to the financial statements*

#### ***Critical Audit Matter Description***

The Company had an accumulated deficit of \$39.44 million and incurred a net loss from operations of approximately \$11.38 million as of and for the year end June 30, 2024. The Company has had recurring losses from operations which has raised substantial doubt about the entity's ability to continue as a going concern.

#### ***How the Critical Audit Matter was Addressed in the Audit***

Our principal procedures to address this matter were to obtain cash flow forecast from the Company, evaluate the reasonableness of the forecast, and test the receipt of cash subsequent to June 30, 2024. Based on the above procedures, we concluded substantial doubt remains about the entity's ability to continue as a going concern.

/s/ Kreit & Chiu CPA LLP

We have served as the Company's auditor since 2021.

Los Angeles, California  
September 26, 2024

**DATASEA INC.**  
**CONSOLIDATED BALANCE SHEETS**

	<b>JUNE 30, 2024</b>	<b>JUNE 30, 2023</b>
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash	\$ 181,262	\$ 19,728
Accounts receivable	718,546	255,725
Inventory, net	153,583	241,380
Value-added tax prepayment	107,545	71,261
Prepaid expenses and other current assets	1,486,956	701,423
Total current assets	<u>2,647,892</u>	<u>1,289,517</u>
<b>NONCURRENT ASSETS</b>		
Long-term investment	-	55,358
Property and equipment, net	48,466	85,930
Intangible assets, net	546,001	1,185,787
Right-of-use assets, net	49,345	137,856
Total noncurrent assets	<u>643,812</u>	<u>1,464,931</u>
<b>TOTAL ASSETS</b>	<u>\$ 3,291,704</u>	<u>\$ 2,754,448</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITIES</b>		
Accounts payable	\$ 1,075,641	\$ 1,005,059
Unearned revenue	49,239	609,175
Accrued expenses and other payables	596,714	1,409,939
Due to related parties	654,560	1,162,856
Operating lease liabilities	53,530	124,640
Bank loan payable	1,170,298	594,906
Total current liabilities	<u>3,599,982</u>	<u>4,906,575</u>
<b>NONCURRENT LIABILITIES</b>		
Operating lease liabilities	-	26,449
Bank loan payable- non-current	-	91,215
Loan payable- non-current	-	1,310,306
Total noncurrent liabilities	<u>-</u>	<u>1,427,970</u>
<b>TOTAL LIABILITIES</b>	3,599,982	6,334,545
<b>COMMITMENTS AND CONTINGENCIES</b>		
<b>STOCKHOLDERS' EQUITY (DEFICIT)</b>		
Common stock, \$0.001 par value, 25,000,000 shares authorized, 3,589,620 and 1,889,315 shares issued and outstanding as of June 30, 2024 and 2023, respectively	3,589	1,889
Additional paid-in capital	38,957,780	24,148,868
Accumulated comprehensive income	242,208	393,252
Accumulated deficit	(39,440,322)	(28,063,258)
<b>TOTAL COMPANY STOCKHOLDERS' DEFICIT</b>	<u>(236,745)</u>	<u>(3,519,249)</u>
Noncontrolling interest	(71,533)	(60,848)
<b>TOTAL DEFICIT</b>	<u>(308,278)</u>	<u>(3,580,097)</u>

**TOTAL LIABILITIES AND DEFICIT**

\$ 3,291,704   \$ 2,754,448

The accompanying notes are an integral part of these consolidated financial statements.

**DATASEA INC.**  
**CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS**

	<b>YEARS ENDED JUNE 30,</b>	
	<b>2024</b>	<b>2023</b>
Revenues	\$ 23,975,867	\$ 3,640,690
Cost of revenues	23,501,762	3,505,209
Gross profit	474,105	135,481
Operating expenses		
Selling	3,279,627	372,639
General and administrative	8,960,523	7,377,421
Research and development	359,342	569,635
Total operating expenses	12,599,492	8,319,695
Loss from operations	(12,125,387)	(8,184,214)
Non-operating income (expenses)		
Other expenses	(97,893)	(24,530)
Interest income	1,975	148
Total non-operating expenses, net	(95,918)	(24,382)
Loss before income tax	(12,221,305)	(8,208,596)
Income tax	-	-
Loss before noncontrolling interest from continuing operations	(12,221,305)	(8,208,596)
Income (loss) before noncontrolling interest from discontinued operations	833,546	(1,489,419)
Less: loss attributable to noncontrolling interest from continuing operations	(10,695)	(8,819)
Less: loss attributable to noncontrolling interest from discontinued operations	-	(209,504)
Net loss attribute to noncontrolling interest	(10,695)	(218,323)
Net loss to the Company from continuing operations	(12,210,610)	(8,199,777)
Net income (loss) to the Company from discontinued operations	833,546	(1,279,915)
Net loss to the Company	(11,377,064)	(9,479,692)
Other comprehensive item		
Foreign currency translation gain (loss) attributable to the Company	(151,044)	109,665
Foreign currency translation gain attributable to noncontrolling interest	10	29,734
Comprehensive loss attributable to the Company	\$ (11,528,108)	\$ (9,370,027)
Comprehensive loss attributable to noncontrolling interest	\$ (10,685)	\$ (188,589)
Basic and diluted net loss per share	\$ (4.38)	\$ (5.70)
Weighted average shares used for computing basic and diluted loss per share *	2,597,077	1,663,458

\* retroactively reflect 1-for-15 reverse stock split effective on January 19, 2024

The accompanying notes are an integral part of these consolidated financial statements.

**DATASEA INC.**  
**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY**  
**YEARS ENDED JUNE 30, 2024 AND 2023**

	<u>Common Stock</u>		<u>Additional paid-in capital</u>	<u>Accumulated deficit</u>	<u>Accumulated other comprehensive income</u>	<u>Total</u>	<u>Noncontrolling interest</u>
	<u>Shares</u>	<u>Amount</u>					
Balance at July 1, 2022	1,658,681	\$ 1,658	\$ 20,752,226	\$ (18,583,566)	\$ 283,587	\$ 2,453,905	\$ (854,273)
Net loss	-	-	-	(9,479,692)	-	(9,479,692)	(218,323)
Shares issued for stock compensation expense	230,633	231	4,378,656	-	-	4,378,887	-
Purchase of minority interest ownership	-	-	(982,014)	-	-	(982,014)	982,014
Foreign currency translation gain	-	-	-	-	109,665	109,665	29,734
Balance at June 30, 2023	<u>1,889,315</u>	<u>1,889</u>	<u>24,148,868</u>	<u>(28,063,258)</u>	<u>393,252</u>	<u>(3,519,249)</u>	<u>(60,848)</u>
Net loss	-	-	-	(11,377,064)	-	(11,377,064)	(10,695)
Issuance of common stock for equity financing	685,940	686	8,060,600	-	-	8,061,286	-
Shares issued for stock compensation expense	912,221	912	6,388,816	-	-	6,389,728	-
Shares issued for paying officers' accrued salary and bonus	102,144	102	359,496	-	-	359,598	-
Foreign currency translation gain (loss)	-	-	-	-	(151,044)	(151,044)	10
Balance at June 30, 2024	<u>3,589,620</u>	<u>\$ 3,589</u>	<u>\$ 38,957,780</u>	<u>\$ (39,440,322)</u>	<u>\$ 242,208</u>	<u>\$ (236,745)</u>	<u>\$ (71,533)</u>

The accompanying notes are an integral part of these consolidated financial statements.

**DATASEA INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

	<b>YEARS ENDED JUNE 30</b>	
	<b>2024</b>	<b>2023</b>
<b>Cash flows from operating activities:</b>		
Loss including noncontrolling interest	\$(11,387,759)	\$ (9,698,015)
Adjustments to reconcile loss including noncontrolling interest to net cash used in operating activities:		
Gain on disposal of subsidiary	(833,546)	-
Bad debt reversal	-	(50,421)
Depreciation and amortization	494,480	701,430
Loss on disposal of fixed assets	2,979	2,443
Operating lease expense	167,969	620,696
Stock compensation expense	6,749,326	4,378,887
Investment loss	56,081	-
Changes in assets and liabilities:		
Accounts receivable	(717,220)	(15,387)
Inventory	91,076	(46,919)
Value-added tax prepayment	(51,078)	(29,212)
Prepaid expenses and other current assets	(810,421)	(141,545)
Accounts payable	597,744	839,735
Unearned revenue	(472,584)	353,849
Accrued expenses and other payables	(108,736)	523,534
Payment on operating lease liabilities	(177,194)	(575,156)
Net cash used in operating activities	(6,398,883)	(3,136,081)
<b>Cash flows from investing activities:</b>		
Acquisition of property and equipment	(6,868)	(3,881)
Acquisition of intangible assets	(161,054)	(80,438)
Cash disposed due to disposal of subsidiary	(35)	-
Long-term investment	-	(28,812)
Net cash used in investing activities	(167,957)	(113,131)
<b>Cash flows from financing activities:</b>		
Due to related parties	360,804	1,110,238
Proceeds from loan payables	-	2,197,400
Repayment of loan payables	(1,582,513)	(198,431)
Net proceeds from issuance of common stock	8,061,286	-
Net cash provided by financing activities	6,839,577	3,109,207
<b>Effect of exchange rate changes on cash</b>	(111,203)	(4,484)
<b>Net increase (decrease) in cash</b>	161,534	(144,489)
<b>Cash, beginning of period</b>	19,728	164,217
<b>Cash, end of period</b>	<u>\$ 181,262</u>	<u>\$ 19,728</u>
<b>Supplemental disclosures of cash flow information:</b>		
Cash paid for interest	\$ 20,516	\$ 25,501
Cash paid for income tax	\$ -	\$ -

Supplemental disclosures of non-cash financing activities:

Right-of-use assets obtained in exchange for operating lease liabilities	<u>\$ 125,280</u>	<u>\$ 241,093</u>
Transfer of debt owing to the Company's CEO to Mr. Wanli Kuai	<u>\$ 730,163</u>	<u>\$ -</u>

The accompanying notes are an integral part of these consolidated financial statements.

**DATASEA INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JUNE 30, 2024 AND 2023**

**NOTE 1 – ORGANIZATION AND DESCRIPTION OF BUSINESS**

Datasea Inc. (the “Company,” “Datasea,” or “we,” “us,” “our”) was incorporated in the State of Nevada on September 26, 2014 under the name Rose Rock Inc. and changed its name to Datasea Inc. on May 27, 2015. On May 26, 2015, the Company’s founder, Xingzhong Sun, sold 6,666,667 shares of common stock, par value \$0.001 per share, of the Company (the “Common Stock”) to Zhixin Liu (“Ms. Liu”), an owner of Shuhai Skill (HK) as defined below. On October 27, 2016, Mr. Sun sold his remaining 1,666,667 shares of Common Stock of the Company to Ms. Liu. As a holding company with no material operations, the Company conducts a majority of its business activities through organizations established in the People’s Republic of China (“PRC”), primarily by variable interest entity (the “VIE”). The Company does not have any equity ownership of its VIE, instead it controls and receives economic benefits of the VIE’s business operations through certain contractual arrangements.

On October 29, 2015, the Company entered into a share exchange agreement (the “Exchange Agreement”) with the shareholders (the “Shareholders”) of Shuhai Information Skill (HK) Limited (“Shuhai Skill (HK)”), a limited liability company (“LLC”) incorporated on May 15, 2015 under the laws of the Hong Kong Special Administrative Region of the People’s Republic of China (the “PRC”). Pursuant to the terms of the Exchange Agreement, the Shareholders, who own 100% of Shuhai Skill (HK), transferred all of the issued and outstanding ordinary shares of Shuhai Skill (HK) to the Company for 6,666,667 shares of Common Stock, causing Shuhai Skill (HK) and its wholly owned subsidiaries, Tianjin Information Sea Information Technology Co., Ltd. (“Tianjin Information” or “WOFE”), an LLC incorporated under the laws of the PRC, and Harbin Information Sea Information Technology Co., Ltd., an LLC incorporated under the laws of the PRC, to become wholly-owned subsidiaries of the Company; and Shuhai Information Technology Co., Ltd., also an LLC incorporated under the laws of the PRC (“Shuhai Beijing”), to become a VIE of the Company through a series of contractual agreements between Shuhai Beijing and Tianjin Information. The transaction was accounted for as a reverse merger, with Shuhai Skill (HK) and its subsidiaries being the accounting survivor. Accordingly, the historical financial statements presented are those of Shuhai Skill (HK) and its consolidated subsidiaries and VIE.

Following the Share Exchange, the Shareholders, Zhixin Liu and her father, Fu Liu, owned approximately 82% of the Company’s outstanding shares of Common Stock. As of October 29, 2015, there were 18,333,333 shares of Common Stock issued and outstanding, 15,000,000 of which were beneficially owned by Zhixin Liu and Fu Liu.

After the Share Exchange, the Company, through its consolidated subsidiaries and VIE provide smart security solutions primarily to schools, tourist or scenic attractions and public communities in China.

On October 16, 2019, Shuhai Beijing incorporated a wholly owned subsidiary, Heilongjiang Xunrui Technology Co. Ltd. (“Xunrui”), which develops and markets the Company’s smart security system products.

On December 3, 2019, Shuhai Beijing formed Nanjing Shuhai Equity Investment Fund Management Co. Ltd. (“Shuhai Nanjing”), a joint venture in PRC, in which Shuhai Beijing holds a 99% ownership interest with the remaining 1% held by Nanjing Fanhan Zhineng Technology Institute Co. Ltd, an unrelated party that was supported by both Nanjing Municipal Government and Beijing University of Posts and Telecommunications. Shuhai Nanjing was formed for gaining the easy access to government funding and private financing for the Company’s new technology development and new project initiation.

In January 2020, the Company acquired ownership in three entities for no consideration from the Company’s management, which set up such entities on the Company’s behalf (described below).

On January 3, 2020, Shuhai Beijing entered into two equity transfer agreements (the “Transfer Agreements”) with the President, and a Director of the Company. Pursuant to the Transfer Agreements, the Director and the President, each agreed, for no consideration, to (i) transfer his 51% and 49% respective ownership interests, in Guozhong Times (Beijing) Technology Ltd. (“Guozhong Times”) to Shuhai Beijing; and (ii) transfer his 51% and 49% respective ownership interests, in Guohao Century (Beijing) Technology Ltd. (“Guohao Century”) to Shuhai Beijing. Guozhong Times and Guohao Century were established to develop technology for electronic products, intelligence equipment and accessories, and provide software and information system consulting, installation and maintenance services.

On January 7, 2020, Shuhai Beijing entered into another equity transfer agreement with the President, the Director described above and an unrelated individual. Pursuant to this equity transfer agreement, the Director, the President and the unrelated individual each agreed to transfer his 51%, 16%, 33% ownership interests, in Guozhong Haoze (Beijing) Technology Ltd. (“Guozhong Haoze”) to Shuhai Beijing for no consideration. Guozhong Haoze was formed to develop and market the smart security system products.

On August 17, 2020, Beijing Shuhai formed a new wholly-owned subsidiary Shuhai Jingwei (Shenzhen) Information Technology Co., Ltd (“Jingwei”), to expand the security oriented systems developing, consulting and marketing business overseas.

On November 16, 2020, Guohao Century formed Hangzhou Zhangqi Business Management Limited Partnership (“Zhangqi”) with ownership of 99% as an ordinary partner. In November 2023, the Company dissolved Zhangqi as a result of disposal of Zhuangxun in July 2023, Zhangqi had no operations but only serves as a holding company of Zhagnxun. In November 2023, the Company dissolved Zhangqi

On November 19, 2020, Guohao Century formed a 51% owned subsidiary Hangzhou Shuhai Zhangxun Information Technology Co., Ltd (“Zhangxun”) for research and development of 5G Multimodal communication technology. Zhangqi owns 19% of Zhangxun; accordingly, Guohao Century ultimately owns 69.81% of Zhangxun. On December 20, 2022, Guohao Century acquired a 30% ownership interests of Zhangxun from Zhengmao Zhang at the price of \$0.15 (RMB 1.00). After the transaction, Guohao Century owns 81% of Zhangxun, and Zhangqi owns 19% of Zhangxun; On February 15, 2023, Guohao Century acquired a 9% ownership interests of Zhangxun from the Zhangqi at the price of \$130,434 (RMB 900,000). After the transaction, Guohao Century owns 90% of Zhangxun, and Zhangqi owns 10% of Zhangxun; as a result, Guohao Century ultimately owns 99.9 % of Zhangxun. On July 20, 2023, the Company sold Zhangxun to a third party for RMB 2 (\$0.28).

On February 16, 2022, Shuhai Jingwei formed Shenzhen Acoustic Effect Management Limited Partnership (“Shenzhen Acoustic MP”) with 99% ownership interest, the remaining 1% ownership interest is held by a third party.

On February 16, 2022, Shuhai Jingwei formed Shuhai (Shenzhen) Acoustic Effect Technology Co., Ltd (“Shuhai Shenzhen Acoustic Effect”), a PRC Company, in which Shuhai Jingwei holds 60% ownership interest, 10% ownership interest is held by Shenzhen Acoustic MP, and remaining 30% ownership interest is held by a third party. On October 18, 2022, Shuhai Jingwei acquired 30% ownership interest of Shuhai Acoustic Effect, a PRC Company from the third party at the price of approximately \$0.15 (RMB 1.00). After the transaction, Shuhai Jingwei owns 90% of Shuhai Shenzhen Effect, and Shenzhen Acoustic MP still owns 10% of Shuhai Shenzhen Effect; accordingly, Shuhai Jingwei ultimately owns 100% of Shuhai Acoustic Effect. The book value of 30% interest acquired from the third party was \$(26,993) due to its accumulated deficit.

On March 4, 2022, Shuhai Beijing formed Beijing Yirui Business Management Development Center (“Yirui”) with 99% ownership interest as an ordinary partner, the remaining 1% ownership interest is held by Zhixin Liu.

On March 4, 2022, Shuhai Beijing formed Beijing Yiyi Business Management Development Center (“Yiyi”) with 99% ownership interest as an ordinary partner, the remaining 1% ownership interest is held by Zhixin Liu.

On July 31, 2023, Datasea established a wholly owned subsidiary Datasea Acoustic, LLC (“Datasea Acoustic”) in the state of Delaware for expanding the products to the market in North America.

On October 24, 2023, Guozhong Times formed Shuhai Yiyun (Shenzhen) digital technology Co, Ltd (“Yiyun”) with 66% ownership interest, the remaining 34% ownership interest is held by a third party. As of the report date, Yiyun did not have any operations.

On January 10, 2024, the Company’s Board of Directors approved a reverse stock split of its authorized and issued and outstanding shares of common stock, par value \$0.001 per share (the “Common Stock”), at a ratio of 1-for-15, which become legal effective on January 19, 2024. After the reverse stock split, every 15 issued and outstanding shares of the Company’s Common Stock was converted automatically into one share of the Company’s Common Stock without any change in the par value per share. The total number of shares of Common Stock authorized for issuance was then reduced by a corresponding proportion from 375,000,000 shares to 25,000,000 shares of Common Stock. All share amounts have been retroactively restated to reflect the reverse stock split for all periods presented.

## **NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

### **GOING CONCERN**

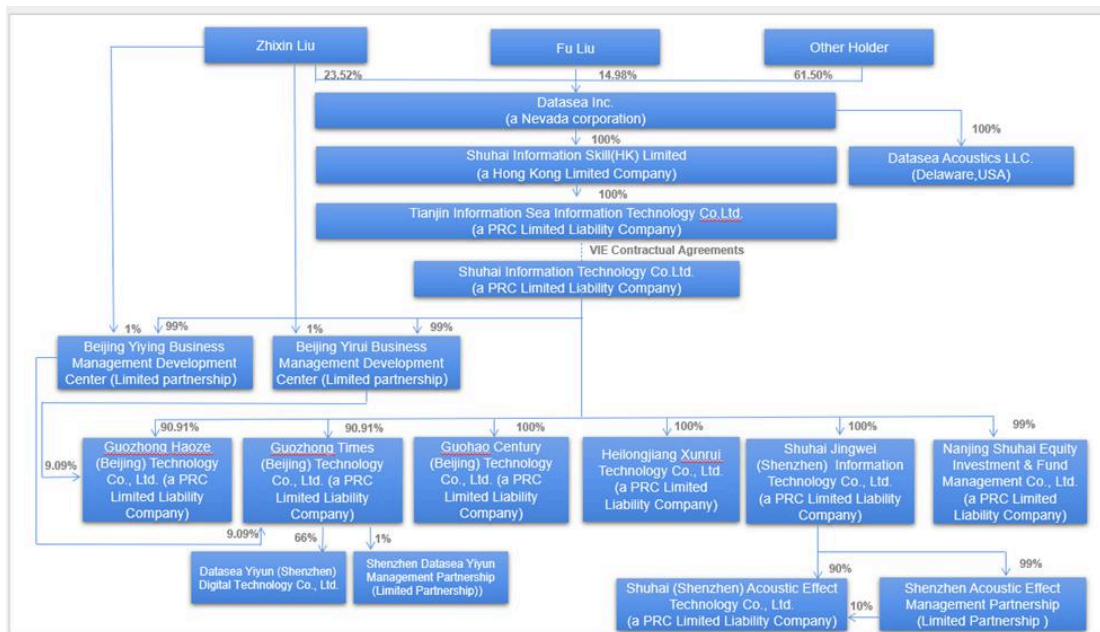
The accompanying consolidated financial statements (“CFS”) were prepared assuming the Company will continue as a going concern, which contemplates continuity of operations, realization of assets, and liquidation of liabilities in the normal course of business. For the years ended June 30, 2024 and 2023, the Company had a net loss of approximately \$11.38 million and \$9.48 million, respectively. The Company had an accumulated deficit of approximately \$39.44 million as of June 30, 2024, and negative cash flow from operating activities of approximately \$6.40 million and \$3.14 million for the years ended June 30, 2024 and 2023, respectively. The historical operating results including recurring losses from operations raise substantial doubt about the Company’s ability to continue as a going concern.

During the year ended June 30, 2024, the Company made total prepayments of \$3.78 million for marketing and promoting the sale of acoustic intelligence series products and 5G Multimodal communication in oversea and domestic markets. For the year ended June 30, 2024, the Company recorded an amortization of prepaid expense of \$2.84 million in the selling expense.

If deemed necessary, management could seek to raise additional funds by way of admitting strategic investors, or private or public offerings, or by seeking to obtain loans from banks or others, to support the Company’s research and development (“R&D”), procurement, marketing and daily operation. While management of the Company believes in the viability of its strategy to generate sufficient revenues and its ability to raise additional funds on reasonable terms and conditions, there can be no assurances to that effect. The ability of the Company to continue as a going concern depends upon the Company’s ability to further implement its business plan and generate sufficient revenue and its ability to raise additional funds by way of a public or private offering. There is no assurance that the Company will be able to obtain funds on commercially acceptable terms, if at all. There is also no assurance that the amount of funds the Company might raise will enable the Company to complete its initiatives or attain profitable operations. If the Company is unable to raise additional funding to meet its working capital needs in the future, it may be forced to delay, reduce or cease its operations.

### **BASIS OF PRESENTATION AND CONSOLIDATION**

The CFS were prepared in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”) and applicable rules and regulations of the SEC regarding CFS. The accompanying CFS include the financial statements of the Company and its 100% owned subsidiaries Shuhai Information Skill (HK) Limited (“Shuhai Skill (HK)”), and Tianjin Information sea Information Technology Co., Ltd. (“Tianjin Information”), and its VIE, Shuhai Beijing, and Shuhai Beijing’s 100% owned subsidiaries – Heilongjiang Xunrui Technology Co. Ltd. (“Xunrui”), Guozhong Times (Beijing) Technology Ltd. (“Guozhong Times”), Guohao Century (Beijing) Technology Ltd. (“Guohao Century”), Guozhong Haoze, and Shuhai Jingwei (Shenzhen) Information Technology Co., Ltd. (“Jingwei”), and Shuhai Beijing’s 99% owned subsidiary Nanjing Shuhai Equity Investment Fund Management Co. Ltd. (“Shuhai Nanjing”). During the year ended June 30, 2022, the Company incorporated two new subsidiaries Shuhai (Shenzhen) Acoustic Effect Technology Co., Ltd (“Shuhai Acoustic”) and Shenzhen Acoustic Effect Management Partnership (“Shenzhen Acoustic MP”). All significant inter-company transactions and balances were eliminated in consolidation. The chart below depicts the corporate structure of the Company as of June 30, 2024.



## VARIABLE INTEREST ENTITY

Pursuant to the Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) Section 810, “Consolidation” (“ASC 810”), the Company is required to include in its CFS, the financial statements of Shuhai Beijing, its VIE. ASC 810 requires a VIE to be consolidated if the Company is subject to a majority of the risk of loss for the VIE or is entitled to receive a majority of the VIE’s residual returns. A VIE is an entity in which a company, through contractual arrangements, bears the risk of, and enjoys the rewards of such entity, and therefore the Company is the primary beneficiary of such entity.

Under ASC 810, a reporting entity has a controlling financial interest in a VIE, and must consolidate that VIE, if the reporting entity has both of the following characteristics: (a) the power to direct the activities of the VIE that most significantly affect the VIE’s economic performance; and (b) the obligation to absorb losses, or the right to receive benefits, that could potentially be significant to the VIE. The reporting entity’s determination of whether it has this power is not affected by the existence of kick-out rights or participating rights, unless a single enterprise, including its related parties and de - facto agents, have the unilateral ability to exercise those rights. Shuhai Beijing’s actual stockholders do not hold any kick-out rights that affect the consolidation determination.

Through the VIE agreements, Tianjin Information, an indirect subsidiary of Datasea is deemed the primary beneficiary of Shuhai Beijing and its subsidiaries. Accordingly, the results of Shuhai Beijing and its subsidiaries were included in the accompanying CFS. Shuhai Beijing has no assets that are collateral for or restricted solely to settle their obligations. The creditors of Shuhai Beijing do not have recourse to the Company’s general credit.

### *VIE Agreements*

*Operation and Intellectual Property Service Agreement* – The Operation and Intellectual Property Service Agreement allows Tianjin Information Sea Information Technology Co., Ltd (“WFOE”) to manage and operate Shuhai Beijing and collect an operating fee equal to Shuhai Beijing’s pre-tax income, per month. If Shuhai Beijing suffers a loss and as a result does not have pre-tax income, such loss shall be carried forward to the following month to offset the operating fee to be paid to WFOE if there is pre-tax income of Shuhai Beijing the following month. Furthermore, if Shuhai Beijing cannot pay off its debts, WFOE shall pay off the debt on Shuhai Beijing’s behalf. If Shuhai Beijing’s net assets fall lower than its registered capital balance, WFOE shall provide capital for Shuhai Beijing to make up for the deficit.

Under the terms of the Operation and Intellectual Property Service Agreement, Shuhai Beijing entrusts Tianjin Information to manage its operations, manage and control its assets and financial matters, and provide intellectual property services, purchasing management services, marketing management services and inventory management services to Shuhai Beijing. Shuhai Beijing and its stockholders shall not make any decisions nor direct the activities of Shuhai Beijing without Tianjin Information’s consent.

*Stockholders' Voting Rights Entrustment Agreement* – Tianjin Information has entered into a stockholders' voting rights entrustment agreement (the "Entrustment Agreement") under which Zhixin Liu and Fu Liu (collectively the "Shuhai Beijing Stockholders") have vested their voting power in Shuhai Beijing to Tianjin Information or its designee(s). The Entrustment Agreement does not have an expiration date, but the parties can agree in writing to terminate the Entrustment Agreement. Zhixin Liu, is the Chairman of the Board, President, CEO of DataSea and Corporate Secretary, and Fu Liu, a Director of the DataSea (Fu Liu is the father of Zhixin Liu).

*Equity Option Agreement* – the Shuhai Beijing Stockholders and Tianjin Information entered into an equity option agreement (the "Option Agreement"), pursuant to which the Shuhai Beijing Stockholders have granted Tianjin Information or its designee(s) the irrevocable right and option to acquire all or a portion of Shuhai Beijing Stockholders' equity interests in Shuhai Beijing for an option price of RMB0.001 for each capital contribution of RMB1.00. Pursuant to the terms of the Option Agreement, Tianjin Information and the Shuhai Beijing Stockholders have agreed to certain restrictive covenants to safeguard the rights of Tianjin Information under the Option Agreement. Tianjin Information agreed to pay RMB1.00 annually to Shuhai Beijing Stockholders to maintain the option rights. Tianjin Information may terminate the Option Agreement upon prior written notice. The Option Agreement is valid for a period of 10 years from the effective date and renewable at Tianjin Information's option.

*Equity Pledge Agreement* – Tianjin Information and the Shuhai Beijing Stockholders entered into an equity pledge agreement on October 27, 2015 (the "Equity Pledge Agreement"). The Equity Pledge Agreement serves to guarantee the performance by Shuhai Beijing of its obligations under the Operation and Intellectual Property Service Agreement and the Option Agreement. Pursuant to the Equity Pledge Agreement, Shuhai Beijing Stockholders have agreed to pledge all of their equity interests in Shuhai Beijing to Tianjin Information. Tianjin Information has the right to collect any and all dividends, bonuses and other forms of investment returns paid on the pledged equity interests during the pledge period. Pursuant to the terms of the Equity Pledge Agreement, the Shuhai Beijing Stockholders have agreed to certain restrictive covenants to safeguard the rights of Tianjin Information. Upon an event of default or certain other agreed events under the Operation and Intellectual Property Service Agreement, the Option Agreement and the Equity Pledge Agreement, Tianjin Information may exercise the right to enforce the pledge.

As of this report date, there were no dividends paid from the VIE to the U.S. parent company or the shareholders of the Company. There has been no change in facts and circumstances to consolidate the VIE. The following financial statement amounts and balances of the VIE were included in the accompanying CFS as of June 30, 2024 and 2023, and for the years ended June 30, 2024 and 2023, respectively.

Condensed Consolidating Statements of Operation Information

	<b>Year Ended June 30, 2024</b>					
	<b>PARENT</b>	<b>SUBSIDIARIES</b>	<b>WOFE</b>	<b>VIE</b>	<b>Elimination</b>	<b>Consolidated</b>
Revenue - third parties	\$ -	\$ -	\$ 69,541	\$ 23,906,326		\$ 23,975,867
Revenue-Parent provided service to WOFE	275,100				(275,100)	-
Revenue-Parent provided service to VIE	143,600				(143,600)	-
Revenue - WOFE provided service to VIE			489,386		(489,386)	-
Revenue - VIE purchased materials from WOFE			57,082		(57,082)	
Revenue - from VIE's label that was used by WOFE				264,533	(264,533)	-
Revenue - WOFE purchased materials from VIE				57,082	(57,082)	-
Cost of Revenue - third parties			69,156	23,432,606		23,501,762
COST - VIE purchased materials from WOFE			57,082		(57,082)	
COST - WOFE purchased materials from VIE			-	57,082	(57,082)	-
					-	-
<b>Gross profit</b>	<b>418,700</b>	<b>-</b>	<b>489,771</b>	<b>738,253</b>	<b>(1,172,619)</b>	<b>474,105</b>
<b>Operating expenses</b>	<b>6,996,227</b>	<b>324,954</b>	<b>3,535,554</b>	<b>1,742,757</b>		<b>12,599,492</b>
Operating expenses - VIE expenses, corresponding to services provided by WOFE				489,386	(489,386)	-
Operating expenses - WOFE expenses for using VIE's label			264,533		(264,533)	
Operating expenses – WOFE expenses, corresponding to services provided by Parent			278,862		(278,862)	
Operating expenses - VIE expenses, corresponding to services provided by Parent				146,150	(146,150)	-
<b>Loss from operations</b>	<b>(6,577,527)</b>	<b>(324,954)</b>	<b>(3,589,178)</b>	<b>(1,640,040)</b>	<b>6,312</b>	<b>(12,125,387)</b>
Other income (expenses), net	(1,665)	(61)	3,108	(97,300)		(95,918)
Income tax expense						-
<b>Loss before noncontrolling interest</b>	<b>(6,579,192)</b>	<b>(325,015)</b>	<b>(3,586,070)</b>	<b>(1,737,340)</b>	<b>6,312</b>	<b>(12,221,305)</b>
Less: loss attributable to noncontrolling interest				(10,695)		(10,695)
<b>Net loss to the Company</b>	<b>(6,579,192)</b>	<b>(325,015)</b>	<b>(3,586,070)</b>	<b>(1,726,645)</b>	<b>6,312</b>	<b>(12,210,610)</b>

**Year Ended June 30, 2023**

	<b>PARENT</b>	<b>SUBSIDIARIES</b>	<b>WOFE</b>	<b>VIE</b>	<b>Elimination</b>	<b>Consolidated</b>
Revenue - third parties	\$ -	\$ -	\$ -	\$ 7,045,311		\$ 7,045,311
Revenue -Parent provided service to VIE	453,500				(453,500)	-
Revenue - WOFE's label that was used by VIE			81,544		(81,544)	-
Revenue - from VIE's label that was used by WOFE				751,125	(751,125)	-
Cost of Revenue - third parties				6,704,380		6,704,380
<b>Gross profit</b>	453,500		81,544	1,092,056	(1,286,169)	340,931
<b>Operating expenses</b>	5,082,029	366,767	766,269	3,811,086		10,026,151
Operating expenses -VIE expenses, corresponding to services provided by WOFE				81,544	(81,544)	-
Operating expenses -WOFE expenses for using VIE's label			751,460		(751,460)	-
Operating expenses -VIE expenses, corresponding to services provided by Parent				453,500	(453,500)	-
<b>Loss from operations</b>	(4,628,529)	(366,767)	(1,436,185)	(3,253,739)		(9,685,220)
Other income (expenses), net	(1,005)	(584)	(5,260)	(5,946)		(12,795)
Income tax expense						-
<b>Loss before noncontrolling interest</b>	(4,629,534)	(367,351)	(1,441,455)	(3,259,685)		(9,698,015)
Less: loss attributable to noncontrolling interest				(218,323)		(218,323)
<b>Net loss to the Company</b>	(4,629,534)	(367,351)	(1,441,445)	(3,041,362)	-	(9,479,692)*

\* Include the operation of Zhangxun (see Note 13 Disposal of Subsidiary)

## Condensed Consolidating Balance Sheets Information

	As of June 30, 2024					
	PARENT	SUBSIDIARIES	WOFE	VIE	Elimination	Consolidated
Cash	\$ 79,225	\$ 1,249	\$ 7,634	\$ 93,154		\$ 181,262
Accounts receivable				718,546		718,546
Accounts receivable - VIE			760,708		(760,708)	-
Accounts receivable - WOFE					-	
Inventory			34,530	119,053		153,583
Inventory - VIE			-			-
Inventory - WOFE				41,147	(41,147)	-
Other receivables-Subsidiaries	5,015		832	2,427	(8,274)	-
Other receivables - VIE	475,223		12,971,457		(13,446,680)	-
Other receivables - WOFE	6,304,226			1,412,607	(7,716,833)	-
Other receivables - Parent		5,000			(5,000)	-
Other current assets	5,000	-	1,292,945	295,305	1,251	1,594,501
<b>Total current assets</b>	<b>6,868,689</b>	<b>6,249</b>	<b>15,068,106</b>	<b>2,682,239</b>	<b>(21,977,391)</b>	<b>2,647,892</b>
Property and equipment, net			17,532	30,934		48,466
Intangible assets, net		101,042	62,406	441,485	(58,932)	546,001
Right of use asset, net			38,300	11,045		49,345
Investment into subsidiaries	14,320,480				(14,320,480)	-
Investment into WOFE		12,450,340			(12,450,340)	-
Other non-current assets	-		-	-		-
<b>Total non-current assets</b>	<b>14,320,480</b>	<b>12,551,382</b>	<b>118,238</b>	<b>483,464</b>	<b>(26,829,752)</b>	<b>643,812</b>
<b>Total Assets</b>	<b>\$ 21,189,169</b>	<b>\$ 12,557,631</b>	<b>\$ 15,186,344</b>	<b>\$ 3,165,703</b>	<b>(48,807,143)</b>	<b>\$ 3,291,704</b>
Accounts payable	\$ 262,385	2,500	\$ 44,758	\$ 765,998		\$ 1,075,641
Accounts payable - VIE			-	-	-	-
Accounts payable - WOFE				760,708	(760,708)	-
Short term loan				1,170,298		1,170,298
Advance from customers			463	48,776		49,239
Accrued expenses and other payables	23,254		109,121	713,827	(249,488)	596,714
Lease liability			41,549	11,981		53,530
Loan payable			-			-
Other payables - Datasea		5,015	6,182,249	468,998	(6,656,262)	-
Other payables - Subsidiaries	5,000				(5,000)	-
Other payables - VIE		2,536	1,412,607		(1,415,143)	-
Other payables - WOFE		845		12,971,457	(12,972,302)	-
Other current liabilities	32,000		520,501	102,059		654,560
<b>Total current liabilities</b>	<b>322,639</b>	<b>10,896</b>	<b>8,311,248</b>	<b>17,014,102</b>	<b>(22,058,903)</b>	<b>3,599,982</b>
Accumulated deficit	(13,649,331)	(1,773,745)	(9,705,672)	(14,479,788)	168,214	(39,440,322)
Other equity	34,515,861	14,320,480	16,580,768	631,389	(26,916,454)	39,132,044
<b>Total equity</b>	<b>20,866,530</b>	<b>12,546,735</b>	<b>6,875,096</b>	<b>(13,848,399)</b>	<b>(26,748,240)</b>	<b>(308,278)</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 21,189,169</b>	<b>\$ 12,557,631</b>	<b>\$ 15,186,344</b>	<b>\$ 3,165,703</b>	<b>(48,807,143)</b>	<b>\$ 3,291,704</b>



## As of June 30, 2023

	<u>PARENT</u>	<u>SUBSIDIARIES</u>	<u>WOFE</u>	<u>VIE</u>	<u>Elimination</u>	<u>Consolidated</u>
Cash	\$ 1,487	\$ 809	\$ 3,715	\$ 13,717		\$ 19,728
Accounts receivable				255,725		255,725
Accounts receivable - VIE			1,181,256		(1,181,256)	-
Accounts receivable - WOFE				754,242	(754,242)	-
Inventory				241,380		241,380
Inventory - VIE						-
Inventory - WOFE				26,562	(26,562)	-
Other receivables -Subsidiaries			111	2,394	(2,505)	-
Other receivables - VIE			8,601,966		(8,601,966)	-
Other receivables - WOFE	88,145				(88,145)	-
Other receivables - Parent		5,000		14,884	(19,884)	-
Other current assets			123,251	649,433		772,684
<b>Total current assets</b>	<b>89,632</b>	<b>5,809</b>	<b>9,910,299</b>	<b>1,958,337</b>	<b>(10,674,560)</b>	<b>1,289,517</b>
Property and equipment, net			43,044	42,886		85,930
Intangible assets, net		417,708	68,504	757,700	(58,125)	1,185,787
Right of use asset, net			77,508	60,348		137,856
Investment into subsidiaries	12,920,480				(12,920,480)	-
Investment into WOFE		11,050,890			(11,050,890)	-
Other non-current assets				55,358		55,358
<b>Total non-current assets</b>	<b>12,920,480</b>	<b>11,468,598</b>	<b>189,056</b>	<b>916,292</b>	<b>(24,029,495)</b>	<b>1,464,931</b>
<b>Total Assets</b>	<b>\$ 13,010,112</b>	<b>\$ 11,474,407</b>	<b>\$ 10,099,355</b>	<b>\$ 2,874,629</b>	<b>\$(34,704,055)</b>	<b>\$ 2,754,448</b>
Accounts payable	\$ 288,020		\$ 66,633	\$ 650,406		\$ 1,005,059
Accounts payable - VIE			754,242		(754,242)	-
Accounts payable - WOFE				1,181,256	(1,181,256)	-
Short term loan				594,906		594,906
Advance from customers			456	608,719		609,175
Accrued expenses and other payables	34,780		107,881	1,480,947	(213,669)	1,409,939
Lease liability			85,417	39,223		124,640
Other payables - Datasea			78,926		(78,926)	-
Other payables - VIE		2,536			(2,536)	-
Other payables - WOFE		122		8,596,015	(8,596,137)	-
Other current liabilities	32,000		100,165	1,030,691		1,162,856
<b>Total current liabilities</b>	<b>354,800</b>	<b>2,658</b>	<b>1,193,720</b>	<b>14,182,163</b>	<b>(10,826,766)</b>	<b>6,216,881</b>
Lease liability - noncurrent				26,449		26,449
Long term loan				1,401,521		91,215
<b>Total non-current liabilities</b>				<b>1,427,970</b>		<b>117,664</b>
<b>Total liabilities</b>	<b>354,800</b>	<b>2,658</b>	<b>1,193,720</b>	<b>15,610,133</b>	<b>(10,826,766)</b>	<b>6,334,545</b>
Accumulated deficit	(7,069,628)	(1,448,731)	(6,136,980)	(13,586,686)	178,767	(28,063,258)
Other equity	19,724,940	12,920,480	15,042,615	851,182	(24,056,056)	24,483,161
<b>Total equity</b>	<b>12,655,312</b>	<b>11,471,749</b>	<b>8,905,635</b>	<b>(12,735,504)</b>	<b>(23,877,289)</b>	<b>(3,580,097)</b>

**Total liabilities and stockholders'****equity**

\$ 13,010,112	\$ 11,474,407	\$ 10,099,355	\$ 2,874,629	(34,704,055)	\$ 2,754,448
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Condensed Consolidating Cash Flows Information

	<b>Year Ended June 30, 2024</b>					
	<b><u>PARENT</u></b>	<b><u>SUBSIDIARIES</u></b>	<b><u>WOFE</u></b>	<b><u>VIE</u></b>	<b><u>Elimination</u></b>	<b><u>Consolidated</u></b>
Net cash provided by/(used in) operating activities	\$ 134,284	\$ (5,849)	\$ (5,076,644)	\$ (1,450,675)		\$ (6,398,884)
Net cash provided by/(used in) operating activities (WOFE to VIE)			(1,992,684)	1,992,684		-
Net cash provided by/(used in) investing activities			-	(167,957)		(167,957)
Net cash provided by/(used in) investing activities (Parent to subsidiaries)	(1,405,015)				1,405,015	-
Net cash provided by/(used in) investing activities (Parent to WOFE)	(6,231,281)				6,231,281	-
Net cash provided by/(used in) investing activities (Subsidiaries to WOFE)		(1,399,449)			1,399,449	-
Net cash provided by/(used in) investing activities (WOFE to VIE)			(2,859,142)		2,859,142	-
Net cash provided by/(used in) investing activities (Parent to VIE)	(475,223)				475,223	-
Net cash provided by/(used in) investing activities (VIE to subsidiaries)				2,536	(2,536)	-
Net cash provided by/(used in) financing activities	8,061,286		418,608	(1,640,317)		6,839,577
Net cash provided by/(used in) financing activities (Parent to VIE)				483,698	(483,698)	-
Net cash provided by/(used in) financing activities (Parent to Subsidiaries)		1,405,015			(1,405,015)	-
Net cash provided by/(used in) financing activities (VIE to subsidiaries)		(2,536)			2,536	-
Net cash provided by/(used in) financing activities (parent to WOFE)			6,097,306		(6,097,306)	-
Net cash provided by/(used in) financing activities (subsidiaries to WOFE)			1,424,455		(1,424,455)	-
Net cash provided by/(used in) financing activities (WOFE to VIE)				2,859,142	(2,859,142)	-
Net increase (decrease) in cash and cash equivalents	\$ 77,738	\$ (2,819)	\$ (1,988,041)	\$ 2,074,656	-	\$ 161,534

**Year Ended June 30, 2023**

	<b>PARENT</b>	<b>SUBSIDIARIES</b>	<b>WOFE</b>	<b>VIE</b>	<b>Elimination</b>	<b>Consolidated</b>
Net cash provided by/(used in) operating activities	\$ (41,815)	\$ (3,185)	\$ (528,833)	\$ (2,527,577)		\$ (3,101,410)
Net cash provided by/(used in) operating activities (WOFE to VIE)			(34,671)			(34,671)
Net cash provided by/(used in) investing activities				(113,131)		(113,131)
Net cash provided by/(used in) investing activities (WOFE to VIE)			407,905		(407,905)	-
Net cash provided by/(used in) investing activities (Parent to VIE)	14,622				(14,622)	-
Net cash provided by/(used in) investing activities (VIE to HK entity)				2,536	(2,536)	-
Net cash provided by/(used in) financing activities	32,000		73,151	3,004,056		3,109,207
Net cash provided by/(used in) financing activities (Parent to VIE )				(14,622)	14,622	-
Net cash provided by/(used in) financing activities (VIE to HK entity)			(2,536)		2,536	-
Net cash provided by/(used in) financing activities (WOFE to VIE)				(407,905)	407,905	-
Net increase (decrease) in cash and cash equivalents	\$ 9,209	\$ (5,649)	\$ (86,346)	\$ (61,703)	-	\$ (144,489)

**USE OF ESTIMATES**

The preparation of CFS in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates. The significant areas requiring the use of management estimates include, but are not limited to, the estimated useful life and residual value of property, plant and equipment, provision for staff benefits, recognition and measurement of deferred income taxes and the valuation allowance for deferred tax assets. Although these estimates are based on management's knowledge of current events and actions management may undertake in the future, actual results may ultimately differ from those estimates and such differences may be material to the CFS.

## **CONTINGENCIES**

Certain conditions may exist as of the date the CFS are issued, which may result in a loss to the Company but which will only be resolved when one or more future events occur or fail to occur. The Company's management and legal counsel assess such contingent liabilities, and such assessment inherently involves an exercise of judgment. In assessing loss contingencies related to legal proceedings that are pending against the Company or unasserted claims that may result in such proceedings, the Company's legal counsel evaluates the perceived merits of any legal proceedings or unasserted claims as well as the perceived merits of the amount of relief sought or expected to be sought. If the assessment of a contingency indicates that it is probable that a material loss has been incurred and the amount of the liability can be estimated, the estimated liability would be accrued in the Company's CFS.

If the assessment indicates that a potential material loss contingency is not probable but is reasonably possible, or is probable but cannot be estimated, the nature of the contingent liability, together with an estimate of the range of possible loss if determinable and material, would be disclosed. As of June 30, 2024 and 2023, the Company has no such contingencies.

## **CASH**

Cash includes cash on hand and demand deposits that are highly liquid in nature and have original maturities when purchased of three months or less.

## **ACCOUNTS RECEIVABLE**

The Company's policy is to maintain an allowance for potential credit losses on accounts receivable. The Company adopted Accounting Standards Update ("ASU") 2016-13, Financial Instruments – Credit Losses (Topic 326): Measurement of Credit losses on financial instruments later codified as Accounting Standard codification ("ASC") 326 ("ASC 326"), on July 1, 2023. The guidance introduces a revised approach to the recognition and measurement of credit losses, emphasizing an updated model based on expected losses rather than incurred losses. There was no significant impact on the date of adoption of ASC 326.

Under ASC 326, accounts receivable are recorded at the invoiced amount, net of allowance for expected credit losses. The Company's primary allowance for credit losses is the allowance for doubtful accounts. The allowance for doubtful accounts reduces the accounts receivable balance to the estimated net realizable value. The Company regularly reviews the adequacy of the allowance for credit losses based on a combination of factors. In establishing any required allowance, management considers historical losses adjusted for current market conditions, the Company's customers' financial condition, the amount of any receivables in dispute, the current receivables aging, current payment terms and expectations of forward-looking loss estimates.

All provisions for the allowance for doubtful accounts are included as a component of general and administrative expenses on the accompanying consolidated statements of operations and comprehensive loss. Accounts receivable deemed uncollectible are charged against the allowance for credit losses when identified. Subsequent recoveries of amounts previously written off are credited to earnings in the period recovered. As of June 30, 2024 and 2023, the Company had a \$0 bad debt allowance for accounts receivable.

## **INVENTORY**

Inventory is comprised principally of intelligent temperature measurement face recognition terminal and identity information recognition products, and is valued at the lower of cost or net realizable value. The value of inventory is determined using the first-in, first-out method. The Company periodically estimates an inventory allowance for estimated unmarketable inventories when necessary. Inventory amounts are reported net of such allowances. There were \$53,650 and \$52,915 allowances for slow-moving and obsolete inventory (mainly for Smart-Student Identification cards) as of June 30, 2024 and 2023, respectively.

## PROPERTY AND EQUIPMENT

Property and equipment are stated at cost, less accumulated depreciation. Major repairs and improvements that significantly extend original useful lives or improve productivity are capitalized and depreciated over the period benefited. Maintenance and repairs are expensed as incurred. When property and equipment are retired or otherwise disposed of, the related cost and accumulated depreciation are removed from the respective accounts, and any gain or loss is included in operations. Depreciation of property and equipment is provided using the straight-line method over estimated useful lives as follows:

Furniture and fixtures	3-5 years
Office equipment	3-5 years
Vehicles	5 years
Leasehold improvement	3 years

Leasehold improvements are depreciated utilizing the straight-line method over the shorter of their estimated useful lives or remaining lease term.

## INTANGIBLE ASSETS

Intangible assets with finite lives are amortized using the straight-line method over their estimated period of benefit. Evaluation of the recoverability of intangible assets is made to take into account events or circumstances that warrant revised estimates of useful lives or that indicate that impairment exists. All of the Company's intangible assets are subject to amortization. No impairment of intangible assets has been identified as of the balance sheet date.

Intangible assets include licenses, certificates, patents and other technology and are amortized over their useful life of three years.

## FAIR VALUE ("FV") OF FINANCIAL INSTRUMENTS

The carrying value of the Company's short-term financial instruments, such as cash, accounts receivable, prepaid expenses, accounts payable, unearned revenue, accrued expenses and other payables approximates their FV due to their short maturities. FASB ASC Topic 825, "Financial Instruments," requires disclosure of the FV of financial instruments held by the Company. The carrying amounts reported in the balance sheets for current liabilities qualify as financial instruments and are a reasonable estimate of their FV because of the short period of time between the origination of such instruments and their expected realization and the current market rate of interest.

## FAIR VALUE MEASUREMENTS AND DISCLOSURES

FASB ASC Topic 820, "Fair Value Measurements," defines FV, and establishes a three-level valuation hierarchy for disclosures that enhances disclosure requirements for FV measures. The three levels are defined as follows:

- Level 1 inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.
- Level 2 inputs to the valuation methodology include other than those in level 1 quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.
- Level 3 inputs to the valuation methodology are unobservable and significant to the FV measurement.

As of June 30, 2024 and 2023, the Company did not identify any assets or liabilities required to be presented on the balance sheet at FV on a recurring basis.

## IMPAIRMENT OF LONG-LIVED ASSETS

In accordance with FASB ASC 360-10, "Accounting for the Impairment or Disposal of Long-Lived Assets", long-lived assets such as property and equipment are reviewed for impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable, or it is reasonably possible that these assets could become impaired as a result of technological or other changes. The determination of recoverability of assets to be held and used is made by comparing the carrying amount of an asset to future undiscounted cash flows expected to be generated by the asset.



If such assets are considered impaired, the impairment to be recognized is measured as the amount by which the carrying amount of the asset exceeds its FV. FV generally is determined using the asset's expected future undiscounted cash flows or market value, if readily determinable. Assets to be disposed of are reported at the lower of the carrying amount or FV less cost to sell. For the year ended June 30, 2024, the Company fully impairment of its long-term investment. For the year ended June 30, 2023, there was no impairment loss recognized on long-lived assets.

## **UNEARNED REVENUE**

The Company records payments received in advance from its customers or sales agents for the Company's products as unearned revenue, mainly consisting of deposits or prepayment for 5G products from the Company's sales agencies. These orders normally are delivered based upon contract terms and customer demand, and the Company will recognize it as revenue when the products are delivered to the end customers.

## **LEASES**

The Company determines if an arrangement is a lease at inception under FASB ASC Topic 842. Right of Use Assets ("ROU") and lease liabilities are recognized at commencement date based on the present value of remaining lease payments over the lease term. For this purpose, the Company considers only payments that are fixed and determinable at the time of commencement. As most of its leases do not provide an implicit rate, it uses its incremental borrowing rate based on the information available at commencement date in determining the present value of lease payments. The Company's incremental borrowing rate is a hypothetical rate based on its understanding of what its credit rating would be. The ROU assets include adjustments for prepayments and accrued lease payments. The ROU asset also includes any lease payments made prior to commencement and is recorded net of any lease incentives received. The Company's lease terms may include options to extend or terminate the lease when it is reasonably certain that it will exercise such options.

ROU assets are reviewed for impairment when indicators of impairment are present. ROU assets from operating and finance leases are subject to the impairment guidance in ASC 360, Property, Plant, and Equipment, as ROU assets are long-lived nonfinancial assets.

ROU assets are tested for impairment individually or as part of an asset group if the cash flows related to the ROU asset are not independent from the cash flows of other assets and liabilities. An asset group is the unit of accounting for long-lived assets to be held and used, which represents the lowest level for which identifiable cash flows are largely independent of the cash flows of other groups of assets and liabilities. The Company recognized no impairment of ROU assets as of June 30, 2024 and 2023.

## **REVENUE RECOGNITION**

The Company follows Accounting Standards Codification Topic 606, Revenue from Contracts with Customers (ASC 606).

The core principle underlying FASB ASC 606 is that the Company will recognize revenue to represent the transfer of goods and services to customers in an amount that reflects the consideration to which the Company expects to be entitled in such exchange. This will require the Company to identify contractual performance obligations and determine whether revenue should be recognized at a point in time or over time, based on when control of goods and services transfers to a customer. The Company's revenue streams are identified when possession of goods and services is transferred to a customer.

FASB ASC Topic 606 requires the use of a five-step model to recognize revenue from customer contracts. The five-step model requires the Company (i) identify the contract with the customer, (ii) identify the performance obligations in the contract, (iii) determine the transaction price, including variable consideration to the extent that it is probable that a significant future reversal will not occur, (iv) allocate the transaction price to the respective performance obligations in the contract, and (v) recognize revenue when (or as) the Company satisfies each performance obligation.

The Company derives its revenues from product sales and 5G messaging service contracts with its customers, with revenues recognized upon delivery of services and products. Persuasive evidence of an arrangement is demonstrated via product sale contracts and professional service contracts, with performance obligations identified. The transaction price, such as product selling price, and the service price to the customer with corresponding performance obligations are fixed upon acceptance of the agreement. The Company recognizes revenue when it satisfies each performance obligation, the customer receives the products and passes the inspection and when professional service is rendered to the customer, collectability of payment is probable. These revenues are recognized at a point in time after each performance obligations is satisfied. Revenue is recognized net of returns and value-added tax charged to customers.

The following table shows the Company’s revenue by revenue sources:

	<b>For the Year Ended June 30, 2024</b>	<b>For the Year Ended June 30, 2023</b>
<b>5G AI Multimodal communication</b>	<b>\$ 23,600,693</b>	<b>\$ 6,686,691</b>
5G AI Multimodal communication	23,600,693	5,747,539
Aggregate messaging platform		23,816
Cloud platform construction cooperation project	-	915,336
<b>Acoustic Intelligence Business</b>	<b>3,988</b>	<b>196,940</b>
Ultrasonic Sound Air Disinfection Equipment	3,988	81,275
Other	-	115,665
<b>Smart City business</b>	<b>37,113</b>	<b>161,680</b>
Smart community	37,113	33,123
Smart community broadcasting system	-	122,521
Smart agriculture	-	6,036
<b>Other</b>	<b>334,073</b>	<b>-</b>
<b>Total revenue</b>	<b>\$ 23,975,867</b>	<b>\$ 7,045,311*</b>

\* include the revenue from discontinued entities

## SEGMENT INFORMATION

FASB ASC Topic 280, “Segment Reporting,” requires use of the “management approach” model for segment reporting. The management approach model is based on the method a company’s management organizes segments within the company for making operating decisions and assessing performance. Reportable segments are based on products and services, geography, legal structure, management structure, or any other manner in which management disaggregates a company. Management determined the Company’s current operations constitutes a single reportable segment in accordance with ASC 280. The Company’s only business and industry segment is high technology and advanced information systems (“TAIS”). TAIS includes smart city solutions that meet the security needs of residential communities, schools and commercial enterprises, and 5G messaging services including 5G SMS, 5G MMCP and 5G multi-media video messaging.

All of the Company’s customers are in the PRC and all revenues for the years ended June 30, 2024 and 2023 were generated from the PRC. All identifiable assets of the Company are located in the PRC. Accordingly, no geographical segments are presented.

## **INCOME TAXES**

The Company uses the asset and liability method of accounting for income taxes in accordance with FASB ASC Topic 740, "Income Taxes." Under this method, income tax expense is recognized for the amount of: (i) taxes payable or refundable for the current period and (ii) deferred tax consequences of temporary differences resulting from matters that have been recognized in an entity's financial statements or tax returns. Deferred tax assets also include the prior years' net operating losses carried forward. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in the results of operations in the period that includes the enactment date. A valuation allowance is provided to reduce the deferred tax assets reported if based on the weight of the available positive and negative evidence, it is more likely than not some portion or all of the deferred tax assets will not be realized.

The Company follows FASB ASC Topic 740, which prescribes a more-likely-than-not threshold for financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FASB ASC Topic 740 also provides guidance on recognition of income tax assets and liabilities, classification of current and deferred income tax assets and liabilities, accounting for interest and penalties associated with tax positions, accounting for income taxes in interim periods, and income tax disclosures.

Under the provisions of FASB ASC Topic 740, when tax returns are filed, it is likely some positions taken would be sustained upon examination by the taxing authorities, while others are subject to uncertainty about the merits of the position taken or the amount of the position that would be ultimately sustained. The benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, management believes it is more likely than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. Tax positions taken are not offset or aggregated with other positions. Tax positions that meet the more-likely-than-not recognition threshold are measured as the largest amount of tax benefit that is more than 50 percent likely of being realized upon settlement with the applicable taxing authority. The portion of the benefits associated with tax positions taken that exceeds the amount measured as described above is reflected as a liability for unrecognized tax benefits in the accompanying balance sheets along with any associated interest and penalties that would be payable to the taxing authorities upon examination. Interest associated with unrecognized tax benefits is classified as interest expense and penalties are classified in selling, general and administrative expenses in the statement of income. As of June 30, 2024 and 2023, the Company had no unrecognized tax positions and no charges during the year ended June 30, 2024 and 2023, and accordingly, the Company did not recognize any interest or penalties related to unrecognized tax benefits. The Company files a U.S. and PRC income tax return. With few exceptions, the Company's U.S. income tax returns filed for the years ending on June 30, 2018 and thereafter are subject to examination by the relevant taxing authorities; the Company uses calendar year-end for its PRC income tax return filing, PRC income tax returns filed for the years ending on December 31, 2018 and thereafter are subject to examination by the relevant taxing authorities.

## **RESEARCH AND DEVELOPMENT EXPENSES**

Research and development expenses are expensed in the period when incurred. These costs primarily consist of cost of materials used, salaries paid for the Company's development department, and fees paid to third parties.

## **NONCONTROLLING INTERESTS**

The Company follows FASB ASC Topic 810, "Consolidation," governing the accounting for and reporting of noncontrolling interests ("NCIs") in partially owned consolidated subsidiaries and the loss of control of subsidiaries. Certain provisions of this standard indicate, among other things, that NCI (previously referred to as minority interests) be treated as a separate component of equity, not as a liability, that increases and decreases in the parent's ownership interest that leave control intact be treated as equity transactions rather than as step acquisitions or dilution gains or losses, and that losses of a partially-owned consolidated subsidiary be allocated to noncontrolling interests even when such allocation might result in a deficit balance.

The net Income (loss) attributed to NCI was separately designated in the accompanying statements of operations and comprehensive income (loss). Losses attributable to NCI in a subsidiary may exceed a non-controlling interest's interests in the subsidiary's equity. The excess attributable to NCIs is attributed to those interests. NCIs shall continue to be attributed their share of losses even if that attribution results in a deficit NCI balance. On December 20, 2022, Guohao Century acquired a 30% ownership noncontrolling interests of Zhangxun from Zhengmao Zhang at the price of \$0.15 (RMB 1.00). The Company recognized a paid in capital deficit of \$982,014 from this purchase due to continued loss of Zhangxun. Subsequent to this purchase, the Company ultimately holds a 99.9% ownership of Zhangxun. On July 20, 2023, the Company sold Zhangxun to a third party for RMB 2 (\$0.28).

Zhangqi was 1% owned by noncontrolling interest, in November 2023, the Company dissolved Zhangqi. As of December 31, 2023, Shuhai Nanjing was 1% owned by noncontrolling interest, Shenzhen Acoustic MP was 1% owned by noncontrolling interest, Shuhai Shenzhen Acoustic was 0.1% owned by noncontrolling interest, Guozhong Times was 0.091% owned by noncontrolling interest, and Guozhong Haoze was 0.091% owned by noncontrolling interest. During the years ended June 30, 2024 and 2023, the Company had loss of \$10,695 and \$218,323 attributable to the noncontrolling interest from continuing operations, respectively.

### CONCENTRATION OF CREDIT RISK

The Company maintains cash in accounts with state-owned banks within the PRC. Cash in state-owned banks less than RMB500,000 (\$76,000) is covered by insurance. Should any institution holding the Company's cash become insolvent, or if the Company is unable to withdraw funds for any reason, the Company could lose the cash on deposit with that institution. The Company has not experienced any losses in such accounts and believes it is not exposed to any risks on its cash in these bank accounts. Cash denominated in RMB with a U.S. dollar equivalent of \$100,788 and \$17,432 as of June 30, 2024 and 2023, respectively, was held in accounts at financial institutions located in the PRC, which is not freely convertible into foreign currencies.

Cash held in accounts at U.S. financial institutions is insured by the Federal Deposit Insurance Corporation or other programs subject to certain limitations up to \$250,000 per depositor. As of June 30, 2024 and 2023, cash of \$79,225 and \$1,487 was maintained at U.S. financial institutions. Cash was maintained at financial institutions in Hong Kong, and was insured by the Hong Kong Deposit Protection Board up to a limit of HK \$500,000 (\$64,000). As of June 30, 2024 and 2023, the cash balance of \$1,249 and \$809 was maintained at financial institutions in Hong Kong. The Company, its subsidiaries and VIE have not experienced any losses in such accounts and do not believe the cash is exposed to any significant risk.

### FOREIGN CURRENCY TRANSLATION AND COMPREHENSIVE INCOME (LOSS)

The accounts of the Company's Chinese entities are maintained in RMB and the accounts of the U.S. parent company are maintained in United States dollar ("USD"). The financial statements of the Chinese entities were translated into USD in accordance with FASB ASC Topic 830 "Foreign Currency Matters." All assets and liabilities were translated at the exchange rate on the balance sheet date; stockholders' equity is translated at historical rates and the statements of operations and cash flows are translated at the weighted average exchange rate for the period. The resulting translation adjustments are reported under other comprehensive income (loss) in accordance with FASB ASC Topic 220, "Comprehensive Income." Gains and losses resulting from foreign currency transactions are reflected in the statements of operations.

The Company follows FASB ASC Topic 220-10, "Comprehensive Income (loss)." Comprehensive income (loss) comprises net income (loss) and all changes to the statements of changes in stockholders' equity, except those due to investments by stockholders, changes in additional paid-in capital and distributions to stockholders.

The exchange rates used to translate amounts in RMB to USD for the purposes of preparing the CFS were as follows:

	<b>June 30, 2024</b>	<b>June 30, 2023</b>
Period-end date USD: RMB exchange rate	7.1268	7.2258
Average USD for the reporting period: RMB exchange rate	7.1326	6.9415

## **BASIC AND DILUTED EARNINGS (LOSS) PER SHARE (EPS)**

Basic EPS is computed by dividing income available to common shareholders by the weighted average number of common shares outstanding for the period. Diluted EPS is computed similarly, except that the denominator is increased to include the number of additional common shares that would have been outstanding if the potential common shares had been issued and if the additional common shares were dilutive. Diluted EPS is based on the assumption that all dilutive convertible shares and stock options were converted or exercised. Dilution is computed by applying the treasury stock method. Under this method, options and warrants are assumed to have been exercised at the beginning of the period (or at the time of issuance, if later), and as if funds obtained thereby were used to purchase common stock at the average market price during the period. For the years ended June 30, 2024 and 2023, the Company's basic and diluted loss per share are the same as a result of the Company's net loss. 45,276 and 87,997 warrants (post-reverse stock split), on a weighted average basis, were anti-dilutive due to the Company's net loss and were therefore excluded from EPS for the year ended June 30, 2024 and 2023, respectively.

## **STATEMENT OF CASH FLOWS**

In accordance with FASB ASC Topic 230, "Statement of Cash Flows," cash flows from the Company's operations are calculated based upon the local currencies. As a result, amounts shown on the statement of cash flows may not necessarily agree with changes in the corresponding asset and liability on the balance sheet.

## **RECLASSIFICATION**

Certain prior period accounts have been reclassified to be in conformity with current period presentation, including reclassification of non-current loan payable to non-current bank loan payable.

## **RECENT ACCOUNTING PRONOUNCEMENTS**

In March 2023, the FASB issued ASU 2023-01, Lease (Topic 842): Common Control Arrangements, which clarifies the accounting for leasehold improvements associated with leases between entities under common control (hereinafter referred to as common control lease). ASU 2023-01 requires entities to amortize leasehold improvements associated with common control lease over the useful life to the common control group (regardless of the lease term) as long as the lessee controls the use of the underlying asset through a lease, and to account for any remaining leasehold improvements as a transfer between entities under common control through an adjustment to equity when the lessee no longer controls the underlying asset. This ASU will be effective for fiscal years beginning after December 15, 2023, including interim periods within those fiscal years. Early adoption is permitted for both interim and annual financial statements that have not yet been made available for issuance. An entity may apply ASU 2023-01 either prospectively or retrospectively. The Company's management does not believe the adoption of ASU 2023-09 will have a material impact on its financial statements and disclosures.

In November 2023, the FASB issued ASU 2023-07, the amendments in the ASU are intended to improve reportable segment disclosure requirements, primarily through enhanced disclosures about significant segment expenses that are regularly provided to the chief operating decision maker and included within each reported measure of segment profit or loss. In addition, the amendments enhance interim disclosure requirements, clarify circumstances in which an entity can disclose multiple segment measures of profit or loss, provide new segment disclosure requirements for entities with a single reportable segment, and contain other disclosure requirements. The purpose of the amendments is to enable "investors to better understand an entity's overall performance" and assess "potential future cash flows." The amendments in ASU 2023-07 are effective for all public entities for fiscal years beginning after December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024. The Company's management does not believe the adoption of ASU 2023-09 will have a material impact on its financial statements and disclosures.

In December 2023, the FASB issued ASU 2023-09, Income Taxes (Topic 740): Improvements to Income Tax Disclosures (ASU 2023-09), which requires disclosure of incremental income tax information within the rate reconciliation and expanded disclosures of income taxes paid, among other disclosure requirements. ASU 2023-09 is effective for fiscal years beginning after December 15, 2024. Early adoption is permitted. The Company's management does not believe the adoption of ASU 2023-09 will have a material impact on its financial statements and disclosures.

The Company does not believe other recently issued but not yet effective accounting standards, if currently adopted, would have a material effect on the Company's consolidated financial position, statements of comprehensive income and cash flows.

### NOTE 3 – PROPERTY AND EQUIPMENT

Property and equipment are summarized as follows:

	June 30, 2024	June 30, 2023
Furniture and fixtures	\$ 77,281	\$ 84,014
Vehicle	491	484
Leasehold improvement	219,945	216,932
Office equipment	241,543	261,658
Subtotal	<u>539,260</u>	<u>563,088</u>
Less: accumulated depreciation	490,794	477,158
Total	<u>\$ 48,466</u>	<u>\$ 85,930</u>

Depreciation for the years ended June 30, 2024 and 2023 was \$32,373 and \$93,594, respectively.

The Company disposed \$29,148 property and equipment with related accumulated depreciation of \$19,136 resulting from the disposal of Zhangxun in July 2023 (see Note 13).

### NOTE 4 – INTANGIBLE ASSETS

Intangible assets are summarized as follows:

	June 30, 2024	June 30, 2023
Software registration or using right	\$ 1,809,548	\$ 1,635,307
Patent	14,729	14,527
Software and technology development costs	11,770	631,250
Value-added telecommunications business license	15,587	15,374
Subtotal	<u>1,851,634</u>	<u>2,299,458</u>
Less: Accumulated amortization	1,305,633	1,110,671
Total	<u>\$ 546,001</u>	<u>\$ 1,185,787</u>

Software registration or using right represented the purchase cost of customized software with its source code from third party software developer.

Software and technology development cost represented development costs incurred internally after the technological feasibility was established and a working model was produced and was recorded as intangible asset.

Amortization for the years ended June 30, 2024 and 2023 was \$462,107 and \$607,836, respectively. The amortization expense for the next five years as of June 30, 2024 will be \$303,350, \$191,803, \$50,848, \$0 and \$0.

The Company disposed \$0.62 million intangible assets with related accumulated amortization of \$0.28 million resulting from the disposal of Zhangxun in July 2023 (see Note 13).

### NOTE 5 – PREPAID EXPENSES AND OTHER CURRENT ASSETS

Prepaid expenses and other current assets consisted of the following:

	June 30, 2024	June 30, 2023
Security deposit	\$ 64,041	\$ 15,615
Prepaid expenses	1,225,612	563,203

Other receivables – Heqin	467,250	460,850
Advance to third party individuals, no interest, payable upon demand	154,345	11,764
Others	42,958	110,841
Total	<u>1,954,206</u>	<u>1,162,273</u>
Less: allowance for other receivables – Heqin	467,250	460,850
Total	<u>\$ 1,486,956</u>	<u>\$ 701,423</u>

As of June 30, 2024, prepaid expenses mainly consisted of prepaid marketing expense of \$946,954, prepaid telecommunication service fee (mainly including SMS and MMS services) of \$198,559, prepaid rent and property management fees of \$3,508 and other prepayments of \$76,591. As of June 30, 2023, prepaid expenses mainly consisted of prepayment of 5G Messaging service fee recharge of \$500,395, prepaid rent and property management fee of \$48,200 and other prepayments of \$14,608.

### Prepaid marketing expense

On September 14, 2023, Tianjin Information entered into a service agreement with Beijing Guorui Innovation Enterprise Management Consulting Co., Ltd (“Guorui Innovation”) for a duration of three years from September 15, 2023 to September 14, 2026. Under this agreement, Guorui Innovation is responsible for generating annual revenue of at least RMB 2 billion during the service period through various activities, including but not limited to, the sale of 5G Multimodal communication phone recharge, 5G Multimodal communication gas card recharge, 5G Multimodal communication digital products, and other related products. The total market developing fee is 2% of the revenue generated by Guorui Innovation. In September 2023, the Company made a prepayment of RMB 13,000,600 (\$1,810,719) to Guorui Innovation, which is 32.5% of market developing fee of target annual revenue for the first year. However, on October 9, 2023, both parties mutually agreed to terminate this service agreement. As a result of this termination, parties enter into a debt transfer agreement, in which Guorui returned the prepayment to Mr. Wanli Kuai on Company’s behalf for settling the debt that the Company owed to Mr. Kuai (See Note 8).

On September 16, 2023, Tianjin Information entered an Operation Cooperation Agreement with an unrelated company, Beijing Jincheng Haoda Construction Engineering Co., Ltd (“Jincheng Haoda”), for marketing and promoting the sale of 5G messaging and acoustic intelligence series products in oversea market. The cooperation term is from September 16, 2023 through September 15, 2026. Jincheng Haoda is committed to complete RMB 200 million sales performance in the first year, RMB 300 million sales performance in the second year, and RMB 400 million sales performance in the third year. The Company will pay 25% of the sales amount to Jincheng Haoda as marketing fee upon receipt of the sales amount, on monthly basis. As of March 31, 2024, the Company made a prepayment of RMB 14,997,000 (\$2,088,777) to Jincheng Haoda for facilitating the quick capture of the market for the Company’s products, the prepayment was the 30% of marketing service fee of first year’s target sales to be completed by Jincheng Haoda. During the service term, the Company will perform the annual assessment, if Jincheng Haoda was not able to achieve the target annual sales, and did not reach 30% of target annual sales amount, Jincheng Haoda shall return the Company’s prepayment after deducting the marketing service fee of the actual sales. In addition, under the circumstance Jincheng Haoda did not complete the 30% of the annual target sales, Jincheng Haoda will indemnify the Company 20% of marketing service fee of unachieved sales amount from the 30% of the annual target sales. For the year ended June 30, 2024, the Company recorded an amortization of prepaid expense of \$1.6 million in the selling expense.

On September 18, 2023, Tianjin Information entered an Operation Cooperation Agreement with an unrelated company, Beijing Jiajia Shengshi Trading Co., Ltd (“Jiajia Shengshi”), for marketing and promoting the sale of 5G messaging and acoustic intelligence series products in domestic market. The cooperation term is from September 18, 2023 through September 17, 2026. Jiajia Shengshi is committed to complete RMB 200 million sales performance in the first year, RMB 300 million sales performance in the second year, and RMB 500 million sales performance in the third year. The Company will pay 20% of the sales amount to Jiajia Shengshi as marketing fee upon receipt of the sales amount, on a monthly basis. As of March 31, 2024, the Company made a prepayment of RMB 11,998,000 (\$1,671,077) to Jiajia Shengshi for facilitating the quick capture of the market for the Company’s products, the prepayment was the 30% of marketing service fee of first year’s target sales to be completed by Jiajia Shengshi. During the service term, the Company will perform the annual assessment, if Jiajia Shengshi was not able to achieve the target annual sales, and did not reach 30% of target annual sales amount, Jiajia Shengshi shall return the Company’s prepayment after deducting the marketing service fee of the actual sales. In addition, under the circumstance Jiajia Shengshi did not complete the 30% of the annual target sales, Jiajia Shengshi will indemnify the Company 20% of marketing service fee of unachieved sales amount from the 30% of the annual target sales. For the year ended June 30, 2024, the Company recorded an amortization of prepaid expense of \$1.26 million in the selling expense.

### Other receivables – Heqin

On February 20, 2020, Guozhong Times entered an Operation Cooperation Agreement with an unrelated company, Heqin (Beijing) Technology Co, Ltd. (“Heqin”), for marketing and promoting the sale of Face Recognition Payment Processing equipment and related technical support, and other products of the Company including Epidemic Prevention and Control Systems. Heqin has a sales team which used to work with Fortune 500 companies and specializes in business marketing and sales channel establishment and expansion, especially in education industry and public area.

The cooperation term is from February 20, 2020 through March 1, 2023; however, Heqin is the exclusive distributor of the Company’s face Recognition Payment Processing products for the period to July 30, 2020. During March and April 2020, Guozhong Times provided operating funds to Heqin, together with a credit line provided by Guozhong Times to Heqin from May 2020 through August 2020, for a total borrowing of RMB 10 million (\$1.41 million) for Heqin’s operating needs. As of March 31, 2023, Guozhong Times had an outstanding receivable of RMB 3.53 million (\$513,701) from Heqin and was recorded as other receivables. The Company would not charge Heqin any interest, except for two loans of RMB 200,000 (\$28,250) each, due on June 30, 2020 and August 15, 2020, respectively, for which the Company charges 15% interest if Heqin did not repay by the due date.

No profits will be allocated and distributed before full repayment of the borrowing. After Heqin pays in full the borrowing, Guozhong Times and Heqin will distribute profits of sale of Face Recognition Payment Processing equipment and related technical support at 30% and 70% of the net income, respectively. The profit allocation for the sale of other products of the Company are to be negotiated. Heqin will receive certain stock reward when it reaches the preset sales target under the performance compensation mechanism.

In November 2022, Hangzhou Yuetianyun Data Technology Company Ltd (“Yuetianyun”) agreed and acknowledged a Debt Transfer Agreement, wherein Heqin transferred its debt from Yuetianyun to Guozhong Times in the amount of RMB 1,543,400 (\$213,596). As of June 30, 2024 and 2023, Heqin made \$48,438 (through Yuetianyun) and \$48,438 repayment to the Company, and the Company made a bad debt allowance of \$467,250 and \$460,850 as of June 30, 2024 and 2023, respectively.

### **NOTE 6 – LONG TERM INVESTMENT**

In November 2021, Shuhai Nanjing invested RMB 200,000 (\$29,800) for 6.21% stock ownership of a high-tech company Nanjing Dutao Intelligence Technology Co., Ltd in Nanjing City specializing on internet security equipment. As of June 30, 2024, the Company recorded a full impairment for this investment.

In August 2022, Shuhai Nanjing invested RMB 200,000 (\$28,717) for 1% stock ownership of a high-tech company Nanjing Jinjizhahui Technology Co. Ltd in Nanjing City specializing in software and system development. As of June 30, 2024, the Company recorded a full impairment for this investment.

The Company accounts for investments with less than 20% of the voting shares and does not have the ability to exercise significant influence over operating and financial policies of the investee using the cost method. The Company elects the measurements alternative and records investment in equity securities at the historical cost in its consolidated financial statements and subsequently records any dividends received from the net accumulated earnings of the investee as income. Dividends received in excess of earnings are considered a return of investment and are recorded as reduction in the cost of the investments.

## NOTE 7 – ACCRUED EXPENSES AND OTHER PAYABLES

Accrued expenses and other payables consisted of the following:

	June 30, 2024	June 30, 2023
Other payables	\$ 174,668	\$ 308,841
Due to third parties	59,126	175,354
Security deposit	15,456	-
Social security payable	288,578	537,964
Salary payable– employees	58,886	387,780
Total	<u>\$ 596,714</u>	<u>\$ 1,409,939</u>

Due to third parties were the short-term advance from third party individual or companies, bear no interest and payable upon demand.

## NOTE 8 – LOANS PAYABLE

### Loan from banks

On December 12, 2022, Beijing Shuhai entered a loan agreement with Shenzhen Qianhai WeBank Co., Ltd for the amount of RMB 900,000 (\$129,225) with a term of 24 months, the interest rate was 10.728% to be paid every 20<sup>th</sup> of each month. For the year ended June 30, 2024, the Company made a repayment of \$72,104 to this loan. For the year ended June 30, 2024, the Company recorded and paid \$8,194 interest expense for this loan. As of June 30, 2024, \$36,081 was recorded as current liabilities.

On January 13, 2023, Shenzhen Jingwei entered a loan agreement with Shenzhen Qianhai WeBank Co., Ltd for the amount of RMB 100,000 (\$14,552) with a term of 24 months, the interest rate was 8.6832%. For the year ended June 30, 2024, the Company made a repayment of \$8,012 to this loan. For the year ended June 30, 2024, the Company recorded and paid \$796 interest expense for this loan. As of June 30, 2024, \$4,677 was recorded as current liabilities.

On April 25, 2023, Shuhai Beijing entered a loan agreement with China Bank Co., Ltd for the amount of RMB 2,990,000 (\$422,156) with a term of 12 months with a preferential annual interest rate of 2.35% to be paid every 21<sup>st</sup> of each month. For the year ended June 30, 2024, the Company recorded and paid \$8,464 interest expense for this loan. As of June 30, 2024, the loan was paid in full.

On April 10, 2024, Guozhong Times entered a loan agreement with Bank of Beijing for the amount of RMB 500,000 (\$70,158) with a term of 12 months with a preferential annual interest rate of 3.45% to be paid every 21<sup>st</sup> of each month. For the year ended June 30, 2024, the Company recorded and paid \$396 interest expense for this loan. As of June 30, 2024, \$70,158 was recorded as current liabilities.

On April 23, 2024, Guozhong Times entered a loan agreement with Beijing Rural Commercial Bank Economic and Technological Development Zone Branch for the amount of RMB 550,000 (\$77,173) with a term of 12 months with the annual interest rate of 4.95% to be paid every 21<sup>st</sup> of each month. For the year ended June 30, 2024, the Company recorded and paid \$626 interest expense for this loan. As of June 30, 2024, \$77,173 was recorded as current liabilities.

On April 25, 2024, Shuhai Beijing entered a loan agreement with Industrial Bank Co., Ltd for the amount of RMB 2,000,000 (\$280,631) with a term of 12 months with a preferential annual interest rate of 3.88% to be paid every 21<sup>st</sup> of each month. For the year ended June 30, 2024, the Company recorded and paid \$1,722 interest expense for this loan. As of June 30, 2024, \$280,631 was recorded as current liabilities. Liu Fu is the guarantor of this loan agreement.

On May 28, 2024, Guozhong Times entered a loan agreement with China Everbright Bank for the amount of RMB 1,000,000 (\$140,315) with a term of 12 months with the annual interest rate of 3.4% to be paid every 21<sup>st</sup> of each month. For the year ended June 30, 2024, the Company recorded and paid \$318 interest expense for this loan. As of June 30, 2024, \$140,315 was recorded as current liabilities.

On June 20, 2024, Shuhai Beijing entered a loan agreement with Bank of China for the amount of RMB 4,000,000 (\$561,262) with a term of 12 months with a preferential annual interest rate of 2.30% to be paid every 21<sup>st</sup> of thr third months of each quarter. As of June 30, 2024, \$561,262 was recorded as current liabilities. Liu Fu is the guarantor of this loan agreement.



The following table summarizes the loan balance as of June 30, 2024:

<b>Lender</b>	<b>Loan amount</b>	<b>Borrowing date</b>	<b>Loan term: Months</b>	<b>Interest rate</b>	<b>Outstanding balance</b>
Shenzhen Qianhai WeBank Co., Ltd	14,032	1/13/2023	24	8.68%	4,677
Shenzhen Qianhai WeBank Co., Ltd	126,284	12/20/2022	24	10.73%	36,081
Bank of Beijing	70,158	4/10/2024	12	3.45%	70,158
Beijing Rural Commercial Bank Economic and Technological Development Zone Branch	77,173	4/23/2024	12	4.95%	77,173
China Everbright Bank	140,315	5/28/2024	12	3.40%	140,315
Bank of China	561,262	6/20/2024	12	2.30%	561,263
Industrial Bank Co., Ltd	280,631	4/25/2024	12	3.88%	280,631
<b>Total</b>	<b>\$ 1,269,855</b>				<b>\$ 1,170,298</b>

#### Loan from unrelated parties

On April 24, 2022, the Company entered a loan agreement with an unrelated party Mr. Wanli Kuai for \$596,001, the loan had no interest, and was required to be repaid any time before December 31, 2022. The Company repaid \$447,001 to the unrelated party by June 30, 2022. On July 1, 2022, the Company entered into a new loan agreement with the same unrelated party for RMB 5,603,000 (\$789,177), the loan had no interest, and was required to be repaid any time before December 31, 2022, the Company didn't make any payment as of December 31, 2022 and signed an extension agreement to extend the maturity date to June 30, 2023. On October 1, 2022, the Company entered into a new loan agreement with the same unrelated party for RMB 3,970,000 (\$642,779), the loan had no interest, and was required to be repaid any time before June 30, 2023. On May 24, 2023, the Company entered into a loan extension agreement with the lender, wherein both parties agreed to settle the loan in full by December 31, 2024. On September 15, 2023, the Company, its CEO and Mr. Wanli Kuai entered a Debt Transfer Agreement, wherein the Company's CEO transferred the Company's debt of RMB 5,207,962 (\$0.73 million) that was owed to her to Mr. Wanli Kuai. On October 9, 2023, the Company entered into a Debt Transfer and Offset Agreement with Mr. Wanli Kuai and Guorui Innovation. This agreement was resulted from the termination of a Marketing and Promotion agreement among the Company and Guorui Innovation, which Guorui Innovation needs to repay the Company in full for RMB 13,000,600 (\$1,810,719) due to cancellation of the agreement. Following the negotiations, the Company, Mr. Wanli Kuai and Guorui Innovation agreed and entered a Debt Transfer and Offset Agreement, wherein Guorui Innovation will repay the prepayment of RMB 13,000,600 (\$1,810,719) to Mr. Wanli Kuai for settling the debt that the Company owed to Mr. Kuai (See Note 5). During the year ended June 30, 2024, the Company repaid \$2.1 million to this unrelated party. As of June 30, 2024 and 2023, the outstanding loan balance to the unrelated party was \$nil and \$1,310,306, respectively, as a result of the Debt Transfer and Offset Agreement.

#### **NOTE 9 – RELATED PARTY TRANSACTIONS**

On October 1, 2020, the Company's CEO (also the president) entered into an office rental agreement with Xunrui. Pursuant to the agreement, the Company rents an office in Harbin city with a total payment of RMB 163,800 (\$24,050) from October 1, 2020 through September 30, 2021. On October 1, 2021, Xunrui entered a new seven-month lease for this location with the Company's CEO for total rent of RMB 94,500 (\$14,690). The lease expired on April 30, 2022. On May 1, 2022, Xunrui entered a new one-year lease agreement for this office with the Company's CEO for an annual rent of RMB 235,710 (\$35,120), the Company was required to pay the rent before April 30, 2023 but the Company did not pay the rent yet which was due on April 30, 2023 as of this report date. On May 1, 2023, Xunrui entered a new one-year lease agreement for this office location with the Company's CEO for an annual rent of RMB 282,852 (\$39,144), the Company is required to pay the rent before April 30, 2024. The Company did not pay the rent yet which was due on April 30, 2024 as of this report date. On May 1, 2024, Xunrui entered a new one-year lease agreement for this office location with the Company's CEO for an annual rent of RMB 282,852 (\$39,657), the Company is required to pay the rent before April 30, 2025. The rental expense for this office location was \$39,657 and \$33,707, respectively, for the years ended June 30, 2024 and 2023.

On July 1, 2022, the Company entered a one-year lease for two cars with the Company's CEO for each car's monthly rent of RMB 18,000 (\$2,636) and RMB 20,000 (\$2,876), respectively. On July 1, 2023, the Company entered a new one-year lease for two cars with the Company's CEO for each car's monthly rent of RMB 18,000 (\$2,491) and RMB 20,000 (\$2,768), respectively. On July 1, 2024, the Company entered a new one-year lease for two cars with the Company's CEO for each car's monthly rent of RMB 18,000 (\$2,524) and RMB 20,000 (\$2,804), respectively. The rental expense for those agreements was \$63,932 and \$65,692, respectively, for the years ended June 30, 2024 and 2023.

On September 1, 2022, the Company entered a six-month lease for senior officers' dormitory in Beijing for a total rent of RMB 91,200 (\$13,355), payable every three months in advance. On March 1, 2023, the Company entered a new six-month lease for a total rent of RMB 91,200 (\$12,621), payable every three months in advance. On September 1, 2023, the Company entered a new one-year lease for a monthly rent of RMB 12,500 (\$1,743), payable every three months in advance. The rental expense for this lease was \$21,787 and \$25,243 for the years ended June 30, 2024 and 2023, respectively.

Due to related parties

As of June 30, 2024 and 2023, the Company had due to related parties of \$654,560 and \$1,162,856, respectively, mainly consisted of 1) \$500,213 and \$1,162,856, respectively, payable of an office lease from the Company's CEO, accrued salary payable, and certain expenses of the Company that were paid by the CEO and her father (one of the Company's directors), bore no interest and payable upon demand, and 2) \$154,347 and nil, respectively, loan payable to a related party (who is the shareholder of the Company), with no interest, and can be repaid any time before December 31, 2024.

**NOTE 10 – COMMON STOCK AND WARRANTS**

***Registered Direct Offering in August and September 2023***

On August 1, 2023, the Company entered into two separate subscription agreements with a certain non-U.S. investor, pursuant to which the Company sold aggregate of 317,333 shares of common stock at a \$18 per share purchase price. On September 21, 2023, the Company received full payment of RMB 40,000,000 (\$5.71 million) from the investor.

On August 15, 2023, the Company entered into a subscription agreement with another non-U.S. investor, pursuant to which the Company agreed to sell and the investor agreed to purchase an aggregate of 197,531 shares of common stock at a \$20.25 per share purchase price, with a total subscription price of \$4,000,000. The investor paid the amount of \$714,286 to the Company and the Company issued 35,273 shares as of the date of this report, and promised to pay the remaining balance in full by March 2024.

On September 13, 2023, the Company closed an underwritten public offering of 333,333 shares of common stock at a public offering price of \$6.0 per share. The gross proceeds to the Company from this offering are approximately \$2 million, before deducting any fees or expenses. The Company received \$1.6 million net proceeds from this offering.

Following is a summary of the activities of warrants (post stock split) for the years ended June 30, 2024:

	Number of Warrants *	Average Exercise Price *	Weighted Average Remaining Contractual Term in Years
Outstanding as of June 30, 2022	87,997	\$ 69.00	1.63
Exercisable as of June 30, 2022	87,997	\$ 69.00	1.63
Granted	-	-	-
Exercised	-	-	-
Forfeited	-	-	-
Expired	-	-	-
Outstanding as of June 30, 2023	87,997	69.00	0.63
Exercisable as of June 30, 2023	87,997	69.00	0.63
Granted	-	-	-
Exercised	-	-	-
Forfeited	-	-	-
Expired	87,997	69.00	-

Outstanding as of June 30, 2024	-	\$	-	-
Exercisable as of June 30, 2024	-	\$	-	-

\* Retroactively reflect 1-for-15 reverse stock split effective on January 19, 2024

### ***Shares to Independent Directors as Compensation***

During the years ended June 30, 2024 and 2023, the Company recorded \$18,000 and \$18,000 stock compensation expense to independent directors through the issuance of shares of the Company's common stock at the market price of the stock issuance date, pursuant to the 2018 Equity Incentive Plan.

### ***Shares to Officers as Compensation***

On September 24, 2021, under the 2018 Equity Incentive plan, the Company's Board of Directors granted 1,000 shares of the Company's common stock to its CEO each month and 667 shares to one of the board members each month starting from July 1, 2021, payable quarterly with the aggregate number of shares for each quarter being issued on the first day of the next quarter at a per share price of the closing price of the day prior to the issuance. During the years ended June 30, 2024 and 2023, the Company recorded \$889,128 and \$384,525 stock compensation expense to the Company's CEO and one of the board members for the year.

### ***Shares to Officers in Lieu of Salary Payable***

On December 31, 2023, the Board of Directors approved to issue 102,144 shares to the Company's CEO and one of the board members in lieu of payment for salary payable of \$359,598.

### ***Shares to Employee and consultants under the 2018 Equity Incentive Plan***

During the year ended June 30, 2024, the Company issued 300,000 shares of the Company's common stock to the Company's employees for the services they provided to the Company, these shares were fully vested and approved by Compensation Committee (the "Committee") of the Board of Directors under the 2018 Equity Incentive Plan. The fair value of 300,000 shares was \$2,415,000 based on market price of \$8.05 on March 11, 2024, and was recorded as the Company's stock compensation expense during the year ended June 30, 2024.

During the year ended June 30, 2024, the Company issued 420,000 shares of the Company's common stock to the consultants for the services they provided, the shares were fully vested and approved by Compensation Committee (the "Committee") of the Board of Directors under the 2018 Equity Incentive Plan. The fair value of 420,000 shares at issuance date was \$3,067,600 and was recorded as the Company's stock compensation expense during the year ended June 30, 2024.

During the year ended June 30, 2023, the Company issued 230,633 shares of the Company's common stock to the Company's employees and consultants for the services they provided, the shares were fully vested and approved by Compensation Committee (the "Committee") of the Board of Directors under the 2018 Equity Incentive Plan. The fair value of 230,633 shares at issuance date was \$3,976,362 and was recorded as the Company's stock compensation expense during the year ended June 30, 2023.

## **NOTE 11 – INCOME TAXES**

The Company is subject to income taxes by entity on income arising in or derived from the tax jurisdiction in which each entity is domiciled. The Company's PRC subsidiaries file their income tax returns online with PRC tax authorities. The Company conducts all of its businesses through its subsidiaries and affiliated entities, principally in the PRC.

The Company's U.S. parent company is subject to U.S. income tax rate of 21% and files U.S. federal income tax return. As of June 30, 2024 and 2023, the U.S. entity had net operating loss ("NOL") carry forwards for income tax purposes of \$5.60 million and \$2.70 million. The NOL arising in tax years beginning after 2017 may reduce 80% of a taxpayer's taxable income, and be carried forward indefinitely. However, the Coronavirus Aid, Relief and Economic Security Act ("the CARES Act") passed in March 2020, provides tax relief to both corporate and noncorporate taxpayers by adding a five-year carryback period and temporarily repealing the 80% limitation for NOLs arising in 2018, 2019 and 2020. Management believes the realization of benefits from these losses remains uncertain due to the parent Company's limited operating history and continuing losses. Accordingly, a 100% deferred tax asset valuation allowance was provided.

The Company's offshore subsidiary, Shuhai Skill (HK), a HK holding company is subject to 16.5% corporate income tax in HK. Shuhai Beijing received a tax holiday with a 15% corporate income tax rate since it qualified as a high-tech company. Tianjin Information, Xunrui, Guozhong Times, Guozhong Haoze, Guohao Century, Jingwei, Shuhai Nanjing are subject to the regular 25% PRC income tax rate.

As of June 30, 2024 and 2023, the Company has approximately \$17.86 million and \$17.10 million of NOL from its HK holding company, PRC subsidiaries and VIEs that expire in calendar years 2021 through 2025. In assessing the realization of deferred tax

assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets depends upon the Company's future generation of taxable income during the periods in which temporary differences representing net future deductible amounts become deductible. Management considers the scheduled reversal of deferred tax liabilities, projected future taxable income and tax planning strategies in making this assessment. After consideration of all the information available, management believes that significant uncertainty exists with respect to future realization of the deferred tax assets and has therefore established a full valuation allowance as of June 30, 2024 and 2023.

The following table reconciles the U.S. statutory rates to the Company's effective tax rate for the years ended June 30, 2024 and 2023:

	<u>2024</u>	<u>2023</u>
US federal statutory rates	(21.0)%	(21.0)%
Tax rate difference – current provision	(1.4)%	(1.8)%
Permanent difference	6.8%	-%
Effect of PRC tax holiday	1.3%	1.7%
Valuation allowance	14.3%	21.1%
Effective tax rate	<u>-%</u>	<u>-%</u>

The Company's net deferred tax assets as of June 30, 2024 and 2023 is as follows:

	<u>June 30, 2024</u>	<u>June 30, 2023</u>
Deferred tax asset		
Net operating loss	\$ 2,424,628	\$ 3,986,827
R&D expense	123,750	123,750
Depreciation and amortization	81,079	180,522
Bad debt expense	116,718	119,932
Social security and insurance accrual	56,343	149,196
Inventory impairment	13,402	13,771
ROU, net of lease liabilities	(951)	20,171
Total	<u>2,814,969</u>	<u>4,594,168</u>
Less: valuation allowance	<u>(2,814,969)</u>	<u>(4,594,168)</u>
Net deferred tax asset	<u>\$ -</u>	<u>\$ -</u>

## NOTE 12 – COMMITMENTS

### Leases

On July 30, 2019, the Company entered into an operating lease for its office in Beijing. Pursuant to the lease, the delivery date of the property was August 8, 2019 but the lease term started on October 8, 2019 and expires on October 7, 2022, and has a monthly rent of RMB 207,269 without value added tax ("VAT") (or \$29,250). The lease required a security deposit of three months' rent of RMB 677,769 (or \$96,000). The Company received a six-month rent abatement, which was considered in calculating the present value of the lease payments to determine the ROU asset which is being amortized over the term of the lease. On October 8, 2022, the Company renewed this lease for another year but for half space of the previous lease, with a monthly rent of RMB 107,714 (\$15,787). The Company received a one-month rent abatement. The lease expired at maturity without renewal.

On November 8, 2023, Shuhai Beijing entered into a new lease agreement for its office in Beijing. Pursuant to the agreement, the agreement commenced on November 8, 2023 and will expire on December 7, 2024, and has a monthly rent of RMB 17,358 (or \$2,425). The deposit was RMB 56,762 (or \$7,929). The Company received a one-month rent abatement.

On November 8, 2023, Tianjin information entered into a lease agreement for its office in Beijing. Pursuant to the agreement, the agreement commenced on November 8, 2023 and will expire on December 7, 2024, and has a monthly rent of RMB 60,195 (or \$8,409). The deposit was RMB 196,838 (or \$27,496). The Company received a one-month rent abatement.

In August 2020, the Company entered into a lease for an office in Shenzhen City, China for three years from August 8, 2020 through August 7, 2023, with a monthly rent of RMB 209,911 (\$29,651) for the first year. The rent will increase by 3% each year starting from the second year. The lease expired at maturity without renewal.

On August 26, 2020, Tianjin Information entered into a lease for the office in Hangzhou City, China from September 11, 2020 to October 5, 2022. The first year rent is RMB 1,383,970 (\$207,000). The second-year rent is RMB 1,425,909 (\$202,800). The security deposit is RMB 115,311 (\$16,400). The total rent for the lease period is to be paid in four installments. On October 6, 2022, Hangzhou took over and renewed this lease for one year, the total rent is RMB 1,178,463 (\$172,575), payable every six months in advance. In May 2023, the lease was terminated. The total rent expense was RMB 848,620 (\$122,253) for the year ended June 30, 2023.

On May 10, 2023, Guo Hao Century entered into a lease for the office in Hangzhou City, China from May 10, 2023 to May 9, 2025. The security deposit is RMB 115,311 (\$7,670). The quarterly rent is as follows:

<b>Start Date</b>	<b>End Date</b>	<b>Rent expense</b>	
		<b>RMB</b>	<b>USD</b>
5/10/2023	8/9/2023	43,786	\$ 6,060
8/10/2023	11/9/2023	66,038	9,139
11/10/2023	2/9/2024	66,038	9,139
2/10/2024	5/9/2024	64,602	8,940
5/10/2024	8/9/2024	66,038	9,139
8/10/2024	11/9/2024	66,038	9,139
11/10/2024	2/9/2025	66,038	9,139
2/10/2025	5/9/2025	63,884	\$ 8,841

On September 30, 2023, the lease was early terminated due to the management's decision of transferring operations in Hangzhou to Beijing headquarter office for maximizing the efficiency and cost saving.

The Company adopted FASB ASC Topic 842 on July 1, 2019. The components of lease costs, lease term and discount rate with respect of the Company's office lease and the senior officers' dormitory lease with an initial term of more than 12 months are as follows:

	<b>Year Ended June 30, 2024</b>	<b>Year Ended June 30, 2023</b>
Operating lease expense	\$ 167,969	\$ 620,696
	<b>June 30, 2024</b>	<b>June 30, 2023</b>
Right-of-use assets	\$ 49,345	\$ 137,856
Lease liabilities - current	53,530	124,640
Lease liabilities - noncurrent	-	26,449
Weighted average remaining lease term	0.36 years	0.67 years
Weighted average discount rate	6.25%	6.25%

The following is a schedule, by years, of maturities of the operating lease liabilities as of March 31, 2024:

<b>12 Months Ending June 30,</b>	<b>Minimum Lease Payment</b>
2025	\$ 54,410
Total undiscounted cash flows	54,410
Less: imputed interest	880
Present value of lease liabilities	<u>\$ 53,530</u>

#### **NOTE 13 – DISPOSAL OF SUBSIDIARY**

On July 20, 2023, the Company's shareholders decided to sell Zhangxun to a third party at a price of RMB 2 (US \$0.28). There was no material transactions for Zhangxun for the period from July 1, 2023 through July 20, 2023, and for the purpose of complying with the Company's monthly accounting cut-off date, the Company used Zhangxun's financial statements as of June 30, 2023 as the date of disposal. The Company recorded \$0.83 million gain on disposal of the subsidiary, which was the difference between the selling price of US\$0.28 and the carrying value of the negative net assets of \$2.34 million of the disposal entity, and further netting off the intercompany receivables from Zhangxun of \$1.48 million due to uncertainty of the repayment from Zhangxun. In addition, the Company incurred additional \$32,236 intercompany receivables from Zhangxun during the three months ended September 30, 2023, for which, the Company also netted off with gain on disposal of Zhangxun. The following table summarizes the carrying value of the assets and liabilities of Zhangxun at June 30, 2023.

Cash	\$ 34
Accounts receivable	254,988
Other current assets	50,406
Fixed assets, net	10,012
Intangible assets, net	<u>344,629</u>
<b>Total assets</b>	<u><u>660,069</u></u>
Accounts payable	\$ 530,260
Advance from customers	94,126
Accrued liability and other payables	749,156
Loan payables	153,045
Intercompany payables to existing entities	<u>1,475,216</u>
<b>Total liabilities</b>	<u><u>3,001,803</u></u>

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Non-controlling interest

\$ (7,079)

The following table shows the results of operations relating to discontinued operations Zhangxun for the years ended June 30, 2024 and 2023, respectively.

	YEARS ENDED JUNE 30,	
	2024	2023
Revenues	\$ -	\$ 3,520,142
Cost of goods sold	-	3,199,171
Gross profit	-	320,971
Operating expenses		
Selling	-	318,092
General and administrative	-	1,036,976
Research and development	-	351,385
Total operating expenses	-	1,706,453
Loss from operations	-	(1,385,482)
Gain on disposal of Zhangxun	833,546	-
Other income, net	-	11,587
Income (loss) before income tax	833,546	(1,373,895)
Income tax	-	-
Income (loss) before noncontrolling interest from discontinued operations	833,546	(1,373,895)
Less: loss attributable to noncontrolling interest from discontinued operations	-	(209,501)
Net income (loss) to the Company from discontinued operations	\$ 833,546	\$ (1,164,394)

#### NOTE 14 – SUBSEQUENT EVENTS

The Company follows the guidance in FASB ASC 855-10 for the disclosure of subsequent events. The Company evaluated subsequent events through the date the financial statements were issued and determined the Company had following subsequent events need to be disclosed.

On July 2, 2024, the Company entered into a securities purchase agreement, pursuant to which the Company agreed to issue and sell to an investor in a registered direct offering (the “Offering”) 179,400 shares of common stock, par value \$0.001 per share of the Company at a price of \$3.25 per share and pre-funded warrants to purchase up to 512,908 shares of Common Stock at a price of \$3.24 per share with an exercise price of \$0.01 per share (the “Pre-Funded Warrants”).

In connection with the Offering, on July 2, 2024, the Company entered into a placement agency agreement (the “Placement Agency Agreement”) with EF Hutton LLC (the “Placement Agent”). Pursuant to the terms of the Placement Agency Agreement, the Company will pay the Placement Agent a cash fee of 6.5% of the gross proceeds the Company receives in the Offering at closing. The Company also agreed to reimburse the Placement Agent at the closing of the Offering, for expenses incurred, including disbursements of its legal counsel, in an amount not to exceed an aggregate of \$75,000.

The closing of the Offering occurred on July 3, 2024. The gross proceeds of the Offering are approximately \$2.25 million before deducting fees to the Company’s Placement Agent and other offering expenses payable by the Company, for which was \$0.29 million. The Company intends to use the net proceeds from the Offering for research and development, market development and for general corporate purposes.

On August 9, 2024, the Company entered into an intellectual property purchase agreement with Ms. Zhixin Liu, the Company’s Chairwoman and CEO, pursuant to which Ms. Zhixin Liu transferred to the Company two intangible assets (software copyrights)

owned by her personally, with a purchase price of RMB 6,000,000 (approximately \$837,743). The Committee has decided to grant Zhixin Liu 398,925 restricted shares for the purchase of this software.

On August 9, 2024, the Company entered into an intellectual property purchase agreement with Mr. Fu Liu, the Company's director of board, pursuant to which Mr. Fu Liu transferred to the Company two intangible assets (software copyrights) owned by himself, with a purchase price of RMB 6,000,000 (approximately \$837,743). The Committee has decided to grant Fu Liu 398,925 restricted shares for the purchase of this software.

On September 20, 2024, the company received approximately RMB 152.40 million (equivalent to \$21.37 million) cash prepayments from the Company's large customers of 5G AI multimodal digital business. These prepayments represented service obligations that have not yet been performed as of June 30, 2024.